

36260

PORTSMOUTH

AND VICINITY

SOUVENIR

1906



CITY OF PORTSMOUTH N. H.

SOUVENIR-1906



Jackson House

Northwest Street

Oldest House

in Portsmouth



PORTSMOUTH, New Hampshire, one of the most picturesque and historic centers of population on the Atlantic coast, lies along the deep flowing Piscataqua river, and which divides the State of New Hampshire from the State of Maine. It has a population of some 12,000, and besides its ancient houses and historic points of interest, is noted for its close proximity to various fine beaches and recreation resorts, and the Portsmouth Navy Yard, which lies opposite, in Kittery, Maine.

Portsmouth has but few large industries, the chief of which are three breweries, one of them the largest ale brewery in the United State, a large

button factory, great shoe making plant, and one of the finest paper making plants in the country.

In features of intelligence, educational, religious and fraternal advantages, Portsmouth is the peer of any New England city of similar population, and is one of the finest located cities in which to live on the sea board.

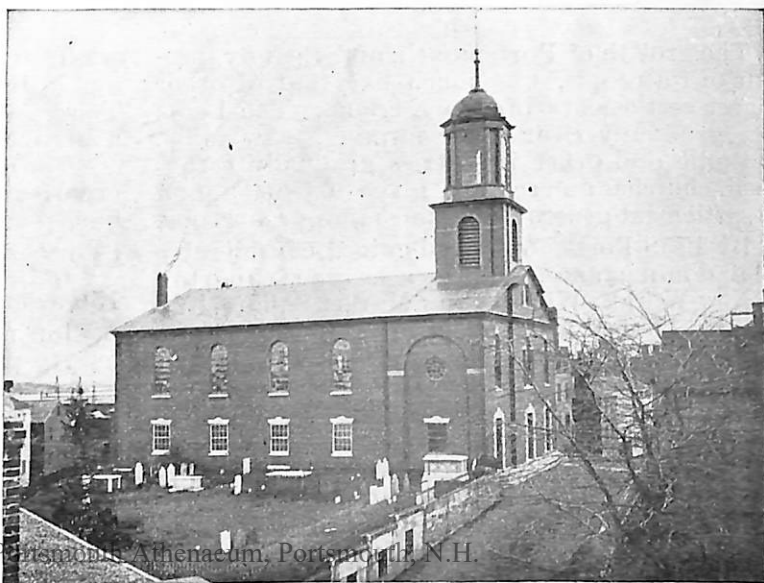
The wild and rugged shore, and interior woodlands, in the neighborhood of what is now Portsmouth, were not visited by white men until the year 1623, when the bark Jonathan, from Plymouth, England, commanded by David Thompson, a hardy Scotchman, and with 10 other adventurous spirits, visited the coast in the spring of that year.

St. John's Church

one of the most

Historic Buildings

in the city



Thompson had been granted a tract of land on an island of 6,000 acres in Boston Harbor, and being in search of adventure, seems to have landed here in preference, although he afterward proceeded to his island and settled. The voyagers of the Jonathan established themselves on a ridge of land afterward known as Odiornes Point. This plantation, as it became of more importance, was given the Indian name of Pannaway.

The settlers of Pannaway, unlike the Puritans, did not come here to escape religious persecution, but rather to fish and trade with the Indians, who sold their valuable skins for little or nothing.

November 3, 1623, the Great Council of Plymouth made a grant to Capt. John Mason and others, to promote the settlement of the plantation, "situate on both sides of the river and harbor, to the extent of five miles westward to the seacoast, and crossing there to Dover Point." These were the original limits of Portsmouth, and within them were included a part of Newington, and the whole of Greenland, Rye and New Castle.

and a coffin, marked "Liberty, age 145," carried to an open grave. Here it was raised and a copy of the stamp act buried instead. Then the bells were rung in joyous appeal, and great rejoicing followed.

In 1767, the famous Governor Wentworth was inaugurated in the old State House. Exciting times of the old Revolutionary days followed and many enthusiastic meetings of the patriots were held. King street was changed to Congress street, now Portsmouth's leading thoroughfare.

In June, 1788, New Hampshire adopted the Federal Constitution, being the ninth State to so do. A great celebration followed. In 1800, a public market and town hall was built, named Jefferson Hall, in honor of the newly elected President. The town meetings and other public events were held here. It was burned in 1802, and rebuilt in 1804, and used until the city charter was adopted in 1849. The 200th anniversary of the settlement of Portsmouth was observed May 21, 1823.



GOV. LANGDON HOUSE, BUILT IN 1784

The growth of Portsmouth, and the advancement of its people, was much like that of other pioneer settlements of New England. The lands were gradually cleared for farming, saw mills, grist mills and other industries gradually established, churches and schools given attention, and the settlement generally became more prosperous.

By 1758 Portsmouth had gained considerable size and importance, and was a leading seaport of the New World. What is now Market Square, and formerly known as The Parade, contained the State House. This was removed in 1836, leaving an open business place. On the east side of the old State House was the town pump, used also as the whipping place. As late as 1764 men were whipped there on their bare backs, as was the law.

On Nov. 1, 1765, the day the obnoxious stamp act was to take effect, the bells of the town were tolled, flags hung at half mast, and many people assembled in the streets. A procession was formed

The Eastern Railroad was opened in 1840, and in 1842 the road was extended to Portland. This gave the town more importance and proved a new incentive to the growth of the community.

The most murderous attack by the Indians occurred on the morning of June 26, 1696. Five houses and nine barns were burned, and fourteen people killed, and others badly wounded.

In the early days of slavery Portsmouth had 150 or more of these human chattels.

During the Civil War Portsmouth was intensely patriotic and furnished its quota of men and money. A beautiful Soldiers' and Sailors' Monument was erected in 1888, by popular subscription.

The Portsmouth Public Library Building was erected in 1806, from designs drawn by Charles Bulfinch, the eminent architect who designed Massachusetts State House, and many other public buildings. It contains over 18,000 volumes.



Portsmouth
High School
Building
Islington Street

and a well-supplied reading room is connected.

The fine Custom House and Post Office was erected by the Government, of Concord granite, in 1858.

The school system of Portsmouth takes rank with that of the best educational centres, and the buildings are generally modern, substantial, and constructed on sanitary methods. The High school building is one of the finest in the State, and the school itself pronounced a model educational institution.

The most important religious organizations are well represented, and include the Baptists, Episcopalians, Catholics, Methodists, Congregational, Universalist, Unitarian and other societies. There are many quaint and historic edifices among the church buildings.

Fraternal organizations are also strong and ably conducted, the leading orders being Masonic, Odd Fellows, A. I. O. K. of Malta, A. O. H., B. P. O. E., Foresters, Red Men, K. of C., K. of G. E.,

K. of P., O. U. A. M., Patrons of Husbandry, Royal Arcanum, U. O. G. C., etc. Social Societies and Clubs are also varied and many, and there are Charitable Organizations and Homes to a considerable number. Among them are Homes for the Aged and for Orphans, Relief Associations and Asylums. The Portsmouth Cottage Hospital was incorporated in 1887, and is highly regarded by the citizens.

The Police and Fire Departments of Portsmouth are well organized and carefully managed, and are generally considered to be of great credit to the city.

Advantages for new industries in Portsmouth are particularly favorable, as will be seen elsewhere in an article respecting the Board of Trade. Attractions for home seekers are remarkably good, not only owing to religious, educational and other advantages, but from the standpoint of Portsmouth's being unsurpassed in attractions during the summer season.

Rockingham
County
Court House
State Street



Courtesy of the Portsmouth Athenaeum, Portsmouth, N.H.

Historic Visiting Places



There are many historic points of interest in and about Portsmouth, among them being the following particularly interesting.

Portsmouth Navy Yard was purchased by the Government in 1800, and the addition of Seavey's Island was purchased in 1850. The yard contains one of the largest and without doubt the finest stone dry docks in the country, being excavated out of the solid ledge. The present Commandant residence is the only building standing that was on the yard when it was purchased. The famous frigate Kearsarge of Alabama fame, was built on this yard, and many other noted wooden ships. During the Spanish War the prisoners from Ad-

house. The famous Council Chamber is preserved in its original state.

The first Wentworth House, on Manning street, erected in 1670, by Samuel Wentworth, the first of the family in this city. Birthplace of Lieut. Gov. John Wentworth and Gov. Benning Wentworth.

Portsmouth Public Library, designed by Bulfinch, and built 1806. The library contains 18,000 volumes.

Shillaber House, foot of Daniel street, birthplace of Benjamin Shillaber, author of Mrs. Partington.

The Governor Langdon House, on Pleasant street, opposite Universalist Church. Built 1784, by Gov. John Langdon, the first Pres. of the United States Senate. Washington was entertained, also Louis Phillippe and President James Monroe.



THE WARNER HOUSE, OLDEST BRICK HOUSE IN PORTSMOUTH

miral Cervera's fleet were quartered on Seavey's Island, at Camp Long. On the easterly end of the Island are the graves of thirty prisoners who died here. July 22, 1905, Henderson Point on the westerly end of the Island, was blown up by dynamite, and it was the largest blast ever set off in this country.

In August and September, 1905, the Russian and Japanese Peace Conference was held in the general store building on the yard, this building is now known as the Conference Building. Here, on the afternoon of Sept. 5, 1905, was signed the Treaty of Portsmouth, which ended the World's Greatest War.

Governor Benning Wentworth Mansion, at the end of Little Harbor Road. This old mansion, made famous by Longfellow's "Lady Wentworth," was built by Governor Benning Wentworth, in 1750, and occupied by him until his death. Pres. Washington during his visit was a guest at this

Gen. Fitz John Porter Bronze Statue, Haven Park. Erected by the City from a bequest of \$30,000 left by Robert H. Eddy of Boston. Sculptor, James E. Kelley, New York.

Warner House, corner of Daniel and Chapel streets. This is the oldest brick house in Portsmouth. Erected 1712-15. The brick and material was brought from Holland. The lightning rod on west end of house erected by Benjamin Franklin in 1762. Lafayette, Webster, and other distinguished men have been entertained here.

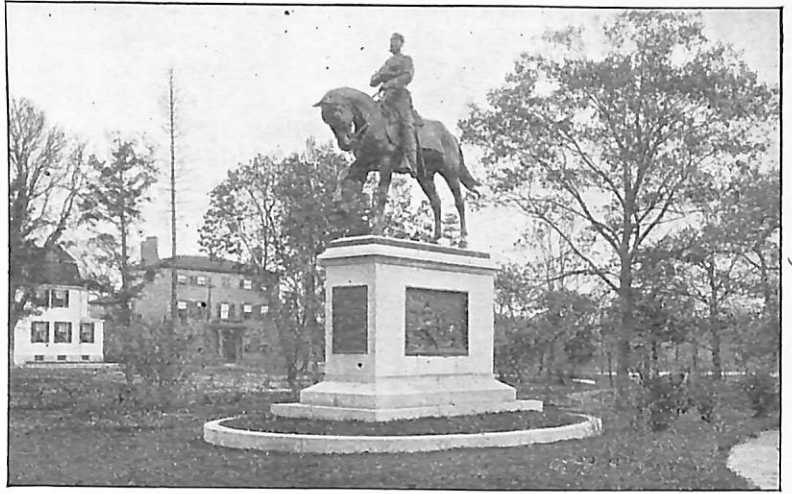
St. John's Burial Grounds, laid out in 1732. In this enclosure there are buried two of the provincial Governors. In the tombs are Lieut. Gov. John Wentworth and Governor Benning Wentworth. Oldest stone, John Bradford, 1736.

Tobias Lear House, on Hunking street. marked by a bronze tablet by S. A. R. Birthplace of Tobias Lear, who for sixteen years was President George Washington's private secretary

Fitz John Porter

Bronze Statue

Haven Park



Assembly House, corner of Vaughn street and Raitts Court. Built 1750. Was used for dance hall. Pres. George Washington attended a ball there, and in his diary he states that it was one of the finest halls he had seen in the United States.

North Cemetery, Maplewood Avenue. Deeded 1753. Oldest headstone 1751. Burial place of General William Whipple.

Old Jackson House, Northwest street, the oldest house in Portsmouth. Built by Richard Jackson, 1664, and is still in possession of the family.

St. John's Church (Episcopal), one of the most historic buildings in Portsmouth. The original Queens' chapel on the same site, erected 1732. Queen Caroline endowed it with a service of plate still in use, with it the "Vinegar Bible." The marble font was captured at Senegal, in 1758. The bell which hangs in the belfry was captured at Louisbourg. It hung in the old chapel until it was destroyed by fire, 1806. It was recast by Paul Revere and recast again in 1896.

Portsmouth Plains, at junction of Islington and Middle Roads. The scene of the big Indian massacre of 1696.

The Weeks House, Greenland. This is said to be the second oldest house in New England. It was built about 1638. It is of brick and of massive construction.

Boyd-Raynes House, corner of New Vaughn street and Maplewood Avenue. Erected 1740. In the ship yard, in the rear, America, a 54 gun ship was built for Royal Navy.

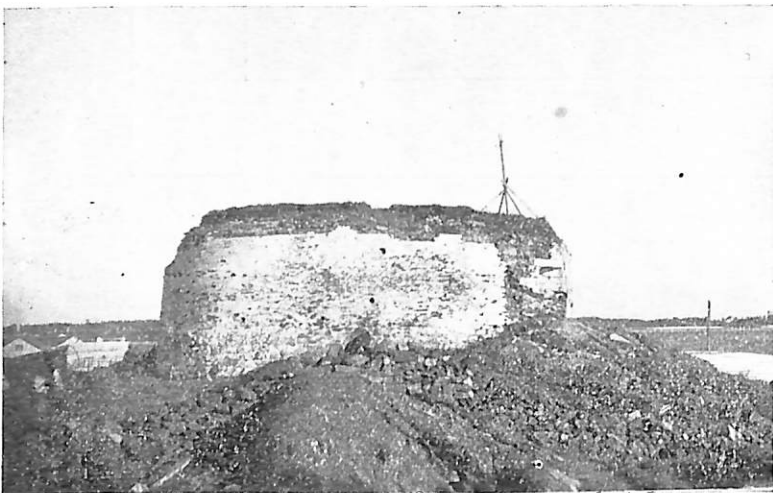
Portsmouth Athenæum, on Market Square. Building erected 1803. Society incorporated 1817. It is a library controlled by a stock company, and has 20,000 volumes.

The Hunking Wentworth House, corner of Church and Congress streets. The meeting place of the Committee of public safety during the Revolution.

Point of Graves Cemetery, on Mechanic street. Deeded in 1671. The oldest stone bears the date of 1682.

William Pitts' Tavern, corner of Court and Atkinson streets. Marked by bronze tablet by S. A. R. Built previous to 1767. Was first known as the Earl of Halifax Tavern. Hancock, Knox, Lafayette, and Washington, have stopped at this house. Grand Lodge of Masons held here in 1790.

The Frank Jones Farm, Maplewood Avenue. The show place of the city. Laid out by the late Hon. Frank Jones into one of the finest farms in New England. Contains about 1000 acres, laid out with beautiful avenues, walks, ponds, hedges, and conservatories.



Picturesque Ruins
of
Walbach Tower
New Castle

The Viscula Cutts House, off Newington Road. Built by Pres. John Cutts of the New Hampshire council, about 1681. In the uprising of the Indians, July 17th, 1694, Mrs. Cutts and three hired men were murdered and scalped.

Moffat House, Market Street, between Hanover and Deer streets. Erected by John Moffat, 1763. The home of Gen. William Whipple, who signed the Declaration of Independence and commanded the first New Hampshire Brigade, in the Revolution.

Meserve-Webster House, corner of Vaughn

about the same time as Portsmouth, in fact its early history is interwoven with that city. The town obtained a charter separate from Portsmouth May 30th, 1693, and this charter is still in existence.

Fort William and Mary, now Fort Constitution, was built about 1630. On the night of Dec. 14, 1774, this Fort was attacked by a party of patriots and fifteen barrels of gunpowder seized, which was afterward used at Bunker Hill.

Walbach Tower, a picturesque old spot. Was built in 1812.



FORT CONSTITUTION, NEW CASTLE



RIVERMOUTH LANDING

and School streets. Erected 1760. Daniel Webster brought his bride, Grace Fletcher, to this house when married. The stone steps are a part of the Old State House.

Cottage Hospital, on Junkins Avenue, Present building erected in 1890.

Gray and Prime's Office, on Market street. Here is probably the finest collection of old ship models in New England, as well as many old ship paintings.

New Castle, this old town was settled on or

York, this famous resort is one of the oldest towns in New England, and there is not a mile of its roads or lanes which are not associated with some quaint history. Settled in 1622, it was first called Agamenticus and subsequently changed in 1639 to Gorgeana.

Kittery and Kittery Point, settled about 1623 and its history is in a measure that of York and Portsmouth. It has many old famous landmarks and was the birthplace of Sir William Pepperell of Louisbourg fame.

INDUSTRIAL AND MERCANTILE.

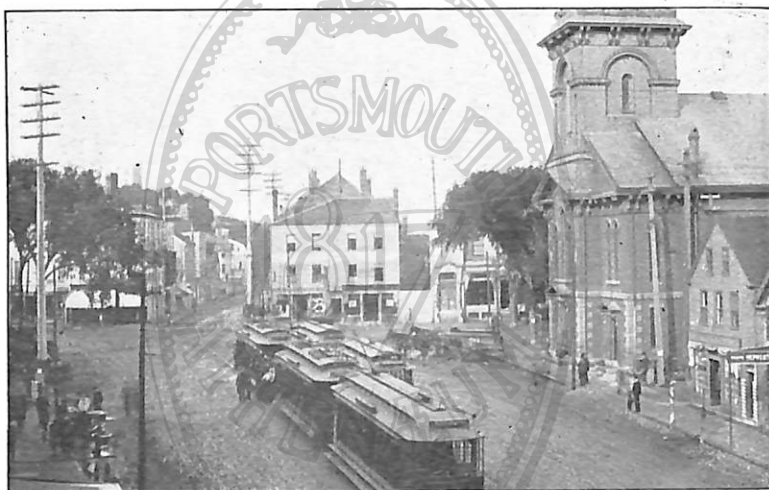
DENNETT & MCCARTHY, Dry Goods, 40 Market St.

Established in 1887, and ever since constantly maintaining an unsurpassed reputation for excellence of goods, reliability of service and systematic low prices, the dry and fancy goods house of Dennett & McCarthy, 40 Market street, successfully meets all competition and constantly gains in patronage and prestige. All that is reliable and desirable in dry and fancy goods is carried, ladies' furnishings of every description, underwear, corsets, hosiery and small wares in profusion. Special features are ladies' ready-to-wear garments, correct in style and thorough in workmanship, and fashionable furs in season. Bargains in various lines are continually offered and satisfactory purchases guaranteed all

patrons. Two floors are occupied and from 6 to 10 competent and courteous salespeople employed. F. M. Dennett is a native of Portsmouth, and was educated in the city schools, and his business life has always been in connection with the dry goods trade. Mr. Dennett served one term as Aldermen and he is a member of the Masons and K. T. G. W. McCarthy was also born and educated in Portsmouth, and his business career associated with dry goods. Mr. McCarthy was a member of the City Council one term and is a member of the K. of C. Both gentlemen are considered among our most enterprising and alert merchants, modern and progressive in methods, and highly regarded for their commercial integrity and estimable personality.

GRANITE STATE BOTTLING CO., 58 State St.

The products of the Granite State Bottling Co., 58 State street, have a merited reputation for their general excellence, uniform flavor and purity, and consist of fine extracts, soda and various carbonated beverages, including the famous Golden Rod brand of ginger ale. This is pronounced equal to the finest of imported ginger ales, and is bottled expressly for family and table use, pure ingredients only being used in its composition and the best of Jamaica ginger. Soda of all flavors is bottled and plain soda put up in siphons and steel tanks, guaranteed to prove as represented. The company also deals extensively in tanks of the best and most improved manufacture. The business



MARKET SQUARE, "HEART OF THE CITY"

was established in 1906, and all transactions are marked by modern methods and thorough reliability of service. Four competent assistants are employed. H. G. Philbrook of the company, is a native of Charlestown, Mass., and was educated in the public schools of Portsmouth. Previous to becoming connected with this enterprise he was engaged for 12 years in a similar industry and has a thorough knowledge of all that pertains thereto. O. B. Marvin was born in Portsmouth, and educated here in public and private schools. Formerly for 6 years he was in the grocery business at New Castle, under his own firm name, and served as town clerk one year and auditor 3 years of New Castle. Mr. Marvin is a member of Wentworth lodge, K. of P. Both gentlemen are known as business men of enterprise and sagacity and are held in high esteem both commercially and personally.

R. I. WALDEN, Printing, 8 Market St.

The art preservative of all arts is well represented in Portsmouth, and in his particular lines of printing, that of general job work and commercial printing, the office of R. I. Walden stands second to none. Located at 8 Market street, the office is equipped with the latest and most attractive faces of type, ornaments, rules, etc., and fast power presses. General job work and business printing are special features, all work being executed promptly and at reasonable prices. Three capable and experienced workmen are employed. Mr. Walden is a native of Portsmouth, and was educated in the city schools. He has had 35 years active experience in the printing trade, and been established in business 30 years. Mr. Walden served on the City Council one term, is a member of the Board of Instruction, a 32d degree Mason, and member of the K. T. and Odd Fellows, and is highly regarded in our city, both commercially and personally.

PARKER STUDIO, 13 Pleasant St.

Notable for the excellence of its productions, modern methods and up-to-date service, the Parker Studio, 13 Pleasant street, successfully meets all competition in the art of photography, including the finest of portraiture and out door work of every description. All the latest and most approved methods of photography are practiced, such as fine sepia work, enlarging, etc., and a specialty made of group pictures, residences and other out door subjects. From 2 to 3 skilled workmen are employed. Mr. Parker is a native of Kittery, and was there educated in the public schools. He has been established as at present for 10 years and formerly was engaged in manufacturing in Waltham, Mass. Mr. Parker is considered a business man of integrity and progressive ideas, and an expert artist photographer, highly regarded in the community, and is a member of the Odd Fellows.

Courtesy of the Portsmouth Athenaeum, Portsmouth, N.H.



PIERCE MANSION, COURT STREET

**J. O. DOWNS,
Fish and Meats, 37 Market St.**

In these days of investigations and agitations regarding food products, it behooves people who are anyways particular as to what they eat to patronize only dealers of known reliability and reputable service. Such in Portsmouth without question is J. O. Downs, the well and favorably known market man, of 37 Market street. Fresh, seasonable fish, oysters, clams and lobsters in season, are specialties, and prime meats and fresh vegetables also kept, and all goods sold at the lowest market prices. Four capable clerks are employed and the delivery system prompt and accurate. J. O. Downs, being a native of the famous Isles of Shoals, and a fisherman of 25 years experience, has a thorough knowledge of fish and the fishing business and has been established 34 years. He employs 42 lobster fishermen and sends their catch to all parts of the country, including New York, Chicago and Milwaukee. Mr. Downs is a member of the Odd Fellows, served one term in the City Council and is a highly regarded citizen of our city. E. S. Downs has been employed here 21 years and was also born at the Isles of Shoals. Previous for 9 years he was a fisherman, and was a member of the City Council 4 years, overseer of poor 5 years and connected with the U. S. Fish Hatchery of Gloucester. Mr. Downs is a member of the Masons, K. of P. and Royal Arcanum and is esteemed throughout the community.

**J. T. DAVIS,
Commission Merchant.**

Prominent among the leading produce, wholesale grocery and commission houses of this section of the State is that of J. T. Davis, located at 69 Market street, and constantly maintaining a high standard for excellence of goods and the quotation of lowest market prices. Staple and fancy groceries, all kinds of foreign and domestic fruits and fresh country produce are extensively handled, southern produce being a leading feature. Six floors, each 30 x 50 feet, are occupied and heavily stocked, and from 4 to 7 competent assistants employed. The business was founded in 1889 and established as at present in

1897. J. T. Davis is a native of Bethel, Me., and was educated in the public schools and Gould's Academy and the Portland business college. Formerly from the time of the commencement of the business until assuming proprietorship, he was employed here, and is numbered among Portsmouth's leading and most progressive business men, highly regarded in the community. Mr. Davis is a 32d degree Mason, is present master of St. Andrews lodge, a member of the I. O. O. F. and a director of the Y. M. C. A.

**M. GELMAN,
Custom Tailor, 32 Daniel St.**

Fashionable garments for men, made up from foreign and domestic fabrics of the best manufacture and guaranteed perfect in fit, are distinctive features of the well-known tailoring house of M. Gelman, 32 Daniel street. Charges on all suits, trousers or top coats are moderate, and in every respect garments are warranted to meet the approval of patrons. Altering, cleansing and pressing of clothing is done promptly and in a manner always satisfactory. Two skilled assistants are employed. Mr. Gelman is a native of Russia, and was there educated. Formerly for 15 years

he was employed as a journeyman tailor and became established here in April, 1905. Mr. Gelman is known as an expert tailor and business man of ability and strict integrity, and is held in high regard as a citizen of our city of estimable personality and public spirit.

