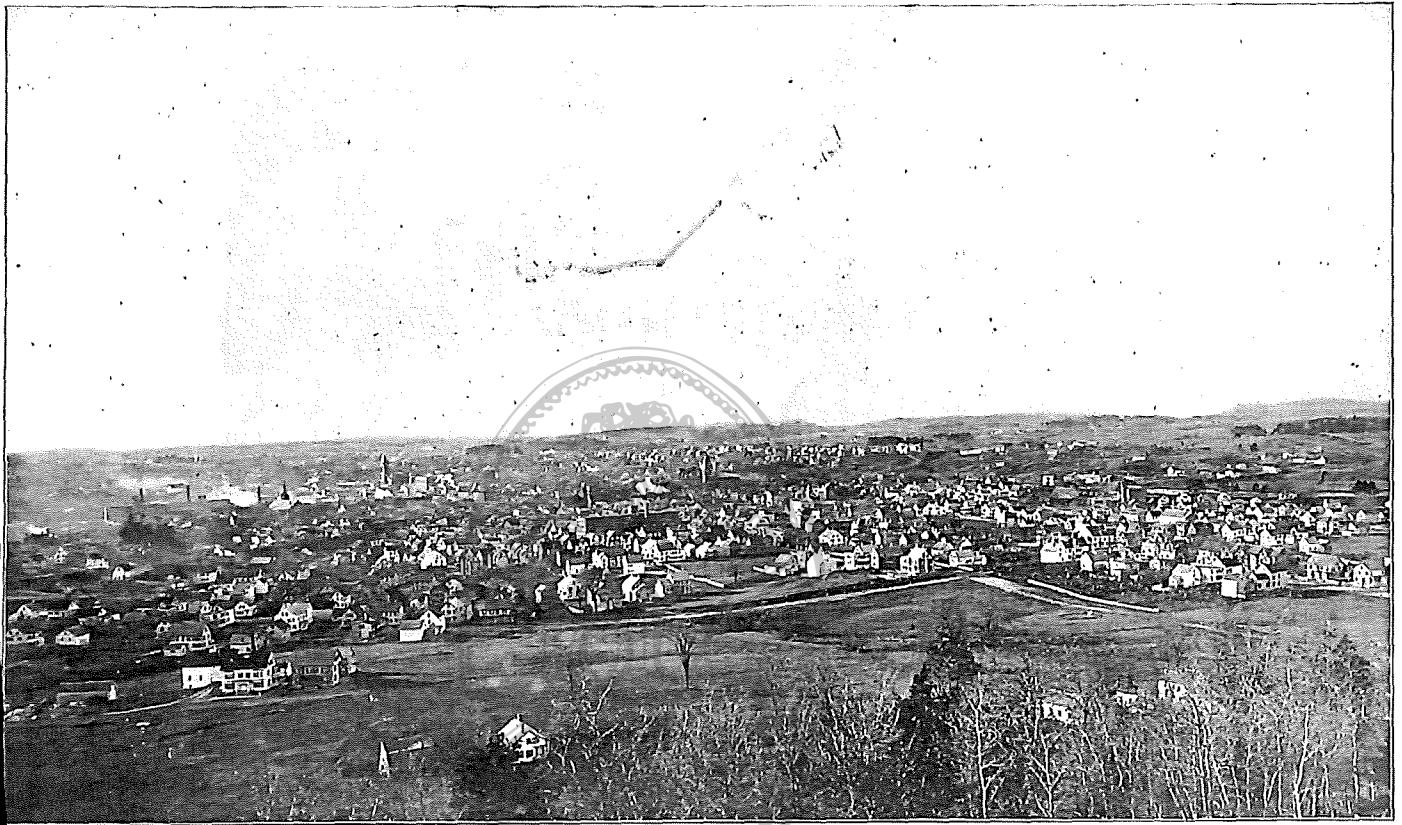
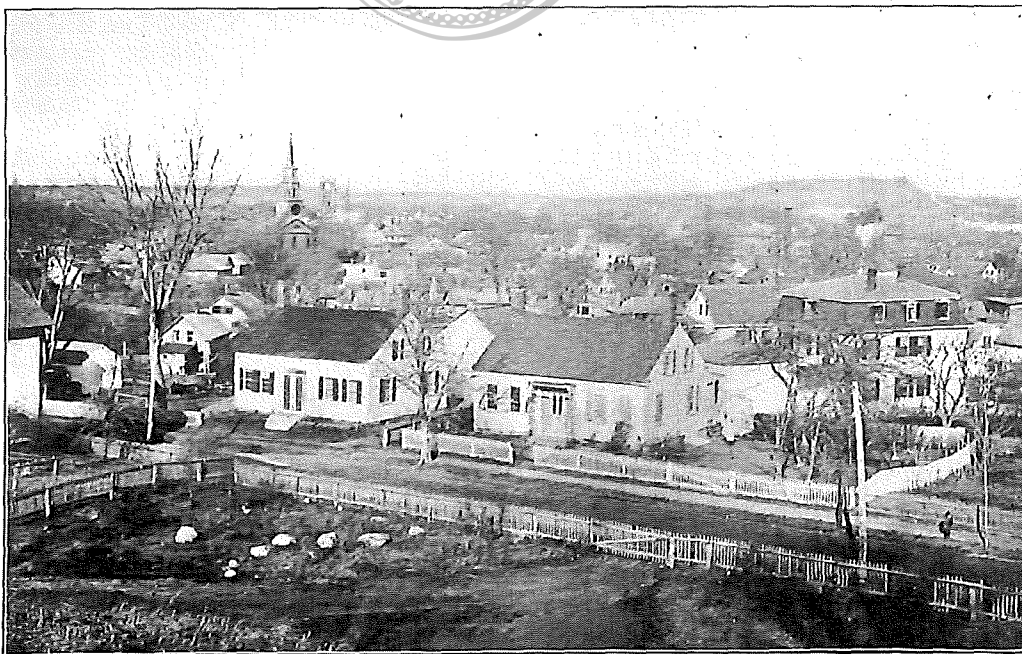


City of DOVER, N.H.

SOUVENIR 1906

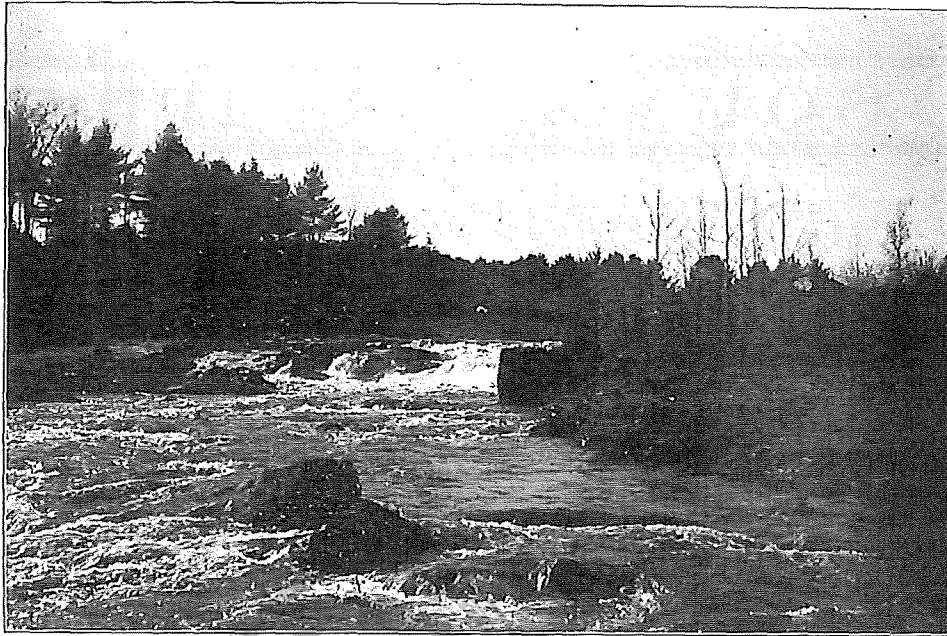


BIRDSEYE VIEW OF DOVER FROM GARRISON HILL



VIEW OF DOVER FROM PINE HILL

Courtesy of the Portsmouth Athenaeum, Portsmouth, N.H.



WITCHER'S FALLS ON COCHECO RIVER



DOVER, one of New Hampshire's most important industrial centres, dates back in settlement to 1623 and incorporated as a city in 1855. Its population is some 14,000. The chief industries are the manufacture of Cotton and Woollen Goods and Shoes. The Cochecho and Belknap Rivers give abundant water power, and railroad facilities are supplied by the Boston and Maine Railroad, Dover being on the direct line between Boston and Portland, Maine.

The first white man to behold the forests where Dover is now situated was Martin Pring, an adventurous European, who sailed up the Piscataqua river and made explorations. Subsequently he returned to England, and made glorious reports. Other explorations followed, but no attempt at settlement was made until Edward and William Hilton, in 1623, having secured patents for land, came here with a number of followers and made settlement at what is now Dover Point, then called Hilton's Point.

The accounts of this settlement are vague, for these early pioneers were entirely different than the Puritans, or first settlers of Massachusetts, or other New England coast points, and made no records. They came as bold and hardy men, bent on personal gain rather than to build up and become permanent residents. They traded with the Indians for skins and cured fish for the English markets.

The traditions of early settlement are that they located on the extreme south point of Dover, where the great Piscataqua river flowed, and which was richly supplied with fish. Religion had not much hold upon them, but so far as they had any religious opinion it tended towards the church of England.

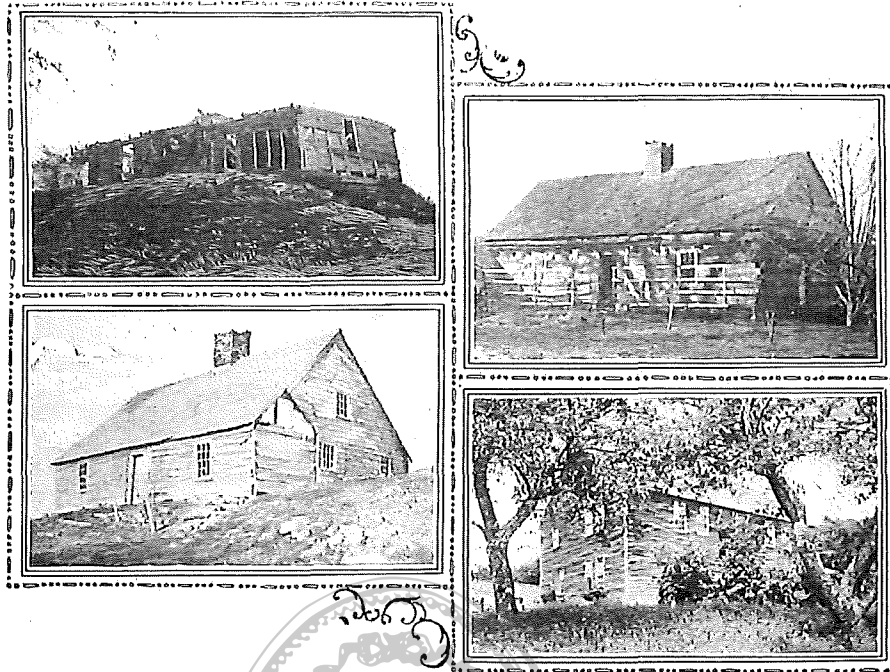
The settlement gradually extended farther north, and by 1634 the colonists had built a humble meeting house, but had no government but what was submitted to voluntarily. In 1636 the Rev. George Burdett came as preacher. He was a man of marked ability, became a magistrate, and made a ruler by the people.

In dealing with the Indians the traders were unscrupulous, and more or less trouble followed. More trouble came with the Massachusetts Bay Colony's seeking to gain control of the settlement in 1641. Then followed deep religious disputes, and finally, the pioneers becoming tired of confusion, consented to Massachusetts government. Finally, however, the colony reverted back to New Hampshire province. In 1643 the county of Norfolk was created, including Portsmouth and Dover.

Originally the Dover settlement included also Somersworth, Rollinsford, Durham, Madbury, Lee and Newington, towns which were subsequently set off.

The earliest extant records are dated 1647, and state that the trading with the Indians and fish industry was followed by the marketing of lumber to a large extent. Lumber was transported to Portsmouth on rafts and then shipped to the West Indies and exchanged for the products there. Above Dover Point were the Falls of Cochecho, meaning rapid, foaming water, and there lumber mills were erected.

In 1654 a second meeting house was built. In 1667 earthworks and palisades were erected as defence against the Indians, who had become troublesome. By 1675 the inhabitants of Dover Point were prosperous and comparatively numerous, but above, at Cochecho, there were only 40 families, and it was still a frontier settlement. War with the Indians broke out and it was not until 1678 that peace came. This lasted 11 years,



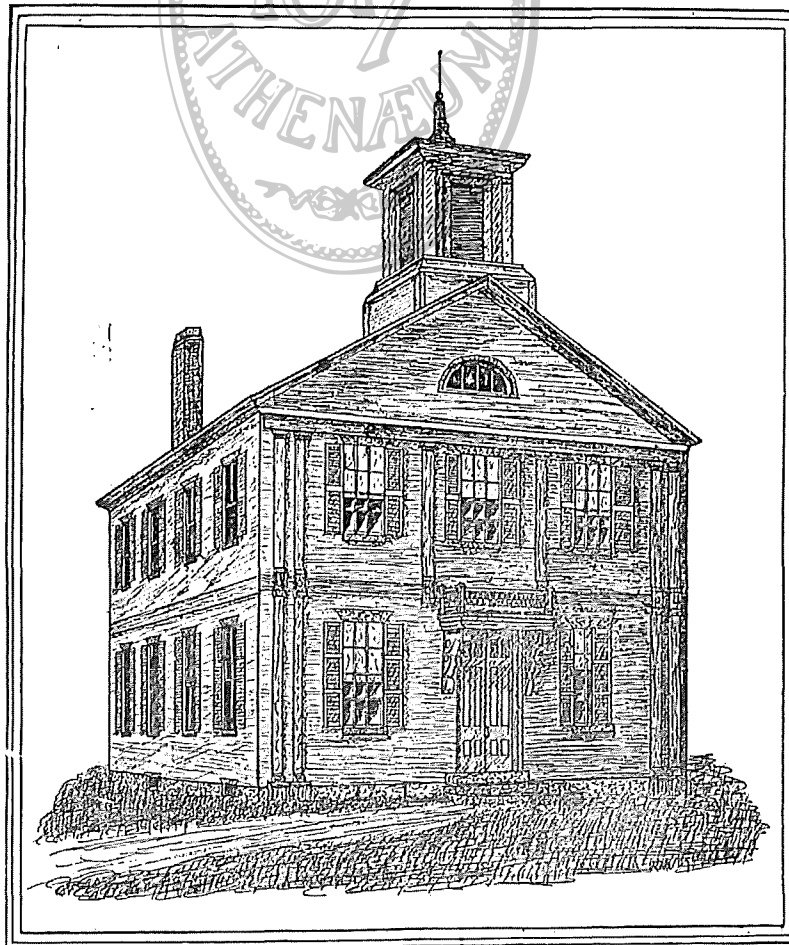
OLD GARRISON HOUSES

but in 1689 again trouble with the red men came. They, in one night, massacred 28 people, and made 29 captive. The colony did not recover from this until 1700.

