

Sept 1928 FSTC Correspondence



STEAM HEAT  
FIRE PROOF

SAMPLE ROOMS

ROOMS WITH BATH  
ROOMS WITHOUT BATH



# The Bank Hotel

EUROPEAN PLAN

E. C. HOWER, PROPRIETOR

Aurora, Mo.

L. W. BARRON, PROPR.

Sept 1<sup>st</sup> 1927  
Fairhope Colony  
Fairhope Alabama.

Please send me your  
literature descriptive of your  
plan for settlement, as well  
as your natural attractions.  
and oblige yours truly

L. C. Yocum  
Aurora  
Mo



Isle of Pines, Cuba.  
Sept. 3, 1928.

Mr. E. B. Gaston,  
Fairhope, Ala. U S A.

Dear sir:-

A Fairhope resident advertised in our local paper to exchange his place for one here on the island or in Cuba, so I answered it as I wished to leave here on account of my husbands losing his sight, and there was too much work on the place for me to do alone, and as we would be much better off to return to the States.

He sent me a clipping from your paper regarding the Fairhope Single Tax Corporation, which quite interested me and if not troubling you I would be glad of further information. As I gather from his letter that his place is some distance out and a general farm, though only 10 acres, I feel sure it is not what I would like.

The advertisement said that lots in town, as well as acreage outside was available, will you give me particulars of the lots, which I would prefer on the edge of town if I went into the poultry business there, or small acreage just out of town. Are there many improved for sale? I understand the land cannot be sold, but of course the improvements could be.

What does the poultry business there amount to? Mobile should be a good market. Am in that business here.

I am a former Government Statistical clerk,- was in the Department of Commerce for some years until my health gave out from Bronchitis, and we came here five years ago. It is necessary for me to do something to help out on expenses and I would prefer clerical work, but alas, I am not as young as I once was, so I could not hope to compete with the present day flappers, so it may have to be the poultry again.

Thanking you for any information, also would be glad of a sample copy of your paper.

Yours very truly,

Mrs. E. M. Clarke,

Box 1365, Nueva Gerona,  
Isle of Pines, Cuba.



Box 826,

Mobile Ala.

Sept. 3<sup>rd</sup> 28,

Mr. E. B. Gaston,

Fairhope, Ala.

Dear Mr. Gaston:

I am so interested  
in your plan of acquir-  
ing a home in a re-  
fined and cultured neigh-  
borhood — and especially  
so because Fairhope is  
so near Mobile!

I have heard so much  
of the pleasant people who  
have located there, and



I will appreciate so much  
a full explanation of the  
plan - whether one can  
have only a lot or one  
or more acres - and just  
what the requirements are.

I'd like to have about  
two or three acres, on which  
I could put a cozy cottage  
and have room for all  
the flowers, fruits and veg-  
-atables - besides chickens.

Kindly write me all  
about it.

Very truly  
(Mrs) Annie C. Parker



9/5/27

Mrs. B.B.Hobdy,  
Kreole, Miss.

Dear Madam:-

We find that no rent has been paid on your lot leased from the Colony for 1926 or 1927. The latter lease is forfeitable without notice under such conditions, but notice is hereby given of such forfeiture.

Yours very truly



UNION CLUB  
OF BOSTON

Sep 6<sup>th</sup> 1920.

Dear Mr. Gaston.

Thank you very much for your interesting letter and for its very interesting enclosures.

You as one of the original Puritans may well be proud of the wonderful development in which you have played a leading part. I hope to pay you a visit in the not far distant future. "Seeing is believing" even more than reading. Though your literature is so obviously modest and frank that I feel sure you have understated rather than exaggerated what has been done in Fairhope.

As you probably know, Mr. Fiske Warren has a Single Tax development - Trufelo Enclosure - near

Over!



here and we expect to discuss our plans with him  
as soon as we can get into touch with him?

The price you paid for your land makes our mouths  
water as we have to pay slightly higher rates here!!

And now I want to ask you some questions which will  
probably seem very foolish to you.

1. How is your budget balanced? Is the Single Tax estimated  
to meet the cost of public services required or are  
only such public services provided as the Single Tax  
will finance?

2. Does your Single Tax provide all the up-to-date  
services which people ~~require~~ demand nowadays?

3. Do you find your refusal to give an outright title to  
the property a hindrance to your development? Are  
people satisfied with the Leasing system?