**M. E. MORRISSEY,
Bottler, 32 Penhallow St.**

Prominent among the various bottling houses of Portsmouth, and having an unrivalled reputation for the purity and general excellence of its productions, is that of M. E. Morrissey, 32 Penhallow street. Fine soda water, nerve tonic, ginger ale and various summer drinks are manufactured from pure and wholesome ingredients and flavored with the best of extracts, and lager beers and ales of known purity and freedom from adulterants, bottled especially for family use. A leading feature is the bottling of the famous Jones' Golden Ale. All bottling is done by improved machinery under the most approved sanitary conditions. Two expert assistants are employed. Mr. Morrissey is a native of Portsmouth, and was educated in the city schools. He is considered a business man of progressive ideas, enterprise and integrity, highly regarded in the community for his estimable qualities of citizenship and admirable personality.

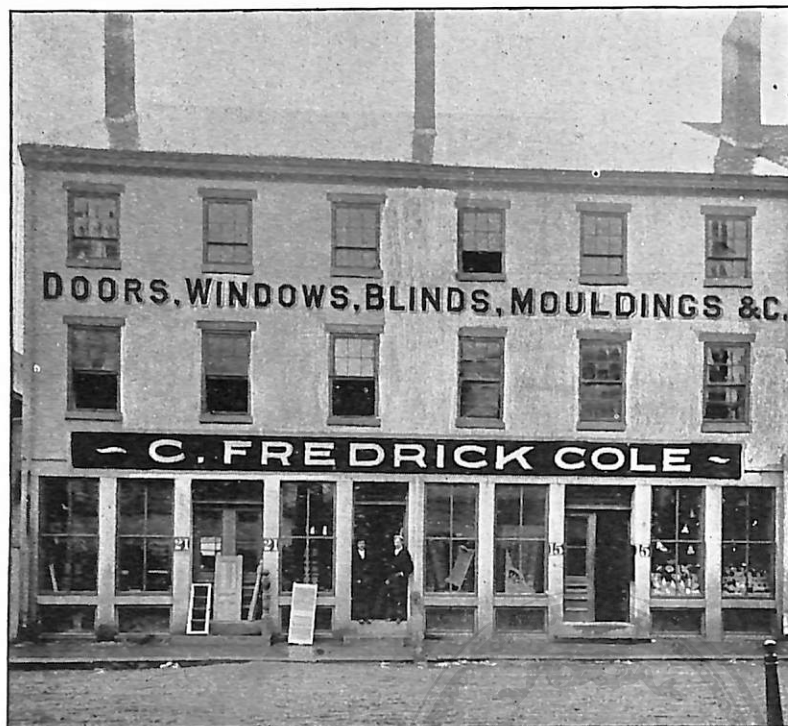
**JOHN M. PEARSON,
Fruit and Confectionery.**

Carrying a large and carefully selected stock, and having an unrivalled reputation for reliability of service and the quotation of lowest market prices, the wholesale and retail fruit and confectionery store of John M. Pearson, 66 State street, successfully meets all competition in Portsmouth and vicinity. The best of foreign and domestic fruits is always obtainable here, pure confectionery of unexcelled excellence and fireworks of leading manufacture. Three competent assistants are employed. Mr. Pearson is a native of Portsmouth, and was educated in the public schools. He has been established in business 11 years, Nov. 13, 1906, and formerly owned two teams on the road, which was the commencement of his present large trade. Mr. Pearson is a business man of integrity and enterprise, and esteemed as well for his admirable characteristics of citizenship.



OLD WESTWORTH MANSION, BUILT 1750

Courtesy of the Portsmouth Athenaeum, Portsmouth, N.H.



C. FREDERICK COLE,
Glazier, &c., 15-21 Daniel St.

One of the oldest established and most favorably known concerns in this section of the State dealing in doors, sash, blinds and interior house finish, and executing glass glazing, is that of C. Frederick Cole, 15 to 21 Daniel street. The business was founded 60 years ago and became established as at present in 1902. The house merits and has an unrivalled reputation for reliability and general excellence of service and does a large volume of business annually. Interior finish, such as wood mantels, window and door casings, mouldings,

&c. is a leading feature and glass glazing a specialty. Modern methods and progressive ideas mark all transactions, 5 floors are occupied and 5 competent assistants are employed. Among the latter is an expert glazier who has been employed here 46 years. Mr. Cole is a native of New Castle, and was educated in the schools of Portsmouth. Formerly for 10 years he was employed in the same line of business and served two terms in the City Council. Mr. Cole is a 32d degree Mason, a member of the K. of G. E., Country and Athletic clubs, and is highly regarded in our city as a business man and citizen of estimable personality.

H. L. GARRETT & SON,
Groceries & Provisions.

Established in 1861, and having a merited and widespread reputation for reliability of service, high grade goods, and the quotation of lowest market prices, the grocery and provision house of H. L. Garrett & Son, 97 Market street, meets all competition in every particular. Complete and carefully selected lines of staple and fancy groceries are handled, leading brands of flour, superior canned goods, table delicacies, provisions of various description, farm and dairy products, select teas and coffees, and a specialty made of the best of fresh and cured meats. Two floors, 40 x 70 feet, are occupied. 4 capable clerks employed, and two delivery teams kept in constant use. F. R. Garrett is a native of Portsmouth and was educated in the public schools. He was admitted to partnership with his brother in 1877, and became sole proprietor in 1900. Mr. Garrett is a staunch Republican in politics and served as President of the Common Council one year, Alderman 2 years, County Commissioner 4 years, an unexpired term on the Water Commission, and as a Representative to the Legislature one term. He is a member of the Masons, 32d degree, and K. T., and is highly regarded for his business integrity and progressive ideas of citizenship.

THOS. R. SANDFORD,
Custom Tailor, 22 Daniel St.

Carrying large and fine lines of foreign and domestic fabrics, and having an unsurpassed reputation for making up all goods in the most satisfactory manner, the custom tailoring house of Thos. R. Sandford, 22 Daniel street, successfully meets all competition and constantly gains in patronage and prestige. The productions of Mr. Sandford are always guaranteed to prove correct in style, thorough and reliable in workmanship and perfect in fit—qualities that gain the approval and patronage of many of Portsmouth's most particular and discriminating gentlemen. The latest and most fashionable patterns for suits, trousers and top coats are now being shown, and an early selection for fall and winter goods is advisable. Garments are also altered, cleansed and repaired promptly with charges moderate. Six skilled assistants are employed. Mr. Sandford is a native of Halifax, N. S., and was educated in the public schools of Calais, Me. He has had 32 years experience as an expert tailor and became established here in 1905. Mr. Sandford is a member of the K. of P. and a citizen and business man of progressive ideas and estimable personality.

CHAS. E. TILTON,
Fruit & Confectionery.

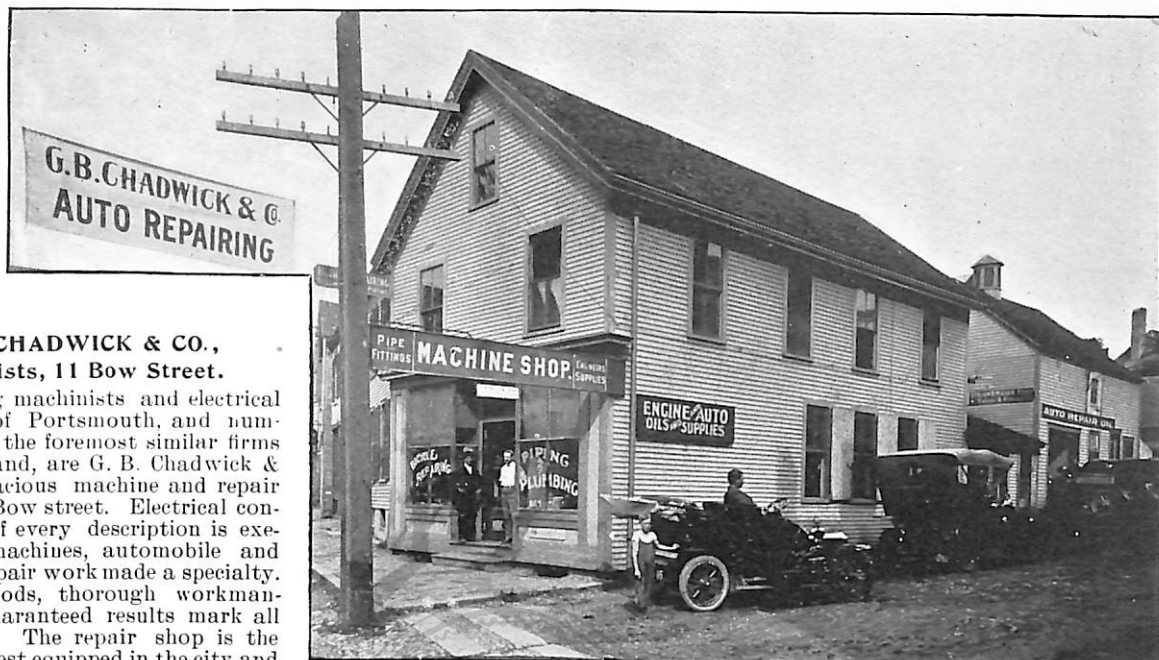
One of the oldest established, best stocked and largest patronized fruit and confectionery stores in Portsmouth, is that of Chas. E. Tilton, 14 Market street. The store has the further distinction of containing high grade goods sold at reasonable prices and is constantly gaining in patronage. Select foreign and domestic fruits in season are always obtainable here, also pure and fresh confectionery, nuts, dates, figs, &c., and the leading brands of tobacco and cigars. Competition on all lines of goods kept is met in every particular and 4 competent and courteous assistants are employed. Mr. Tilton was born in Portsmouth, and educated in the public schools. He became proprietor of this popular store, which has been established 40 years, in 1901, and formerly for 4 years was a newspaper editor and publisher. Mr. Tilton is a member of the K. of P. and is known as a business man of enterprise and integrity, highly regarded also for his estimable personality and qualities of citizenship.

MRS. W. J. MANSON.
Home Bakery, 5 Bridge St.

The largely patronized and favorably known bakery of Mrs. W. J. Manson, 5 Bridge street, is notable for its home cooking and the general excellence of all its products. These include fine bread, cake and pastry, made from pure food supplies and cooked fresh daily. Wedding and other fancy cakes are made to order and guaranteed to prove satisfactory in every respect, while charges are always reasonable and consistent with high grade quality. Two skilled assistants are employed. Mrs. Manson is a native of York, Maine, and was there educated in the public schools. She became established in business in January, 1906, and previous for 4 years was engaged in teaching school at York. Mrs. Manson is a business woman of ability and integrity and is held in high regard by all her numerous patrons and acquaintances.

H. H. DUTTON,
Farm and Dairy Products.

Butter and eggs are two vastly important considerations in food supplies, and the egg production alone is of far more importance in the United States than the wheat crop, immense as it is, or the mining of gold, valuable as it may be. These facts remind us that the foremost dealer in butter and eggs, also cream, in Portsmouth, is H. H. Dutton, with spacious headquarters at 4 High street. All products are received from country producers of known reliability and are unsurpassed in the market for their general excellence and high grade qualities. Maple syrup and sugar of strict purity are also extensively handled. The business was founded in 1880, and has been established as at present 15 years next November. Mr. Dutton is a native of the land where they know and have the best products of the farm and dairy, being born in Crafts-bury, Vt., and there educated in the public schools. He was practically brought up in this business and formerly was in the butter trade in his native town. Mr. Dutton is a member of the Masons, 32d degree, and Odd Fellows, served on the City Council one term and is highly regarded for his commercial integrity and estimable personality.



**G. B. CHADWICK & CO.,
Machinists, 11 Bow Street.**

The leading machinists and electrical contractors of Portsmouth, and numbered among the foremost similar firms of New England, are G. B. Chadwick & Co., with spacious machine and repair shops at 11 Bow street. Electrical contract work of every description is executed and machines, automobile and steamboat repair work made a specialty. Modern methods, thorough workmanship and guaranteed results mark all transactions. The repair shop is the largest and best equipped in the city and two floors, 20,000 square feet, are occupied, and skilled hands to the number of 15 employed. G. B. Chadwick is a native of Boxford, Mass., and was educated in the public schools. Formerly for 5 years he was a master mechanic for the Portsmouth Machine Co., and has been established for 17 years, while

the business was founded 60 years ago. Mr. Chadwick is a member of the Masons, Piscataqua lodge of Odd Fellows and Encampment. E. E. Glass was born and educated in Madbury, N. H., and was admitted to partnership with Mr. Chadwick in 1894. Previous he was employed

for 5 years by the Portsmouth Machine Co., and is a member of the K. of P. Both gentlemen are known as expert machinists, and business men of sagacity and progressive ideas, and are highly regarded both personally and commercially.

**D. G. CARROLL & CO.,
Grocers, 34 Penhallow St.**

Having a long established and merited reputation for carrying high grade goods sold at moderate prices, and carrying large and complete lines, the widely known grocery and provision

gains their approval. Three floors, 50 x 30 feet, are occupied, 5 salesmen employed and 2 teams kept in delivery service. Mr. Carroll was born in So. Berwick, Me., and educated in the schools of Portsmouth. He was formerly employed in this store, which was established in 1868, and became one of the proprietors in 1895. Mr. Carroll served on the City Council two terms and is a member of the A. O. H. and F. of A.

**GEO. T. VAUGHAN,
Ship Chandler, 59 Market St.**

One of the most interesting landmarks of Portsmouth, and a reminder of the old shipping days of the community, is the ship chandlery store of George T. Vaughan, 59 Market street, and which dates back 100 years. Mr. Vaughan became proprietor in 1860, and although so long established it is today conducted in the most modern manner and up-to-date in all lines of goods handled. These embrace light and heavy hardware, iron and steel supplies for vessels, ship ropes and materials and reliable makes of paints, oils, varnishes, &c. Six floors are occupied and 2 assistants employed. Mr. Vaughan is a native of Portsmouth, and was educated in the public schools. He has been prominent in municipal as well as business affairs of our city, serving two terms each as councilman and alderman, assessor two terms and on the school board 3 years. Mr. Vaughan is a member of the Masonic fraternity and during his long and active life in our city has always merited and received the esteem of the entire community.

**DANIEL O'LEARY,
Tailor, 39 Congress St.**

Satisfactory results on all work undertaken, combined with fair dealing and moderate prices, have placed the tailoring business of Daniel O'Leary, 39 Congress street, in the front ranks of popularity and gained for him a large, constant and steadily increasing patronage. Garments are made up in the most approved and satisfactory manner, which means correct cutting and style, thorough workmanship and perfection of fit, while materials used embrace the finest fabrics and most fashionable patterns. Cleansing, altering, repairing and pressing are special features, and all



D. G. CARROLL

house of D. G. Carroll & Co., 34 and 36 Penhallow street, successfully meets all competition and steadily gains in patronage and prestige. Leading features are the finest of staple and fancy groceries, leading brands of flour, superior canned goods, table delicacies, select teas and coffees and reliable smoked and salted meats. The patronage of particular and discriminating people is particularly catered to and this fine store always



CHAS. P. CARROLL

Chas. P. Carroll was born and educated in Portsmouth, and is a member of the A. O. H. and F. of A. Both gentlemen are considered among our most enterprising and progressive merchants, and esteemed throughout the community as citizens of admirable characteristics.

work is executed promptly and with charges reasonable. Three skilled assistants are employed. Mr. O'Leary is a native of Portsmouth, and was educated in the public schools of Laconia. He became established in business in October, 1905, and formerly for 8 years was in the tailoring business here with his father, who was for 17 years in Laconia. Mr. O'Leary is a business man of ability and integrity, meriting and receiving the esteem of his patrons and fellow citizens.

NEWELL & CO.,

Photographers, 31 Congress St.

The photographic studio of Newell & Co., 31 Congress street, widely and favorably known and unsurpassed for the reputation of its products, has been established 24 years and located as at present 12 years. Photography in all its branches is executed by the most modern and artistic methods, including the latest novelties in photos, pastel and sepia work, enlargements, &c. Special features are oil paintings colored photos and crayons of high art conception, guaranteed to prove satisfactory and meet the approval of the most competent critics, also out door work of still life and animal reproduction as faithful as skilled artists and improved mechanism can make them. The fact that this studio has done navy yard work for the past 10 years is significant of its out door excellence of execution. *Four skilled assistants are employed. L. V. Newell is a native of Barnstead, N. H., and was there educated in the public schools and the Pittsfield Academy. Formerly for 5 years he was a teacher of writing and bookkeeper and for 6 years in the grocery trade. Mr. Newell is a Knight Templar, having been a member of that organization for forty years. J. Wm. Newell was born and educated in Portsmouth, and was admitted to partnership in 1898. He is a member of the Portsmouth Athletic club, the Yacht club, the Portsmouth County club and is a Past Commander of DeWitt Clinton Commandery, K. T. Both gentlemen are highly esteemed in mercantile and social circles, and are citizens of admirable personality.

W. F. & C. E. WOODS,

Harnesses, Autos and Bicycles.

The widely known harness manufacturing, bicycle and automobile firm of W. F. and C. E. Woods, 18 Congress street, has been established 30 years, and came under the present proprietorship in 1902. High and medium grade harnesses of every description are manufactured, and bags, suit cases, and sporting goods, extensively dealt in. Automobiles of standard manufacture are sold, including the celebrated Cadillac Car, unrivalled for various points of superiority, also bicycles of the best make, and automobile and bicycle supplies furnished. Repairing in all branches is executed in a manner always satisfactory, and with charges moderate. Two floors, 2,000 square feet, are occupied, and 9 capable assistants employed, including three skilled harness makers and three mechanics in the automobile and bicycle repair departments. Modern and progressive methods mark all transactions, and the firm constantly maintains a high reputation for the reliability and general excellence of its service. W. F. Woods is a native of England, and coming here at the age of 3 was subse-



JOHN HOLLAND,
Fish and Meats, 4 Bow St.

The recent and far reaching investigations of the meat trust, and startling revelations respecting the methods of western packers, has caused many people to think seriously about the food they eat. Patrons of John Holland, Portsmouth's widely known and extensive fish and meat dealer, located at 4 and 5 Bow street, are not troubled, however, for it is a well known fact that all food supplies sold by him will stand the closest of investigations. Fresh and seasonable fish, lobsters, &c., prime fresh and

cured meats are sold on their merits, guaranteed to prove as represented and at prices that meet all competition. Farm and garden products are also dealt in. Three floors are occupied, 17 efficient salesmen employed and 9 teams kept in delivery service. Mr. Holland is a native of Portsmouth, and was educated in the public schools. He became established here 40 years ago and during his long and honorable business life has always had the esteem of the entire community for his commercial integrity and admirable qualities of citizenship. Mr. Holland served for 8 years as an overseer of the poor.

quently educated in the public schools. Formerly for 20 years he was employed in this industry, and until becoming a partner, and is a member of the Royal Arcanum, and member of the Board of Engineers. C. E. Woods was born and educated in Portsmouth, and previous for 6 years was a clerk in the post office. Both gentlemen are business men and citizens of estimable personality, highly regarded in the community.

F. A. GRAY & CO., Painters, &c., 10-12 Daniel St.

The widely known and extensively operating house painting concern of F. A. Gray & Co., 10 and 12 Daniel street, has been established 30 years and came under the proprietorship of the present firm in 1906. Materially augmented and the service greatly improved, the firm is not only maintaining the excellent reputation of the past, but by modern methods and pronounced reliability is constantly gaining new ground in its various lines of endeavor. Interior and exterior house painting of every description is done, also carriage, sign and ornamental painting of the most artistic conception. Fashionable wall papers, paints, oils and varnishes and painters' supplies of all kinds are dealt in, with prices right and goods guaranteed to prove as represented. Three floors are occupied and 50 skilled workmen employed. F. A. Gray is a native of Portsmouth, and was educated in the public schools. Formerly for 3 years he was foreman in the same business and has a thorough knowledge of all that pertains to the painting industry. For 2½ years he was of the Portsmouth chemical of the Portsmouth Fire department, and has been a member of the department for the past 8 years. Mr. Gray is a member of the Odd Fellows, and is considered a business man of integrity and progressive ideas, highly regarded commercially and personally.

D. J. REGAN, Cigar Mfr., 73 Congress St.

For solid comfort and pure, unadulterated enjoyment of the fragrant weed, the famous cigars manufactured by D. J. Regan, 73 Congress street, must be smoked. These products include the D. J. R. Star, an unsurpassed 10 cent smoke, and the D. J. R. Junior and 999, unrivalled 5 cent cigars. Mr. Regan's reputation as a manufacturer, wholesale and retail dealer in cigars, is firmly

established and widely known for reliability and square dealing. Leading brands of tobacco and smokers' articles of every description are also dealt in and from 3 to 6 skilled cigarmakers employed. Mr. Regan was born in Port Stanley, Canada, and educated in the public schools of London, Ontario. He has devoted his years of maturity to cigar making exclusively, and is thoroughly versed in all that pertains to the business, and became established as at present in 1897. Mr. Regan is a member of the A. O. H., B. P. O. E., and Royal Arcanum, and has the regards and friendship of hosts of people in Portsmouth and elsewhere.

PERRY E. CONNER,
Photographer, 1 Congress St.

The art of photography is constantly being developed and mechanical portraiture gaining continually in excellence, facts that remind us that at the studio



of Perry E. Conner, 1 Congress street, photography in all its branches is executed in the most modern and proficient manner known to the profession. This includes cabinet photos of the most novel and artistic conception, pastel work of the latest style and enlargements of various description, guaranteed to prove satisfactory and meet the approval of the most critical. Established in December, 1890, and coming under the proficient proprietorship of Mr. Conner, April 11, 1899, this finely equipped studio has constantly gained in patronage and prestige, and stands today among the foremost portraiture business houses of Rockingham county. Two expert assistants are employed. Mr. Conner was born and educated in Portsmouth, and formerly was in the insurance business. He is a member of the Masons, Athletic and Country clubs, and is esteemed highly in both commercial and social circles throughout our city.

H. M. TUCKER,
Antiques, 18 Bow St.

Historic Portsmouth is rich in landmarks, old grave yards, and numerous points of interest that bring the days of our forefathers vividly before us. These facts remind us that visitors, and all others interested, should call at the store of H. M. Tucker, 18 Bow street, and inspect his fine and large assortment of antique furniture, household effects of former times, old curiosities, &c. They will be found most interesting, and as



W. H. SMITH,
Groceries, 54 Market St.

The widely known and largely patronized grocery and provision house of W. H. Smith, 54 Market street, is one of the oldest established in Portsmouth, dating back 65 years when it was founded by Mr. Junkins, and came under the present proprietorship in 1873. Large and carefully selected lines of staple and fancy groceries are carried, provisions of quality, and a specialty made of fresh and cured meats of the best grades, fresh produce, leading brands of canned goods, dairy butter and select teas, coffees, and spices. Floor space 25 x 100 feet is occupied, 4 capable clerks employed and 2 teams kept in delivery service. Mr. Smith is a native of Newington, N. H., and was educated in the public schools

of Portsmouth. Subsequently he learned the painter's trade and was employed 6 years at the Navy yard, also in Lynn, Mass. In 1862, Mr. Smith enlisted in the Federal Army and was honorably discharged in 1864, and has the distinction of being of the third generation of soldiers and a direct descendant of the celebrated John Alden. For three years he served as an overseer of the poor and for 15 years has been the esteemed warden of the North church. Fraternally Mr. Smith is a member of Piscataqua lodge, I. O. O. F., fifth term as Noble Grand; Union Rebekah lodge, K. of P., A. O. U. W., American Benefit Society, Sons of American Revolution of Mass., Storer Post, G. A. R. and past commander, and the Paul Jones club of Portsmouth.



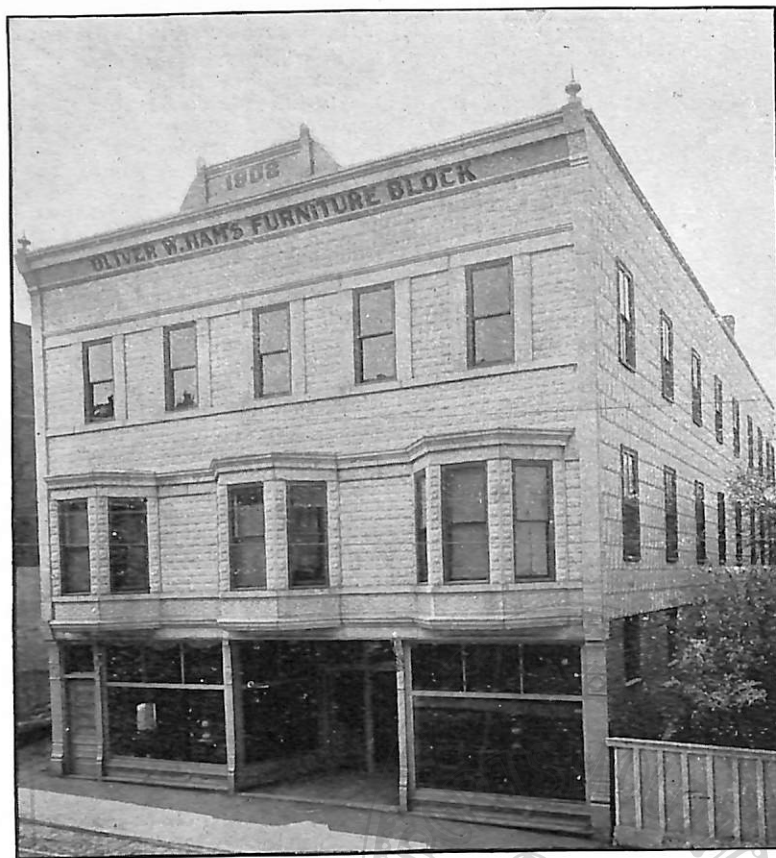
H. M. TUCKER

Mr. Tucker is one of the largest dealers in the State, and handles antique goods of value only, his store is as good as a

museum to visit. Four floors are occupied and two competent assistants employed. Mr. Tucker is a native of Bridgewater, N. H., and was there educated in the public schools. He is a carpenter by trade and has been established in this business 18 years. Mr. Tucker enlisted in the Federal Army in August, '61, Co. B., 19th Mass. Regiment, serving under General McClellan, and was discharged in '63. He reenlisted in the 1st Heavy Artillery and was discharged in '65. Mr. Tucker is a member of the Red Men and G. A. R., and is highly esteemed throughout the community.