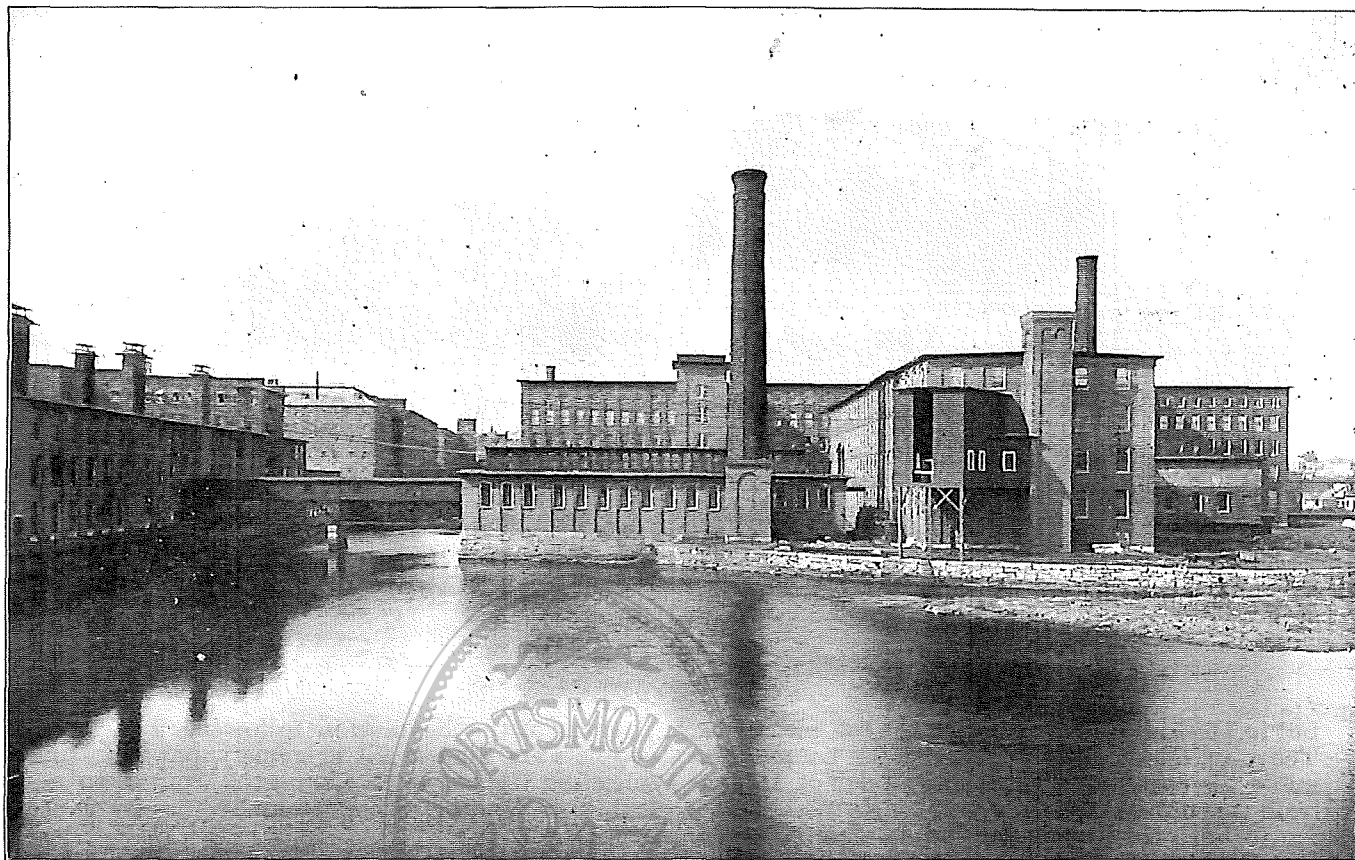
In 1775 the French and Indian War occurred, and in which the Dover colonists took active part.

The war of the Revolution followed. The Dover people were almost all extremely patriotic, and following the battle of Lexington roused to action, contributing men and money for the cause of freedom.

In 1776 the population was less than 1700,



OLD FRANKLIN ACADEMY



COCHECO MFG. CO., LOOKING NORTH

including 26 "negroes and slaves for life." The inhabitants were engaged in cultivation of the soil, and there were saw and grist mills, tanning of leather and making of shoes. Stores were but few, goods being mostly bought from traveling traders. In 1771 the town was attached to Strafford county.

In 1790 the population of Dover was 2000, and in 1800 had only increased 64. In 1812 the Dover Cotton Factory was incorporated and became a successful industry. Subsequently the capital was increased and more mills erected. The most rapid advancement of the town dates from this period. In 1820 the population was 2870; in 1830, 5449; in 1850, 8186.

The Boston and Maine railroad was opened in 1841, giving a new impetus to the town's prosperity, and the shoe industry followed in 1847. In 1871 the government commenced active operations in removing obstructions in the Cochecho river, so that shipping was greatly favored. The incorporation of the town as a city in 1855 gave added prosperity. In 1874 the Portsmouth and Dover railroad was opened and the Cochecho Manufacturing Co. succeeded the Dover Cotton Factory. It was capitalized at \$1,500,000 and fine cotton cloth making and calico printing engaged in. This important industry has 5 mills and 5 print works, and there are operated 128,000 spindles, 3,000 looms and 16 printing machines.

The Sawyer Woolen Mills, now the American Woolen Co., followed as a great industry. Fine cheviots and casimeres are manufactured, and the

plant has 41 sets of woolen machinery and 150 looms.

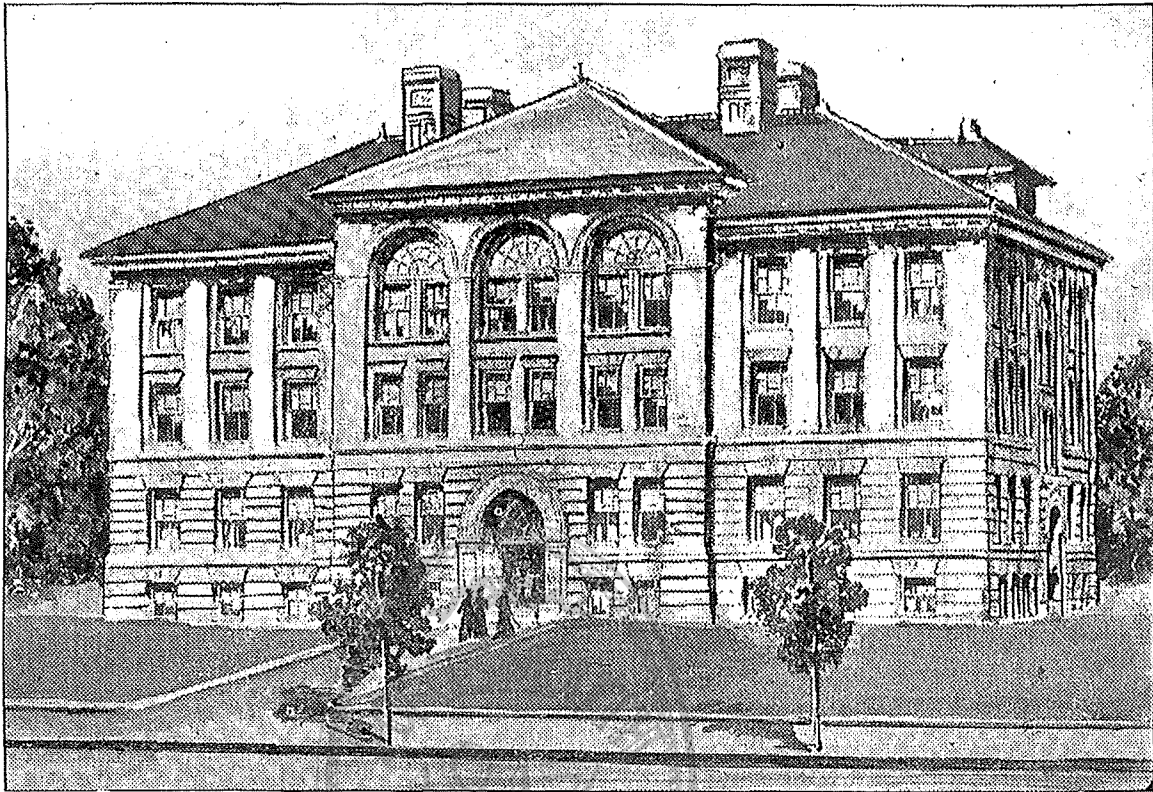
Other industries that have added to the city's growth and prosperity are shoe manufacturing, belting, printing press and foundry work, wood working machine factory and various small industries.

As in previous wars the people did their share in supporting the North in the Civil War. There were 800 enlistments and the "hero dead" numbers 111.

There is no record of early schools in Dover, but today the school system is second to none in the State. The High School building is particularly fine and modern in every respect. Religious denominations are well represented, the Baptists, Free Baptists, Congregationalists, Catholics and Methodists predominating. All the well-known fraternal organizations are strong in membership here, the foremost being the Free Masons, Odd Fellows, Red Men, Elks, K. of C., Foresters, Hibernians, Knights of Pythias, Knights of Malta, &c.

Dover has various charitable organizations, homes, social, musical and women's clubs. The Public Library is exceptionally a fine building, liberally supplied with books and with spacious reading and reference rooms connected.

The Wentworth Hospital, the gift of Arioch Wentworth, the late Boston millionaire, and a native of Dover, was dedicated recently. It is a two-story brick structure, built and equipped at a cost of \$100,000, and will accommodate about



DOVER HIGH SCHOOL

100 patients. In its beautiful and stately City building Dover has another structure of importance and pride to its citizens. The Opera House is also contained in it, finely appointed and having 6 exits on 3 different streets.

The advantages for new industries in Dover the equal of any similar city in New England and superior to most. Home seekers also will find that it is a desirable place of residence, the advantages for education, recreation and religious

enjoyment being unusually good. The business blocks and stores are modern, the merchants progressive and alert to the advancing times and prices on various goods fully as low as in any New England community, large or small, and oftentimes much lower.

Further description of the stores, industries, &c. follow, with half-tone photographic illustrations made from special plates.



Industrial and Mercantile



FRANKLIN SQUARE

D. L. FURBER, Special Shoe Mfg.

Notable for its special productions in the manufacture of shoes, unrivalled in various points of excellence, is the house of D. L. Furber, with finely and modernly equipped plant at 561 Central avenue. Women's and men's unlined turned shoes, special comfort shoes for men and women and Furber's patent shoe gore in back, made to relieve swollen ankles, are the products. The factory has a capacity of 150 pairs per day, custom work, and the output goes to all sections of the United States, the Furber shoes being favorably known to both the wholesale and retail trade. Three floors are occupied, 25 hands employed and the industry established 20 years. D. L. Furber is a native of Northwood, N. H., and was there educated in the public schools. His entire commercial life has been devoted to the shoe making industry, and formerly had charge of various departments in shoe factories. Mr. Furber has served in the Legislature several terms and is now a member of the Dover Water Board. He is universally esteemed in our city and is a 32d degree Mason and K. T., and member of the K. of P. W. E. Carlton superintendent, was born and educated in Farmington, and has had charge here 2 years. Previous for 4 years he was with the Farmington Shoe Co. as assistant superintendent, and is highly regarded personally and commercially.

H. I. REED, Optician, 430 Central Ave.

Prominent among the leading opticians of the Granite State, and decidedly the foremost following this important profession in Dover, is H. I. Reed, with finely equipped rooms in the Bradwell Building, 430 Central avenue. Careful and correct examinations are made for defective eyesight, grinding and refraction executed, and thoroughly reliable



H. I. REED

eye glasses and spectacles furnished. A large stock of lenses, both cut and uncut, is kept, and all modern, improved instruments at hand for examinations. Among these is Meyrowitz's ophthalmometer, DeZeng's luminous ophthalmoscope and his retinoscope, and illuminated chart that does work 24 hours round. Mr. Reed was born in West Woolwich, Me., in 1874, and there educated in the public schools. He was employed by the Boston Elevated Road 4½ years, Brookline Gas-light Co. in the legal dept 2 years, and then studied the eye with Dr. E. Eugene Holt, the famous eye specialist of Portland, assisting him in operations in his practice, in his office, and eye and ear infirmary. Mr. Reed is also a musician of ability, the slide trombone being his specialty, and has played with Emery's Military band and Dover and Somersworth orchestras, also doing much solo work.

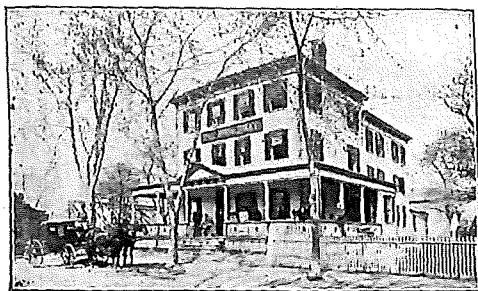
Mr. Reed is a member of a Brighton, Mass. lodge of K. of P. and local U. R. K. P., and is highly esteemed in the community.

FRANK W. HANSON, Men's Outfitter, 236 Central Av.

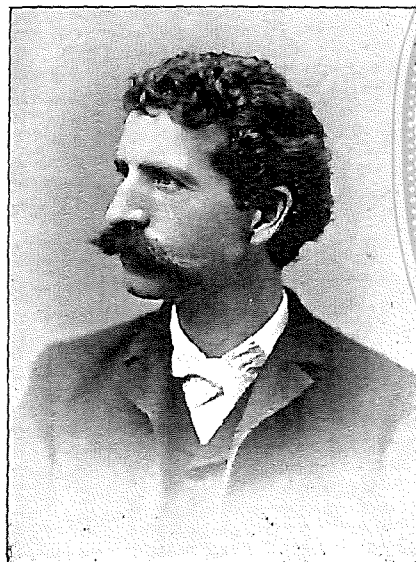
The name of Frank W. Hanson is synonymous with high-grade, ready-to-wear clothing, reliability of service and modern methods. For 10 years his fine store in the Masonic Temple was the pride of the city, and after the fire there he bought out the Dover Clothing Co., 236 38 Central avenue, greatly improving the stock and materially gaining in patronage. Here is to be found all that is correct in men's, youths' and boys' garments, furnishings of quality, stylish hats and caps, and trunks and bags of the best manufacture. New, stylish and desirable fall goods are now being shown, and with their sale goes the proviso that your money's yours until you are perfectly satisfied. Floor space of 4,000 square feet and basement are occupied, and from 5 to 15 courteous and capable salesmen employed. Mr. Hanson was born in Charlestown, N. H., in 1865, and educated in the schools of Dover. He has had some 18 years active experience in the clothing trade, first as a clerk, and embarked in business with a partner, buying him out and enlarging his scope of operations. Mr. Hanson is numbered among Dover's foremost and most enterprising merchants and is a member of the Masons, Odd Fellows and Elks.

BROADWAY HOTEL.

Notable for its pleasant location, in close proximity to the business section of the city, at the junction of Broadway, St John and Winter streets, the Broadway Hotel is decidedly the most homelike and comfortable public house in Dover. There are 26 well furnished rooms, a dining room with a capacity



of 35, and the cuisine is unrivalled in general excellence. The house is provided with modern improvements, steam heat, hot water, gas, &c., and commercial travelers are especially catered to. Rates \$2.00 per day, and a bar is connected. D. F. Bradley, proprietor of the Broadway Hotel, is a native of Ireland and was educated in the public schools of Rollinsford. Formerly he was in the restaurant business, and became established here in 1895. Mr. Bradley personally looks after the comfort of his guests, and is esteemed by them and our people generally for his admirable personality and commercial integrity. He is a member of the F. of A. and B. P. O. E.



FRED H. FOSS,
Books, Stationery, &c.