(2)

UNION CLUB  
OF BOSTON

4. Why did you abandon your Co-operative Store? Has not the economy of Co-operative Trading been proved - and on a large scale in many countries?
5. Will you please send a copy of your annual budget with such explanations as will ~~the~~ serve the purpose of an "A B C for beginners"?
6. What are the principal psychological difficulties you have had to overcome in the mind of the public?
7. Is your Colony principally composed of Single Tax enthusiasts from all parts, or is it made up by just ordinary people with no previous knowledge of Single Tax who are attracted to your Colony on its merits?

Over



8. Will you please inform us in detail how your system dovetails into the Municipal Organization: what difficulties you have met in this connexion: and generally speaking how the Colony and the Municipality work together in daily life?
9. Did the Colony precede the Municipality and if so how did the Municipality come to be superimposed on the Colony?
10. Did you have to secure a Charter giving you Autonomy within the County or within the State?

You will see from these questions how sorely we are in need of education in the Single Tax. And we shall be most grateful for your invaluable assistance in lightening our darkness.

With kindest regards

I am yours very sincerely

Pray. R. Cress.



Sept. 6, 1938

Mrs. Annie W. Parker  
Box 836,  
Mobile, Ala.

Dear Madam:-

Pleased to receive yours of 3rd and learn of your interest in Fairhope. We are enclosing an illustrated folder, briefly explanatory of our Colony policy and a copy of our lease contract, which will lay our plan fully before you.

If it pleases you, I am sure we could find a location available which would suit you.

The writer is leaving today for Chicago, to be gone a week or a little more. If you would call after my return I would be glad to advise you of what was available. If you should come before our president, Mr. Call, would be glad to give you attention.

Yours very sincerely

Secretary.

*E. J. [unclear]*



Atlantic, Iowa,  
Sept. 13-1928,

My dear Mr. Gaston:-

I have taken the liberty of referring the Loxley Bulldog Loan Assn. to you as to my reliability and the property on Keifer St. upon which I wish to make a loan.

As you may recall I paid 2500<sup>00</sup> Cash for it and added improvements to the amount of some 600<sup>00</sup> dollars. bath, hot-water tank, screened in back porch, plumbing was removed and made sanitary, walls painted, floors and the fire bricks taken up and the fireplace build down as re-



quired to insure safety.

I asked the Bank to refer me to some one and they gave the Loxley Assn. if you know someone thro whom the loan could be secured I would be glad to hear from you.

I wish \$1000<sup>00</sup> for a period of three or five years.

My sisters are in Iowa until the last of October and very glad to be out of the heat.

Very truly,

Mrs. H. M. Finkbine,

P.S. Kindly remember me



To Mrs. Gaston<sup>and</sup> Dr. Atkinson  
who is ever a marvel to me.



Mrs Furbur



Sept. 17, 1928

Mrs. H.M.Finkbine,  
Atlantic, Iowa.

Dear Mrs. Finkbine:-

Yours of 13th received. I took the first opportunity this morning, to see Mr. George W. Morgan, secretary of the Baldwin County Building and Loan Association, and recommend to him the loan you desire to get. I do not think there will be any trouble about getting it. The company will communicate with you.

I conveyed your regards to Dr. Atkinson, who has just returned from a visit to Des Moines, and is at present at our house. She is as well as could be expected for her years and who returns the same.

Hoping you will be able to get the loan desired and regretting very much the illness of your sister, I am,

Yours very truly



Sept. 17, 1928

Rev. Charles Blanchard,  
Carpenter Ave.,  
Des Moines, Iowa.

Dear Mr. Blanchard:-

My sister, Dr. Atkinson, who saw you only recently requests me to send you some printed matter regarding our Single Tax Colony, which I take great pleasure in doing.

Enclosed find illustrated folder regarding the Colony, a copy of our form of lease of land, with application, which is a part of the lease contract; also two republications from the Congressional Record, one "The Single Tax What It Is and Why We Urge It," by Henry George; the other, "The Vampire of the Farmer" by Herbert Quick, at one time mayor of Sioux City, Iowa, later a member of the Federal Farm Loan Board. I hope this matter will reach you promptly and be found of interest.

very sincerely yours,



145 N. 7<sup>th</sup> St.,  
New York, N. Y., Sept. 20/27.

Secretary,  
Fairhope Single Tax Corp.  
Fairhope, Ala.