O. W. HAM,
Household Goods.

One of the oldest established, largest patronized, and most metropolitan stores in our city is that of O. W. Ham, 62 and 64 Market street, founded 35 years ago and established as at present in 1894, and having an enviable reputation for carrying the finest grades of household goods sold at consistent prices. Fashionable furniture of the best and most reliable manufacture, carpets of notable texture and beauty, draperies and window shades, stoves and ranges, refrigerators, and, in fact, all that is reliable and desirable for furnishing the home from kitchen to dining room, parlor to bed chamber, is kept in



complete and modern lines. The display of fine carpets, rugs, and elegant draperies is unsurpassed in Portsmouth, and should not be overlooked by intending purchasers. Three heavily stocked floors, 45 x 98 feet each, are occupied, and 4 courteous and experienced salesmen employed. Mr. Ham is also a practical and expert funeral director and embalmer, highly regarded for his excellence of service, and he also furnishes backs, hearses, etc., and hacks and carriages for weddings and social functions. Fun-

eral supplies are kept in stock, and the use of the finest chapel in the State tendered without charge. Mr. Ham is a native of Portsmouth, and was educated in the public schools, and is a graduate of Prof. Dodge's Boston School of Embalming. Formerly for 18 years he was in the express business, and is a member of the Masons, K. T., Odd Fellows, and K. of P. Mr. Ham is numbered among our foremost and most sagacious business men, and is highly regarded throughout the community.

**E. P. LAWRENCE,
Custom Tailor, 9 Congress St.**

The high art of tailoring for men is exemplified in Portsmouth in the most proficient manner at the widely and favorably known custom tailoring house of E. P. Lawrence, 9 Congress street. This means decidedly, correct cutting and styles, reliability of fabrics, thorough workmanship, perfection of fit and consistent charges, and these emphatic features gain for Mr. Lawrence the exclusive patronage of many of Portsmouth's most carefully and correctly dressed gentlemen. Fall fashions and patterns of desirable suitings, and carefully selected goods for trousers, top coats, &c., are arriving daily, and early selections are desirable. From 2 to 12 skilled assistants are employed, according to season, and all garments ready when promised. Mr. Lawrence is a native of Oakdale, Mass., and was there educated in the public schools. He has had an active and varied experience in the tailoring business and became established as at present in 1886. Mr. Lawrence is a member of the K. of P., and is regarded as a citizen of estimable personality and merchant of integrity and enterprise.

E. P. LAWRENCE

Courtesy of the Portsmouth Athenaeum, Portsmouth, N.H.

**HODGDON & KERSHAW,
Oyster House and Restaurant.**

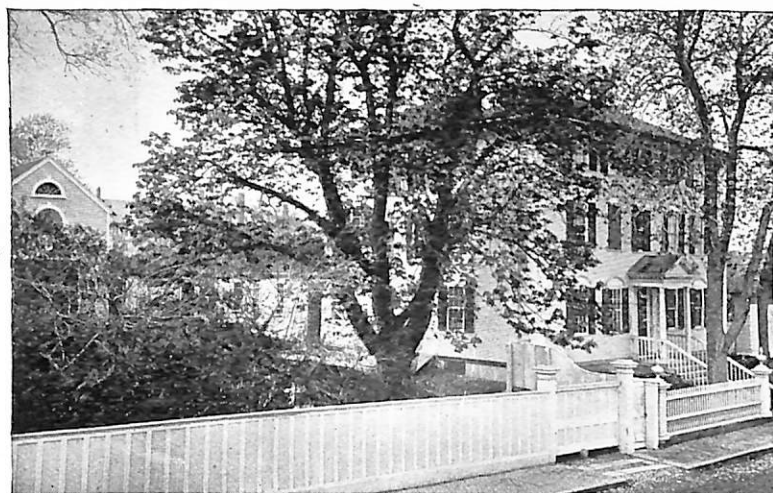
The famous and largely patronized Oyster House and Restaurant of Hodgdon & Kershaw, 2 Congress street, has been established 40 years, and came under the present enterprising proprietorship in 1903. Practically the firm does all the oyster business in town, and the finest of oysters, clams and lobsters are sold at both wholesale and retail. Shell fish, steaks, chops, etc., are cooked to order in the most approved manner, and some 300 people dine here daily. Having the finest sanitary kitchen and expert cooks, the service is unsurpassed in Portsmouth or vicinity. Five capable assistants are employed. J. W. Hodgdon is a native of Eliot, Me., and was there educated in the public schools. Formerly for 4 years he was employed here, and is a member of the Eagles, and plays the clarinet and is soloist in the Portsmouth Band. W. J. Kershaw was born and educated in North Andover, Mass., and for 12 years has been a musician of recognized ability. He plays the clarinet and cello in Hoyt and Parker's Orchestra, and is a member of the Royal Arcanum. Both gentlemen are citizens of estimable personal characteristics, held in high regard throughout the community.

**FRANK W. KNIGHT,
Footwear, 10 Market Square.**

Notable among the leading shoe stores of Portsmouth, and having an unsurpassed reputation for reliability and excellence of goods sold at moderate prices, is that of Frank W. Knight, 10 Market Square. Large and complete lines of medium and high grade boots, shoes and rubbers are carried, for men, women and children, carefully selected for correct styles, beauty of finish and wearing qualities. Specialties are the famous Edwin C. Burt Shoes for ladies and the Nettleton & Curtis and Elite shoes for men, unrivalled makes of which large numbers are sold annually. Three competent and courteous salesmen are employed. Mr. Knight is a native of Newmarket, and was educated in the public schools of Epping and Lawrence. Formerly he was in the employ of J. K. Manning and embarked in business for himself in 1894. Mr. Knight is numbered among our most successful and progressive business men and is a 32d degree Mason and K. T., and member of Uniform Rank. K. of P. He served two terms as Alderman and one term on the School Board, and is esteemed highly as a citizen of admirable personal characteristics.

**RIDER & COTTON,
Ship Chandlers, 65 Market St.**

The widely known, heavily stocked, and extensively operating, ship chandlery and hardware house of Rider & Cotton, 65 Market street, was founded 70 years ago, and came under the proprietorship of the present firm in 1872. Its reputation for reliability and general excellence of service is unsurpassed by any similar concern on the Atlantic coast, and a large volume of business is done annually. Ship supplies of every description in the chandlery line are furnished, iron and steel, paints, oils, etc., heavy and builders' hardware, and the firm extensively contracts in heavy hardware for construction purposes. Six floors, 18,000 square feet of floor space



LADD HOUSE, BUILT IN 1758

is occupied, and two floors additional in the rear. Thomas H. Rider is a native of Portsmouth and was educated in the public schools. Formerly for 12 years he was in the dry goods trade in Portsmouth, and is a Director in National Mechanics' & Traders' Bank, and has been for the past 4 years, and is a Commissioner of Pilotage, and one of our foremost and most sagacious business men. Wm. W. Cotton was born and educated in Portsmouth, and previous for

10 years was in the general merchandise business. He served as Alderman two terms, Assessor of Taxes and on the School Board one term, and is prominent in affairs of the I. O. O. F., having been through all the local chairs, and is a member of the Encampment and Canton, a Past Noble Grand and now Grand Treasurer. Both gentlemen are highly regarded for their estimable personal characteristics as well as for their commercial integrity.



GOV. WENTWORTH HOUSE, BUILT IN 1769

W. H. FAY, Outfitter, 3 Congress St.

Metropolitan in methods, spacious in area, heavily stocked and having an unrivalled reputation for reliability of goods sold at moderate prices, the top-toe outfitting house of W. H. Fay, 3 Congress street, successfully meets all competition here and elsewhere. Ready-to-wear clothing for men, youths and boys, manufactured under Mr. Fay's personal supervision, is a leading feature. All garments are guaranteed to prove as represented and embrace suits, trousers, etc., of correct style and thorough workmanship. Fine lines of furnishings, hats and caps are also carried, including the famous INL hat, unsurpassed anywhere. Medium and high

grade boots, shoes and rubbers for men women and children are handled in complete lines, including the celebrated Nickerbocker for ladies and the Correct Shape for men. Floor space of 10,000 square feet is occupied and 6 competent salesmen employed. The business was established in 1872 and came under the proficient proprietorship of W. H. Fay in 1893. Mr. Fay is a native of Vermont and was educated in the public schools of Boston. Formerly he was employed in the wholesale clothing trade in that city, including the house of Leopold Morse & Co., and is numbered among Portsmouth's leading and most enterprising merchants. Mr. Fay is a member of the Royal Arcanum and esteemed both personally and commercially in the community.

Courtesy of the Portsmouth Athenaeum, Portsmouth, N.H.

BOARDMAN & NORTON,

Fig. Pharmacists, 17 Pleasant St.

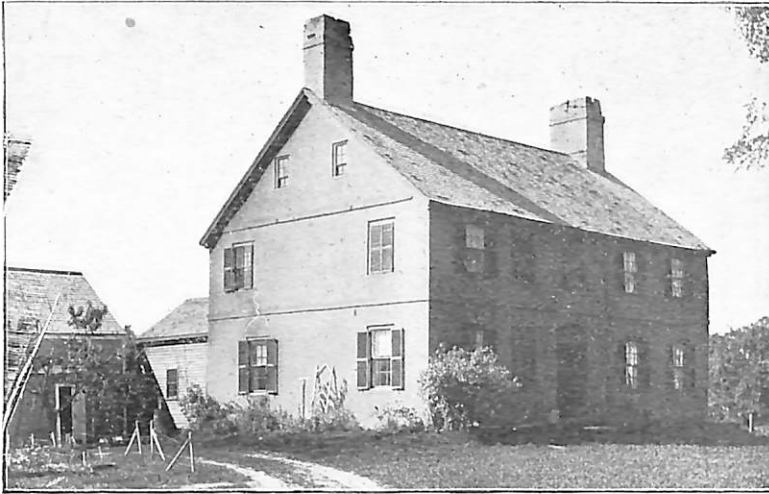
The widely known and largely patronized firm of Boardman & Norton, manufacturing pharmacists for physicians, located at 17 Pleasant street, was established in 1895, and constantly maintains an unrivalled reputation for the excellence of its goods, reliability of service and systematic moderate prices. Pure drugs and chemicals, physicians' requisites and sick room supplies, toilet articles and preparations are carried in carefully selected lines; also, fine cigars and pure confectionery, including the choicest of chocolates and bon-bons. The filling of physicians' prescriptions is a special feature, pure ingredients only being used and the greatest care being exercised in compounding. One of the finest soda fountains in the city is operated and all the popular beverages of the day dispensed. Three floors are occupied and 6 competent drug clerks employed. Geo. W. Boardman is a native of Alabama, and was educated in the public schools of New Hampshire. He was in the drug trade in Portsmouth previous to his present partnership, and is a member of the Masons and K. T. W. M. Norton was born in Portsmouth, and educated in the city schools and formerly for 17 years was in the drug trade here. Mr. Norton is a member of the Masons and K. T. Both gentlemen are numbered among our leading and most progressive business men and highly regarded in both commercial and social circles.

HAM'S CAFE, 6-6½ High St.

Historic Portsmouth has many distinctions of interest, particularly to visitors, and far from being least among them is Ham's Café, 6 and 6½ High street, the most elegantly appointed chop house and restaurant in New England, and with a service unsurpassed for excellence anywhere. The interior is decorated in the highest style of the art, and the café embraces all the famous features and expert cooking of New York's great "white way." Specialties are steaks and chops, and oysters and lobsters in season, and the serving of high grade foreign and domestic liquors, and celebrated beers and ales. Automobile parties and tourists generally are particularly catered to. This finely equipped café occupies 2,500 square feet of floor space, and 10 competent assistants are employed. C. W. Ham is a native of Portsmouth, and was educated in the public schools. He became established as at present in 1892, and formerly for 10 years conducted the Armstrong railroad station restaurant. Mr. Ham is a genial host, of admirable personal characteristics, a citizen of many friends, here and elsewhere, and is a member of the B. P. O. E., K. of P., and Portsmouth Athletic Club.

BENJ. GREEN, Druggist, 1 Market Sq.

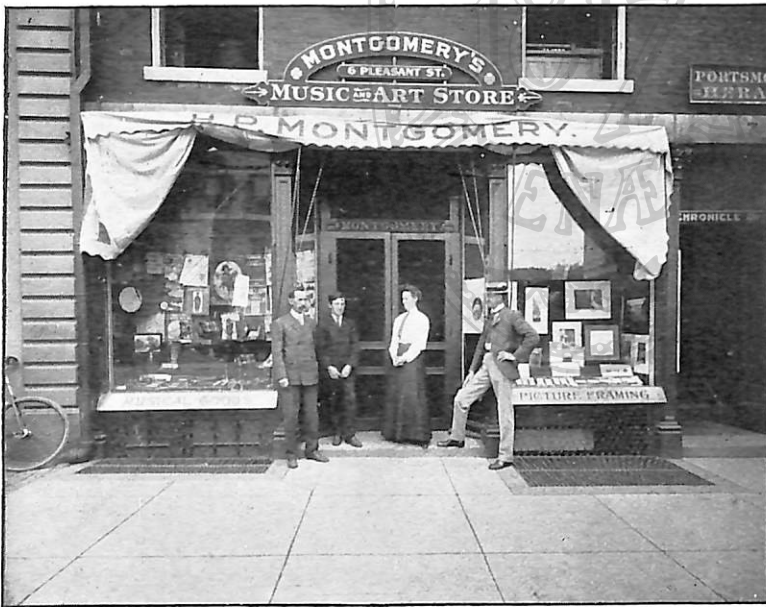
Prominent among the leading pharmacies of this section of the State, and having a widespread and merited reputation for reliability of service and general excellence of its goods, is that of Benjamin Green, 1 Market Square. Heavily stocked, modern in business methods, and with moderate prices ruling, this finely equipped store successfully meets all competition. Pure drugs



WEEKS HOUSE, GREENLAND, BUILT 1638, OLDEST IN N. H.

and chemicals of every description are carried, family remedies of known value, toilet articles and preparations, fancy goods and novelties, fine confectionery and druggists' sundries in profusion. Physicians' requisites and filling of prescriptions are special features, a service unsurpassed and always to be depended upon, and a first-class soda fountain is operated. Three floors, 25 x 100 feet, are occupied, and 3 expert drug clerks,

a soda clerk and porter are employed. Mr. Green is a native of Portsmouth, and was educated in the public schools. He became established here in 1887, and is numbered among the leading and most progressive business men of the city, and a druggist of painstaking care. Mr. Green is a member of the Masons, 32d degree, K. T., and K. of P., and is esteemed highly by his fellow citizens.



H. P. MONTGOMERY, Pianos, Art Goods, Etc.

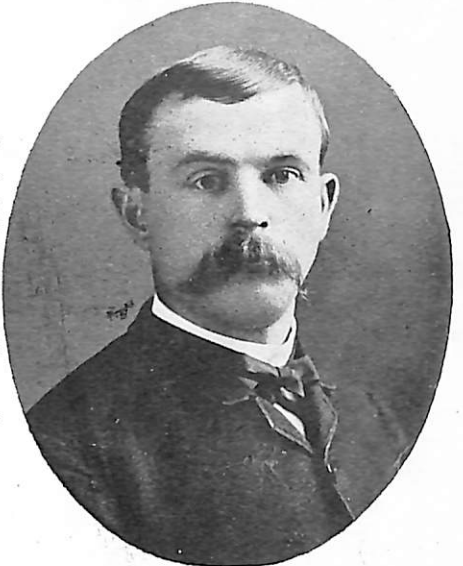
The widely and favorably known piano, musical merchandise, and art goods house, of H. P. Montgomery, 6 Pleasant street, was established as a music store in 1865, by D. H. Montgomery, father of the present proprietor. Subsequently art goods were added, and a specialty made of piano renting. Pianos and organs of the best manufacture are kept and sold or rented on easy terms of payment, including the celebrated Chickering piano, for which Mr. Montgomery is the sole representative in Portsmouth. Musical instruments and merchandise of various description are carried in complete lines, also sheet

music, high grade art goods, photographic supplies, art novelties, postals and fine pictures of the most artistic and fashionable conception. Pictures are framed to order at moderate rates. Four capable clerks are employed. H. P. Montgomery was born and educated in Portsmouth, and from 1885 to 1896 had charge of the business, becoming proprietor in the latter year. He is numbered among our most astute and progressive business men, and is a member of I. O. O. F., Masons, B. of T., Merchants' Exchange, and Portsmouth Improvement Society. Mr. Montgomery is highly esteemed for his business integrity and admirable qualities of citizenship.

JOHN H. DOWD,

Monumental Works, 52 Market St.

Notable among the foremost monumental works of Southern New Hampshire, and having an unexcelled reputation for the excellence of work executed and reliability of service, is that of John H. Dowd, 52 Market street. The industry was founded by Jenness & Dowd in 1887, and came under the sole proprietorship of Mr. Dowd in 1891. Monuments, tablets and cemetery stone work of every description is done and a specialty made of monuments in marble and granite. These embrace designs of the most original and artistic conception, and compare favorably with the finest cemetery memorials to be seen in the cemeteries of New England. Four



skilled workmen are employed. Mr. Dowd was born in Bangor, Me., in 1861, and educated in the public schools of Lewiston. He learned his trade with A. C. Shepleigh of Bangor, and worked at stone cutting in Lewiston, Boston and Portsmouth, in the latter 4 years with J. S. Treat, Ex-Mayor of the city. Mr. Dowd was tax assessor 2 years, a member of the Legislature one term and is a member of the water board and of the State democratic committee from Rockingham county, and is highly regarded as a business man and citizen.

PORTSMOUTH LOAN CO., 14 Daniel Street.

The only concern in the city loaning money on personal property, such as watches, jewelry and diamonds, is the Portsmouth Loan Co., located at 14 Daniel street, near Market Square. Liberal loans at reasonable rates are made and patrons guaranteed of thorough reliability and security of service. Select lines of fine watches, clocks and jewelry of the best manufacture, and genuine diamonds are kept in stock and sold at the lowest possible prices, often far below prices asked in regular jewelry stores. Bargains in unredeemed pledges can also be obtained at all times. Sam Polymer, the enterprising proprietor, was born in Austria and educated in the public schools of Portsmouth. He became established in business here in 1904, and formerly for 4 years was a traveling salesman. Mr. Polymer is a business man of ability and strict integrity and a member of the K. of P.

**J. L. O. COLEMAN,
Antiques, 107 Market St.**

Portsmouth offers many attractions to visitors, and one of the most interesting places to visit is the antique store of J. L. O. Coleman, 107 Market street. Mr. Coleman is the largest dealer in antique furniture and curiosities in the state, and hence his stock of goods is unusually rare and valuable, and should not be overlooked by those interested in the goods familiar to our forefathers. New and second hand furniture, stoves, &c., of reliable manufacture are also extensively dealt in, and while antiques are made a specialty in the summer season, the famous Quaker ranges and heaters are a leading feature during the fall and winter months. Three floors, each 25 x 109 feet, are occupied and 3



MR. COLEMAN IN 1833



MR. COLEMAN IN 1872

assistants employed. Mr. Coleman was born in Alton, N. H., and was there educated in the public schools. Formerly he was employed in Newburyport, Mass., for 2 years and became established here in business in 1863. Mr. Coleman is thoroughly versed in all that pertains to antique lore and is one of our most interesting citizens to converse with, while personally he is universally esteemed in the community.

W. E. PAUL,

Sanitary plumbing, correct drainage and ventilation, and the installing of the best and most satisfactory heating systems, are the leading features of W. E. Paul's widely known business house, at from 39 to 45 Market street. These important matters are treated scientifically and results always prove as desired. Large and carefully selected lines of



**PRYOR & MATTHEWS,
Hardware, Etc.**

Historic Portsmouth is noted for its old houses and landmarks, and in a business way the house of Pryor & Matthews, plumbing and hardware, 16 Market and 1 Ladd street, is notable for its long continued and honorable public service. The business was founded in 1786, and established as at present in 1880. Hardware of every description is extensively dealt in, including builders' light and heavy hardware, garden tools, mechanics' tools, fine cutlery, paints, oils, varnishes, &c. Correct and sanitary plumbing, scientific ventilation and drainage, are leading features, all work being done in the most modern and approved manner. The firm has the

agency also of the famous Masury's paints. Three floors, 8,000 square feet, are occupied and 7 competent assistants employed. Frank L. Pryor is a native of Kittery, and was educated in the schools of Portsmouth. Formerly for 8 years he was a clerk here, served on the sinking fund commission and is a member of the Masons, 32d degree, K. T., Shrine and Odd Fellows. Edward C. Matthews was born in York, Me., and educated in Portsmouth. Formerly he was a fishing outfitter's clerk for 5 years. Mr. Matthews is Supt. of North Parish Sunday School and has been for the past 6 years. He is also deacon of North church and is clerk of the Parish. Both gentlemen are numbered among Portsmouth's leading and most sagacious business men.



INTERIOR OF ST. JOHN'S CHURCH

kitchen supplies are kept, furnaces, ranges and stoves, and a specialty made of the famous and time tested Storm King furnace, and Sterling, Magee and Barstow ranges. Always sold on their merits, all goods handled are guaranteed to prove as represented. Six floors are occupied, 10,000 square feet, and from 15 to 20 skilled mechanics employed.

Mr. Paul is a native of Kittery, Me., and was educated in the schools of Portsmouth. Formerly for 10 years he was employed in Boston and became established here in 1893. Mr. Paul is numbered among our leading business men, alert to modern methods and progressive in ideas, and is a member of the Masons and Odd Fellows.

**CANNEY'S MUSIC STORE,
67 Congress St.**

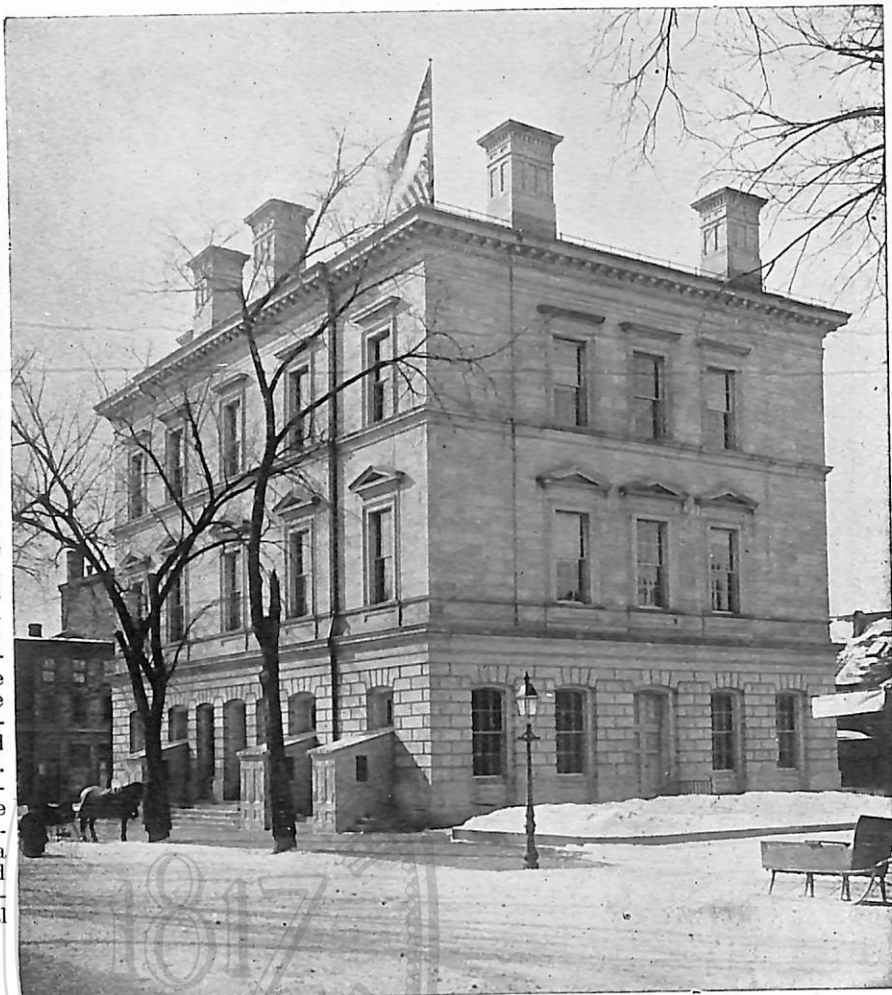
Widely and favorably known throughout Portsmouth and vicinity, and having an unrivalled reputation among musically inclined people and art lovers, for the excellence of its goods, Canney's Music Store, 67 Congress street, stands among the foremost of similar supply houses in southern New Hampshire. Pianos and musical instruments of the best and most famous manufacture are a leading feature, and talking machines of famous makes, among them the Victor and Edison. Disc and cylinder records are also extensively dealt in. Other specialties are cameras and photographic supplies for amateurs, pictures and fine art goods, high-grade stationery, souvenirs of Portsmouth and elsewhere, art post cards, leather goods and novelties, etc., etc. Pictures are framed to order in the most satisfactory manner, at moderate prices. In its entirety this finely stocked store appeals to the most critical and discriminating people, and is a favorite resort of tourists and visitors, as well as residents of the city. Floor space 80x22 feet is occupied, and from 2 to 3 courteous and capable assistants are employed. The enterprise was established 9 years ago by the father of Mrs. M. C. Edson, who subsequently became the manager, and bought out the business 2½ years ago. Mrs. Edson is a business woman of sagacity, modern methods and progressive ideas, and has been remarkably successful in her chosen vocation. She is a member of the Rebekahs, Grange, and King's Daughters, and is highly regarded in both social and commercial circles.