The finely equipped and largely patronized book, stationery and art store of Fred H. Foss, 422 Central Avenue, came under his proprietorship 11 years ago, but owing to a damaging flooding of the store one year later, the business was re-established and the service materially improved. Popular books, novels of the day, current magazines and periodicals are kept, also fashionable wall papers and high grade art goods, many of them original and exclusive, and including fine souvenirs, fancy photos and post cards of the most artistic conception, and office and home stationery, school supplies, &c. Floor space 25x70 feet is occupied, and 2 or more capable clerks employed. Mr. Foss was born and educated in Dover, and formerly was engaged in photography. At the early age of 14 he enlisted in the 56th Mass. Regiment, serving from '64 to '65, and

participated in battles of Grant's campaign, being wounded twice. Mr. Foss was postmaster of Dover from 1890 to 1894, senior department commander N. H., G. A. R., formerly commander of the local post and is a member of the Masons, and both commercially and personally is universally esteemed by the citizens of our city.

B. F. KENNARD,
Druggist, 503 Central Ave.

Mr. Kennard has nearly rounded out half a century in the drug trade, and has been established as at present 21 years. His widely known pharmacy, 503 Central Avenue, has an enviable reputation for being headquarters for pure drugs and chemicals, standard remedies, sick room supplies and the filling of physicians' prescriptions in the most careful manner. An extensive business is also done in toilet articles and preparations, druggists' sundries, choice confectionery and fine cigars. Two expert drug clerks are employed and 1,000 square feet of floor space and basement occupied. Mr. Kennard is a native of York County, Maine, 72 years of age, and was educated in the public schools of Portsmouth. His entire business career of 43 years has been devoted to the drug trade, and during his long and honorable life in our city he has been held in the highest esteem. Mr. Kennard has been a Mason since 21 years of age and is one of the oldest members of Strafford lodge.

W. H. KENNEDY,
Paints, Papers, &c.

The old established, extensively stocked and largely patronized paint and wall paper house of W. H. Kennedy, 509 Central Avenue, dates back to 1828, and came under the proprietorship of Mr. Kennedy one year ago, who succeeded J. B. Polson & Co. The store has constantly maintained an unrivalled reputation for the superiority and reliability of goods carried, and under the present capable management has gained a new impetus of popularity. Paints, oils, varnishes, glass and supplies of various description are carried, also medium, high grade and fashionable wall papers, room mouldings, &c., including some of the finest goods to be seen anywhere, sold at moderate prices. Floor space 90x22 feet is occupied and 2 alert salesmen employed. Mr. Kennedy was born in Dover, in 1881, and was educated in the public and high schools. He is one of Dover's youngest, most energetic and progressive business men, alert to the demands of the times, a member of the Elks and K. of C., and highly regarded in commercial and social circles.

JOHN S. TRUE,
Furniture, &c., 461 Central Ave.

Carefully stocked, and having a long established reputation for fair dealing and the selling of thoroughly reliable, first class goods at moderate prices, the furniture and crockery store of John S. True, 461 Central Avenue, successfully competes with all similar stores in Dover or elsewhere. High grade, medium and fashionable furniture is kept, both new and second hand, also tinware of every description, household goods and kitchen utensils, and rare bargains in various goods carried are frequently offered. A competent assistant is employed and all goods delivered promptly. Floor space

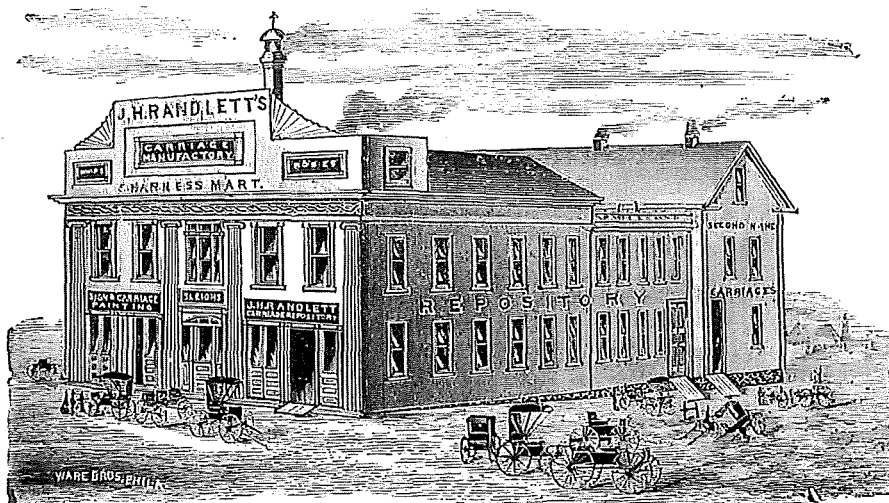
of 8,000 square feet and storehouse are occupied. Mr. True is a native of England, and was there educated. In his younger days he followed the sea as steward, later engaging in carpentering and building, and has been an esteemed resident of our city for 40 years, becoming established as at present 16 years ago and has been ably assisted by his son, John L. True, the past year and a half. Mr. True is a member of the Golden Cross and Knights of Malta, and is regarded as a business man of integrity and citizen of public spirit.

JOHN BATY,
Plumber, 44 Locust St.

All modern building operations of importance now call for the highest attainments and proficiency of service as regards plumbing and heating, facts which bring to mind that a local plumber of prominence, reliability and successful efforts, is John Batty, located at 44 Locust street. Sanitary plumbing and scientific drainage and ventilation, piping of all kinds are specialties, all work being done in the most approved and satisfactory manner. Bath and toilet rooms are installed and heating systems, the best and highest recommended, are placed and guaranteed to prove as promised. Stoves, ranges and heaters are extensively dealt in, also plumbers' supplies, and all operations marked by square dealing and consistent charges. Three floors are occupied and 6 skilled mechanics employed. Mr. Batty is a native of Burlington, Vt., and was there educated. He is universally regarded as a master plumber and business man of ability, and became established as at present in 1876. Mr. Batty is a member of the Royal Arcanum and enjoys the esteem and confidence of the entire community.

N. C. WENTWORTH & SON,
Paints, Oils, &c., 3 Chapel St.

Prominent in the paint and wall-paper trade, and doing an extensive business also in house painting and decorating, is the widely known and thoroughly reliable house of N. C. Wentworth, 3 Chapel street. Paints, oils, varnishes and painters' supplies of various description are dealt in, including the famous and time-tested Burgess & Forbes liquid paints, also medium and high grade wall papers. Exterior and interior house painting and paper hanging is executed in the best, most modern and satisfactory manner, with charges reasonable and results guaranteed to prove as represented. From 3 to 4 capable assistants are employed. Mr. Wentworth was born in Lebanon, Me., in 1850, and there educated in the public schools. He has been a resident of Dover since 1872, and was in the meat business some 20 years, though a painter by trade, and has been established as at present about 5 years. Mr. Wentworth is prominent in the I. O. Red Men, was Great Sachem for the State, and has served as councilman and president of that body in our city, and is highly regarded as a citizen of excellent personality and astute business qualifications. Irving F. Wentworth was born in Dover in 1882 and educated in the public and high schools. He has recently been admitted to partnership and previous was employed 3 years. Mr. Wentworth is a young business man of progressive ideas and a member of the Red Men and Masons.



**DOVER CARRIAGE CO.,
223 Central Ave.**

Established over half a century, and having a merited reputation for the general excellence and serviceable qualities of its productions, the Dover Carriage Co., 223 Central Avenue, stands among the foremost carriage and wagon building concerns of the state. Carriages and wagons of every description are manufactured and a specialty made of fine carriages to order, concords, top buggies and democrat wagons. All productions are marked by the use of reliable materials, skilled workmanship and beauty of finish, and so widely are they known for various points of superiority

that they are shipped to all sections of New England. Three floors are occupied, modern facilities in vogue and 8 competent mechanics employed. The business was founded by J. H. Randlett and came under the enterprising proprietorship of J. S. Drew in 1900. Mr. Drew is a native of Barrington, N. H., and was educated in the public schools there and in Durham, N. H. He was practically brought up in the carriage business and comes of a family of carriage builders running back three generations. Mr. Drew is a member of the Odd Fellows, Encampment and Canton, and is esteemed in the community both commercially and personally.



**T. H. McGRAIL,
Druggist, 346 Central Avenue.**

The old established, thoroughly reliable and largely patronized drug store of T. H. McGrail, 346 Central Avenue, has an unrivalled reputation for excellence of goods carried, reliability of service and moderate prices. Special and decided features are pure drugs and chemicals, hospital and sick room supplies, family remedies of time tested value and the careful filling of

physicians' prescriptions. The latter is a most important branch of the business, and in this service only pure and fresh drugs are used while charges are always consistent. Toilet articles and preparations, choice confectionery, fine cigars and druggists' sundries are also extensively dealt in, and a first-class soda fountain operated. Three capable drug clerks are employed. Mr. McGrail is a native of Roxton Falls, Canada, and was educated in the schools of Sherbrooke, Canada. He became pro-

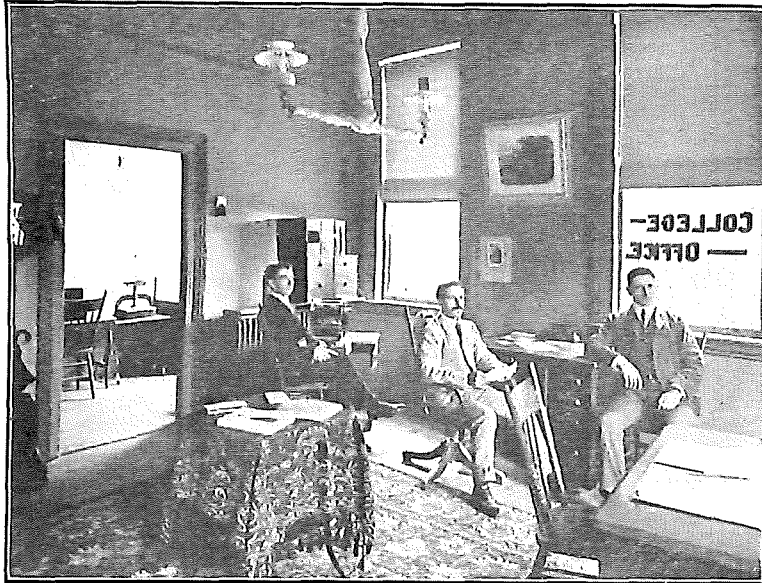
prietor of this widely known store in 1895, and formerly for 2 years was in the dry goods business, and in the drug business as clerk and manager 10 years; with F. C. Miville 6 years and the Dignam Drug Co. 4 years, both of Manchester. Mr. McGrail is a business man of sagacity, enterprise and progressive ideas, highly regarded commercially and personally, and is a member of the A. O. H. and B. P. O. E.

**H. C. HACKING,
Harness Mfr., 306 Central Ave.**

The manufacture of high-grade, reliable harnesses, and dealing in horse clothing and stable supplies of the best manufacture, are the leading features of the widely known and old established harness shop of H. C. Hacking, 306 Central Avenue. Custom made harnesses of various description, guaranteed to prove as represented, are manufactured and sold at moderate prices, and all harness and saddlery repairing promptly attended to, with charges reasonable and consistent with thorough workmanship. Blankets, robes, whips, &c. are extensively dealt in, and competition as regards to prices and quality successfully met. Floor space of 1600 square feet is occupied and competent assistants employed. Mr. Hacking was born in Somersworth, in 1881, and educated in the schools of Merrimac and Dover. The shop has been established for nearly 50 years and formerly owned by the father of Mr. Hacking who, after 6 years experience at the trade, recently bought it out. Mr. Hacking is a member of the Odd Fellows and a young business man of enterprise and ability highly regarded in the community.

**HAYES & HODGDON,
Groceries, 326 Central Ave.**

Established 18 years ago on Washington street, and located for 10 years at 326 Central Avenue, the finely equipped and largely patronized grocery and provision house of Hayes & Hodgdon has met with unqualified success and gained an important prestige in our city. Distinguishing features are high grade fancy groceries, table delicacies and canned goods, leading brands of flour, provisions of time tested popularity, select teas and foreign and domestic fruits. No similar store in the city undersells this thoroughly reliable firm, and its motto is to treat all customers with a regard to the future, as well as the present. Floor space 25 x 87 feet, and basement are occupied and 4 alert clerks employed, while the delivery system is marked by promptness and accuracy. E. G. Hayes is a native of Madbury, and was educated in the schools of Dover. Formerly he was a grocery clerk 3 years, then station agent of Eastern R. R. 3 years, in the express business 5 years and bought out this business 18 years ago. Mr. Hayes was selectman and treasurer of Madbury 2 years and is a 32d degree Mason. Frank P. Hodgdon was born and educated in Dover and previous was in the dry goods trade, also employed in the Dover Clothing Co. He is a member of the Odd Fellows and K. of P. Both gentlemen are held in high regard in the community for their characteristics of sound business principles, patriotic citizenship and progressive personality.



DOVER BUSINESS COLLEGE. 99 Washington St.

The importance of a practical education along modern commercial lines for all young men and women who intend to engage in business pursuits, is demonstrated more and more in this age of commercialism and when success is the exception rather than the rule. Dover and vicinity is fortunate in having one of the best equipped and most carefully conducted commercial schools in New England, the Dover Business College, centrally located at 99 Washington street, and under the proficient proprietorship of the McIntosh Bros. Spacious quarters are occupied, every facility for advantageous teaching employed and only teachers of experience placed at the head of the various departments. The courses of instruction embrace a commercial course, where bookkeeping, actual business practice, accounting, banking, &c., are taught; an English course, spelling, correspondence, rapid calculations, grammar, &c.; a shorthand course, with the Gregg shorthand system, touch typewriting, actual office practice, card indexing, &c., and a combined course of practical commercial course and complete stenographic course. The latter is one of the most important and beneficial of the various courses, emphasized by the fact that at this school the most proficient methods are in vogue, methods that meet the approval of competent critics and business men who have had experience in the employment of stenographers. No competent stenographer, by the way, need

D. T. BENJAMIN, Repair Work, 49 Main St.

For general repair work of various kinds the shop of D. T. Benjamin, 49 Main street should be visited, for satisfactory results are always obtained, and the charges decidedly reasonable. Carriage and furniture repairing are special features, and is executed in a most thorough and skillful manner, meeting the approval of all patrons. Floor space of 1,800 square feet is occupied. Mr. Benjamin was born in Plainfield, Vt., in 1831, and there educated in the town schools. Formerly he was engaged in carpentering and then, for 17 years, in

ever be out of employment and the demand is constantly increasing. The Dover Business College was established in 1896, and has gained an enviable reputation for its general excellence and thorough methods, owing greatly to its close adherence to the following principles—principles that have made business men and graduates staunch friends of the institution. A high standard of graduation, thorough courses of instruction, individual instruction and attention to insure rapid progress, and the recommendation to business men of graduates of competency and good character. During the past three years over 350 students have been enrolled, a uniform increase during that time of 50 per cent. The tuition rates are very reasonable, one-half that of similar schools in Boston, and the services rendered pronounced even better. Full particulars regarding courses, rates, &c. will be given upon application to the office, or mailed upon request. D. M. McIntosh is a native of Ontario, and was there educated. He has had 10 years successful teaching experience and devotes the greater part of his time to the commercial department. Mr. McIntosh is a member of the Masons, Odd Fellows, and Encampment. E. D. McIntosh was also born and educated in Ontario, and is a teacher of over 9 years experience and considered an expert teacher of shorthand. He is a member of the K. of P. and I. O. F. Both brothers are highly regarded by educators and business men and esteemed personally and professionally by the citizens of Dover.

farming, and went into this business in 1880, at Barre, Vt., and has been located in Dover 15 years. Mr. Benjamin has led a long and useful life, and always proven a business man of integrity and citizen of public spirit, receiving the esteem and good will of his fellow citizens.

THE DAYLIGHT GROCERY, 71 Main St.