Dear Sirs:

Please send me a  
copy of application and  
lease, as I am planning  
to spend the winter in  
Fairhope, with the possi-  
bility of becoming a part-  
time resident of your Colony.  
I may decide to lease land  
for a home or else to sub-  
lease a house already built.



I have been interested in  
Fairhope since its start.  
I have a stock certificate  
on the Steamer "Fairhope"  
and for many years con-  
tributed to the Henry George  
Public Lecture Fund. To  
see the Single Tax principles  
in action will be a pleasure  
which I am anticipating.  
I shall wait until December,  
in order to escape your  
hot weather.

Thanking you for the  
requested copies and any  
information you may

give me, in addition, I  
am

Very truly yours,  
(Mrs.) Jenny K. Herz.



Atlantic, Iowa.  
Sept. 21-28.

My dear Mr. Gaston :-

Upon inquiry my sister tells me this years taxes are not paid - and perhaps she is right but that I had her attend to them in April.

However I am enclosing a check for 21.50 which is about what they amount to I believe tho' believe I get a rebate on this tho' the colony do I not?

Can you tell me please if the Loan Co. charge a commission in placing the loan or do I get the full amount applied for? Will you kindly let me know too if they use the abstract given in the transfer from Huff? I do not want to go to the expense of another one or does property on colony land require an abstract? I'll appreciate a lot both your attention to the taxes <sup>and</sup> the receipt as I'll have to have that of course.

Very truly, Mrs. H. M. Finkbine.



Fairhope, Ala., Sept. 22, 1928.

Fairhope Single Tax Corporation,  
E.B. Gaston Secretary.

We the undersigned members of the Fairhope Single Tax Corporation hereby petition that the name of R.E.L. Connolly be placed upon the ballot as candidate for Treasurer at the special election for that office to be held Oct. 5, 1928.

Marion Smith

E. C. Wolcott

Lenore M. Wolcott

F. L. Brown

W. H. Brown

Julia K. Bancroft

L. M. Bancroft

William Call

Helen B. Call

C. A. Gaston



Sept. 24, 1928

Mrs. E.M. Clarke,  
Box 1365, Nueva Gerona,  
Isle of Pines,  
Cuba.

Dear Madam:-

Yours of 3rd was received during my absence and I am sorry ~~xxxx~~ same did not receive the prompt reply it deserved.

I am taking pleasure in sending you an illustrated folder regarding the Colony, also a copy of our lease for land and a copy or so of my paper, the local paper.

I am sure you could find some improved small holdings close in adaptable to poultry raising, which could be bought reasonably. Poultry has become quite a specialty here. There is an active local poultry association and through the county agent there are cooperative car-load sales of chickens and also, eggs, I understand, Mobile is a good market for eggs and large quantities are sold there.

I can honestly say that I do not think there is a better place to live in the south than Fairhope. You will note by the folder our elevation, which gives us good drainage and absolutely protects against flood damage such as has recently wreaked such havoc in the Florida Coast Region, though of course it does not protect against high winds, which we occasionally have. Fairhope will well repay your investigation.

Yours very sincerely



9/27/27

Mrs. Jenny K. Herz,  
145 W. 71st St.,  
New York City.

Dear Madam:-

Replying to your recent favor I take pleasure in enclosing form of application for land and lease. Excuse latter being a used form, as we are a little short on other copies. I am also enclosing a copy of illustrated folder regarding our Colony which I do not know whether you have seen or not.

I am sorry to say that the certificate of stock in the old Steamer Fairhope is of no value, as but it is good indication to us of your genuine interest in our undertaking for many years.

I note you intend to visit Fairhope but think of waiting until December. Why wait so long? We are having delightful weather now and our people who are accustomed to ~~marking~~ wintering with us and have been north for the summer months are beginning to trek back and the movement will be in full swing by November.

Hoping to see you here in December or sooner.

Yours very sincerely



Sept. 26, 1928

Mrs. H.M.Finkbine,  
Atlantic, Iowa.

Dear Mrs. Finkbine:-

Yours of 21st received. No doubt the taxes you have in mind are the taxes for this year, which are not due and payable until Oct. 1st. However, I have written to the Tax Collector to see if perchance you owe for last year. If so I will pay same at once and advise you. If not, I will pay after Oct. 1st for this year. In

Certainly you get credit for receipts for taxes on your rent, and if the taxes are in excess of rent, get the excess refunded.