**ROBERT CAPSTICK,
Florist, 16 Congress St.**

The extensive and finely equipped floral business of Robert Capstick, 16 Congress street, and with modern and spacious greenhouses, at 8 Rogers street, was established 30 years ago, by M. E. Hutchinson & Co., and came under the present proprietorship in 1900. The greenhouses are covered by 11,000 square feet of glass, and are supplied with all improved facilities for the propagation of flowering plants, bulbs, etc. Cut flowers of various description are furnished for weddings, social functions and funerals, and floral designs of the most artistic conception made to order, and promptly delivered, at moderate prices. Four competent assistants are employed. Like most New England florists of ability, Mr. Capstick is a native of England, born in 1861, and there educated. Formerly for 7 years he was in the employ of M. E. Hutchinson & Co., and is known as a business man of integrity and sagacity. Mr. Capstick is a member of the K. of C., F. of A., and Elks, and is highly regarded as a citizen of estimable personality.

**E. C. ERISMAN,
Cigar Mfr, 25½ Congress St.**

Veteran smokers pronounce the brands manufactured by E. C. Erisman, the widely and favorably known cigar maker of 25½ Congress street, the acme of perfection—fragrant, soothing and evenly good smokes from start to finish. There's a reason. The stock used is high grade and carefully selected, and the cigars are made up by skilled union workmen. Mr. Erisman's famous brands are the No Name, a fine 10 cent cigar, and the New Portorica, an unrivalled 5



POST OFFICE BUILDING

cent smoke. Two expert workmen are employed in their manufacture. Mr. Erisman was born and educated in Lancaster, Pa., and has had 7 years experience as a cigar maker, and became established here in April, 1906. He is a musician of pronounced ability, being an expert on the cornet and assistant bandmaster of the Naval Band Association, and having a reputation for proficiency extending over 15 years. Mr. Erisman is a member of the Cigar Maker's Union and a citizen of estimable personal qualities and is highly regarded in our city.

**JOHN PARKIN,
Grocer, 24 South St.**

Carrying carefully selected lines of staple and fancy groceries, particularly designed for family use, and having an excellent reputation for reliability of service and fair dealing, the grocery store of John Parkin, 24 South street, is one of the most popular in this section of the city and successfully meets all competition. General groceries, leading brands of canned goods and table delicacies are kept, also pure and fresh confectionery, choice teas and coffees, select fruits, &c. Mr. Parkin was born in Yorkshire, England, in 1839, and there educated in the public schools. He has been 35 years in Portsmouth, formerly was in the grain and grocery business on Market street, and has been established as at present 20 years. Mr. Parkin is a staunch democrat and has served as selectman, moderator and alderman. He is a member of the Masons, Odd Fellows, and Re-

bekahs, and is highly esteemed as a citizen of estimable personality and commercial integrity.

**MRS. B. F. LOMBARD,
Milliner, 11 Vaughan St.**

Widely and favorably known to the ladies of Portsmouth and vicinity, including the most particular and discriminating, and having an unrivalled reputation for reliability of service and general excellence of goods carried, the millinery store of Mrs. B. F. Lombard, 11 Vaughan street, is classed among the foremost of Rockingham county. Millinery of the highest grade, most artistic and fashionable conception, is kept in large and complete lines, and a specialty made of mourning goods. Trimmed hats in great variety are a leading feature, many of them perfect models of prevailing Paris and New York styles, and moderate, consistent prices prevail on all goods handled. Fine fall millinery and hats are now being shown, and an early selection is desirable. During the regular seasons from 5 to 6 skilled assistants are employed. Mrs. Lombard was born and educated in Newfield, Me., and after learning her trade was employed 3 years, then embarked in business on Congress street, remaining 5 years, and has been established at present location 9 years. Mrs. Lombard is regarded as a business woman of ability and enterprise, highly regarded both personally and commercially, and is a member of the N. E. O. P., Rebekahs, Golden Cross and Odd Ladies.



**HENRY P. PAYNE,
Staple and Fancy Grocer.**

The unrivalled, high class staple and fancy grocery house of Henry P. Payne, 9 Pleasant street, was founded in 1822, by Chas. E. Loughton, became Chas. E. Loughton & Son in 1881, continuing until 1900, then became Payne & Walker and in January, 1904, was established as at present. Large and complete lines of fine groceries are kept, special features being best teas and coffees, superior canned goods, table delicacies and bottled condiments, foreign tid-bits for appetising dishes, pure olive oils, select wines, family liquors, mineral waters, foreign fruits, &c. Three floors and base-

ment are occupied. 7 salesmen employed and 3 delivery teams kept in constant service. Modern in methods and metropolitan in equipment, this fine store successfully meets all competition, both as regards to quality and prices. Mr. Payne is a native of Portsmouth, and was educated in the public schools. Formerly he was of the firm of Payne & Walker, and is numbered among the foremost merchants of the Granite State. Mr. Payne is a member of the Masons, has served two terms on the City Council and two terms on the Board of Instruction, and is highly regarded in our city in both commercial and social circles.

**STEPHEN A. PREBLE,
Groceries, &c.**

Our well and favorably known citizen, grocer and hair dresser, Stephen A. Preble, located on South and Blossom streets, is a native of Weld, Maine, and educated in the public schools of Lewiston. He has the distinction of having been engaged in barbering for 40 years, 35 years on Congress street in one shop. At his present place of business established in 1905, carefully selected lines of groceries are kept, sold at the lowest possible prices, and all tonsorial work done in the most satisfactory manner. A competent assistant is employed. In 1862 Mr. Preble enlisted in the 47th Mass. Regiment and was honorably discharged after serving 9 months, and was with the Gen. Banks expedition to New Orleans, sent to relieve Gen. Butler. Mr. Preble is a member of N. H. Lodge, I. O. O. F., Encampment and Canton, K. of P., U. V. U., G. A. R., St. Andrew lodge A. F. and A. M., chapter, Commandery and K. T., and during his long and honorable life in our city has merited and received the esteem of his fellow citizens.

**P. T. McWILLIAMS,
Horseshoer, 13½ Vaughan St.**

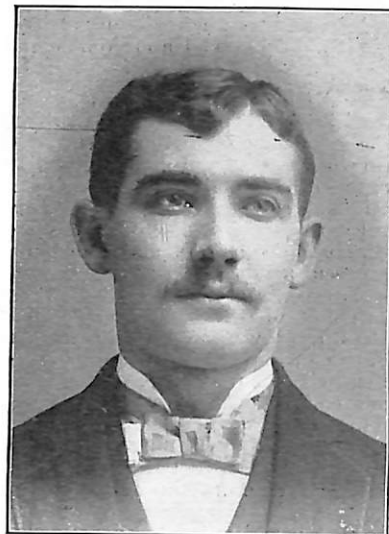
Scientific horseshoeing is the characteristic feature of the widely known and largely patronized shop of P. T. McWilliams, located at 13½ Vaughan street, and which has been in successful operation for 15 years. Horses are shod in the most modern and approved manner and a specialty made of shoeing horses that are difficult to manage, or require special attention. All work is guaranteed to result as desired, and fine work is a specialty. A competent assistant is employed and 1,200 square feet of floor space occupied. Mr. McWilliams is a native of Lewiston, Me., and was there educated in the public schools and learned his trade. After working here a short time he bought out his present business and materially improved the service. Mr. McWilliams served on the Aldermanic board in 1904-05, is a member of the N. E. O. P. and K. of C. and is highly regarded as a business man of integrity and citizen of estimable personality.

**H. M. SHUFELT,
Watch Repairing, 65 Congress St.**

For satisfactory, reliable repairing of watches, clocks and jewelry at moderate prices, no mistake will be made if H. M. Shufelt, 65 Congress street, is visited. All that skill, experience and careful attention to details can accomplish, marks the work of Mr. Shufelt, and a specialty is made of fine watch repairing, executed in the most efficient manner, guaranteed to prove satisfactory and with charges only consistent with thorough workmanship. A carefully selected line of fashionable jewelry is carried in stock and bargains continually offered in desirable goods. Mr. Shufelt was born in Lowell, Vt., in 1865, and there educated. He learned his trade in Newport, Vt., and was a railroad employee when he came to Portsmouth 15 years ago. Mr. Shufelt is a highly esteemed citizen of our city, public spirited and progressive in ideas and of admirable personal characteristics. He became established as at present in Jan., 1905, though for years he had been an expert on watches and did this work for railroad men, acquiring a reputation for unusual facility and accuracy and moderate prices.

**J. B. PAHLS,
Baker, 47 State St.**

Having a decided and firmly established reputation for the excellence of its products, and catering to particular and discriminating people, the bakery of J.



B. Pahls, 47 State street, is one of the most popular in Portsmouth, and does a large and constantly increasing business. Wholesome and fine bread, delicious cake and pastry, hot rolls, &c., are leading features, and wedding cake and special delicacies for parties and social functions are furnished. Pure food supplies only are used and all goods manufactured under the most correct and careful sanitary conditions. Two floors are occupied, 7 competent assistants employed and a team kept in constant delivery service. Mr. Pahls is a native of Germany, and was there educated in the public schools. He became established in business here in 1903, and formerly for 20 years was a resident of Cincinnati, Ohio, where also for 13 years he was engaged in this industry. Mr. Pahls is regarded as a business man of energy and enterprise.

**ELLIS G. WALDEN,
Provisions, 28½ Vaughan St.**

Successfully meeting all competition, and having a merited reputation for carrying first-class goods, sold at the lowest possible prices, the grocery and provision store of Ellis G. Walden, 28½ Vaughan street, has a large and constantly increasing patronage. Select meats and standard brands of provisions are special features, also superior canned goods, choice teas and coffees, table delicacies, fresh vegetables and



fruits. The store, modernly constructed and finished in hard wood, is particularly neat and inviting, a fact that is greatly appreciated by discriminating patrons. A competent assistant is employed, the delivery system prompt and accurate, and 1,200 square feet of floor space occupied. Mr. Walden is a native of Portsmouth, and was educated in the public schools. He has been established as at present 2 years, and formerly for 9 years drove a cart with produce, etc., in to the city from Greenland. Mr. Walden is known as a merchant of enterprise and business integrity, highly regarded for his qualities of citizenship, and is a member of St. John Lodge of Masons.

**O. J. LATOURELLE,
Quick Lunch, 7 Vaughan St.**

For a first-class quick lunch, or more substantial meal, there is no better place in Portsmouth to visit than the popular and much frequented quick lunch room of O. J. Latourelle, 7 Vaughan street. First-class cooking, unrivalled service, and moderate prices combine to make this a favorite resort of the hungry, and its patronage is constantly increasing, a fact that speaks louder than words as to services rendered. Mr. Latourelle will open a second quick lunch room opposite the B. & M. depot, and here make a specialty of fried clams, and also have all the other features of



PLEASANT STREET

mous at the Vaughan street place. From 2 to 3 competent assistants are employed. Mr. Latourelle was born in Portsmouth, and educated in the schools of Providence, R. I. He became established as at present in November, 1905, and is favorably known to his many patrons and many citizens, and is a member of the Royal Arcanum, Knights of Honor, Conclave, and Franklin Pierce Veteran Firemen.

**C. E. LEACH, JR.,
Bakery, 33 Marcy St.**

Modern, improved methods, and high grade production, are distinguishing features of the old established and highly considered bakery of C. E. Leach, Jr., 33 Marcy street, for, notwithstanding the fact that the business dates back 100 years, today it is up-to-date in every particular. During this extended period, however, the bakery has had but five proprietors. For 33 years it was conducted by the father-in-law of Mr. Leach and he has been proprietor 5 years, since the death of James Sowersby. Superior bread, cake and pastry, manufactured from pure food supplies, and under the strictest sanitary precautions, are made and sold at both wholesale and retail. During the past year Mr. Leach added to his various facilities an improved bread mixer, and in the production of fine bread he is unrivaled in the city. Floor space of 4,000 square feet is occupied, 6 or 7 expert assistants employed, and 2 teams kept in delivery service. C. E. Leach, Jr., was born in Portsmouth, in 1858, and educated in the public schools. He has had 30 years active experience in this trade, and is considered master of the bakers' art, and highly regarded as a citizen of our city.

**C. A. LOWD,
Bicycles and Repairing.**

The test of time, decidedly the severest of all tests, has demonstrated that the famous National and Reading bicycles stand foremost among all wheels of quality. Their agency in Portsmouth is held by C. A. Lowd, 50½ Pleasant street, the widely and favorably known

bicycle dealer and repairer. Repair work on bicycles, and to some extent on automobiles, especially placing tires, is executed promptly, and in a manner always satisfactory, guaranteed to meet the approval of the patron. Skilled workmanship, moderate charges, and honorable dealing, mark all business transactions. New wheels, tires and supplies, are also kept and sold at right prices. A competent assistant is employed. Mr. Lowd was born in Portsmouth, in 1872, and was educated in the public schools. He has been in this business some 5 years, and became established as at present in 1905. Mr. Lowd is known as a business man and citizen of enterprise and public spirit.

**R. E. HANNAFORD,
Florist, Kearsarge House.**

Prominent among the foremost florists of Rockingham county, and notable for his extensive and proficient propagation of flowering plants, is R. E. Hannaford, with spacious greenhouses on Newcastle avenue, and retail store on the ground floor of the Kearsarge House, Congress street. The adequately equipped, and modernly operated greenhouses, are 4 in number, and contain 18,000 square feet of glass. The large production embraces flowers of various description most called for in the market, potted plants and bulbs, and they have a widespread distribution. At the store a specialty is made of plants in blossom, cut flowers, funeral emblems and wedding decorations, many of them original in design and always artistic in conception. Six competent assistants are employed. Like the most of New England florists of prominence, Mr. Hannaford is a native of England, being born in Devonshire, and was educated in the Portsmouth public schools. He learned the florists' art at the famous Maplewood Farm, of the late Frank Jones, subsequently was employed in Boston, and returned here 11 years ago, established this business and opened the store 4 years ago. Mr. Hannaford is a member of the Masons, K. of P., and Athletic and Yacht Clubs, and is highly regarded both personally and commercially.



INTERIOR OF WORKSHOP

HORSEMEN'S BAZAR, 29 Congress Street.

Headquarters in Portsmouth for harnesses, stable furnishings and horse clothing is the widely known and largely patronized Horsemens' Bazar, 29 Congress street, and having an unrivalled reputation for high grade goods, reliability of service and moderate prices. Light and stylish harnesses, double and heavy work harnesses are manufactured of the best possible materials, with workmanship thorough, guaranteed to prove as represented and all hand-made. Everything else pertain-

ing to the horse is kept, including robes, blankets, brushes, whips, etc., and repairing done promptly and in a manner always satisfactory. Four skilled workmen are employed. C. D. Call, the energetic proprietor, is a native of Kittery Point and was educated in the public schools of Portsmouth. He has had 5 years experience in this business, and became established as at present in 1905, while the Horsemens' Bazar has been open 20 years. Mr. Call is a business man of enterprise and ability, highly regarded both personally and commercially.

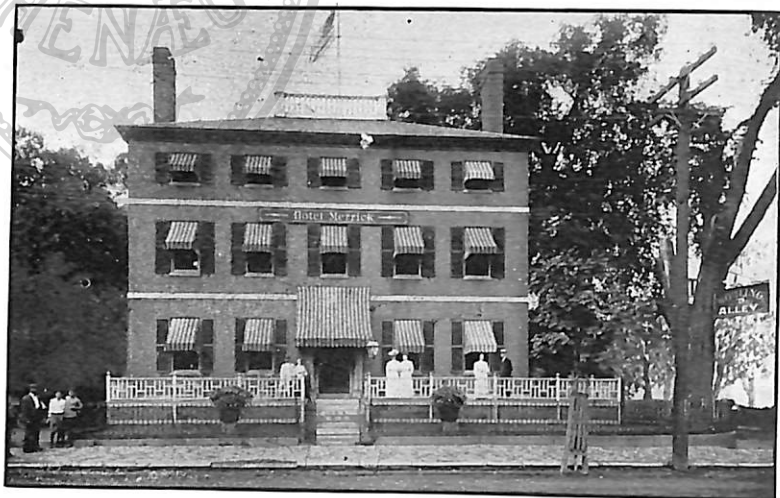
Portsmouth, and previous for 11 years was connected with E. F. Sise & Co. He is a director of the Warwick Club, treasurer of the Royal Arcanum, and a member also of the Odd Fellows, Masons and P. A. C. Both gentlemen are numbered among our leading and most sagacious business men, and highly regarded personally and commercially.

FREDERICK WATKINS, Carriage Work, Etc., Hanover St.

The spacious, adequately equipped, and widely known blacksmithing and carriage repairing shop of Frederick Watkins, 24 Hanover street, has been under the present proprietorship 2 years. Correct and scientific horseshoeing is a leading feature, and includes the shoeing of the most difficult horses. Carriage work and repairing, general jobbing, iron work and wheel tiring, are executed in the most modern and satisfactory manner, and a specialty made of rubber tire work, guaranteed to result as represented. Proficiency of service and moderate charges mark all transactions. From one to two skilled assistants are employed and 7,000 square feet of floor space occupied. Mr. Watkins was born in Portsmouth, in 1862, and educated in the public schools. Subsequent to learning his trade here he was employed in Boston and Providence, and returning to Portsmouth started on the same street 11 years ago, and in 1904 bought this place and built an additional building. Mr. Watkins is a citizen of estimable personality and commercial integrity, and is prominent in fraternal orders. He is a 32d degree Mason, and Past Master of St. John Lodge F. and A. M., Grand Master of the Grand Council, Princes of Jerusalem, P. C. of K. of P., P. W. of N. E. O. P.

GRAY & PRIME, Coal and Salt, 111 Market St.

Among other considerations, Portsmouth is notable as a distributing centre for coal, and a leading firm in the business, and one of the oldest established concerns on the New England coast, is that of Gray & Prime, with spacious yards, wharf and office at from 111 to 115 Market street. The business was founded in 1818, and came under the present proprietorship of Gray & Prime in 1896, who succeeded E. F. Sise & Co. Wilkesbarre coal is a specialty, and is handled in large quantities, also various grades of both bituminous and anthracite coal, and the operations of the firm extend throughout the State, a wholesale as well as retail business being done. The firm are also agents for the famous Worcester salt, and are commission merchants in coal and salt. Wharfage of 600 feet is occupied, from 15 to 30 workmen employed, and from 6 to 12 teams kept in constant service. All transactions are marked by modern business methods and principles of integrity, and the firm enjoys an unsurpassed reputation for reliability of service. C. W. Gray is a native of Portsmouth, educated in the public schools, and formerly for 17 years was with E. F. Sise & Co. He is a member of the Masons, Odd Fellows, Royal Arcanum and Athletic Club, has served as Alderman, is chairman of Piscataqua River Pilot Commission, Secretary of the B. of T., and a Bail Commissioner. H. O. Prince was born and educated in



MERRICK HOTEL, Pleasant St.

Noted for its homelike comforts, excellent cuisine and reasonable rates, the Merrick Hotel, Pleasant street, is unsurpassed in general excellence of service, and is one of the most popular hostleries in the Granite State. The house is centrally located near the Post Office, leading stores, banks and street car lines, and in an historic section of the city. There are 27 airy, well furnished rooms, and the dining room has a capacity of 50. The table is furnished with the best

of market supplies and the cooking unsurpassed anywhere. Eight competent assistants are employed. Commercial travelers and tourists are particularly catered to, and regular boarders entertained at moderate rates. E. G. Merrick is a native of Vermont, and was there educated in the public schools. He bought out this house in 1901, and has materially improved the service and gained in patronage. Mr. Merrick is a hotel man of long experience and ability, a member of the Masons, Elks and Odd Fellows, and highly regarded as a citizen of Portsmouth.

C. F. HUSSEY,**Optician, 39 Congress St.**

The eye being the most delicate organ of the body, it stands to reason that when the eye-sight is defective only opticians of assured and known experience and skill should be visited or consulted. Such in Portsmouth beyond doubt is C. F. Hussey, located at 39 Congress street and having an enviable reputation in our city and vicinity for the excellence of his service and reliability of optical goods handled. Mr. Hussey is a refractionist of varied experience and sound judgment, and in fitting eyeglasses or spectacles uses the most modern and certain tests, and guarantees results to



prove as represented. Mr. Hussey is a native of Somersworth, and was there educated in the public schools. He became established here in 1897 and formerly for 4 years was in the jewelry business in Somersworth, in Lowell one year and 7 years with J. H. Hutchinson & Co. of this city. Mr. Hussey is a business man and citizen of estimable personality, highly regarded in the community, and is a member of the Masons, K. of G. E., and K. of P., and is Past Captain of Uniform Rank of the latter fraternity.

JOHN P. SWEETSER,**Plumbing, Etc., 46 Market St.**

The most important considerations of modern building operations are plumbing, ventilation, drainage and heating, and these are given the closest attention in a sanitary and scientific manner by John P. Sweetser, the widely known plumber and dealer in kitchen furnishings, located at 46 Market street. His reputation for reliability of service, modern methods, and moderate charges, is unsurpassed in our city, and extends over a long period of years. Kitchen utensils, stoves, ranges and heaters, of the best manufacture, are dealt in, the most approved heating systems installed and all sheet iron and copper work promptly attended to, with results guaranteed to prove satisfactory. Six floors are occupied and 15 skilled mechanics employed. The business was founded by Ezra Stevens, who was succeeded by Sweetser & Clark in 1869, and came under the sole proprietorship of John P. Sweetser in 1876. Mr. Sweetser is a

**DUNCAN & STORER.**
Footwear, 5 Market St.

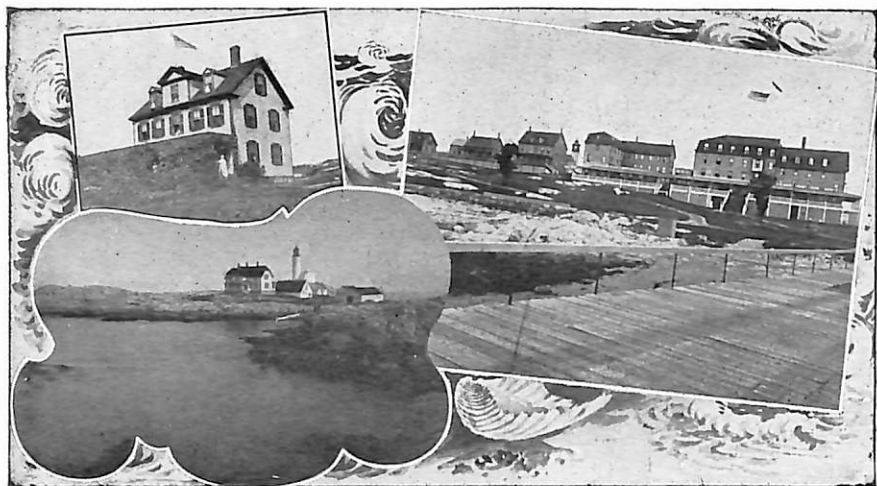
The fashionable, finely stocked and largely patronized shoe store of Duncan & Storer, 5 Market street, was founded 20 years ago and came under the present firm's proprietorship in 1903. Unrivalled in reputation for reliability of service, high-grade goods and low prices, it successfully competes with all similar stores in our city, and does an annual volume of business second to none. Large lines of boots, shoes, rubbers and slippers are carried, designed to meet all demands and especially selected for style, beauty and wearing qualities. Prominent among the special makes handled are the famous and unsurpassed Emerson shoes for men and the Patrician for ladies. Floor space 25 x 85 feet and basement are

occupied, and 6 competent and courteous salesmen employed. C. T. Duncan is a native of Portsmouth and was educated in the public schools. He has been 11 years in this store and previous for 22 years was in the steamboat business. Mr. Duncan is a member of the Masons and Uniform Rank, K. of P. W. E. Storer was born and educated in Kennebunk, Me., and was admitted to partnership in 1903. Previous for 18 years he was superintendent of the Portsmouth Shoe Co., and is president of the Portsmouth Athletic Club, a member of the Masons, K. T., Red Men and K. of P. Mr. Storer is a staunch Republican, thoroughly versed in local, State and National politics, and served on the Governor's Staff two terms. Both members of the firm are highly regarded in commercial and social circles.



native of Portsmouth, and was educated in the public schools. Formerly, from 1865 to 1869, he was of the firm of Goodwin, Sweetser & Co., dealers in agricultural implements and seeds, and served two terms as Alderman of our city, and is a member of the Masons, K.

of P., and Pilgrim Fathers. During his long, active, and honorable business career in Portsmouth, Mr. Sweetser has always been the recipient of the highest regards of his fellow citizens, and today, as during many past years, is numbered among our foremost business men.