The light of day discloses the fact that the Daylight Grocery, 71 Main street, carries a large, carefully selected stock of high grade goods, and investigation

will prove that prices are right and that results will prove satisfactory. Staple and fancy groceries of every description are carried, leading brands of flour, standard canned goods, table delicacies, select teas and coffees, fruits and berries in season. A special feature is meats, only choice cuts being kept, and provisions of quality, all sold at prices that cause competitors to hustle. Floor space of 1,800 square feet and basement are occupied, 4 courteous clerks employed and 2 teams kept in constant delivery service. O. Demars, the enterprising proprietor, was born in Canada, in 1856, and there educated. He commenced life's battle at the early age of 14 as a clerk, was located in Somersworth 27 years and started this store 18 months ago. Mr. Demars has been a member of the Council and is a member of the Foresters, and is highly regarded in the community as a business man of integrity and citizen of public and patriotic spirit.

CHAS. H. FOSS, Insurance.

Prominent among the leading insurance and real estate offices of southern New Hampshire, and having a reputation for reliability and excellence of service second to none anywhere, is that of Chas. H. Foss, Locust street corner of Washington. The business was established in March, 1903, and since then has constantly gained in prestige and patronage. Insurance of every description is written, including fire, accident, liability and plate glass insurance, and fire insurance made a specialty, ten of the foremost and soundest companies being represented. Real estate is bought, sold and exchanged, including city, suburban and farm property, estates cared for, and tickets and drafts furnished on all leading foreign steamship lines. Mr. Foss is a native of Rochester, N. H., and was there educated in the public schools and the Austin Academy of Strafford and Eastman business college. Formerly for 25 years he was with the Sawyer Woolen Co., 15 years as paymaster, and has served as tax collector 3 years, in the city council 2 years, alderman 2 years and on the school committee 6 years. Mr. Foss is a member of the Masons, K. T. and Royal Arcanum, and highly regarded as a business man and citizen.

J. M. WALLACE, Custom Tailor, 350 Central Ave.

Thorough reliability, stylish products and moderate charges, are distinctive features of the custom tailoring house of J. M. Wallace, 350 Central Avenue. The finest imported and domestic fabrics of the latest pattern are now being shown for fall and winter wear, and in their cutting, making-up, &c., all garments are guaranteed to prove perfect in fit, of the best workmanship and satisfactory in every respect. In a word, you get here perfect tailoring, which also means tailoring of individuality and artistic conception, and you get it at a cost consistent and moderate. The repairing, altering and pressing of garments is also promptly attended to. Six skilled assistants are employed. Mr. Wallace is a native of Dover, and was educated in the schools of Lawrence. He has had 31 years active experience as a tailor, been established 5 years as at present and is considered an expert in all pertaining thereto.



**JOHN T. W. HAM & CO.,
Hatters & Haberdashers.**

Decidedly metropolitan in equipment, largely stocked with high-class goods, and having an unrivalled reputation for reliability of service and systematic

moderate prices, the spacious and modern store of John T. W. Ham & Co., dealers in hats, caps and furs, 400 Central avenue, stands among the foremost similar concerns of the State, and is the leading specialty house in this section. The business dates back to 1839, when



INTERIOR JOHN T. W. HAM & CO.

it was founded by Amos D. Purinton, father-in-law of Mr. Ham, and who died in 1877. The business was re-established in 1859 under the firm name of Purinton & Ham, in 1877 as Ham the Hatter, and in 1890 as John T. W. Ham & Co., A. S. Hatch having been admitted to partnership. Carefully selected and complete lines of the finest hats and caps are carried, embracing all that is correct in style, up-to-date fashionable furnishings, trunks and bags, and furs of quality. The man who wants something out of the ordinary, who wants the proper thing or the latest novelty, appreciates this fine store most, and he has the privilege of choosing from the best and largest stock in the city. Five courteous salesmen are employed. John T. W. Ham, numbered among Dover's foremost merchants, was born and educated in Dover, and started his mercantile life as clerk here. In September of this year he rounded out two years over half a century in this business, and in 1901 he built the fine building which the firm occupies, consisting of 3 floors, each 21 x 76 feet. Mr. Ham is prominent in Masonry, a 33d degree member and a Knight Templar, and has been treasurer of all masonic bodies for 40 odd years. He is also a member of the K. of P., uniform rank, the B. P. O. E., and trustee, I. O. O. F. and Encampment, and was a member of the City Council two years. A. S. Hatch was born in Wells, Me., there educated and at So. Berwick Academy. He came to Dover in 1873, entered this store as clerk, remaining as such until admitted to partnership in 1890. Previous for 18 months he was a clerk in the periodical store of John C. Varney, and is a 32d degree Mason and K. T. Both gentlemen are highly esteemed in our city, both for their commercial integrity and progressive methods and estimable qualities of citizenship.

THE IDEAL CASH MARKET, 5 Silver St.

Notable for its low cash prices, reliability of service and first-class goods, the largely patronized Ideal Cash Market, 5 Silver street, meets all competition and continues to grow in public popularity. Prime meats, both fresh and cured, fish of all kinds in season, oysters, clams, &c., are special features. Carefully selected lines of groceries, leading brands of canned goods and table delicacies are also extensively dealt in. Two capable clerks are employed and the delivery system prompt and accurate. Geo. W. Colbath, the enterprising proprietor, is a native of Dover and educated in the public schools. He became established as at present in 1903 and formerly was employed as a grocery clerk. Mr. Colbath is regarded as a merchant of strict integrity and alert methods, and is a citizen of estimable personality and public spirit, and a member of the Royal Arcanum.

C. H. DEARBORN, Horseshoeing, 142 Washington St.

Scientific horseshoeing and expert blacksmithing are the decided features of C. H. Dearborn's widely known and largely patronized shop at 142 Washington street. Horseshoeing is a specialty, and includes particularly the shoeing of trotting and fine carriage horses, also horses hard to manage or with troublesome features. General job work in blacksmithing is promptly

attended to, and results guaranteed to prove satisfactory. Two skilled assistants are employed. Mr. Dearborn is a native of Wakefield, N. H., and was educated in the public schools of Dover. He has had many active years of experience as a blacksmith and expert horse shoer, and became established as at present in 1897. Mr. Dearborn is known as a business man of integrity and citizen of public spirit, highly regarded in our city, and is a member of the Masons, Odd Fellows and Encampment.

**H. E. HODGDON,
Printer, 501 Central Ave.**

The art preservative of all arts is well represented in Dover, and in particular special lines the well known printing house of Harry E. Hodgdon, 501 Central avenue, has an unrivalled reputation for general excellence of work, prompt delivery and moderate, consistent prices. General job printing, commercial work and society printing are leading features, guaranteed to be modern in execution and attractive in effect. The office is equipped with the latest faces of types, stylish borders, rules, &c., and fast power presses. Floor space of 1,400 square feet is occupied and from 4 to 5 skilled workmen employed. Mr. Hodgdon was born in the public schools. He started in business at 14 years of age for 9 years for himself and from a small beginning built it up to its present large proportions, and has had 25 years active experience in the trade and established as at present 4 years. He has been leader of theatre orchestra for four years, and has one of the finest musical organizations in the state that is in demand for all occasions. Mr. Hodgdon is a member of the Masons, K. of P., Elks and Royal Arcanum, and is highly regarded as a citizen of estimable personality and progressive ideas.

**HARRY G. DAVIS,
Druggist, 505 Central Ave.**

Metropolitan in equipment, modern in methods and having an unsurpassed reputation for reliability and excellence of goods second to none, the up-to-date pharmacy of Harry G. Davis, 505 Central avenue, stands among the foremost drug stores of the Granite State. Special features are pure drugs and chemicals, sick room supplies, family remedies and the filling of physicians' prescriptions. An extensive business is also done in toilet articles and preparations, fine confectionery, leading brands of cigars and druggists' sundries. A first-class soda fountain is operated, thoroughly equipped with every sanitary device, and the finest of soda and fancy drinks dispensed. Floor space of 1,200 square feet is occupied and two competent drug clerks employed. Mr. Davis is a native of Middleton, N. H., and educated in the schools of Dover, and also learned his trade here. He was employed 15 years previous to becoming established 3 years ago last March. Mr. Davis is a member of the Masonic bodies and numbered among Dover's foremost and most progressive merchants, highly esteemed personally as well as commercially.



RESIDENCE OF COL. DANIEL HALL

**LENOX HOTEL,
38 Third St.**

Favorably known and largely patronized by the traveling public, the Lenox Hotel, 38 Third street, offers unsurpassed accommodations in Dover. It has been established 40 years or more and came under the enterprising proprietorship of J. H. Kelliher in 1905. The house has 18 handsomely furnished rooms, a dining room with a capacity of 22 and well-equipped café. No hostility in the city sets a better table, all modern conveniences are provided and in its entirety it is one of the most home-like hotels to be found anywhere. The rates are \$2.00 per day and commercial travelers are particularly catered to. The employees number 5. Mr. Kelliher was born and educated in Salem, Mass., and his business pursuits have always been in the hotel line. For 2 years he was at Chase's Hotel, Claremont, N. H., and he has had experience in Fitchburg, Lynn and Lowell. Mr. Kelliher, being genial and ever seeking the comfort of his guests, has a host of friends wherever he has been located and among the many "Knights of the grip" throughout New England. He is a member of the B. P. O. E. of Claremont.

**HERBERT WARDWELL,
Dyer and Cleanser, 31 Broadway.**

The dry cleansing of all garments by new and improved process as done by Herbert Wardwell, 31 Broadway, is pronounced superior to all other methods and gains the approval of particular and discriminating people. First-class, guaranteed satisfactory dyeing, repairing and pressing are also executed, with prices right, results warranted to prove as represented and work ready when promised. Four competent and expert assistants are employed. Mr. Wardwell is a native of Amesbury, Mass., and was there educated in the public schools. He became established as at present in 1895 and formerly for 12 years was employed by the Bay State Dye House of Lowell, Mass., and has a thorough knowledge of all that pertains to the industry. Mr. Wardwell is a business man of ability and integrity, esteemed for these qualities and estimable personality throughout the community.

W. A. KIMBALL,

Antiques, &c., 29 Locust St.

To the intelligent and observing minds, nothing is more interesting than relics of our forefathers, a fact that reminds us that the leading dealer in antiques in our city is W. A. Kimball, with display rooms, cabinet work and repair shop at 29 Locust street. Antique furniture is a specialty, and old furniture, or furniture of any description, is promptly repaired at moderate prices and guaranteed to prove satisfactory. Fine cabinet work is also executed in the most skillful, artistic and substantial manner. Mr. Kimball's productions being notable for their beauty of finish and ornamental appearance. Mr. Kimball is a native of Dover and was educated in the public schools. He became established as at present in 1905, and formerly for 23 years was a loom reed maker. Mr. Kimball is a member of the Masons and Odd Fellows, the Encampment, and Past Grand and Past Chief Patriarch, and is esteemed highly as a citizen of public spirit and patriotic motives.

**SPINNEY & CASWELL,
Blacksmithing, 5-9 Kirkland Street.**

Careful attention to details, thorough workmanship and moderate prices, are distinguishing features of the widely known and largely patronized blacksmithing shop of Spinney & Caswell, 5 to 9 Kirkland street. Scientific horse-shoeing, including the most difficult work, general jobbing and carriage repairing are executed in the best and most satisfactory manner. The business was established in March, 1905, and has continually gained in patronage and reputation for reliability and excellence of service. Floor space of 2,000 square feet is occupied and from 2 to 3 skilled workmen employed. J. W. Spinney is a native of Nova Scotia and was there educated and learned his trade. He has been located on this street 23 years, and in business for himself until entering the present partnership. Mr. Spinney is a member of the Odd Fellows, Red Men, Elks and Grange. Scott W. Caswell was born and educated in Strafford and learned his trade in Dover. He has had some 25 years experience in blacksmith-

ing and was in business in Strafford for 16 years, and is a member of the Odd Fellows. Both gentlemen are favorably known for their business integrity and estimable personal characteristics.

**SPOFFORD-ALLIS CO.,
High-Grade Clothing, &c.**

Unsurpassed for its handling of high-grade, satisfactory, ready-to-wear clothing for men, youths and boys, and systematic moderate prices made possible by being a branch of 27 other similar stores, is the Spofford Allis Co., 456 Central avenue. The local store was established in 1901, and always maintained a reputation for stylish, serviceable, perfect fitting garments and reliability of service. Hats, caps and furnishing goods of quality and trunks and bags of the best manufacture are also dealt in. Men who want something out of the ordinary, and yet at not too high a price, are patrons of this finely stocked store. Two floors are occupied and 4 competent salesmen employed. O. L. Spofford is a native of Berlin, Mass., and educated in the public schools. He took charge here in March, 1905, and has been connected with this extensive system of unrivalled stores for 18 years. Mr. Spofford is a member of the Odd Fellows and Royal Arcanum, and esteemed highly in our city for his commercial integrity, progressive ideas and admirable personality.

**CARDOSI BROS.,
Fruits, 17 Locust Street.**

Select foreign and domestic fruit, sold at moderate prices, fair dealing and modern business methods are distinctive features of the finely stocked store of the Cardosi Bros., 17 Locust street. In addition to the finest fruits obtainable in Dover, pure confectionery, fresh nuts and figs, leading brands of tobacco and cigars are kept and a specialty made of spaghetti and pure olive oil, the latter being imported and guaranteed to be free from all adulterations. The business was established in March, 1904, and 2 polite clerks are employed. Frank Cardosi was born and educated in Italy, and with his brother has a similar store in Boston, and where he was in business 15 years previous to locating here. Mr. Cardosi is a member of the Odd Fellows, a patriotic citizen and business man of integrity, favorably known to all.

**FOSS & McDUFFEE,
Livery Stable, Rear American House.**

Probably the oldest and decidedly the most carefully managed livery and boarding stable in the city, is that of Foss & McDuffee, located in the rear of the American House. The firm succeeded W. W. Cushman one year ago and has materially improved the service with a consequent gain in patronage. Up-to-date teams of every description are furnished at reasonable rates, horses cared for in the best possible manner and hacks furnished for all public or private affairs. On an average 25 horses are kept and two competent stablemen employed. Floor space of 5,000 square feet is occupied, in addition to which is the largest and best equipped carriage room in the city. J. L. Foss is a native of Rochester, N. H., and was educated there in the public schools. Formerly he was a railroad employee and in the insurance business, and is a member of the K. of P. and Patrons of Husbandry. G. D. McDuffee



VIEW ON CENTRAL AVENUE

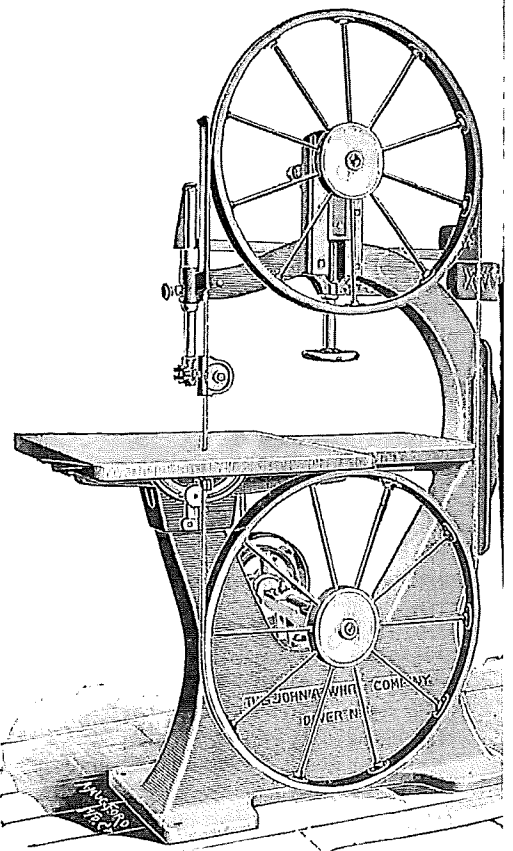
was born and educated in Dover, and in addition to this business is engaged in farming. He is a member of the I. O. O. F. and Patrons of Husbandry, and has been a member of the school board some 14 years. Both gentlemen are citizens of estimable personality and commercial integrity, highly regarded in our city.