I saw Mr. Morgan of the Building and Loan Ass'n and he says he has written you full particulars of their plan, with which I am not familiar myself. No, they do not require an abstract, so far at any rate, on properties on which loans are made on Colony land, beyond an inquiry as to whether there is anything against the lessee.

Yours very truly



CLASS OF SERVICE DESIRED	
DOMESTIC	CABLE
TELEGRAM	FULL RATE
DAY LETTER	DEFERRED
NIGHT MESSAGE	CABLE LETTER
NIGHT LETTER	WEEK END LETTER

Patrons should check class of service desired; otherwise message will be transmitted as a full-rate communication.

# WESTERN UNION

NEWCOMB CARLTON, PRESIDENT

J. C. WILLEVER, FIRST VICE-PRESIDENT

NO.	CASH OR CHG.
CHECK	
TIME FILED	

Send the following message, subject to the terms on back hereof, which are hereby agreed to

NIGHT LETTER

September 28, 1928.

Mr. E. B. Gaston,  
Fairhope, Ala.

CONFIRMATION COPY.

Cannot understand letter just received from Secretary Guernsey Clarke which appears to repudiate combination order for Fairhope advertisement our Mr. VanValkenburgh sent in bearing signatures of yourself Helen Sacriste Jim Gaston George Muller Norvin DeBrook P. A. ~~Summitt~~ Grassfield Roy Moyers M. A. Bowen stop Please wire assurance original order we are holding is okay Kind regards

H. Lollesgard Automobile Blue Books Inc.

Charge  
Automobile Blue Books Inc.,  
523 Plymouth Court.



## ALL MESSAGES TAKEN BY THIS COMPANY ARE SUBJECT TO THE FOLLOWING TERMS:

To guard against mistakes or delays, the sender of a message should order it repeated, that is, telegraphed back to the originating office for comparison. For this, one-half the unrepeat message rate is charged in addition. Unless otherwise indicated on its face, this is an unrepeat message and paid for as such, in consideration whereof it is agreed between the sender of the message and this company as follows:

1. The company shall not be liable for mistakes or delays in the transmission or delivery, or for non-delivery, of any message received for transmission at the unrepeat message rate beyond the sum of five hundred dollars; nor for mistakes or delays in the transmission or delivery, or for non-delivery, of any message received for transmission at the repeated-message rate beyond the sum of five thousand dollars, *unless specially valued*; nor in any case for delays arising from unavoidable interruption in the working of its lines; nor for errors in cipher or obscure messages.

2. In any event the company shall not be liable for damages for mistakes or delays in the transmission or delivery, or for the non-delivery, of any message, whether caused by the negligence of its servants or otherwise, beyond the sum of five thousand dollars, at which amount each message is deemed to be valued, unless a greater value is stated in writing by the sender thereof at the time the message is tendered for transmission, and unless the repeated-message rate is paid or agreed to be paid, and an additional charge equal to one-tenth of one percent of the amount by which such valuation shall exceed five thousand dollars.

3. The company is hereby made the agent of the sender, without liability, to forward this message over the lines of any other company when necessary to reach its destination.

4. Domestic messages and incoming cable messages will be delivered free within one-half mile of the company's office in towns of 5,000 population or less, and within one mile of such office in other cities or towns. Beyond these limits the company does not undertake to make delivery, but will, without liability, at the sender's request, as his agent and at his expense, endeavor to contract for him for such delivery at a reasonable price.

5. No responsibility attaches to this company concerning messages until the same are accepted at one of its transmitting offices; and if a message is sent to such office by one of the company's messengers, he acts for that purpose as the agent of the sender.

6. The company will not be liable for damages or statutory penalties in any case where the claim is not presented in writing within sixty days after the message is filed with the company for transmission.

7. It is agreed that in any action by the company to recover the tolls for any message or messages the prompt and correct transmission and delivery thereof shall be presumed, subject to rebuttal by competent evidence.

8. Special terms governing the transmission of messages according to their classes, as enumerated below, shall apply to messages in each of such respective classes in addition to all the foregoing terms.

9. No employee of the company is authorized to vary the foregoing.

### THE WESTERN UNION TELEGRAPH COMPANY

INCORPORATED

NEWCOMB CARLTON, PRESIDENT

## CLASSES OF SERVICE

### TELEGRAMS

A full-rate expedited service.