CELIA THAXTER COTTAGE, WHITE ISLAND LIGHT
OCEANIC HOUSE—ISLES OF SHOALS

THE LANGDON HOTEL, Vaughan St.

Unsurpassed in service, convenient to all business houses, street car lines, banks, theatre, etc., and having all modern improvements, The Langdon Hotel, Vaughan and Congress streets, is classed among the foremost hostleries east of Boston, and is under the proficient proprietorship of Rowe & Voudy, who came into possession Jan. 18, 1906. The house has 40 comfortable and well-furnished rooms, a spacious and well-equipped dining room, sample room for commercial travelers, and all the metropolitan features of first class hotels, including an unrivalled cuisine. Tourists, traveling men, and theatrical people are particularly catered to, and the house widely and favorably known to many people visiting Portsmouth. Fourteen competent assistants are employed. E. F. Rowe is a native of Eliot, Me., and there educated in the public schools. Formerly he was in the lunch room business, and is a member of the Masons. E. H. Voudy was born and educated in Portsmouth, and previous was a clerk in the Frank Jones brewery, and is a Masonic member. Both gentlemen are considered business men of enterprise and modern methods, and are highly regarded for their estimable personal characteristics.

E. H. WILSON, Grocer, 50 Pleasant St.

The carefully stocked and favorably known grocery store of E. H. Wilson, 50 Pleasant street, has an excellent reputation for carrying first class goods sold at moderate prices, and caters particularly and successfully to family trade. In addition to staple and fancy groceries, superior brands of canned goods, fine teas, coffees and spices are kept, also creamery butter, temperance beverages and select fruits in season. Mrs. E. H. Wilson is a native of Maine, and was there educated in the public schools. With her husband she had been located in Colorado, and came east 3 years ago, about two years ago buying out this store which has been established over 20 years. Mrs. Wilson is a business woman of ability and integrity, highly regarded in the community. Mr. Wilson, associated with her, is known for his industrial ability and is also warmly esteemed.

JOSEPH F. BERRY, Hatter, 41 Congress St.

Prominent among the leading hatters and haberdashers of southern New Hampshire, and widely and favorably known to the purchasing public, is Joseph F. Berry, whose finely stocked and largely patronized store is located at 41 Congress street. Hats and caps of the highest grade and most reliable manufacture are to be found here, including all that is correct in style and right as

to prices; also, the finest of men's and youths' furnishings, shirts of quality, and collars, cuffs and neckwear, of up-to-date decree. Trunks, dress suit cases and bags, are kept in carefully selected lines, all guaranteed to prove as represented, and sold solely on their superiority of make, beauty of finish, and



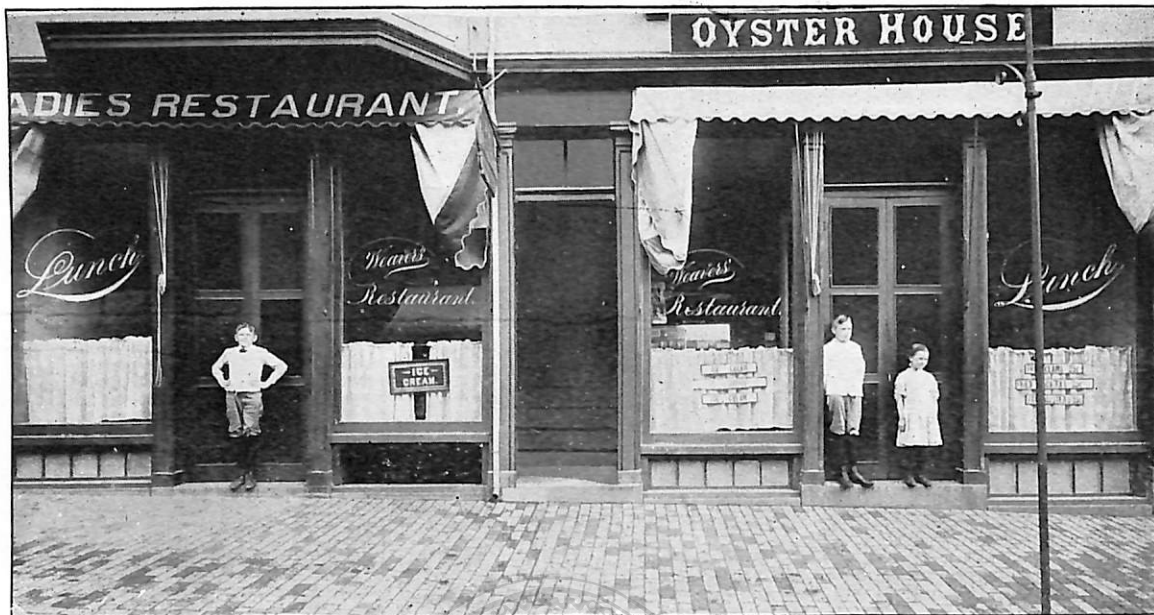
wearing qualities. Floor space of 1,500 square feet is occupied, and 2 competent salesmen employed, and extra help in busy seasons. Mr. Berry is a native of Portsmouth, and was educated in the public schools. He has been established 35 years, and has been in his present store 32 years. Mr. Berry is numbered among our most enterprising and sagacious business men, esteemed personally and commercially, and is a member of the I. O. O. F. and Warwick Club.



H. W. NICKERSON, Furnishing Undertaker, 5 Daniel St.

Established 50 years ago by Joseph Adams, the widely and favorably known undertaking establishment of H. W. Nickerson, 5 Daniel street, came under the patronage of the latter in 1892, and continuously maintains an enviable reputation for reliability and general excellence of service. Undertaking in all its branches is executed in the most modern manner, including scientific embalming and funeral direction. Supplies for

funerals are furnished also at reasonable rates, and two competent and experienced assistants employed. Mr. Nickerson is a native of Dorchester, Mass., and was there educated in the public schools. Formerly, for 18 years, he was engaged in hair dressing at Saco, Me., and is regarded as a licensed embalmer and funeral director of capability and painstaking care. Mr. Nickerson is a member of the Masons, Odd Fellows, K. of P., and A. O. U. W., and is highly regarded in the community, both professionally and personally.



C. W. WEAVER,
Restaurant, 26-28 Congress St

The widely known and old established restaurant of C. W. Weaver, 26 and 28 Congress street, dates back 70 years, and came under the present proprietorship in February, 1905. Unsurpassed in the excellence of its service, its unrivalled menu and moderate prices, there is no better place in Portsmouth at which to

obtain a quick lunch or substantial meal. The best of food supplies are obtained and the cooking firstclass in every respect, facts that gain for Mr. Weaver the patronage of from 150 to 175 people daily. Catering for private parties or public functions is also attended to in the most up-to-date and satisfactory manner. Seven skilled assistants are employed. Mr. Weaver is a native of Bath, Me., and was educated

in the schools of Portsmouth. Formerly for 3 years he operated a lunch wagon, and for 14 years was connected with the fire department, being one of the original ten members of Chemical Company, No. 5. Mr. Weaver is a business man of progressive ideas and modern methods, a citizen of estimable personality, and a member of the Red Men, K. of M., N. E. O. P., P. A. C., and Warner Club.



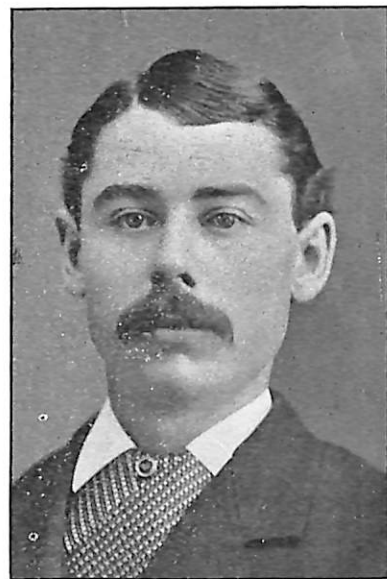
W. HARRY CHICK,
Lunch Room, 46 Congress St.

Familiarly known to the hungry as "Chick's Life Saving Station", the restaurant and lunch room of W. Harry Chick, 46 Congress street, is unsurpassed in service, good food and high-class cooking. Special attention is given to chops, steaks, meat and chicken pies, chowders and stews, and these and all other brands are procured from the best supplies to be obtained in the market. The lunch room is open day and night

and meals are served at all hours. From 200 to 300 people dine here daily and the patronage is constantly on the increase. Five competent assistants are employed. Mr. Chick is a native of Boston and was there educated in the public schools. Formerly for 5 years he was in the lunch business there and became established here in 1898. Mr. Chick is a member of the Masons, 32d degree, Elks, Royal Arcanum and Grange, and is esteemed highly as a business man of integrity and enterprise and a citizen of admirable personality.

CHICAGO MEAT CO.

Notable for its careful selection, and handling meats of the highest quality, sold at the lowest market prices, square dealing and modern business methods, the Chicago Meat Co., 24½ Pleasant street, successfully meets all competition in Portsmouth and vicinity and constantly gains in public approval and patronage. Primefresh and cured meats are a specialty, and superior provisions of various description, fresh vegetables, &c., also extensively dealt in. Satisfac-



CHRIS SMART
tory goods and moderate prices, are the watch words of this widely known and reputable firm, and the continued pat-

ronage of discriminating citizens signifies that they are followed in practice as well as in name. Four capable clerks are employed and two delivery teams kept in service. Chris. Smart, the enterprising head of the company, is a native of Portsmouth, and was educated in the public schools. He became established here in 1885, and formerly for 13 years was a hardware clerk. 3 years with A. Q. Wendall & Co., 7 years with John H. Baily and 4 years with Prior & Matthews. Mr. Smart is a 32d degree Mason and a member of the K. T. and Shrine, Odd Fellows, K. of P. and Elks, and is highly regarded personally and commercially.

**CATER & BENFIELD,
High Grade Groceries,
2 Pleasant & 26 Austin Sts.**

Maintaining practically three finely stocked stores, two connecting stores at 2 and 4 Pleasant street, one 100 x 100 feet, and one 100 x 150 feet and a branch store at 26 Austin street, the grocery and provision firm of Cater & Benfield, stands unsurpassed in our city for high grade goods sold at the lowest possible prices. All that is reliable and desirable



RECTORY OF ST. JOHN'S CHURCH



in staple and fancy groceries are carried, including leading brands of flour, unsurpassed canned goods, table delicacies

and bottled condiments, farm and dairy products, fancy biscuits and crackers, choice teas, coffees and spices. Select

fancy groceries, breakfast foods and prime fresh and cured meats are special features, and competition on all goods is met in every particular. Wholesale prices are quoted on all goods amounting to \$10.00 or more, and goods are delivered free to suburban towns or seaside resorts. At the founding of the business in 1898, 2 clerks were employed, and now 16, and 6 teams in delivery service. Wm. J. Cater was born in Brockville, Ontario, and there educated in the public schools. He is a 32d degree Mason, member of St. John's lodge, the K. of P., B. of T., Warwick, Yacht and Athletic clubs. A. O. Benfield is a native of Freemont, N. H., and was there educated, and at New Hampton Institute and Dartmouth College. He is a member of the K. of M. and K. of P. Both gentlemen are numbered among the foremost and most sagacious business men of Portsmouth, progressive and in touch with the advancement of the times, and are highly regarded both personally and commercially.

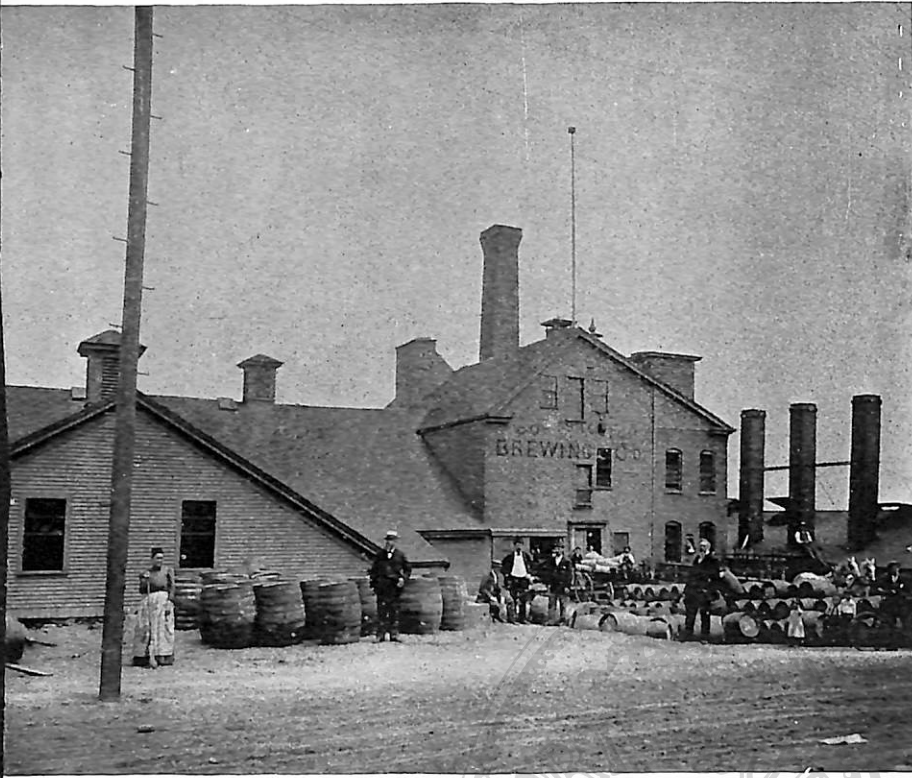
**CENTRAL STEAM LAUNDRY,
61 State St.**

Machinery has revolutionized methods of washing clothes quite as much as it has various other industries. The primitive method was beating the clothes over stones in brooks, then came the wash tub, almost as barbarous, and finally intricate, serviceable machinery, such as is employed by the Central Steam Laundry, 61 State street. Finely equipped, modern in methods and unrivalled in reliability of service, this fine laundry does a large volume of business and constantly gains in patronage. Special features are family washing, shirts, collars and cuffs, all work meeting the approval of the most critical. Bundles are called for and delivered promptly. Two floors, 50x50 feet, are occupied and 15 skilled assistants employed. W. G. Wiggins, the enterprising proprietor, is a native of London, N. H., and was there educated in the public schools. He became established in business here in 1896, and formerly for 10 years was a manufacturer of box toes in Portsmouth. Mr. Wiggins is a member of the B. P. O. E. and a citizen highly regarded for his personal qualities.



CATER & BENFIELD'S STAFF OF COMPETENT CLERKS

Courtesy of the Portsmouth Athenaeum, Portsmouth, N.H.



BREWERY PLANT IN 1896

PORTSMOUTH BREWING CO., Bow St.

Portsmouth is chiefly noted for its historic landmarks, great Navy Yard, and immense breweries. Prominent among the latter, and having a widely known reputation for the general excellence and purity of its special products, unsurpassed either at home or abroad, is the Portsmouth Brewing Co., with office and spacious, modern and extensively equipped plant on Bow street, fronting the Piscataqua river. This im-

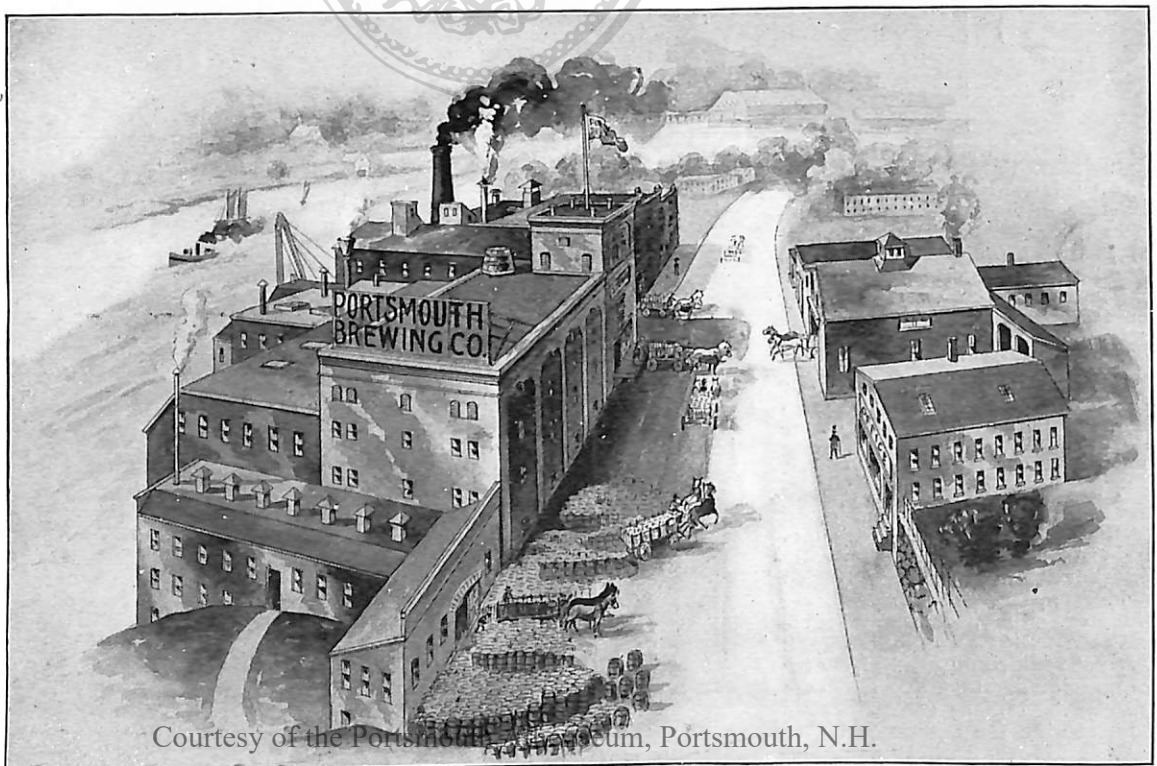
portant industry was founded in 1870, and incorporated in 1875, and the Company is officered by Arthur Harris of New York, president; Wm. F. Harrington of Manchester, treasurer; Geo. W. Pollard of Portsmouth, vice president; Lawrence J. Harrington of Manchester, J. H. McGlinchy of Portland. These gentlemen also constitute the board of directors, and Frederick Gardner is clerk. The special products of the Company are Portsmouth ale, porter and Portsmouth lager, all widely known and

largely consumed brands, sold throughout New England, and ales and beers of officially pronounced purity, freedom from adulterants and contaminating ingredients, and having a high percentage of nourishing properties. These facts are exceedingly important, in view of the further fact that recent investigations have been directed against American food supplies, and malt beverages, and astonishing revelations—to use no harsher term—been the result. In this connection it is timely and pertinent to say, that the products of the Portsmouth Brewing Co. have not only stood the test of time, the most critical and severe of all tests, but constant investigation as well, for the ales and beers are frequently analyzed by experts, and invariably pronounced of high-grade and strict purity. To further bear out and emphasize this assertion, it is significant that Portsmouth lager, a favorite and popular brew of the Company, is supplied to the canteen of the old Soldiers' Home at Togus, Me., a government institution. The equipment of the brewery is not only elaborate, embracing every improvement and facility known to the industry, but strictly sanitary and scientifically operated. The great plant consists of 3 substantial brick structures, of 55,000 square feet of floor space, fronting the river, and an office and stable on the opposite side of Bow street. The principal building is comparatively new, and is 6 stories high, including the tower, and rises to a height of 91 feet.

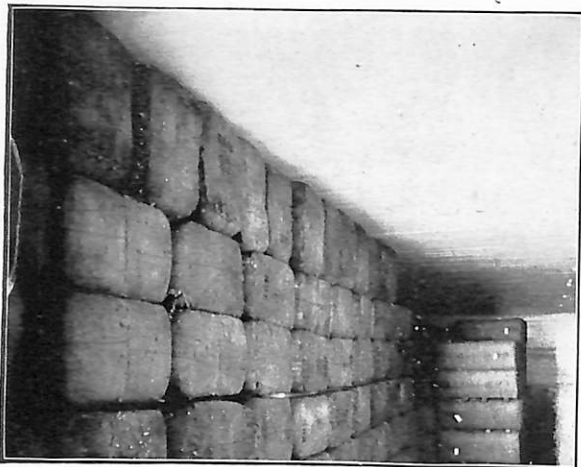
The first floor of the main building is underground and contains the lively ale storage room, and the chief machinery and engines of the plant, including a 50 horse-power, automatic cut-off, Rollins engine, a large feed water heater, and three 150 horse power horizontal steel tubular boilers, composition salt water pumps for condensing, a boiler feed pump, and automatic pump for condensing water for returning condensed water to boiler. Here are also the washing machines for washing out chips and



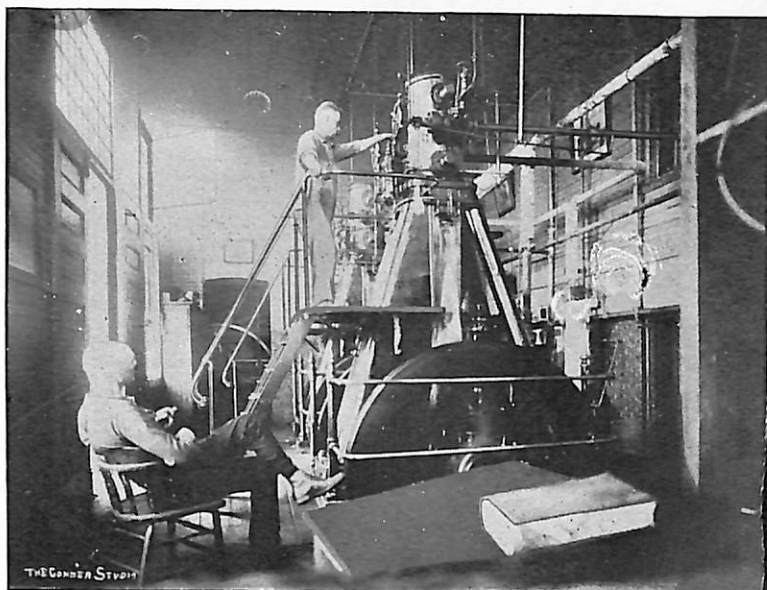
Model
Brewery
Plant
as
it is
today



Courtesy of the Portsmouth Museum, Portsmouth, N.H.



HOP STORAGE ROOM, FINEST IN THE COUNTRY



BUFFALO ICE MACHINES



The Racking Cellar



THE CONNER STUDIOS

pulp, and two 35-ton Buffalo ice machines of the latest improvement, for the manufacture of ice to keep the cellars and storage vaults at a uniform temperature. There is also a double vacuum pump and Foster air pump for furnishing pressure for racking. The racking cellar is equipped with one 6 arm and one 8 arm automatic racker, and 2 filterers. The second floor contains the hop storage room, the finest in the country, the malt mill, pipe cutting machines, and India pale ale cellars. Here are 7 three-inch oak storage tanks, holding 125 barrels each. In another department on the same floor an Underbeck hot beer tank, and a lively ale racking tank. Connected is the cooper shop, where barrels and kegs, technically called packages, are repaired and headed by machinery. There is here a 15-horse power motor, a hoop driving machine of great ingenuity, an automatic keg washer, and 2 horizontal steel hot water tanks for scalding out packages. There are also several glass enameled steel tanks for storing the highest grades of



Courtesy of the Portsmouth Athenaeum, Portsmouth, N.H. COOPERAGE DEPT.