**CHAS. M. BALDWIN,
Cigar Mir, 101½ Washington St.**

The distinctive feature, recognized widely, of the cigar business of Chas. M. Baldwin, 101½ Washington street, is that he manufactures the justly celebrated Coheco 5 cent cigar, the highest grade 5 cent cigar made in the Granite State, an unrivalled good smoke and as good as many 10 cent brands. He also makes the popular C. M. B., 10 cent cigar, an even, finely flavored brand. An expert assistant is employed and the business is constantly increasing. Mr. Baldwin is a native of Newark, N. J., and was educated in the schools of New York city. He became established as at present in February, 1906, and previous was employed at the cigar trade 5 years and is a practical and skilled workman. Mr. Baldwin is a member of the F. of A., and a citizen of estimable personal characteristics.

**HUB BOWLING PARLOR,
3 Orchard St.**

Of all forms of recreation, none is more beneficial or exhilarating than bowling, and to enjoy this fine exercise under the best advantages the Hub Bowling Parlor, 3 Orchard street, should be visited. There are three first class, regulation Narragansett alleys, and the surroundings congenial in every respect. First class pool tables are also provided for the enjoyment of this fascinating game, and 3 courteous assistants are employed. Chas. W. Horlor, Jr., the genial and attentive proprietor, is a native of Somersworth, and was there educated in the public schools. He became established as at present in 1897, and formerly for 14 years was employed as a machinist. Mr. Horlor is a business man and citizen of estimable personality and has a host of friends throughout this section of the state.



**THE JOHN A. WHITE CO.,
Wood Working Machinery.**

Notable among the important industries of Dover, is the manufacture of wood working machinery as conducted by The John A. White Co., with spacious modern and adequately equipped plant at 45 Broadway. The industry was established in a small way at Concord, and removed to Dover in 1892, being greatly augmented and its service extended. Wood working machinery of various description is manufactured, and all products have a firmly established reputation for their reliability and

excellence of workmanship and various points of superiority, and are shipped to all sections of the United States, Europe, Japan and Australia. The plant occupies 10,000 square feet and has every facility for rapid and thorough workmanship. A large number of expert machinists are employed. George Wells, general manager, is a native of Dover, and was educated in the public schools. He took charge here in 1903, and is considered a business man of sagacity, enterprise and progressive ideas. Mr. Wells is a member of the Odd Fellows and a citizen who merits and receives the esteem of his business associates and our people generally.

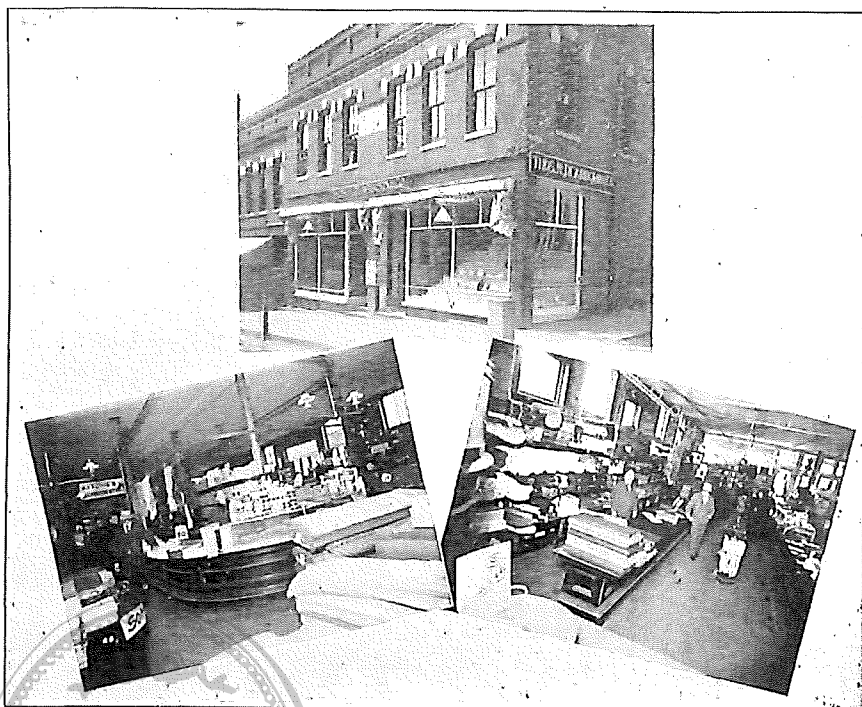
THE JENNESS-STEVENS CO.,
Groceries, 6-8 Broadway.

Carrying large and complete lines of high grade goods, selling for strictly cash, and having an enviable reputation for moderate prices, the wholesale and retail grocery house of The Jenness-Stevens Co., 6 to 8 Broadway, successfully meets all competition, in Dover or elsewhere. It is the largest and best patronized strictly cash grocery concern in this section of the state, and extensively deals in the leading brands of flour, superior canned goods, select teas and coffees, table delicacies and bottled condiments, &c. Floor space of 2,500 square feet, annex and flour storehouse, are occupied, 6 clerks employed and 3 teams and heavy truck kept in delivery service. All transactions are marked by modern methods, business integrity and accurate delivery of goods. S. H. Jenness is a native of Somersworth, and was educated in the public schools of Dover and Rochester. He became connected with the grocery trade in 1880, remaining until 1894, when he entered the post office as chief clerk, serving 5½ years, then became postmaster, filling an unexpired term. Subsequently Mr. Jenness entered this store as clerk and bought one half the business after three years, and was a member of the Aldermanic board two terms. W. E. Stevens was born in Parsonsfield, Me., and educated in the schools of Somersworth and Dover. He was admitted to partnership in 1903, after previously clerking here two years, and having a grocery trade experience of 13 years. Both gentlemen are regarded as merchants of enterprise, sagacity and business acumen, highly esteemed personally as well as commercially.

A. P. DREW,

Photographer, 412 Central Ave.

Mr. A. P. Drew, Dover's widely and favorably known artist photographer, whose finely equipped studio is located at 412 Central Avenue, has the distinction of being the oldest established photographer in the same place in New England, dating back to 1858. Today he is still in the van of the procession, executing all branches of the art in an up-to-date, unrivalled manner, and gaining fresh laurels of merit as the years roll around. Cabinet photos are a specialty; and oil and crayon portraits, enlargements in black and white and water color are furnished, guaranteed to prove satisfactory. Fine pictures of the most artistic conception and originality of design are kept on sale. Four capable assistants are employed. Mr. Drew is a native of Dover, and was educated in the



THOS. H. DEARBORN & CO.,
Dry Goods, 452 Central Ave.

The largest, best equipped and most modernly conducted dry and fancy goods house in Dover, and practically the only department store worthy of the name, is that of Thos. H. Dearborn & Co., 452 and 454 Central avenue. Established in 1884, it has kept pace with the progressive times, but while business is done on the foremost metropolitan methods the old fashioned, always sound principles of integrity and reliability are strictly adhered to. For instance, bargains are continually offered, but not offered as is often customary with dry goods concerns because of inferiority and must be got rid of, but rather to stimulate trade and benefit patrons. Dry goods of every description are carried, ready-to-wear garments for women and misses, fine dress goods, fashionable furs, cloaks, suits and shirt waists, fancy goods, notions and underwear. Early consignments of fall and winter goods are now being shown. Three floors, 45x100

feet, are occupied and 14 capable salespeople employed. Thos. H. Dearborn, considered among the leading merchants of the Granite State, was born in Northfield, N. H., and was educated in the public schools, New Hampton Institute and Exeter Academy. He is a citizen deeply interested in all public affairs and in sympathy with whatever has a tendency towards the progress and prosperity of Dover and the Granite State. Mr. Dearborn served as alderman two years, was on the staff of Gov. Batchelder, is a member of the Republican State Central Committee, and president of the Dover Board of Trade. Fraternally he is a 32d degree Mason, member of the Shrine, B. P. O. E. and several other societies, and is highly regarded in both social and commercial circles. Frank N. French is a native of Exeter and was there educated in the public schools. He is known as a business man of enterprise, modern methods and sagacity, esteemed throughout the community, and is a member of the Masons and K. T.

public schools. He enlisted in the Federal army in 1864, undetached and stationed at Fort Constitution and serving as Corporal, and is a member of the G. A. R., Odd Fellows, Red Men, and Eagles. Mr. Drew is highly esteemed throughout the community for his artistic accomplishments, estimable personality and qualities of citizenship.

C. T. HENDERSON,
Grocer, Main & Chapel Sts.

In the neighborhood of half a century the widely known and carefully stocked grocery and provision store of C. T. Henderson, corner of Main and Chapel streets, has catered to the purchasing public and always met the demands of discriminating trade, being the oldest established grocery in the city. Staple and fancy groceries are extensively dealt

in, also fine flour, leading brands of canned goods, choice teas and coffees, prime pork and pure lard and cheese, butter and eggs of high-grade quality. The lowest possible prices are quoted, consistent with reliable goods and satisfactory results. A competent assistant is employed, floor space 70 x 25 feet occupied and the delivery service prompt and accurate. Mr. Henderson was born in Dover in 1841 and educated in the public schools. He was here with his brother 10 years and has owned the store since, also owning the building and other real estate. Mr. Henderson is a staunch Democrat, as was his father before him, is alderman from Ward 2, and is regarded as a business man of enterprise and sagacity and citizen of public spirit and estimable personality.



CHAS. F. FURBISH,
Carriage Mfr., Kirkland & Middle Sts.

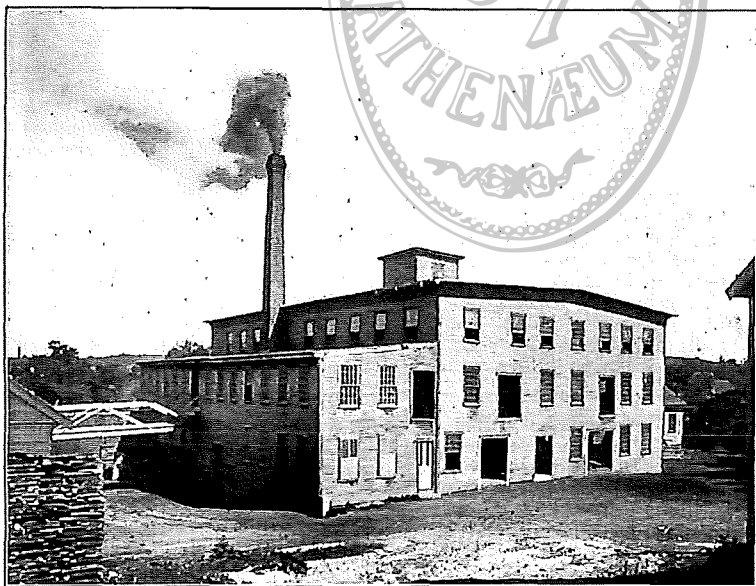
The spacious and adequately equipped carriage factory and horseshoeing shop of Chas. F. Furbish, corner of Kirkland and Middle streets, is headquarters in

Dover for stylish, thoroughly made carriages, reliable wagons and vehicles of various descriptions and expert horse-shoeing. Carriage and wagon repairing is a specialty, all work guaranteed to prove satisfactory and with charges reasonable. Floor space of 4,000 feet is

occupied and from 6 to 8 skilled workmen employed. Mr. Furbish is a native of Eliot, Me., and was there educated in the public schools. He learned his trade in Dover in 1872, and embarked in business for himself in 1875, buying out his employer, and during his entire working at his trade was never out of Ward 4 but 2 months, and became established as at present in 1890. Mr. Furbish is a member of the Masons, Council and Chapter, the Odd Fellows, Canton, Encampment and Rebekahs, and K. of P., Uniform rank, and is highly regarded in our city, both commercially and personally.

HERBERT A. FURBISH,
Carriage Painter.

Carriage painting of the most artistic conception is executed promptly and with charges moderate, at the spacious shop of Herbert A. Furbish, corner of Kirkland and Middle streets, and all work guaranteed to prove as represented. Mr. Furbish, although established as recently as 7 months ago, has gained an enviable reputation for excellence and reliability of service in carriage painting and trimming, and is constantly gaining in prestige and patronage. Floor space of 3,500 square feet is occupied, and all modern facilities employed. Mr. Furbish was born in Dover in 1882, and educated in the public schools. Formerly he was associated with Newell H. Young in this business, subsequently, buying him out. Mr. Furbish is a citizen of admirable personality, highly regarded for his business ability and modern ideas.



D. FOSS & SON'S PLANT AS IT APPEARED IN 1900
Several enlargements have since been made

D. FOSS & SON.

Notable among the varied and important industries of Dover, and unsurpassed in the state in its particular lines of production, is the sash and blind factory of D. Foss & Son; with spacious and modernly equipped plant in the rear of Portland street. The business was founded in 1874, by Dennis Foss and his son, A. Melvin Foss, the latter becoming sole proprietor in 1897. Doors, sashes and blinds of every description are manufactured and sold at wholesale in the

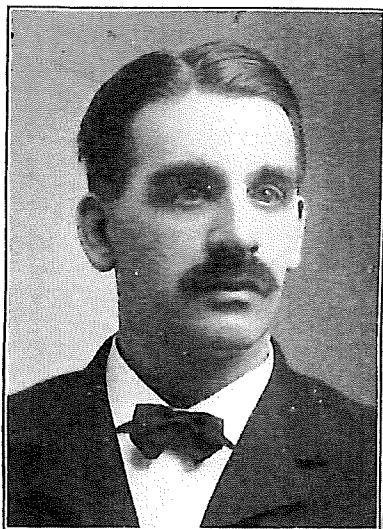
Boston market. A special feature, and one that greatly augments industrial Dover, is the making of boxes and packing cases for cotton goods and shoes, largely consumed in our city. The adequately equipped plant occupies 3 floors and skilled help to the number of 75 is employed. A. Melvin Foss, who personally superintends the business, is a native of Strafford, and was there educated in the public schools. Subsequently for two years he was employed as a grocery clerk and for 7 years in the store of his

father, coming here with him in 1874, and building up this important industry. Since his residence in Dover Mr. Foss has taken an active interest in all that pertained to the welfare of the city and been in close sympathy with every tendency towards progress and prosperity. Being a man of unusual sagacity and executive ability, alert to the demands of the times, he has quickly discerned the resources, needs and possibilities of the city and ever striven towards advancement. After serving several years on the school committee he was elected mayor in 1893, by a large majority, and re-elected two succeeding years by increased majorities. Mr. Foss is a 33d degree Mason; past master Strafford lodge, past high priest Belknap Chapter R. A. M., past deputy master of Orphan Council, past eminent commander St. Paul Commandery, K. T., and a director of the Masonic building association, and also a member and past exalted ruler of the Dover lodge, B. P. O. E. Personally Mr. Foss is a gentleman of genial disposition, of democratic nature and one who is universally esteemed in our city.