### NIGHT MESSAGES

Accepted up to 2:00 A.M. at reduced rates to be sent during the night and delivered not earlier than the morning of the ensuing business day.

Night Messages may at the option of the Telegraph Company be mailed at destination to the addressees, and the Company shall be deemed to have discharged its obligation in such cases with respect to delivery by mailing such night messages at destination, postage prepaid.

### DAY LETTERS

A deferred day service at rates lower than the standard telegram rates as follows: One and one-half times the standard night letter rate for the transmission of 50 words or less and one-fifth of the initial rates for each additional 10 words or less.

#### SPECIAL TERMS APPLYING TO DAY LETTERS:

In further consideration of the reduced rate for this special Day Letter service, the following special terms in addition to those enumerated above are hereby agreed to:

A. Day Letters may be forwarded by the Telegraph Company as a deferred service and the transmission and delivery of such Day Letters is, in all respects, subordinate to the priority of transmission and delivery of regular telegrams.

B. This Day Letter is received subject to the express understanding and agreement that the Company does not undertake that a Day Letter shall be delivered on the day of its date absolutely, and at all events; but that the Company's obligation in this respect is subject to the condition that there shall remain sufficient time for the transmission and delivery of such Day Letter on the day of its date during regular office hours, subject to the priority of the transmission of regular telegrams under the conditions named above.

No employee of the Company is authorized to vary the foregoing.

### NIGHT LETTERS

Accepted up to 2:00 A.M. for delivery on the morning of the ensuing business day, at rates still lower than standard night message rates, as follows: The stand-

ard telegram rate for 10 words shall be charged for the transmission of 50 words or less, and one-fifth of such standard telegram rate for 10 words shall be charged for each additional 10 words or less.

#### SPECIAL TERMS APPLYING TO NIGHT LETTERS:

In further consideration of the reduced rates for this special Night Letter service, the following special terms in addition to those enumerated above are hereby agreed to:

Night Letters may at the option of the Telegraph Company be mailed at destination to the addressees, and the Company shall be deemed to have discharged its obligation in such cases with respect to delivery by mailing such Night Letters at destination, postage prepaid.

No employee of the Company is authorized to vary the foregoing.

### FULL RATE CABLES

An expedited service throughout. Code language permitted.

### DEFERRED HALF-RATE CABLES

Half-rate messages are subject to being deferred in favor of full rate messages for not exceeding 24 hours. Must be in language of country of origin or of destination, or in French. This class of service is in effect with most European countries and with various other countries throughout the world. Full particulars supplied on application at any Western Union Office.

### CABLE LETTERS

For plain-language communications. The language of the country of destination may be employed, if the Cable Letter service is in operation to that country. Subject to delivery at the convenience of the Company within 24 hours if telegraphic delivery is selected. Delivery by mail beyond London will be made if a full mailing address is given and the words "Post London" are written after the destination. Rate is approximately one-third of the full rate; minimum 20 words.

### WEEK-END LETTERS

Similar to Cable Letters except that they are accepted up to midnight Saturday for delivery Monday morning, if telegraphic delivery is selected. Rate is approximately one-quarter of the full rate; minimum 20 words.



JESSE M. SMITH, TAX COLLECTOR, BALDWIN COUNTY

SEND STAMPS FOR REPLY

THE PAYMENT OF TAXES BECOMES  
DUE OCT. 1; DELINQUENT JAN. 1.

WHEN REQUESTING INFORMATION  
GIVE DESCRIPTION OF PROPERTY

Mr. E. B. Gaston,  
Fairhope, Ala.

BAY MINETTE, ALA.,

Sept 28th 1928.

Dear Mr. Gaston:-

I am herewith enclosing Tax Bill for 1928 for Mrs. Mabel C. Finkbine covering impts in the Town of Fairhope; With reference to the 1927 taxes, can say, that I have not been able to locate tax bill for Mrs Finkbine, it may be that the property escaped being assessed for 1927, in fact, the records seem to show that the property was not listed for taxes for 1927; I would advise that the property be assessed for back taxes, when listing the property for 1929.

Trusting that the information as furnished may meet your approval, and assuring you that I shall at <sup>all</sup> times deem it a pleasure to be of service to you,

I am,  
With Cordial Regards,  
Your Friend,  
*Jesse M. Smith*  
Jesse Smith.

*Sent check  
10/6/28*