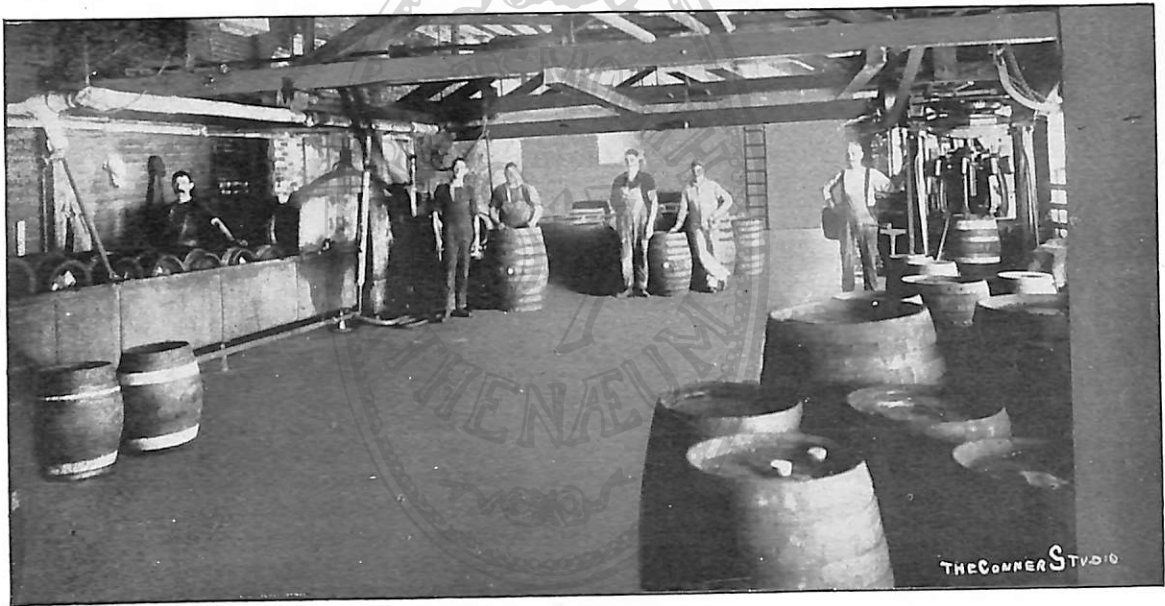
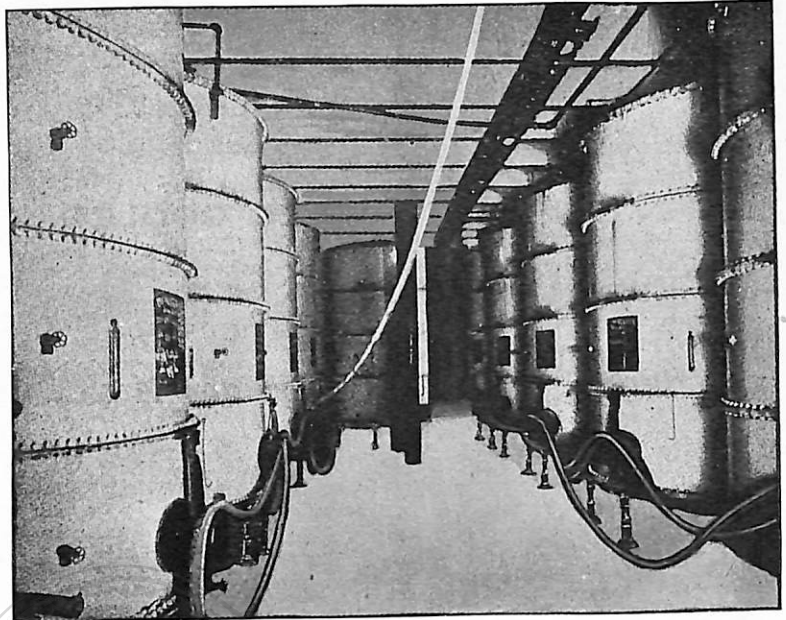
Glass

Enameled

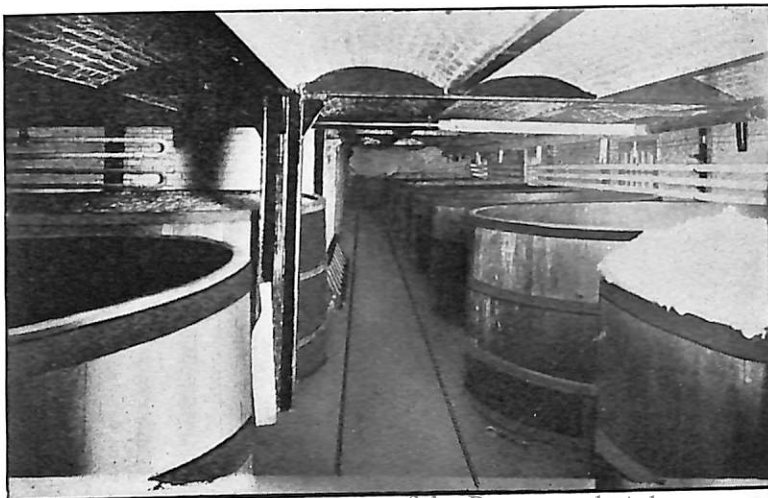
Steel

Storage

Tanks



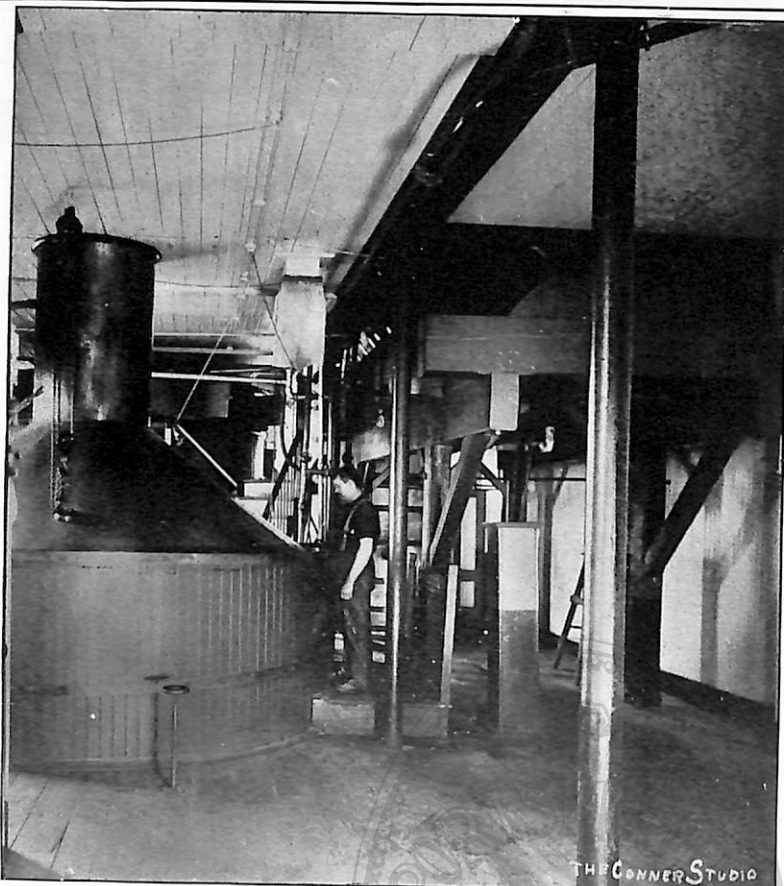
BARREL AND KEG WASHING DEPARTMENT



Cypress

Fermenting

Tuns



BOILING KETTLE

lager beer, a cold water pump connecting with a boiling spring, chip cellar with 37 glass enameled chip casks for storage, and having a capacity of 140 barrels each. The third floor has 13 cypress fermenting tuns with a capacity of 150 barrels each, and a steel brine tank used for cooling purposes. Here are also 10 glass enameled chip casks of a capacity of 270 barrels each, a boiling kettle of 5,000 gallons in the brewing department, and the malt storage and scale hopper, with a capacity of 400 bushels. The fourth floor is the cooling department. The fifth floor has the receiving tank where hot beer is pumped from the first floor, run over the cooler in the fourth floor, then to the fermenting tuns on the third floor, then into the chip casks on third floor, and to second floor, where it is matured and subsequently racked and made ready for shipment.

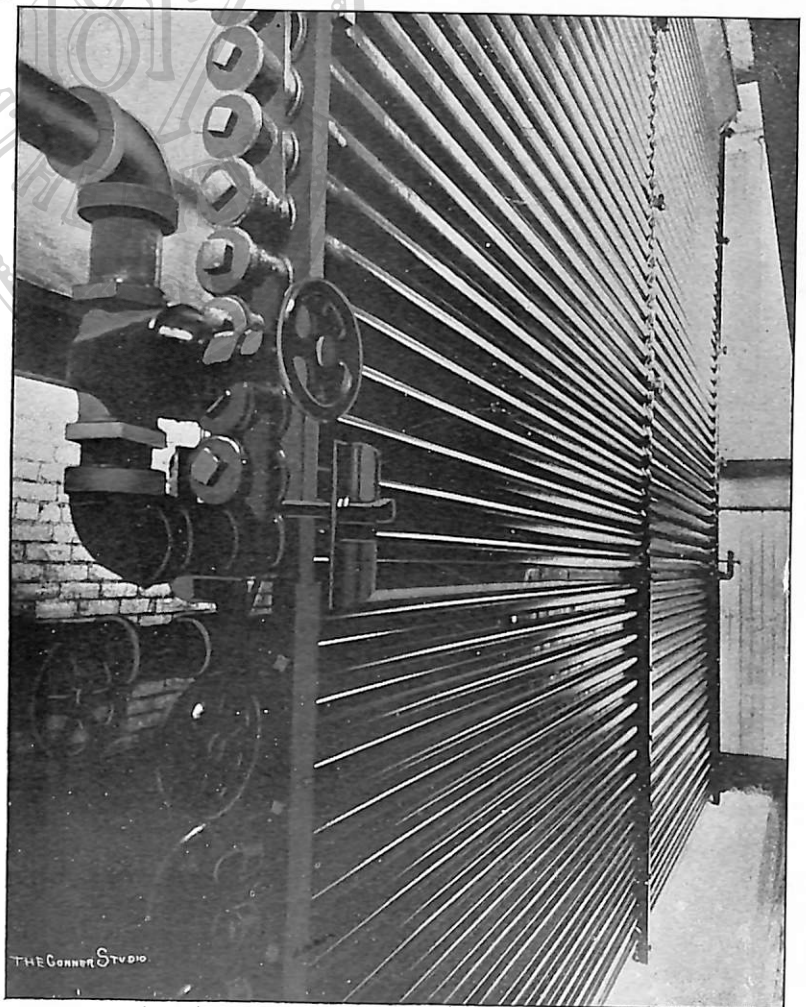
There are granolithic floors in every department, and the best of sanitary arrangements throughout. The tower contains an endless chain elevator, run by a 5-horse-power motor, and connected is an 8-horse-power steam engine, to be used in an emergency. This elevator takes the packages from the underground floor to the street floor, and thus to teams. A platform elevator is used for handling hops, malt, etc.

The Portsmouth Brewing Co. has in service 15,000 kegs and barrels, a fact that gives some idea of the immensity of the industry. Each is branded by num-

erals, and so accurate is the system that each outstanding keg or barrel can be located in one minute. The brewery has a wharfage of 100 feet, and the wharf is supplied with a power hoisting apparatus for unloading vessels that bring the coal supply. The products are all shipped in car load lots in refrigerator cars, and 4 double teams are kept in constant trucking service. The local bottlers and express companies call for their own consignments. The grain and hops from the manufacture are sold for feed and fertilizing purposes. The brewery consumes yearly 135,000 bushels of malt and 125,000 pounds of hops, and 40 workmen are employed.

Wm. F. Harrington, treasurer of the Company for the past 12 years, is a native of Manchester, and was there educated in the public schools. He is also of the Manchester firm of P. Harrington Sons, and is one of the most prominent business men of the Queen city. Mr. Harrington is a gentleman of admirable personality, and a member of the Deerfield Club of Manchester. Geo. W. Pollard was born in Newmarket and educated in the schools of So. Newmarket. He has been vice president of the Company 3 years, and previous was clerk here 9 years, and prior to that was with the Swampscott Machine Co. of So. Newmarket 17 years. Mr. Pollard is highly regarded in Portsmouth, both personally and commercially, and is a member of the Elks, Masons, and Royal Arcanum.

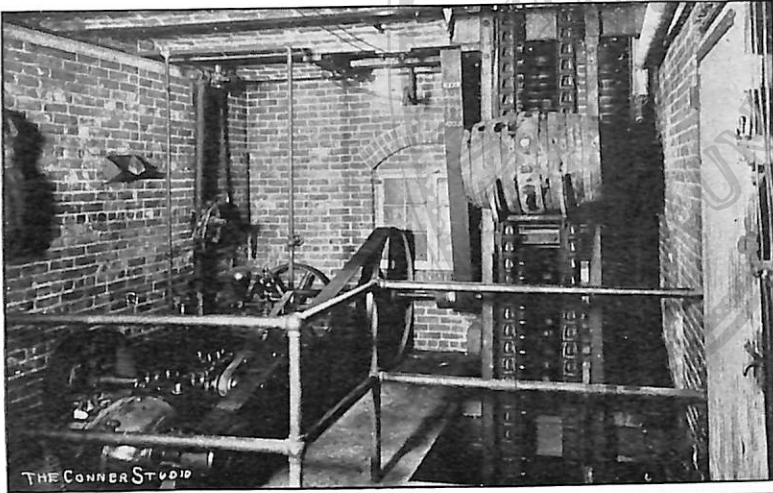
THE COOLER



Courtesy of the Portsmouth Athenaeum, Portsmouth, N.H.



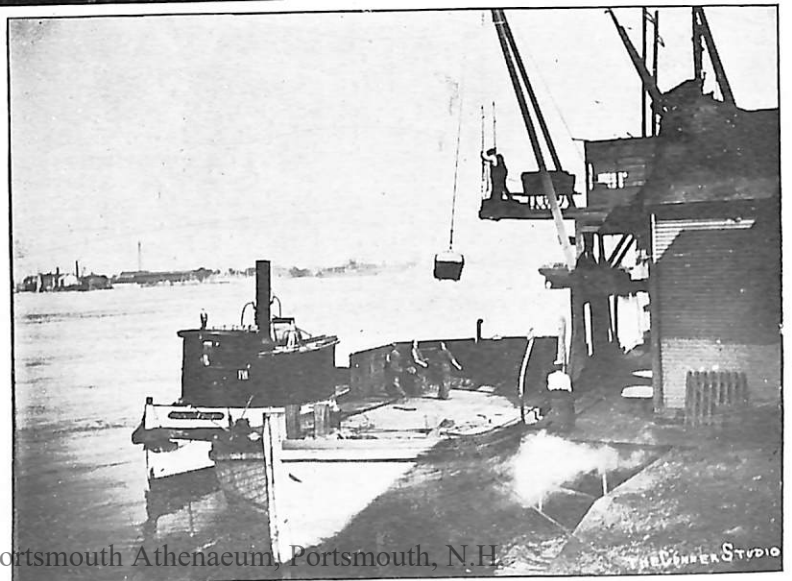
India
Pale
Ale
Cellars



Endless
Chain Elevator
driven by motor
or steam power



Coal
Hoisting
Apparatus
on
Wharf





ROCKINGHAM HOTEL

**C. E. BOYNTON,
Bottler, 16 Bow St.**

Notable among the foremost bottling concerns of New England, and the largest manufacturer of soda water and temperance beverages in the State, is that of C. E. Boynton, 16 Bow street, established in 1873. In addition to the best and purest soda water; syrups, flavored soda, ginger ale, extracts, nerve tonic and root beer, are manufactured, and lager beer, ale, porter and champagne cider, bottled. All extracts used in flavoring products are made in the concern's own laboratory, and are guaranteed absolutely pure. These goods have a widespread reputation for their general excellence and superiority over similar products in the market. In ales and beers, the famous products the Schlitz, Milwaukee, Eldredge, Jones and

Portsmouth breweries, are handled, and special attention given to family trade. Quick shipments are made by freight or express. The modern and finely equipped plant occupies 4 floors of 75 x 125 feet, and gives employment to from 15 to 18 competent workmen, and 4 teams comprise the delivery service. C. E. Boynton, founder of the business, was born in Portsmouth and educated in the public schools, and is highly regarded as a citizen of progressive ideas and estimable personality. G. Fred Drew, manager, was born in Somersworth, N. H., and there educated. He has had charge 4 years, and formerly for 20 years was connected with the business of stove manufacturing at Dover. Mr. Drew is a 32d degree Mason, and member of the Knights Templar and Mystic Shrine, esteemed highly, both commercially and personally.

**MRS. C. H. CLOUGH,
Millinery, 99-101 Congress St.**

Notable for its fine and large window display, made possible by a frontage of 67 feet, and having an enviable reputation for the excellence of its goods, sold at moderate prices, the millinery store of Mrs. C. H. Clough, 99 and 101 Congress street, has a prestige and patronage unexcelled in Rockingham county. High grade, fashionable millinery of every description is carried, including the finest of mourning goods, also trimmed and untrimmed hats, and a specialty made of trimming hats in the most stylish and becoming manner. Select lines of hair goods, toilet articles and preparations, and boudoir requisites are also kept, all goods guaranteed to prove as represented. From 2 to 10 competent assistants are employed, according to the demands of trade. The business was established 30 years ago, Mrs. Clough coming here from Boston and occupying this store, then a quarter of the present size, afterward purchasing the building and making various changes and important improvements. Mrs. Clough is regarded as a business woman of ability and sagacity, and is highly esteemed both personally and commercially, throughout the community.

**SILAS PIERCE & CO. LTD.,
13 Green St.**

The importance of Portsmouth, as a trading centre, is made emphatic, when it is considered that Silas Pierce & Co. Ltd., wholesale grocers of Boston, became established here at 13 Green street, in 1902, and from this branch has built up an immense trade locally, and in this vicinity. The firm is one of the largest and most responsible in New England, reaching to all points of these states and having excellent facilities for its enormous trade. It was founded in Boston in 1815, and is the oldest wholesale grocery house in the United States. It occupies in Boston a building of 7 stories, comprising 35,000 square feet and giving employment to 50 people. In our city, two floors, 26,700 square feet are occupied, and eight employed. All fancy and staple groceries are handled, particular attention, however being given to high class lines of teas, coffees, spices and the Suffolk brand of canned goods. Since established here, the store has been under the progressive management of Frank E. Leavitt. Mr. Leavitt is a New Hampshire man, born and educated in Hampton, and the State college. For 10 years, he was in the retail grocery business in California, was located in Boston one year before the opening of this branch. Mr. Leavitt is a member of the

Royal Arcanum and Warwick club, highly regarded personally as well as commercially.

**JOHN S. YOUNG,
Grocer, Vaughan and Deer Sts.**

The historic old building now occupied by the finely stocked and largely patronized grocery and provision store of John S. Young, corner of Vaughan and Deer streets, has been a trading place for hundreds of years, and occupied as at present for 16 years. There is nothing antique, however, as regards business methods here, all goods being first-class, sold at the lowest market prices, and up-to-date ideas and fair dealing prevailing in all transactions. Staple and fancy groceries in large and complete lines are carried, fine canned goods, bottled delicacies, farm and dairy products, choice teas and coffees, reliable provisions, and fresh and cured meats of the most careful selection. Floor space of 1,200 square feet and basement are occupied, and 4 competent clerks employed. At York Beach, a fine up-to-date store is owned, 7 assistants employed, and the service being prompt and courteous. The store is the largest at the beach and controls the hotel and entire colonists' trade. Mr. Young is a native of Greenbush, Me., and was there educated in the public schools. Formerly he was in business in Haverhill, and is regarded as a merchant of enterprise and commercial integrity, highly esteemed in the community. He is a member of the Elks, Eagles and American Mechanics.

**GEO. H. TRIPP,
Painting, Etc., 4 Penhallow St.**

Prominent among the leading and most reliable house painting and decorating concerns of Portsmouth, and doing a large annual volume of business, is that of George H. Tripp, 4 Penhallow street. Both exterior and interior house painting is executed in the most proficient and satisfactory manner, also artistic decorating of every description, and paper hanging. First class materials, skilled workmanship, and modern business methods, mark all transactions, and reasonable charges prevail. From 5 to 7 competent workmen are employed. Mr. Tripp is a native of Boston, and was there educated in the public schools. He served in the U. S. Navy from June 17, 1861, to Nov. 20, 1872, and during the time visited sea ports in all parts of the world. Mr. Tripp is a business man and citizen of estimable personality, highly regarded in the community, and is a member of the Masons, K. of P., G. A. R., and Kearsarge Association.

**ROBERT R. LEAR,
Rudder Station, Mechanic St.**

The Portsmouth Yacht club store on Mechanic street, foot of Gates street, known to all yachtsmen as the Rudder Station of this harbor, and under the proficient proprietorship of Robert R. Lear, has been established 7 years and gained a firmly established reputation for handling high grade groceries and yacht supplies sold at consistent prices. The store is also known to yachtsmen everywhere as the centre for yachting news and gossip of the sport, this being apparent from the fact that the store



flies the Rudder Station flag, recognized by yachting people the world over as signifying that welcome and good cheer awaits the pleasure seekers of the sea. Staple and fancy groceries are carried, particularly selected for summer camps and yachts, leading brands of canned goods, table delicacies and bottled condiments, choice teas, coffees, cereals, and spices, fancy crackers, ice, milk, &c.

Valvaline oil, gasolene and naphtha for autos and launches are furnished at any hour. About 70 launches are supplied bi-weekly or weekly. Floor space of 2,500 square feet is occupied and 2 competent assistants employed. Mr. Lear is a native of Portsmouth, and was educated in the public schools. Since conducting the Rudder Station he has become widely and favorably known to

yachting and boating people all over the country, and is considered a business man of enterprise and progressive methods, genial and accommodating, gaining the esteem of all who make his acquaintance. Mr. Lear is a member of the Portsmouth Yacht club and Masonic fraternity, and is highly regarded in the community for his commercial integrity and admirable qualities of citizenship.



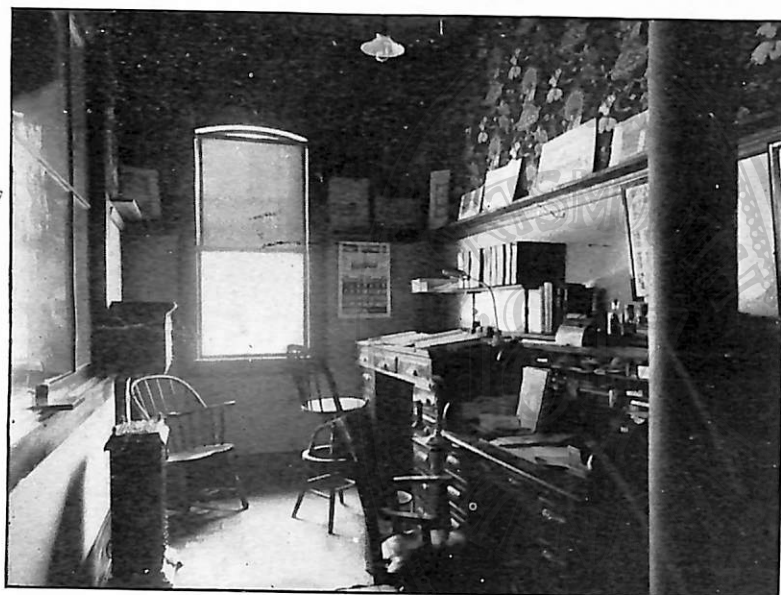
CHAS. J. WOOD, Military and Naval Tailoring.

Metropolitan in equipment and unsurpassed in completeness and scope of operations, the custom tailoring house of Chas. J. Wood, 5 Pleasant street, is classed among the foremost of similar enterprises in New England, and has a reputation for the general excellence of its productions second to none anywhere. Military and naval tailoring is a distinctive feature and garments made here have an individuality and perfection of fit, characteristic of the highest exemplification of the tailors' art. The man who wants something out of the ordinary, who wants to look particularly wellgroomed, is the man who patronizes this widely known house and appreciates its productions most. In a word, you get here perfect tailoring. Large lines of the season's newest, most fashionable and reliable fabrics are carried, including many patterns that are exclusive in this section. Floor space 70 x 70 feet is occupied and from 9 to 19 skilled assistants employed. Chas. J. Wood is a native of Portsmouth, and was educated in the public and high schools. He is a cutter by trade and has had 34 years active experience in high class tailoring, with one firm 28 years and practically in charge for 15 years, and has been established as at present for 6 years. Mr. Wood is numbered among Portsmouth's most astute, enterprising and progressive business men, a member of the I. O. O. F. and Patrons of Husbandry and is esteemed highly in social and commercial circles.



J. E. HOXIE, Painter and Decorator

Famous as Portsmouth is for its picturesque harbor, historic houses, and various points of interest, it has still other claims of distinction, and among the most notable of these is the house painting and decorative concern of J. E. Hoxie, 68 State and 18 and 20 Pleasant streets, the largest business house of its kind east of Boston, and decidedly unsurpassed in the character, reliability, and general excellence of work. Established in 1895, Mr. Hoxie has gained a widespread reputation, and extending far beyond the confines of the old Granite State, as an expert exterior and interior house painter, decorator and designer, and extensive dealer in high-grade wall papers, burlaps, tapestries and decorations of the most artistic and original conception. Contract work is done throughout New England, and to disprove the adage that a prophet is not without honor except in his own country, we quote examples of contracts executed in Portsmouth and vicinity, showing the importance of Mr. Hoxie's undertakings. The great Hotel Wentworth, the finest hostelry on the North Shore, was painted both interior and exterior, the latter work being the largest outside painting contract ever filled in New England, and requiring 2,800 gallons of paint. The interior contract called for a great amount of study, artistic designing and skilled workmanship, and has caused the admiration and critical praise of many people well versed in high art. Mr. Hoxie also designed and decorated the interior of the Hotel Rockingham, one of the most artistic and elegantly decorated hotels in the country, and other well-known and finely appointed resorts and public buildings, such as Ham's Café, the Rockingham Savings Bank, the Y. M. C. A. building and Portsmouth Athletic Club. Frank Jones' magnificent residence, and estate buildings of others equally noted, came under the craftsmanship of Mr. Hoxie, such as those of Judge Calvin Page, H. Fisher Eldredge, at Portsmouth and Chatham, and Thomas Ward. The Middle Street Baptist Church, pronounced one of the finest decorated edifices in the United States, shows the intricate but harmonious handiwork of Mr. Hoxie, and who, by-the-way, is also the contracting painter for the great mills of the Publishers' Paper Co. of Portsmouth, and Eastern Mills. Mr. Hoxie's office and salesrooms occupy two floors, and a spacious store house is connected. Some 150 skilled workmen are employed. J. E. Hoxie is a native of Hyannis, Mass., and was educated in the public schools of Boston, where he also learned his trade of Edward Hewiston, proprietor of the largest painting house in New England. Altogether he has had 22 years' experience in his particular lines of endeavor, and is a master of every detail of the business. Fraternally Mr. Hoxie is a member of the I. O. O. F., Encampment, and Past Captain of Canton; the K. of P., lieut. of Uniform Rank; and the B. P. O. E., and Royal Arcanum. Personally he is highly regarded for his commercial integrity, progressive ideas, and estimable characteristics.