M. J. A. ROY,
Photographer and Portrait Painter.

Notable among the leading artist photographers, portrait and scenic painters of New England, and having a merited and firmly established reputation for excellence of work, is M. J. A. Roy, with finely equipped studio at 356 Central Avenue. Photography in all its branches is executed in the most modern and proficient manner, also enlargements, and a specialty made of portrait painting in oils, the latter of the most artistic conception, true to life and guaranteed to prove satisfactory. Three

skilled assistants are employed. Mr. Roy was born in Montreal, in 1868, and was educated in the schools of Minnesota. He became established here in 1903, and formerly was engaged in portrait and scenic painting throughout the west, and was prominently engaged in painting scenery at Lawrence and Ashland, Wis., and at the Whitney Opera House, Detroit, Mich. Mr. Roy is a member of the I. O. O. F.



L. H. HOBBY,
Grocer & Baker, 113 Washington St.
Unsurpassed, wholesome, home made bread and high grade groceries are the



INTERIOR OF L. H. HOBBY'S STORE

pronounced features of the bakery and grocery store of L. H. Hobby, 113 to 117 Washington street, and all goods handled are guaranteed to prove as represented and sold at the lowest possible prices. Mr. Hobby established his bakery in Sept., 1899, and added a first class grocery in Sept., 1905. Both enterprises have been very successful and meet the approval of the most particular and discriminating people. Catering for parties, weddings and all private or public functions is also attended

to, the service rendered being up-to-date in every particular. Two stores and bakery in the rear are occupied and 5 competent assistants employed. Mr. Hobby was born in Greenwich, Ct., and educated in the schools of Maryland, and formerly for 2 years was in the bakery business in Boston. He is regarded as a business man of enterprise and sagacity, esteemed highly in the community, and is a member of the K. of P. and Odd Fellows, Encampment, Canton and Rebekahs.



CENTRAL CAFE,
284 Central Ave.

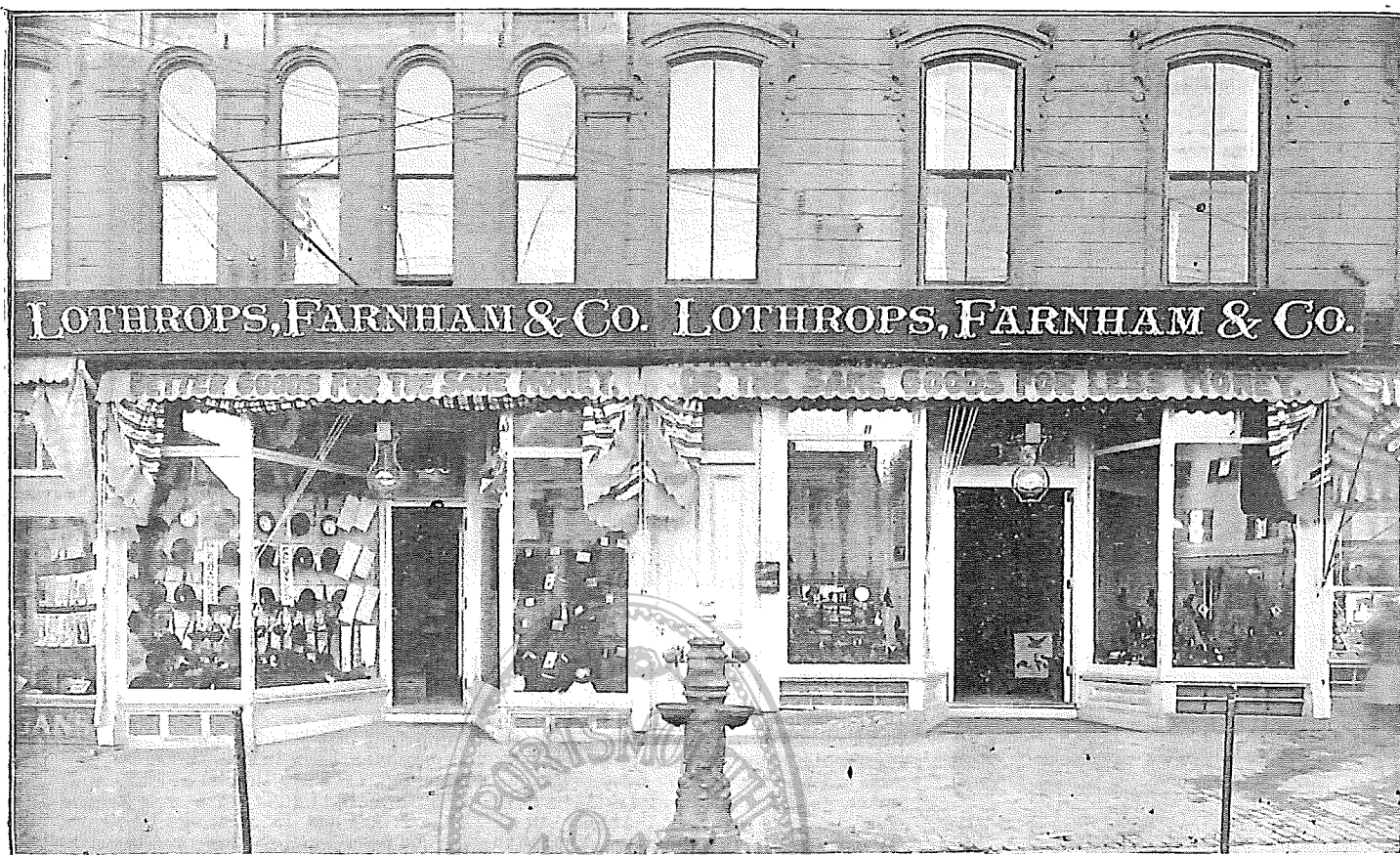
Unrivalled in service and notable for its excellent table, first class cooking and moderate prices, the Central Cafe, 284 Central Avenue, constantly gains in popularity and patronage. Both regular and transient boarders are accommodated and from 35 to 40 of the former

now dine here. The most careful sanitary arrangements prevail throughout, especially as to kitchen arrangements, and the cooking is done by careful and expert cooks. Pure and wholesome food supplies are obtained daily from the best markets. Floor space 84 x 25 feet and basement are occupied and 5 competent assistants employed. Wm.

Gardner, the enterprising proprietor, was born and educated in Pennsylvania and been in Dover about 10 years. He became established as at present in January, 1905, and formerly was located in the upper square. Mr. Gardner is a member of the B. P. O. E. and is highly regarded as a business man and citizen of our city.

J. RUSSELL,
Custom Tailor, 497 Central Ave.

Various special and decided features distinguish the widely known and largely patronized tailoring house of J. Russell, 497 Central avenue, above the ordinary. The charm of all garments made here is their individuality and perfection of fit. The man who wants something above the common, who wants to look particularly well groomed, is the man who appreciates Mr. Russell's artistic ability most. Here you get perfect tailoring, and have the privilege of choosing from the largest stock east of Boston. Last spring 458 styles were shown, and this fall the elaborate stock will be fully as large, including hundreds of the season's newest, finest and most stylish fabrics. Three floors of 600 square feet each are occupied and from 15 to 20 skilled assistants employed. Mr. Russell is a native of Sheldon, Vt., and was there educated and in a Montreal business college. He has been in this trade some 25 years, came here and managed a large place and 15 years ago became established as at present. Mr. Russell is a member of the Elks, Red Men, A. C. A., Royal Arcanum, three societies of Foresters and several clubs.



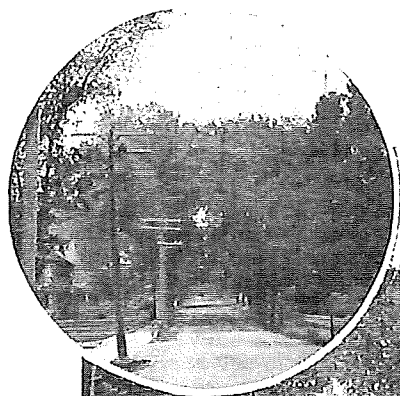
LOTHROPS-FARNHAM CO.,

Successors to Lothrop's, Farnham & Co.,
476 Central Avenue.

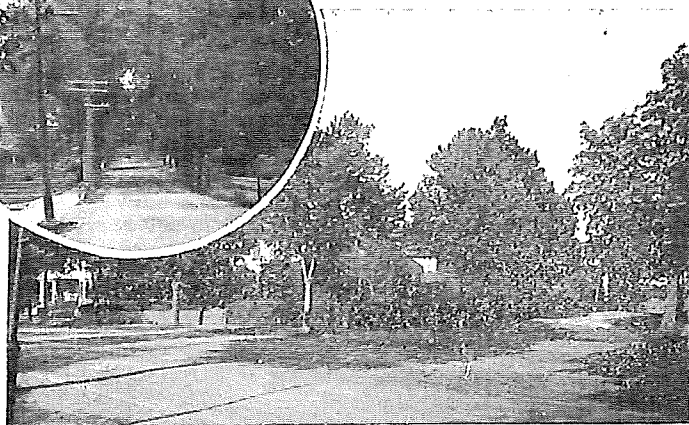
Stores have individuality and character, just as persons have, and store character of quality and reliability means success. Combined with enterprise and progressive ideas it has made the great top-to-toe outfitting house of Lothrop's-Farnham Co., 476 to 480 Central avenue, Dover, and 43 No. Main street, Rochester, the foremost concern of its kind in the Granite State. Metropolitan in equipment, modern in methods, heavily stocked with the highest-grade ready-to-wear clothing for men, youths and boys, stylish hats, fine shoes for all

humanity and furnishings of various description, and with prices decidedly moderate, this unrivalled house successfully meets the closest competition, here or elsewhere. Well-groomed men trade here, likewise the searcher after that out of the ordinary or the latest or most stylish production. Like our famous president this house believes in the "square deal," and your money's yours until you are satisfied. The Dover store occupies 2 floors, 40 x 85 feet, and basement, and from 14 to 18 competent salesmen are employed. The Rochester store occupies floor space 45 x 100 feet. The business was founded in 1854, incorporated in 1904, and is officered by Jas. E. Lothrop, president; Thos. W. Lothrop, clerk; Chas. H. Farnham,

treasurer and manager. Mr. Lothrop is recognized as one of the foremost business men of the State, many years interested in all public affairs and active commercially, and is also president of the J. E. Lothrop Piano Co. and Lothrop & Pinkham Drug Co., and served in various public offices and as Mayor of the city two years. Mr. Farnham was born and educated in Dover, and by untiring efforts and integrity gained his present prominent mercantile position, first being with this house as salesman 36 years ago, then becoming manager, and becoming treasurer and manager of the corporation in 1904. He is a member of the K. of P. and B. P. O. E., and is universally esteemed in commercial and social circles.



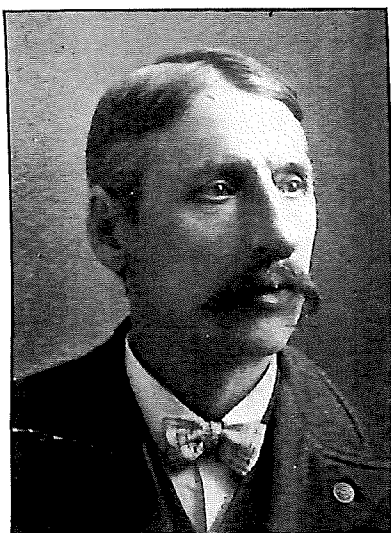
LOCUST ST. and
CENTRAL AVE.



D. M. HOWARD,

Harness Mfr., 495 Central Ave.

The widely known and largely patronized harness factory and horse and carriage furnishing goods house of D. M. Howard, 495 Central avenue, is one of the oldest in the Granite State, dating back half a century. High-grade harnesses of various description are manufactured and sold at reasonable rates, and horse clothing, stable furnishings and carriage supplies of all kinds extensively dealt in. Saddlery and harness repairs are promptly executed, all work guaranteed to prove satisfactory. From 3 to 5 skilled workmen are employed, and 2,000 square feet of floor space occupied. Mr. Howard was born in Rochester, N. H., in 1844, there educated, and learned his trade in Somersworth. He first embarked in business for himself across the street, subsequently purchasing his present place, and has been established in this business nearly 32



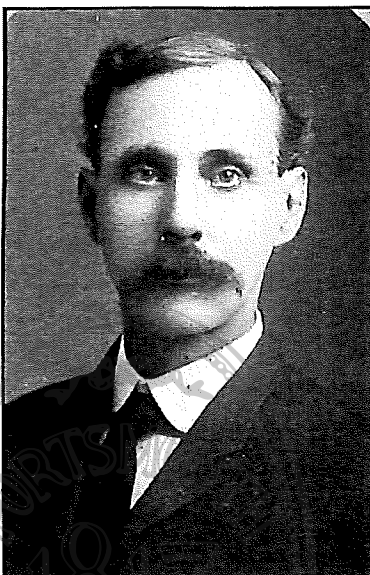
years. Mr. Howard is the best known harness maker in this section of the State, and is regarded as a business man of ability and integrity, and citizen of public spirit. At the age of 16 he went out with the 3d N. H. Regiment, serving from '61 to '65, and participated in some 38 battles, and was with Gen'l Butler when he took Forts Sumpter, Wagner and Griggs, and helped Gen'l Grant take Petersburg. Mr. Howard is a member of the I. O. O. F. and G. A. R., and is highly respected by his fellow citizens.



WENTWORTH AUTO STATION.

The remarkable development of the automobile has called into requisition many of the most skillful mechanics in the country to operate in garages and repair stations. In this locality the best equipped and most reliable headquarters for all that pertains to automobiles, is the Wentworth Auto Station, now located at 11 Silver street, and later to be moved to Central Avenue. The celebrated and unsurpassed Oldsmobile, Columbia and Rio cars are sold, also bicycles of the most approved manufacture, and sporting goods of quality. Particular attention is given to repair work on autos and bicycles by experi-

enced mechanics, and to the renting of wheels and automobiles at reasonable rates. Four proficient assistants are employed. Frank F. Wentworth was born in Dover, and educated in the city schools. He became established in 1897, and previous was two years in the bicycle business. Mr. Wentworth is adequately adapted for his particular line of endeavor and is regarded as a business man and citizen of principle and progressive spirit.

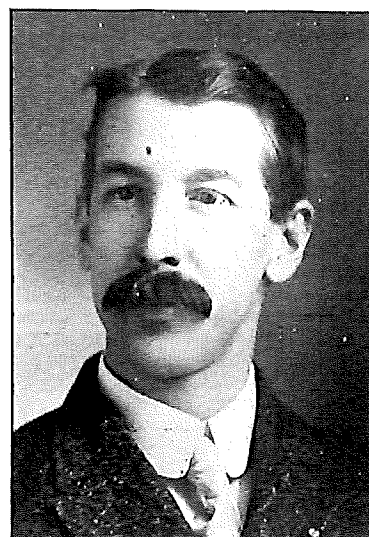


GEM CANDY FACTORY, 352 Central Ave.

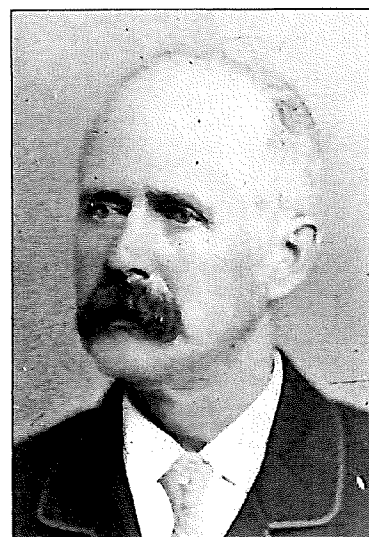
Notable for its high grade specialties, modern business operations and reliable service, the Gem Candy Factory, 352 Central Avenue, successfully caters to a discriminating public and constantly gains in prestige and patronage. A branch store is maintained in Manchester, and at both stores a large volume of business is done annually, both wholesale and retail. Pure confectionery of every description is manufactured, including the finest of chocolates and fancy box goods, also superior ice cream. Pure ingredients only are used, including the highest grade of extracts and sugars. Four floors, equipped with all improved facilities, are occupied and 5 skilled assistants employed here and 7 in Manchester. J. L. Johnson, proprietor of the Gem Candy Factory, is a native of Robbinston, Me., and was there educated in the public schools. Formerly, for 12 years each, he was engaged in the same business in Augusta and Portland, Me., and became established as at present in 1898. Mr. Johnson is numbered among the most enterprising and alert business men of the Granite State, is highly regarded in our city, and is a member of the Masons, 32d degree and K. T., the B. P. O. E., Royal Arcanum, A. O. U. W. and American Benefit Society and is Grand Trustee of the K. of M., the Grand lodge of Maine and New Hampshire.

THE MARSHALL PRESS, 110 Washington St.

Modern in methods and up-to-date in equipment, and having various points of superiority in high class, artistic productions The Marshall Press, 110 Washington street, stands among the fore-



most book and job printing houses of the Granite State. General job work is executed promptly, accurately and in a manner always satisfactory, and a specialty made of attractive and impressive commercial printing. The office is equipped with the latest faces of type and accessories and fast power presses, and from 6 to 8 skilled workmen are employed. The business has been established 35 years and came under the proficient proprietorship of James Marshall in 1902. Mr. Marshall is a native of the land made famous by Burns and Scott and gained his early education in the schools of Dover. Formerly for 3 years he was employed on Foster's Daily Democrat and is thoroughly versed in all that pertains to the art preservative of arts, and is serving his second term as councilman from Ward 4. Mr. Marshall is a member of the Masons, K. of P., Crescent Company Uniform Rank, the Red Men and K. of G. E., and is esteemed both commercial and personally.



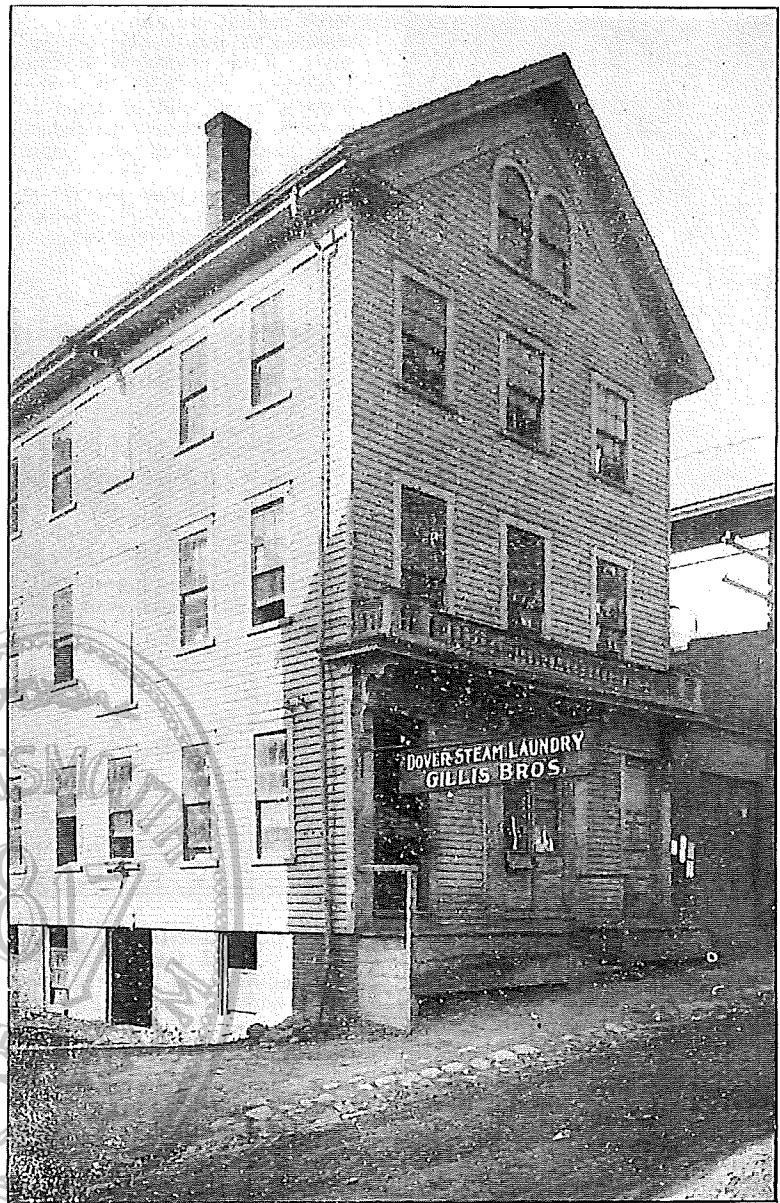
S. RAMSDELL'S HOME BAKERY, 555 Central Ave.

Justly celebrated for the excellence of its products and reliability of service, is S. Ramsdell's Home Bakery and Grocery, 555 Central Avenue. Home bakery unrivalled bread, cake and pastry are

made a specialty, also fine wedding cake baked to order, pure confectionery and delicacies for the table, select groceries, &c. Pure food supplies only are used in all productions and the baking departments operated under the best and strictest sanitary conditions. Six floors are occupied, equipped with modern facilities, and 6 competent assistants employed. Mr. Ramsdell is a native of Hardwich, Mass., and was there educated in the public schools. He became established as at present in 1899, and formerly was in the same line for 2 years where Biddle now is. Mr. Ramsdell has also been in the bakery and confectionery trade at York Beach for 13 years, and built there Young's Hotel and the Golden Rod and Derrey's Cafés. He is numbered among our most sagacious and enterprising business men, and esteemed highly as a citizen of progressive ideas.

GILLIS BROS.,
Laundry, 6 Orchard St.

The long established and largely patronized laundry of the Gillis Bros., 6 Orchard street, dates back 30 years and came under the enterprising present proprietorship in 1892. Its reputation for high grade, satisfactory work and reliability of service is unsurpassed, and competition is met here or elsewhere in every particular. Laundry work of every description is promptly executed at consistent prices and a specialty made of fine starch work, results meeting the approval of the most critical. Two floors, supplied with all modern and improved facilities, are occupied and 9 expert assistants employed. J. W. Gillis was born in Nova Scotia, and educated there in the public schools. Previous to purchasing the business with his brother he was employed here 5 years and is a member of the I. O. O. F., Encampment and Rebekahs. C. D. Gillis is a native of Nova Scotia, and was educated in the schools of Sanford, Me., and previous was employed here 9 years and is a member of the I. O. O. F. Both gentlemen are highly regarded in the community, both as business men and citizens of admirable characteristics and commercial standing.

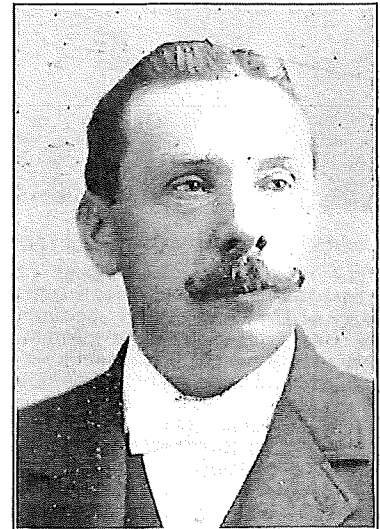


DILLON BROS.,
Grocers, 270 Central St.

Established in June, 1905, and having a merited reputation for first-class goods, fair dealing and low prices, the grocery and kitchen supply house of Dillon Bros., 270 Central street, meets all competition and constantly gains in popularity and patronage. Staple and fancy groceries of every description are carried, all kinds of flour, leading brands of canned goods, choice teas, coffees, spices, farm and dairy products. Crockery, glass and tinware are kept in select and large lines, sold at the lowest possible prices. Floor space of 1,800 square feet and storehouse on Washington street are occupied, 3 capable clerks employed and 2 teams in delivery service. Patrick and Michael Dillon are natives of Ireland, educated in the National schools, and have been in Dover 18 years, in business for themselves 12 years, and formerly at 314 Central avenue where they are now in the liquor business. Patrick Dillon is a member of the Foresters and Wm. Orr Club, and Michael Dillon of the Foresters, Wm. Orr Club, A. O. H., vice president of Division 1.



MICHAEL DILLON



PATRICK DILLON



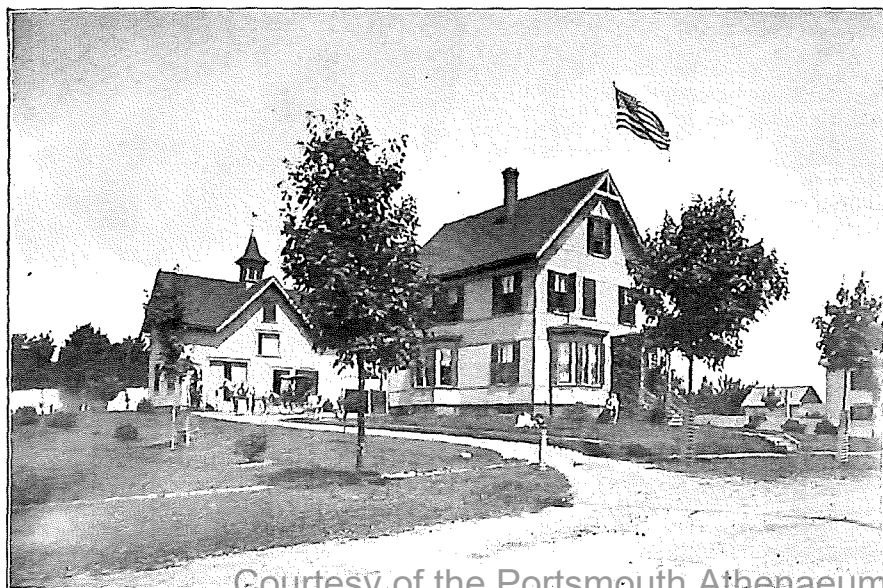
PHOTO BY SMITH

CARTLAND GROCERY AND PROVISION CO.

Located in Dover's most metropolitan neighborhood, spacious in area, modern in equipment, heavily stocked with high grade goods and decidedly the largest and best patronized store of its kind in the city, is the Cartland Grocery and Provision Co., 39, 41 and 43 Locust street. The business was incorporated in October, 1905, and is officered by W. F. Cartland, president; Howard Cartland, treasurer; C. A. Pierce, clerk. Two floors, 11,200 square feet, and storehouse are occupied, 16 competent assistants employed and 9 delivery teams kept in constant service. Leading features

are high grade fancy groceries, foremost brands of flour, standard canned goods, table delicacies and bottled condiments of reliability, tid-bits for the sick and convalescent, select teas and coffees, pure spices, breakfast foods, fancy biscuits, farm and dairy products, &c. The meat and provision department embraces all that is desirable and can be recommended in fresh and cured meats, superior hams, tinned meats and fish, &c. Handling immense quantities of goods and purchasing to the best advantage, the company is enabled to meet all competition, either in Dover or elsewhere, in a manner to meet the expectations of the most critical and closest buyers, and its reputation for systematic moderate prices

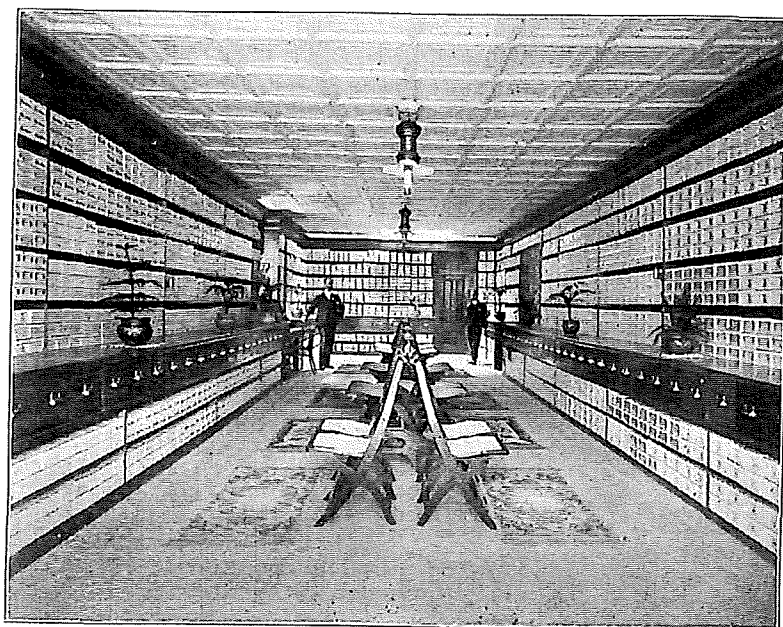
and superiority of service is unrivalled. W. F. Cartland is a native of Parsonsfield, Me., and was educated in the public schools there and in Windham, Me. He has been connected with this business 20 years and is numbered among New Hampshire's foremost merchants and is a member of the I. O. O. F. and K. of P. Howard Cartland was born and educated in Limerick, Me., and was admitted to partnership in 1904. C. A. Pierce is a native of Somersworth, there educated, and came into the business in 1905. He was a member of the City Council one term and is a member of the Royal Arcanum. These gentlemen are held in high regard for their progressive business methods, principles of integrity and estimable personal characteristics and qualifications of citizenship.



M. J. SMITH,

Photographer, 430 Central Ave.

High-class fashionable work, promptness and modern methods distinguish all operations at the photographic studio of M. J. Smith, 430 Central Avenue. Photographs of every description are made; views, groups and individual photos, also enlargements in sepia, black and white, &c., and all work guaranteed to prove satisfactory. A specialty is made of picture framing, and Mr. Smith has the largest and most desirable stock in the city from which to select, while prices are always moderate, facts that gain prestige and patronage among discriminating people. Mr. Smith is a native of Portland, Me., and was educated in the schools of Brunswick. He has had an active experience as an artistic photographer for many years and been established here 13 years, and this studio was built for him. Mr. Smith is a member of the I. O. O. F., Royal Arcanum and Golden Cross, and writes and receives the esteem of the en-



INTERIOR OF THE G. E. NASH SHOE STORE

G. E. NASH CO.,**Footwear, 364 Central Ave.**

Reliability of service, footwear of quality and moderate prices, are the distinguishing and favorably known features of the finely equipped shoe store of G. E. Nash Co., 364 Central Avenue. Large and complete lines of boots, shoes and rubbers are carried, carefully selected for their style, beauty of finish and wearing

qualities. In fact, guaranteed footwear is the rule here, and the patronage of discriminating people is gained thereby. A specialty is the famous All America Shoe for both men and women, also fine custom shoes. One floor and basement are occupied and from 2 to 4 competent salesmen employed. G. E. Nash is a native of Harrington, Me., and was there educated in the public schools. He became established in 1902, and formerly was manager of the clothing,



G. E. NASH

shoes, &c. departments for 5 years of the Red Beach Plaster Co., of Red Beach, Me., manufacturers of calcium plaster, and for 10 years had charge of the shoe department of Lothrop's-Farnham Co. Mr. Nash is a member of the Masons, A. O. U. W., Royal Arcanum and United Workmen of Boston, and is highly regarded in our city for his commercial integrity and public spirit.