A CORNER OF OFFICE



INTERIOR OF SALES DEPT.

Courtesy of the Portsmouth Athenaeum, Portsmouth, N.H.

PORTSMOUTH TRUST AND GUARANTEE CO.

Carefully managed, modernly equipped and controlled by local business men of unquestioned financial ability and reliability, the Portsmouth Trust and Guarantee Co., located at 12 Pleasant street, stands among the foremost of similar institutions in the old Granite State. It was incorporated in 1871, and is officered by Calvin Page, president; Alfred F. Howard, vice president; Samuel J. Gerrish, treasurer. Directors: Calvin Page, Alfred F. Howard, Samuel J. Gerrish, Benjamin F. Webster, John H. Bartlett, Marcus M. Collis, Alonzo K. W. Green. The bank's guarantee fund is \$100,000; surplus, \$55,790.92; premium on stocks and bonds, \$25,060.25. Deposits are received from \$1.00 upwards, and on all sums remaining on deposit 3 months or longer semi-annual interest is paid at the rate of 3 per cent per annum, free of taxes. The bank is safeguarded against fire or burglarly by the most modern and efficient methods, and safety deposit boxes are rented at moderate rates. Treasurer Samuel J. Gerrish is a native of Boston, and was educated in the public schools of Wayland, Mass. He has occupied this important position for 14 years and previous for 30 years was in the grocery and crockery trade in Portsmouth. Mr. Gerrish is numbered among the city's leading and most sagacious business men, highly regarded in social and commercial circles, has served on the Aldermanic board one term and is a member of the Masonic fraternity.

PORTSMOUTH HEATING AND PLUMBING CO.

In all modern building specifications of importance, two of the leading ques-

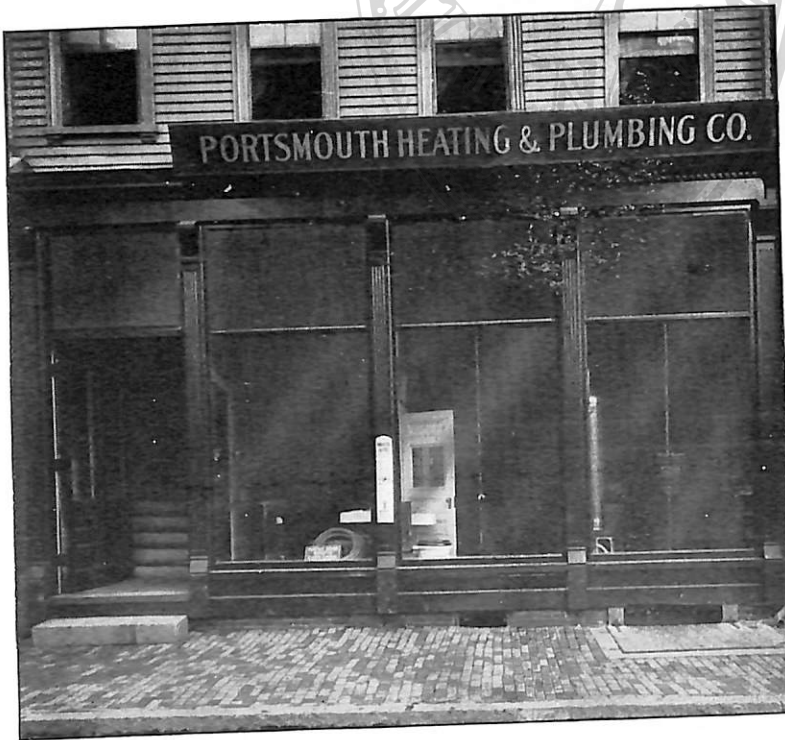


HOME OF ALLEN, BOATSWAIN TO JOHN PAUL JONES, NEWCASTLE, N. H., BUILT IN 1734

PHILBRICK'S PHARMACY, 45 Congress St.

Metropolitan in equipment, modern in business methods, and with a reputation second to none, for reliability of service and general excellence of all goods carried, Philbrick's Pharmacy, 45 Congress street, is classed among the leading similar drug houses of the Granite State. Large and complete lines of drugs and chemicals of guaranteed purity are carried, also remedies of known efficiency, toilet articles and preparations, sick room supplies, and physicians' requisites, druggists' sundries and rubber goods. Remedies of pronounced value of Mr. Philbrick's own compounding are kept, fine confectionery and leading brands of cigars, and a first-

class soda fountain operated. The store has expensive and elegant mahogany fixtures, occupies floor space 70 x 22 feet, and 3 competent drug clerks are employed. Goodwin E. Philbrick was born in Portsmouth in 1861, and was educated in the public schools. He learned the drug trade with David Kimball & Co., who established the business on Market street, in 1816, and is their direct successor, of 15 years standing, 10 years located as at present. Mr. Philbrick is a member of the New Hampshire Pharmaceutical Association, pres. of N. H. Pharmaceutical 2 years, Portsmouth and Exeter Retail Druggists' Association, and the Royal Arcanum, and is universally esteemed in our city for his commercial integrity and admirable qualities of citizenship.



satisfactory manner, and large and select lines of plumbing and bath room supplies kept in stock. Extensive contract work is executed in all sections of New Hampshire and Maine, and the agency held for the justly celebrated American Radiator Heater. Three floors, 50 x 25 feet, are occupied, and from 15 to 20 skilled mechanics employed. Geo. D. Richardson is a native of Vermont, and was educated in the public schools of New Hampshire, and is a member of the K. of P. C. H. Paul was born and educated in Eliot, Me., was a representative to the Legislature one term, and alderman two terms, and is a member of the Elks, K. of P. and Masons. Fred L. Leach was born and educated in Portsmouth, and is a member of the Elks. All three members of the Company are numbered in Portsmouth's circle of leading and most progressive business men, and are highly regarded in our city, both personally and commercially.

JAMES HAUGH,

Custom Tailor, 20 High St.

High grade tailoring for both ladies and gentlemen, guaranteed to prove as represented, and to satisfy the most critical, is the characteristic feature of the well-known and largely patronized tailoring house of James Haugh, 20 High street. Garments are made up from the best and most reliable fabrics at moderate prices, with careful attention given to every detail, assuring correct styles, thorough workmanship and perfection of fit. Repairing, altering, cleansing

tions to be considered are heating and plumbing. These are completely met, and in the most efficient manner, by the Portsmouth Heating and Plumbing Co., 72 State street, a concern standing among the foremost in New England engaged in these important lines of

endeavor, and having a reputation for reliability of service unsurpassed. Sanitary plumbing, scientific ventilation and drainage, and the installing of the most approved heating systems, are leading features. Bath rooms, water closets, etc., are fitted up in the most

Courtesy of the Portsmouth Athenaeum, Portsmouth, N.H.



and pressing, of both ladies' and gentlemen's garments, is a specialty, all work being done in a satisfactory manner with charges reasonable. Three floors, 25 x 100 feet, are occupied, and from 8 to 10 skilled assistants employed. Mr. Haugh is a native of Scotland, the famous land of Burns and Scott, and was there educated. He became established here in 1896, and formerly for 5 years was foreman for the Dover Clothing Co. Mr. Haugh has the various good qualities and business sagacity of his race, and is highly regarded in our city, as a business man of integrity.

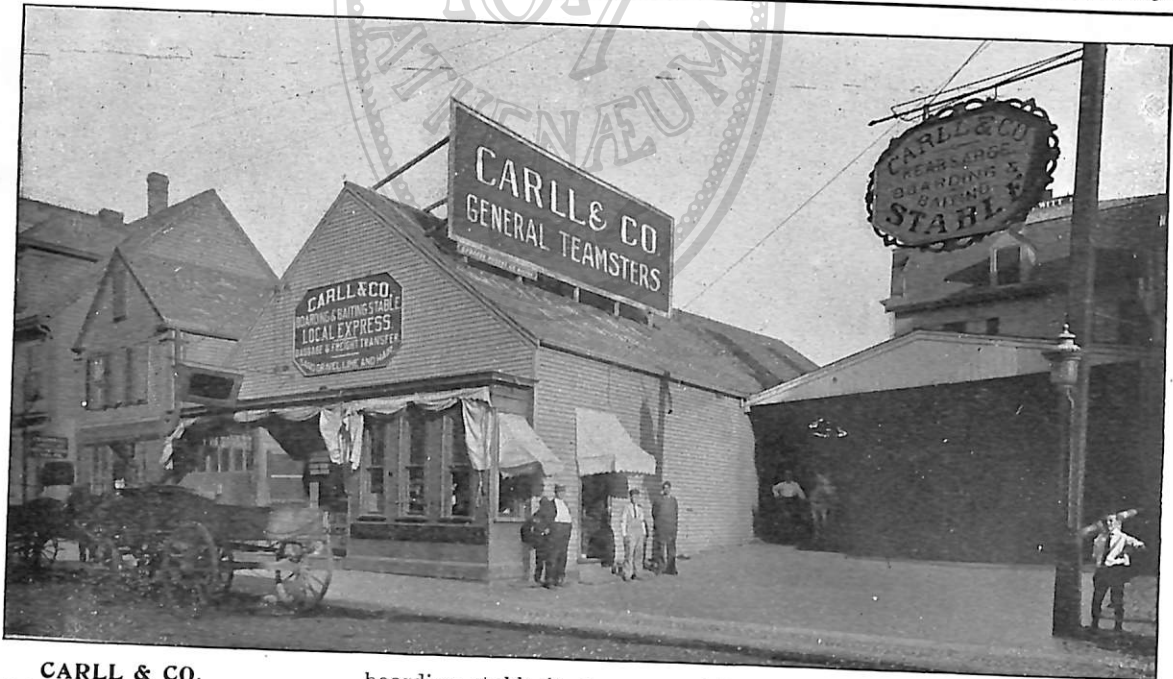


CELIA THAXTER COTTAGE, ISLES OF SHOALS

E. C. MORRILL MOTOR CAR CO.

As the daily procession of automobiles is noted in our city, the need of supply, repair and motor shops becomes most evident and in attending to the wants of owners of these popular vehicles, no firm has had earlier or prompter success than the E. C. Morrill Motor Car Co., 5 Vaughan street. This concern is agent for the smooth running, economic Premier car and carries all kinds of supplies to make instant repairs, which are done thoroughly and skillfully. Machines are rented to parties at reasonable rates

and are carefully stored for owners. Two to four efficient assistants are employed, the patronage and prestige of the business being constantly increased. Mr. Morrill, who was born and educated in West Cumberland, Maine, has had 25 years experience as a machinist, being employed in the Navy Yard 5 years. In March, this year, he founded his present business, his former experience and well known ability, giving him a distinct standing in his industry, to which he is continually adding. Mr. Morrill is a member of the K. of P. and is respected and esteemed in the community.



CARLL & CO.

The widely known and extensively operating firm of Carll & Co., local express, livery and boarding stable, and contractors for teaming, and dealers in builders' supplies, located at 48 Congress street, was established as at present in 1903, and 4 years previous in another location. The firm does a large volume of business annually, and in its various lines of endeavor stands among the foremost similar concerns in the Granite State. The service of the livery and

boarding stable is unsurpassed in the city, close contracts are made for light and heavy teaming, baggage and freight transfer, piano and furniture moving, and all work executed in the most modern and satisfactory manner. Portland and Rosedale cement are largely handled, also adamant, calcium, plaster, lime, hair, sand, gravel, stone and loam, all sold at the lowest current prices. Twenty capable workmen are employed. S. J. Carll is a native of Waterboro, Me., and was there educated in the public

schools. Formerly for 6 years he was in the retail shoe business in Massachusetts, and for 1½ years a traveling salesman. Mr. Carll is a member of the K. of P., N. E. O. P. and Royal Arcanum. J. S. Carll, Jr., was born and educated in Waterboro, Me., and formerly was in the farming and teaming business. He is a member of the K. of P., Royal Arcanum and N. E. O. P. Both gentlemen are known as business men of ability and sagacity, highly regarded both commercially and personally.

Courtesy of the Portsmouth Athenaeum, Portsmouth, N.H.



COAL POCKETS OF A. W. WALKER

ARTHUR W. WALKER, Portsmouth Coal Pockets.

In the magnitude of operations, extensive facilities and modern methods, Arthur W. Walker, proprietor of the Portsmouth Coal Pockets, stands prominent among the heavy coal dealers in New England and foremost in New Hampshire, his coal pockets being the largest in the state. Established in 1869, the business has been a constantly developing one, reaching out for a greater trade, which it has been able to supply, through continually increasing efforts and facilities. Anthracite and bituminous coals at wholesale are furnished large industries, throughout the

state, this concern buying in tremendous quantities and having exceptional transportation facilities, which allow it to compete on low prices, with any similar one. The coal pockets at the Boston & M. R. R. wharfs, 137 Market street, have a capacity of 22,000 tons and they are equipped with the latest improvements for discharging, loading and hauling, in every detail of his business, Mr. Walker advocating and operating the most advanced and improved methods. The famous Lehigh coal is extensively handled and a much greater quantity sold here than from any other pocket in the state. Mr. Walker also handles lime, cement, and Portland cement pipe, a large and steady volume of business

being conducted in these lines. From 40 to 100 people are employed and three acres of space occupied. Mr. Walker was born and educated in Portsmouth, and entered the coal business in 1880, and was a partner with his elder brother in the firm of J. A. & A. W. Walker, becoming sole proprietor in 1904, his unusual energy, sagacity and foresight, placing him among the leading industrial men in the state. Mr. Walker is a pilot commissioner, served in the council two years and the aldermanic chamber two years. He is a member of all the Masonic bodies and Odd Fellows and is considered one of the most representative men.

SUSSMAN'S DYE HOUSE, 30 Penhallow St.

Headquarters for Portsmouth and vicinity for the dyeing and cleansing of all garments is the adequately equipped and thoroughly reliable Sussman's Dye House, 30 Penhallow street. Established in 1839, and as at present in 1891, the business has a merited and widespread reputation for the efficiency of all work executed and moderate charges made. Both ladies' and gentlemen's garments and goods of various description are dyed correctly with fast colors and guaranteed to prove equal to that of any similar concern in New England. Cleansing, pressing, &c., is also done promptly and patrons assured of the best possible service. Two skilled assistants are employed. Mr. Sussman is a native of Russia, and was there educated. Formerly for 5 years he was in the dry goods trade and is considered a

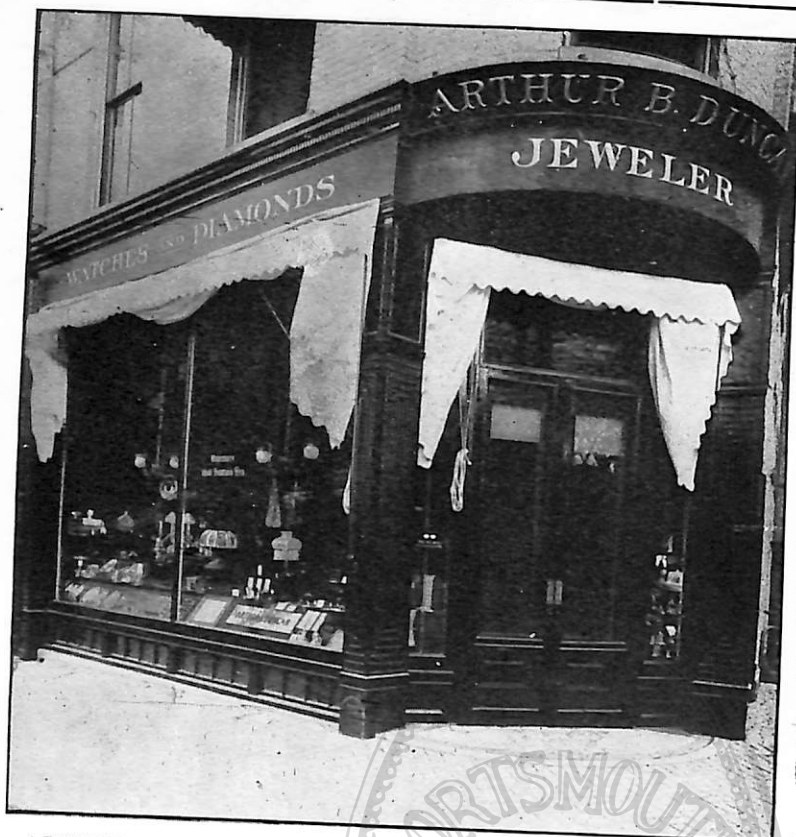
business man of sagacity and integrity. Mr. Sussman is a member of the Masons, K. of P., Odd Fellows and Rebekahs and is highly regarded in the community.

PORTSMOUTH ELECTRIC RAILROAD.

Summer visitors particularly and the traveling public generally, are loud in their praise of the service rendered by the Portsmouth Electric Railroad, one of the best equipped and most carefully managed street railway systems in New England. The company was established in 1899, and has about 20 miles of road. The city service covers all important streets and outlying districts, including various visiting points of interest. Additional lines run to famous shore resorts, notably Jenness and Rye Beach, Little Boar's Head and North Hampton. Connections are made for Hampton, Salisbury Beaches, Exeter and various points beyond. Two popular loop sys-

tems are maintained, the Portsmouth Plains loop and the Christian Shore loop. The cars operated are first class in every particular, the roadbed smooth and properly adjusted and the employees particularly courteous and gentlemanly. During the summer season the employees number 60. W. T. Perkins, superintendent, is located in Boston, and F. P. Fosgate, assistant superintendent, in Portsmouth. Mr. Fosgate is a native of Winchester, N. H., and was educated in the public schools of Keene. He assumed his important position with the road in September, 1905, and previous for 15 years was train dispatcher on the Concord division of the B. & M. railroad. Mr. Fosgate's efficient local management of the street railway is greatly appreciated by the citizens of Portsmouth, and he is held in high regard personally as well as in his official capacity. Mr. Fosgate is a member of the Masons, K. T. and Odd Fellows.

Courtesy of the Portsmouth Athenaeum, Portsmouth, N.H.



**ARTHUR B. DUNCAN,
Jeweler and Optician, 1 Market St.**

Metropolitan in equipment, heavily stocked with the most elegant and highest grade goods, and decidedly the largest and finest store in the state, the widely known jewelry, silverware and optical goods house of Arthur B. Duncan, 1 Market street, is classed among the foremost of similar concerns in New England and unrivalled east of Boston. Although one of the oldest established jewelry houses in the state, established in 1817, it has only changed hands 4 times during its almost century of continued business and came under the proprietorship of Mr. Duncan in November, 1902, whose reputation as a jeweler, optician and silversmith is widespread for reliability and extensive service. The store is fitted with the most modern and artistic fixtures and is one of the pronounced view points of historic Portsmouth, and to discriminating and educated people is of absorbing interest. To enumerate the many and valuable goods to be seen here would be like describing a museum of wonders. Fine watches, unique clocks, fashionable jewelry and optical goods of every description are carried, diamonds, sterling silver and silver plated wares, Tiffany favile glass, high class souvenirs, bric-a-brac and novelties in various metals, card prizes, rare

china and cut glass, art lamps, wedding gifts and Portsmouth and other souvenirs in profusion. Engraving of the most artistic conception and originality of design is executed and the repairing of watches, clocks and jewelry a special feature. In the latter department all work is done in a careful and skilled manner and the repairing of fine watches a leading feature. The most complicated watches are treated scientifically and the results guaranteed to meet the approval of the most critical. Optical repairing is also given prompt attention, and plain or compound lenses matched perfectly. Floor space 30 x 85 feet is occupied and 5 expert assistants employed, including 2 practical watch makers and skilled engravers and jewelers. Arthur Duncan is a native of Bath, Me., and was there educated in the public schools. He finished his trade in Chicago, afterwards having 15 years experience with prominent jewelry houses and 6 years with the fine house of Davis and Hawley Co., of Bridgeport. From there he came to Portsmouth. Mr. Duncan is numbered among the leading merchants of the Granite State, and is highly regarded in social and business circles for his admirable personality and commercial integrity, and is a member of the Masons, K. T. and Shrine, the Grange, Warwick, Country and Yacht clubs.

craftmanship and enterprise, while personally and industrially, Messrs. Goodall and Tolman are highly esteemed.

**JAS. R. YEATON,
Groceries, Crockery, Etc.**

Although the oldest established stand of its kind in Portsmouth, dating back half a century, the store of James R. Yeaton, 87 Congress street, is modern and fully abreast of the times in every particular, including the carrying of the highest grade groceries, provisions and kitchen furnishings, to be found in the market. Prime meats, staple and fancy groceries, superior canned goods, breakfast cereals, select teas and coffees, are kept in large and select lines. Also crockery, glass and tinware, wooden ware and kitchen utensils, of the best and most approved manufacture. The lowest market prices are quoted on all goods handled, and competition met in every respect, either in Portsmouth or elsewhere. Floor space of 3,000 square feet, basement and two store houses, are occupied, 6 competent salesmen employed, and 3 teams kept in constant



delivery service. Mr. Yeaton is a native of Portsmouth, coming from one of the oldest and most highly regarded families and was educated in the public schools. He started in business farther down Congress street, and has been located as at present 15 years, occupying double his former space. Mr. Yeaton is numbered among the city's most sagacious and enterprising merchants, held in high esteem, and is warden of Christian church and a member of the Masons.

**ANDREW O. CASWELL,
Bottler, 12½ Porter St.**

Among the most enterprising, prominent and favorably known bottling houses of the Granite State, with a reputation for reliability of service and high grade products, second to none, is that of Andrew O. Caswell, 12½ Porter street. The business was established in 1901, by Phinney & Caswell, and came under the sole proprietorship of Mr. Caswell in 1903. Soda, ginger ale, tonics of various kinds and the products of the Portsmouth breweries are bottled, also the famous Schlitz and Budweiser beers. A specialty is the bottling of old

**GOODALL & TOLMAN,
Machinists, 64 Hanover St.**

Though established as late as April, 1906, the firm of Goodall & Tolman, machinists and manufacturers at 64 Hanover street, is an important and growing industry of value to a city like Portsmouth, with its numerous activities. General machine work, in making or repairing is done here skillfully and painstakingly, the best material being used and efficient workmanship employed. Nickel and silver plating is exe-

cuted and a special feature of the house, which is a union shop is the manufacture of G. and T. fittings, for which the firm has its own patent. Four capable assistants are employed. J. N. Goodall was born and educated in Portsmouth, and for 5 years was a piper in the Navy Yard. Mr. Goodall is a member of the Masons and I. O. O. F. Charles A. Tolman was born and educated in Thomaston, Me., and has been a machinist for 14 years, formerly a ship fitter in the Navy Yard. He is a member of the K. of P. The firm has a high standing for its

fashioned spruce beer, the kind we used to drink when boys and have longed for ever since. Fine wines and standard brands of liquors are also bottled. Goods are shipped to all parts of the state and to various New England points. The employes number 10 and 3 teams are kept in delivery service. Mr. Caswell was born at the Isles of Shoals, and educated in the public schools of Portsmouth. He had 15 years experience in this business, previous to embarking as at present, and is regarded among Portsmouth's most alert and progressive business men. Mr. Caswell is a member of the Elks and Eagles and is held in high regard as a citizen of our city.

**GEO. A. TRAFTON,
Blacksmith, 118 Market St.**

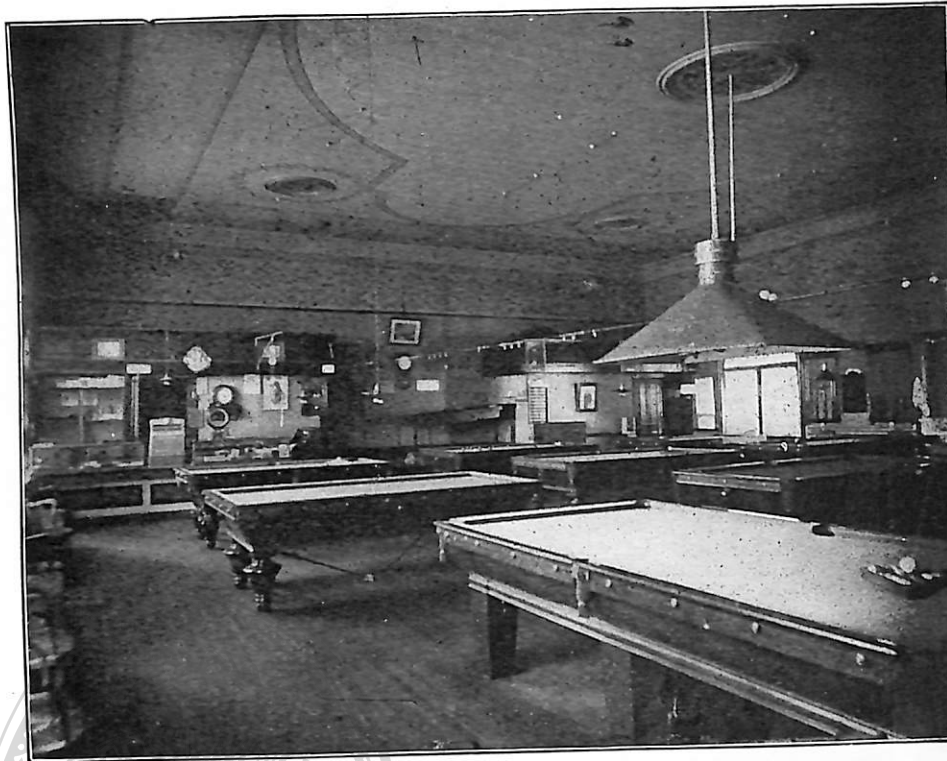
The old established, widely known and largely patronized general blacksmith shop of Geo. A. Trafton, 118 Market street, dates back to 1834, and came under the present proprietorship in 1874. Leading features are ship work of various description, edge tool sharpening, carriage ironing, scientific horseshoeing and general jobbing, all work guaranteed to prove satisfactory and executed at prices moderate and consistent with skilled workmanship. Reliability and proficiency of service have always marked the industrial and business transactions of this favorably



known shop since coming under Mr. Trafton's management. Three expert assistants are employed. Mr. Trafton was born next door to his business place, at 116 Market street, and educated in Portsmouth's public schools. He served on the City Council two years, is a member of the Odd Fellows, K. of P., Rebekahs, Masons and K. T., and is highly regarded for his commercial integrity and admirable qualities of citizenship.