**E. H. FROST,
Contractor and Builder.**

Prominent among the foremost contractors and builders of the Granite State, and numbered among the leading business men of Dover, is E. H. Frost, located at 270 Central Avenue. Modern business methods, close calculations and the carrying out of all contracts to the minutest particular, have combined to make Mr. Frost one of the best, most

favorably known and largest operating builders in this section. Among the various important buildings he has constructed is the recently erected Wentworth Hospital, the finest, although not the largest hospital building in New England. Other notable examples of the builder's art erected by Mr. Frost, are the French Church and School, Somersworth Opera House and Chandler School, High School at Gonic, Dover Children's Home, Advent Parsonage, and the Annex to the Wentworth Home. A cabinet-working shop of two floors, 800 square feet, and spacious storehouses are occupied and on an average 20 skilled workmen employed. Mr. Frost was born in Eliot, Me., in 1853, and was educated there in the public schools. He learned his trade at the Portsmouth Navy Yard, where he remained 4½ years, then was employed as a ship carpenter and 22 years ago embarked in business for himself, becoming one of the largest and most successful contractors in Dover. Mr. Frost is a business man and citizen of progressive ideas, thoroughly in sympathy with the growth and prosperity of our city, and served on the Common Council two years. He is a member of the Golden Cross and I. O. O. F., and is held in high esteem in the community, both commercially and personally.

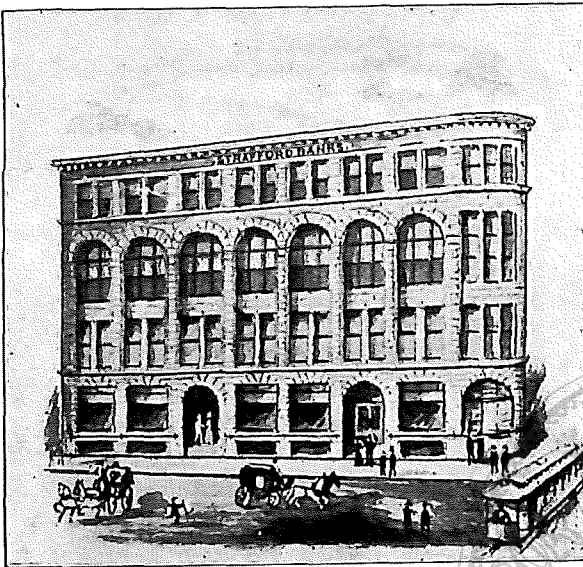
**FRED A. BROWN & CO.,
5 Chestnut St.**

High class goods, reliability of service and the quotation of lowest market prices are characteristic features of the largely patronized grocery and provision house of Fred A. Brown & Co., 5 Chestnut street. Groceries and provisions of every description are carried in large and

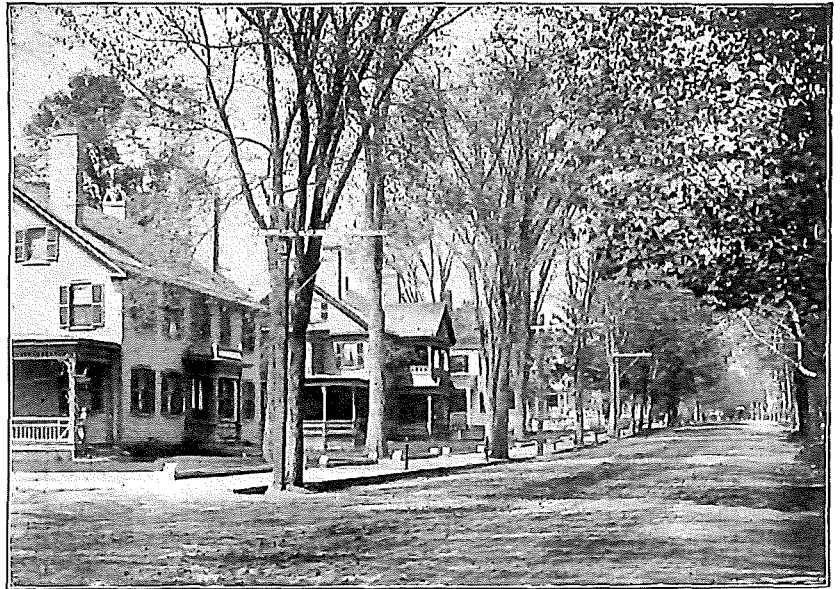


complete lines, including leading makes of flour, superior brands of canned goods, teas and coffees of highest quality, &c. A specialty is made of fine creamery butter, choice cheese and fresh eggs, and prices quoted that meet all competition here or elsewhere. Five alert clerks are employed and 2 delivery wagons kept in commission. Fred A. Brown is a native of Candia, N. H., and was educated in the public schools of

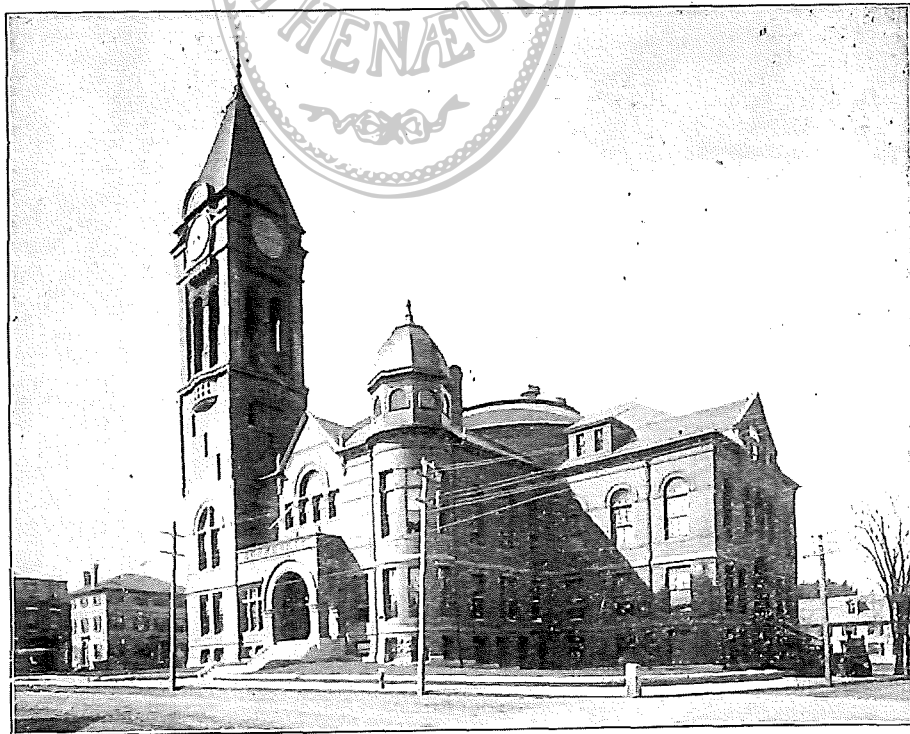
Candia, and Pinkerton Academy, Derry. He became established in this business in 1901, and by strict integrity and honest goods sold at fair prices, has gained an important and increasing prestige and patronage. Mr. Brown is a member of the Masons and Odd Fellows and universally esteemed in our city, both as a business man and citizen.



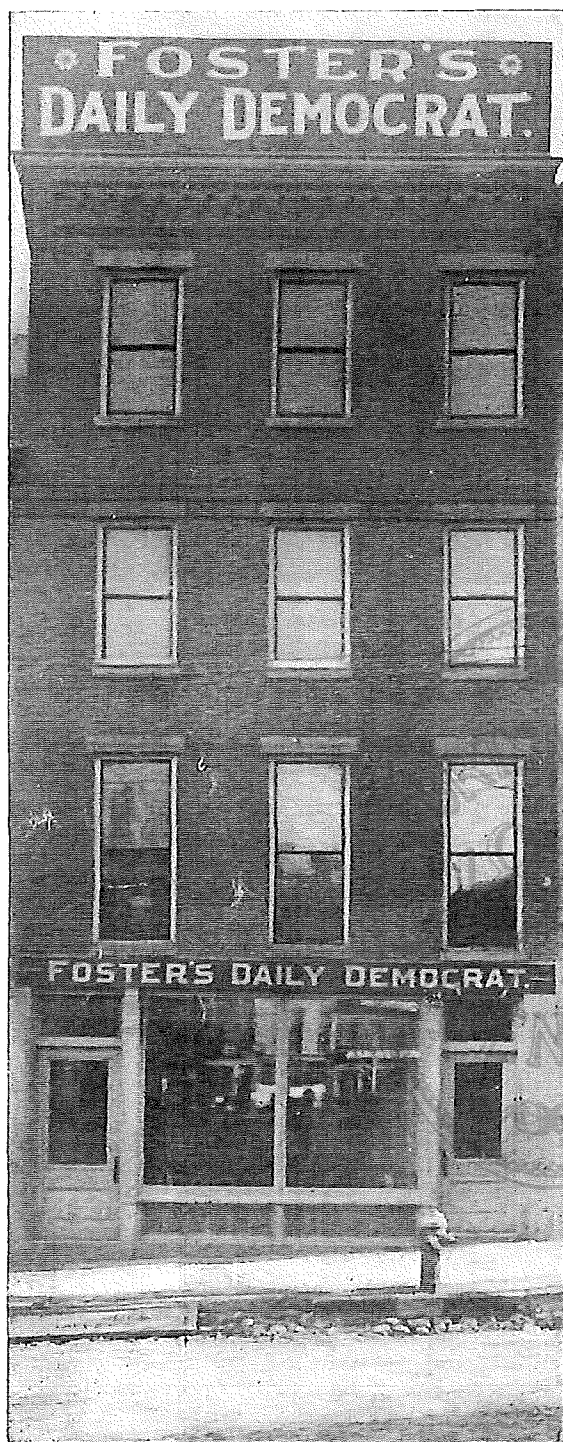
THE STRAFFORD BANK BUILDING



VIEW ON SILVER STREET



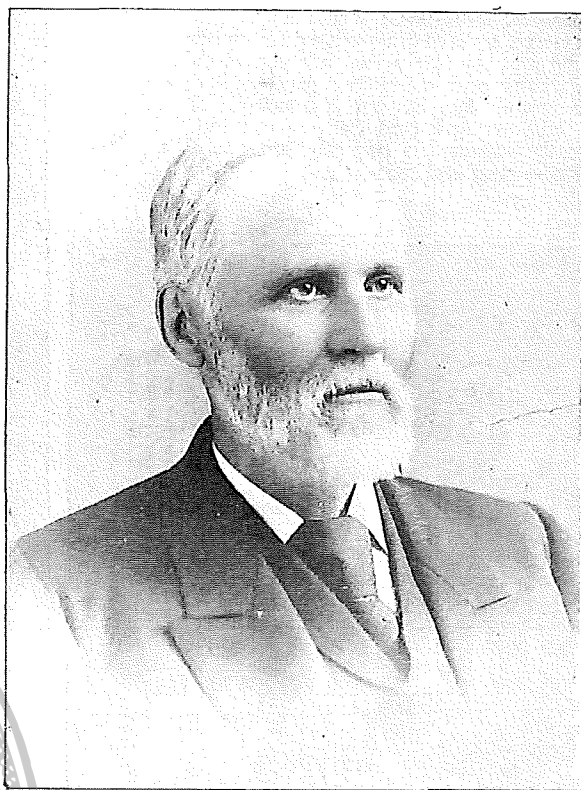
CITY HALL



FOSTER'S DAILY DEMOCRAT.

Dover has only one daily newspaper, Foster's Daily Democrat, an up-to-date and ably conducted newspaper, and located, with well equipped plant, at 335-337 Central Ave. It was established by Joshua L. Foster, who was descended in 1900, in 1872, as a weekly, and as a daily in 1873. The Foster Daily Democrat, is decidedly the people's paper in editorial expression, while its news columns are alert to recording the truth of passing events without regard to persons. Although Republican in politics, it never fears to bow to the line, even if the chips fall among the members of its own party. The news service, both local and otherwise, is first class and complete, and the paper has the Associated

Press reports. Its circulation is 3,500 daily, completely covering the local, suburban, and county fields. The office is modernly equipped with the most improved machinery and devices of facility, including a Webb Press of great rapidity, and several type setting machines, for composition. The help employed numbers 25. The columns of the paper show a large amount of substantial advertising. In addition to its newspaper plant it has a complete job printing department, and is equipped with fast power presses and the latest faces of type, and specialty is made of high grade work, with moderate prices. Geo. J. Foster, business manager, was born in Concord, and educated in the public schools of Portsmouth. He is widely

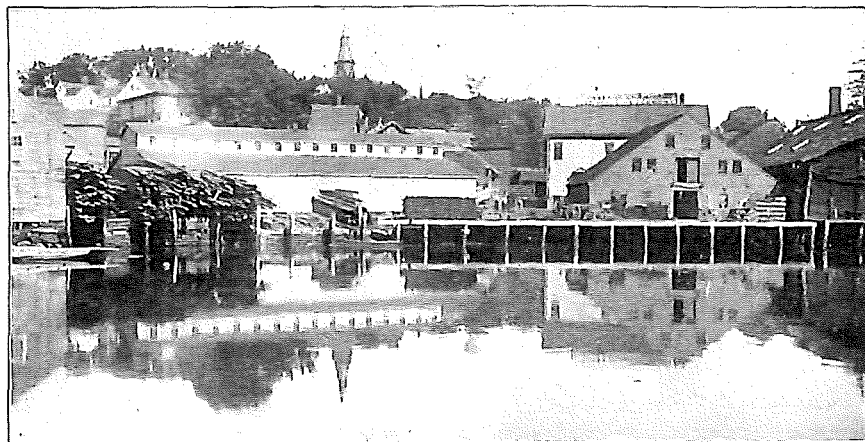


JOSHUA L. FOSTER, FOUNDER OF FOSTER'S DAILY DEMOCRAT

and favorably known throughout this section, and was elected Mayor of Dover Sept. 6 of this year, to fill out the unexpired term of the Hon. A. T. Pinkham, who died in August. Mr. Foster has held several other public offices, he served on the school committee 20 years, chairman of that body four years, and was a Representative to the Legislature one term. In politics he is a staunch Republican. Mr. Foster has had practically a lifetime experience in the newspaper business, and is considered among the leading newspaper men of the State. Fraternally he is a member of the B. P. O. E., and Red Men. Chas. G. Foster, managing editor, is a native of Dover, and was educated in Portsmouth. He is a newspaper man of experience and progressive ideas. Mr. Foster is a member of the I. O. O. F. and trustee of Wecohammet Lodge. He served our city as councilman two years, and was president of that body one year. As a writer and director of newspaper forces he is alert to the demands of the times, and is thoroughly conversant with his particular field of effort.

A. CONVERSE PLACE, Lumber, 17 Cocheco St.

Notable among the important industries of Dover, and decidedly among the foremost of similar concerns in New Hampshire, is that of A. Converse Place, 17 Cocheco street, dealer in lumber of all kinds, lime, cement and plaster, and manufacturer of cement pipe for sewerage, sold and shipped to all parts of New England. An immense stock is carried at all times of eastern, western, and southern pine, oak, ash, mahogany and cherry dressed lumber, and a specialty made of dressed and undressed lumber of every description. The office and yards cover an area of six acres,



A. CONVERSE PLACE'S WHARF AND LUMBER YARDS

and one mile of wharfage on the water front. Fourteen assistants are employed. The business was established in 1870, by Joshua Converse, father of the present proprietor, and has grown to its present large proportions, succeeding in building a reputation for reliability of commodities handled second to no con-

cern. A. Converse Place, sole proprietor and manager, was born in Salmon Falls, N. H., and is a graduate of the South Berwick Academy. Class of 1886, and entered the employ of Converse and Hammond, and in 1889 became a partner in the business, becoming sole proprietor in 1891. Mr. Place is highly re-

garded in our city, both as a business man and citizen, and has served its people as councilman two years, alderman two years, and Representative to the Legislature one term. He is a member of the A. F. & A. M. 32 degree, and member of the K. T. and B. P. O. E.

BRACEWELL BLOCK BEFORE
THE FRESHET