**KITTERY BAKERY,
Government St.**

Up-to-date in all respects and furnishing the best of bakery products at reasonable prices, the Kittery Bakery, located on Government street, meets the requirements of the purchasing public and constantly gains in patronage and prestige. Fine, wholesome bread, cake and pastry are made fresh daily, only



**MOWE'S BILLIARD PARLOR,
49 Congress St.**

Portsmouth is famous for being the most interesting sight-seeing city on the New England coast, and one of the sights particularly worthy of a visit is Mowe's Billiard Parlor, the most spacious and finely equipped amusement resort of its kind in the state, located at 49 Congress street. To while away the idle hour or pass a pleasant period of recreation, its attractions are unsurpassed as regards those famous games of skill, billiards and pool, and high class patronage is particularly catered to and obtained. There are 2 first class billiard and 9 pool tables, also music machines

and shooting gallery of up-to-date equipment. The leading brands of cigars and cigarettes are kept on sale. Floor space 70 x 50 feet is occupied and courteous attendants employed. H. P. Mowe has been located in Portsmouth 22 years and starting this enterprise in a modest way has, by careful attention and modern methods, built it up to its present important proportions. Mr. Mowe is a member of the K. of P., Elks and Eagles, and a citizen of admirable personality with a host of friends about town. He is also widely known as an expert pool player and can probably make more fancy shots than any other man in New England.

the best of ingredients being used and under strict sanitary precautions. A skilled assistant is employed. L. A. Wagar, the enterprising proprietor of the Kittery Bakery, is a native of Canada, and was there educated in the public schools. He has had over 20 years experience as a baker and is considered an expert in all that pertains thereto, and before purchasing this stand was located in Massachusetts. Mr. Wagar is esteemed highly in the community for his estimable qualities of citizenship and commercial integrity.

**F. E. COOPER,
Groceries, &c., Kittery.**

Carefully stocked with modern, thoroughly reliable goods sold at moderate prices, the grocery and provision store of F. E. Cooper, located on Government street, successfully meets all competition and constantly gains in the patronage of discriminating purchasers. Staple and fancy groceries of the best procurable grades are dealt in, also fine meats and provisions, select teas and coffees, farm and dairy products, standard brands of canned goods and leading makes of flour, choice fruits, &c. The lowest possible prices, consistent with satisfactory goods, are quoted. A com-

petent assistant is employed and the delivery system prompt and accurate. Floor space of 1000 square feet and up stairs storeroom is occupied. Mr. Cooper was born and educated in England, and has been located in Kittery some 15 years. He has been engaged in various business enterprises and purchased this store about 3 months ago of J. L. Shortridge. Mr. Cooper is regarded as a business man of integrity and enterprise, highly esteemed by all who know him.

**E. E. WALKER,
Variety Store, Kittery.**

Carefully stocked with desirable goods and having an enviable reputation for reliability and moderate prices, the variety store of Miss E. E. Walker, Government street, Kittery, adequately meets the demands of summer tourists and permanent residents. Crockery and kitchen utensils of various description and in modern and attractive lines are a leading feature, also pure confectionery, current periodicals and newspapers, postal cards of artistic design, souvenirs, &c. Miss Walker, who succeeded her father in business, was born and educated in Biddeford, Me., located here 10 years and established as at present 8

years. J. Frank Walker, in charge of the store, was also born and educated in Biddeford, and formerly was in the confectionery and cigar business above this store. Mr. Walker is a practical candy maker and business man of ability and enterprise. He came here last December, is a member of the I. O. O. F. and Knights of Malta and is highly regarded in the community, both personally and commercially.

B. F. BUNKER,
Shoe Repairer, Kittery.

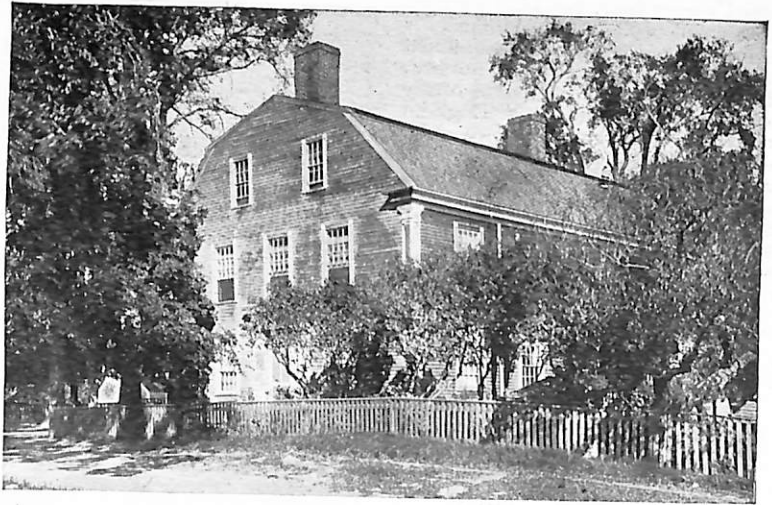
Kittery's widely known and proficient shoe repairer, located on Government street, has been established in business 35 years and most 20 in his present shop. He is a practical and experienced maker of custom shoes, although this line of his trade is mostly a matter of the past, owing to radical changes in the business of shoe manufacturing. Shoes are repaired by Mr. Bunker in a manner always satisfactory, and with charges moderate, and guaranteed to prove as represented. Mr. Bunker was born in Kittery, in 1847, and educated in the town schools. During the last of the Civil War he was a member for one year of the 18th Maine Heavy Artillery, and is a member of the G. A. R. and K. of P. Mr. Bunker has had a long and honorable life in our town, and during the time has always merited and received the esteem of his fellow townsmen.

M. W. PAUL,
Shoes, Dry Goods, &c., Kittery.

Reliability of goods, modern business methods and moderate prices are characteristic features of the popular and largely patronized store of M. W. Paul, Government street, Kittery. Medium and high grade boots, shoes and rubbers are carried, also dry and fancy goods, notions and small wares. Competition on all lines of goods handled is successfully met and lower prices generally than in Portsmouth prevail, owing to less expenses of conducting the business. A competent assistant is employed. Mr. Paul is a native of Durham, N. H., and was educated in the public schools there and in Kittery. He became established as at present in 1887, and formerly was in the grocery trade above this store, then in the coal business and in commercial pursuits in Boston 13 years. For 4½ years during the Civil War, Mr. Paul was a carpenter in the U. S. Navy, had charge of repairs, and stationed on the frigate Roanoke, which was at Hampton Roads and the sounds of No. Carolina 3 years. He has been town treasurer 11 years, is a member of the K. of P., John Andrew Post, Boston, G. A. R., and is universally esteemed in the community.

NEW HAVEN HOTEL,
5 High St.

Centrally located, at 5 High street, in close proximity to Congress, the business section of the city and all electric car lines, is the New Haven Hotel, one of the best known and most popular public houses in the old Granite State. There are 30 comfortable and well furnished sleeping rooms, a first class dining room seating 150 people and a café that is unsurpassed in service in the city. The house has all modern improvements and traveling men and transient guests are particularly catered to. A special de-



PEPERELL MANSION, KITTERY

ure is the serving of regular meals and order cooking at popular prices, and the cuisine is decidedly second to none in Portsmouth. Twenty competent assistants are employed. The business was established in 1903, and is under the efficient proprietorship of Cottrell & Walsh. W. F. Cottrell is a native of Ireland, and was there educated. He has had 20 years' experience in the hotel business, including connection with the Rockingham Hotel here and the Parker House, Boston, and is a member of the B. P. O. E. and Athletic club. John J. Walsh was born and educated in Ireland, and has had 10 years hotel experience. He is a member of the A. O. H., B. P. O. E., Athletic and Larkin clubs and the Eagles. Both gentlemen are highly regarded personally and have hosts of friends among traveling and resident people.

JOHN H. BROUGHTON,
Lumber, 68 Daniel St.

Numbered among our leading and representative men, John H. Broughton has received numerous expressions of confidence and esteem at the hands of his fellow citizens. In business and civic life he is completely identified with Portsmouth, which is his native city, and has ever been foremost in public spirited affairs. Mr. Broughton, engaged in the lumber business at 68 Daniel street, continues a business that was founded in 1800, dealing now in such building material as pine, hemlock, shingles, Georgia pine, etc., and employing three assistants. Mr. Broughton became connected with the firm in 1851. the concern then being located at 68 Daniel street, as it is at present. In 1881 Mr. Broughton became sole proprietor. A staunch Republican, he has ever been high in the councils of his party, serving the city, one term as alderman, two years as Mayor, and being representative and senator, one year each. Mr. Broughton is a member of the Odd Fellows, and is regarded for high minded efforts, personally and industrially.

J. W. BARRETT,
Plumber, 17 Bow St.

All modern building operations of importance, demand careful consideration in respect to the plumbing and heating systems installed, and the plumber is

selected with quite as much care as the architect or even builder. A local plumber fully abreast of the times and an expert in all that pertains to scientific plumbing methods, is J. W. Barrett, located at 17 Bow street, and whose operations extend throughout the state.



Sanitary plumbing, correct ventilation and drainage and the installing of the best and most approved heating systems, are leading features, all work being executed promptly and in a manner always satisfactory. Celebrated, efficient and thoroughly reliable heaters are sold, also bath and toilet room fixtures, and plumbers' supplies. Two floors are occupied and from 10 to 12 skilled mechanics employed. Mr. Barrett is a native of Manchester, and was there educated in the public schools. He has had 25 years active experience in this business and became established as at present in 1901. Mr. Barrett is regarded highly in our city for his estimable personality, commercial integrity and progressive ideas.



MORNING CHRONICLE AND EVENING HERALD.

The Morning Chronicle, established in 1852, and the Portsmouth Herald, published as an evening newspaper for 21 years, are both vigorous, newsy, and well edited daily papers, completely covering the local, suburban and county fields. They are the foremost Republican newspapers of this section of the State, and the Herald is decidedly the leading newspaper, from various points of view, in South Eastern New Hampshire. The publishing company, incor-

porated in 1905, also issues the New Hampshire Gazette, the oldest newspaper published in America, and despite its old age, dating back to Oct. 7, 1756, it is still in the van of the procession among the weeklies. The mechanical department of these newspapers is equipped with all modern facilities, including two linotype machines for composition, and a rapid printing Cox Duplex Press. The employees number 30. F. W. Hartford, editor of the papers, and treasurer of the Company, is one of Portsmouth's foremost and most pro-



F. W. HARTFORD, EDITOR CHRONICLE AND HERALD

gressive business men. He was born in Chateaugay, N. Y., and educated in the schools of Manchester, and the Morse Business College. He has been publisher of the Herald since 1897, and the Chronicle since 1898. Previous for 15 years he was with the Manchester Union, and has been a resident here 20 years. Mr. Hartford is also managing owner of the local theatre, served on the City Council two terms, and was a representative to the Legislature one term, the youngest member ever elected. He is vice-president of the Board of Trade, and was organizer of the Board that afterward was consolidated with the present body, and is ex-president of the Athletic Club. Mr. Hartford is a member of the B. P. O. E., K. G. E., and Patrons of Husbandry, and esteemed quite as much for his admirable personality as for his commercial and professional ability.

FRED L. WOOD, Plumber, 26 Market St.

Never in the history of building operations has the demand for correct plumbing, drainage and ventilation been so insistent as at the present day, and these important matters are now considered as coming under the head of science, rather than craft. A local plumber thoroughly abreast of the times and alert to all modern methods, is Fred L. Wood, 26 Market street. Sanitary plumbing, scientific ventilation and drainage, and the installing of the best and most approved heating systems are

specialties. Tin, copper and sheet iron work is also executed in a satisfactory manner, and stoves, heaters, ranges, bath room supplies, &c. of the best manufacture kept on sale. Three floors are occupied and 8 skilled mechanics employed. Mr. Wood is a native of Portsmouth, and was educated in the city schools. Formerly for 7 years he was engaged in bookkeeping and became established as at present in 1890. Mr. Wood served in the City Council 2 terms, is a member of the Royal Arcanum, and is highly regarded in our city, both personally and commercially.

JOHN SANDFORD & CO., Custom Tailor, 9 Daniel St.

When you order a suit of clothes you don't tell the tailor that anything will do, so long as it covers you. You want results—satisfying results, garments that make you a well dressed man. These are the kind of clothes that are produced to order at the widely and favorably known tailoring house of John Sandford & Co., 9 Daniel St., and they are produced constantly, not now and then, or by hit or miss. The workmanship is thorough and reliable, the cutting artistic and stylish, the fit perfection, and the

Courtesy of the Portsmouth Athenaeum, Portsmouth, N.H.



JOHN SANDFORD

charges always reasonable. Large and select lines of fine fabrics for suits, trousers or top coats are constantly kept in stock, including the finest importations and fashionable patterns. Full dress suits are a specialty and are made up in the highest grade manner known to the tailors' art. An entire floor is occupied, 1,600 square feet, divided into 4 separate departments and 12 skilled assistants employed. Mr. Sandford is a native of St. Andrews, N. B., and came to Calais, Me., at the age of 5, where he was educated in the public schools. He comes of a family of tailors, his father and grandfather having been in the business, and has had 25 years of active experience, and formerly for 6 years was located in Concord, and became established here in 1899. Mr. Sandford is regarded as a business man and citizen of estimable personality, is a member of the Elks and division 2, A. O. H., and is a holder of much real estate in the city, being numbered among the heavy tax payers, and is interested in all that tends towards the welfare of our city and the prosperity of the people.



KEARSARGE HOTEL,
56 Congress St.

Noted for its excellent accommodations, modern improvements, high class service and unsurpassed cuisine, the Kearsarge Hotel, 56-56½ Congress street, has a reputation for hospitality, second to none in New England and highly recommended by travelers and commercial men, by whom it has been known and endorsed, since it was first established 25 years ago. A dining hall with a capacity of 60 and 40 well furnished rooms with up-to-date accommodations, in parlors, writing and reception rooms, are adequate quarters for the convenience of the many patrons and 20 capable assistants are employed. June 19,

1903, Sherman T. Newton became proprietor, materially improving the service and adding to the prestige of the house. Mr. Newton was born in the Isles of Shoals, and was educated in the public schools of Portsmouth. Formerly he was engaged in the wholesale fish business and for years has been the collector of the port. He is a 32d degree Mason, a member of the K. T. and Shrine; a charter member of Portsmouth lodge of Elks; also a member of the K. of P., Eagles and Royal Arcanum, being highly regarded in all circles of our city. Fred G. Newton, associated with the business, was born at the Isles of Shoals, and educated in Portsmouth, and came to the hotel 2 years ago. Previous for 15 years he was in the fish business at Amesbury, Mass., and is a member of the Masons, 32d degree, and K. T.



HEAVY TEAMING SCENE OF HETT BROS.

Courtesy of the Portsmouth Athenaeum, Portsmouth, N.H.

HETT BROTHERS,
Freight Forwarders and Teamsters.

Prominent among the foremost teaming concerns of the Granite State, and the best equipped and largest operating concern in this section, is the Hett Brothers, with office at 47 Deer street. The business was established in 1873 by Valentine A. Hett, and Joseph Hett was admitted to partnership in 1876. Like most great enterprises in America the beginning was small, only one team being at first used, and by proficiency of service and reliability grew to its present large proportions. The Hett brothers are forwarding agents for the B. & M. railroad, and forwarders of all government freight to and from the Navy Yard, facts that show the firm's high standing and reputation in their special field of work. Leading features are the moving of ma-

chinery, packing and moving pianos and furniture, and light and heavy job work of all kinds. The firm also makes contracts for building roads and boulevards and employs from 25 to 100 men, at present 75, and has 18 teams in constant service. Eight teams are run to and from the depots, and every facility and equipment necessary or desirable in the business is employed, such as substantial trucks and drays, steam rollers, scrapers, etc. The firm has its own bill posting plant and does all the theatrical transportation. Roth Valentine and Joseph Hett are natives of Germany, and were there educated. They are numbered among the leading, most sagacious, and enterprising of Portsmouth's business men, highly regarded both personally and commercially. Valentine Hett is a member of the K. of P. and Elks, and Joseph Hett a member of the I. O. O. F.

THE FRANK JONES BREWING CO.

In September, 1905, the mind of every nation in the world was fixed upon Portsmouth, N. H. The great peace settlement between Japan and Russia, conducted by President Roosevelt, was the greatest political and diplomatic accomplishment of the era. It brought new glory to Theodore Roosevelt; it gave enhanced fame to Portsmouth, the home of the celebrated Frank Jones' ales. In all parts of the civilized world was this product known, and when the happy result of this memorable conference was announced, the further information was always given, that the gathering "was in Portsmouth where the Frank Jones' ales are made." Frank Jones' ales are identified with Portsmouth and Portsmouth with Frank Jones' ales. One would not be complete without the other. An immense plant covering 15 acres of ground; the most improved and modern methods of operating; the greatest sanitary precautions and hygienic principles are followed. The highest grade raw material is purchased, and the most accurate, expert and accomplished skill is employed in converting these ingredients into the sparkling, soothing, wholesome and refreshing liquid, known, welcomed and endorsed as Frank Jones' ale. Time is the test of worth, and from a small beginning, over half a century ago, the Frank Jones' Brewery has developed almost immeasurably, as the excellence and purity of its ales have become recognized. It is a small city of itself, scarcely out of the centre of Portsmouth, with slightly and substantial brick buildings; a spur railroad track, and its own stock and railroad crew; half a dozen varied industries, accessories to the great principle of brewing, being conducted by skilled mechanics, underneath these roofs. Two crews are at work night and day, and the daily shipment averages from 1,000 to 1,500 barrels. Departments in connection with this great establishment are a machine shop, employing 8 men; cooperage with 25 skilled employees; carpenter shop, paint shop, blacksmith shop, nine 150 horse power engines are operated, with nine firemen employed. The Company controls 50 freight cars, has $2\frac{1}{2}$ miles of railroad track, two locomotives and a crew of 5 men. Nothing is left for other hands to do. The Frank Jones Company makes its own malt, and is the only ale brewery in the country that does this exclusively. The barley is

THE FRANK JONES BREWERY.

15

Although it is not a necessary part of "How Good Ale is Brewed," no description of the business at the Frank Jones Brewery, Portsmouth, N. H., would be complete without reference to a very characteristic scene which is of daily occurrence there. When the malt has been used in the brewery, the residuum (known as "grains") has to be removed and disposed of.

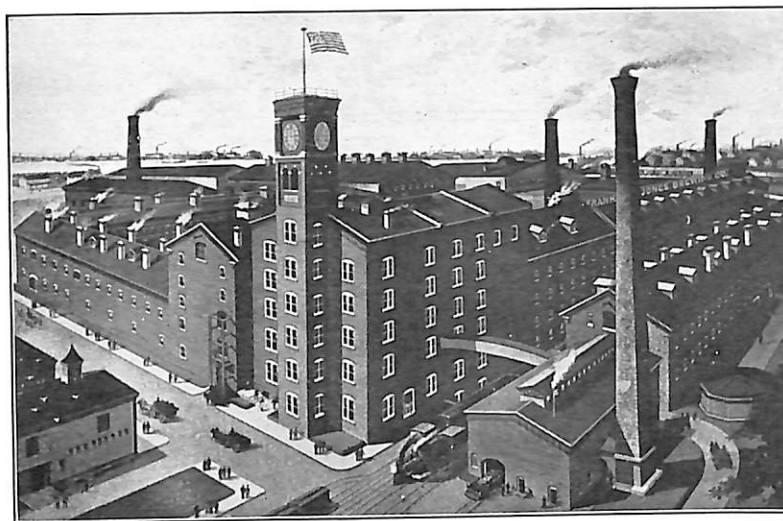
These grains are of great value to farmers for agricultural purposes, and some idea of the magnitude of the business can be obtained from Plate No. 22, which shows



PLATE NO. 22. WAITING FOR GRAINS.

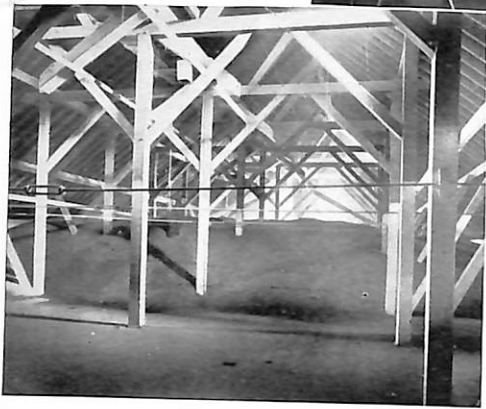
the carts of the local farmers waiting outside the Frank Jones Brewery at Portsmouth to receive their purchases of grains.

Grains are the principal by-product of a brewery, but there are many others which have a distinct commercial value, such as spent hops (for manure or litter), yeast (for use in distilleries), screenings and skimmings of barley (for chicken-food), and carbonic acid gas (for the manufacture of aerated waters, etc.).



BIRDSEYE VIEW OF THE IMMENSE PLANT OF THE FRANK JONES BREWERY

Courtesy of the Portsmouth Athenaeum, Portsmouth, N.H.



BARLEY STORE



HOP STORE



MASH TUN

that everything is kept *scrupulously clean*, and the plant is open to the world. The malt passing over the weighing machine goes to its storage quarters, where for perfect seasoning it remains from 3 to 9 months. The plant has a storing capacity of 300,000 bushels, at the present time some 275,000 bushels being housed. The malt goes twice through a cleansing process, is weighed out and dropped to the grist mills. The meal is then elevated to the mash tuns on the top floor of the brew house. Here there are 6 copper hot water tanks, with a capacity of 18,000 gallons each, the meal and water passing through the mash machines to the mash tuns, which have a capacity of 900 bushels each. The malt extracts are drawn off here and run into the boiling kettles, two of the three kettles used, having a capacity of 30,000 gallons each, the largest in the world, except a similar one used in the middle West. Once again, the spotlessness of the metals in use, is observed. To the sightseer, the most interesting sights are soon presented. After the boiling, the malt is run through two straining vessels, is pumped into receiving tanks and to the refrigerators, the screening, filtering and cooling process, being thoroughly sanitary and exemplary. Two fermenting rooms contain 25 tanks each, of 500 barrels capacity, and each brew in various stages of fermentation, is a picturesque, novel, and most pleasing spectacle, the temperature in this department being even through the 12 months. The ale resulting, is run to the receiving apparatus, into barrels, no air touching it, until the trade packages are opened by the consumer. For the Homestead ale and nourishing stout, there is a maturing

room with 12 tanks, of 800 barrels capacity, the ale standing for two months, during which a quantity of dry hops is added, at the end of which the ale is run into cold storages. In the cold storage plant are 15 tuns of 600 barrels each for beer, 25 tuns for still ale, and 15 for Homestead ale and nourishing stout. An average of 8,000 barrels is kept stored, the contents taking 14 months to be matured.

The distinct products of the Frank Jones' Brewing Co. are India Pale ale, Homestead and old fashioned lively ale, nourishing stout, and the marked features of their manufacture is the expert care, skill and treatment, in every process. All materials used are thoroughly tested by experts. Every possible facility is overseen on the premises. The barley is not only particularly and exclusively selected, but the Company has its own pumping station at Newington, with two pumps of 1,000,000 gallons capacity. A salt water station on the Piscataqua river supplies a cooling brine, and the plant is also connected with the Portsmouth water service, in case of emergency. Two ice machines, one of 250 horse power makes 200 tons of ice; the other 350 horse power, makes 300 tons of ice. The ale is kept between 10 and 20 pounds pressure, while the barrels are being filled, and each barrel is lined with enamel, fitted with valves, and before being refilled is sterilized. Each barrel is thoroughly examined, by smelling and inspecting with an electric light, and two washing machines operated can cleanse a barrel a minute. Some 60,000 barrels, at an average value of \$7.50, are kept on hand. In bottling goods, a department as modern, sanitary, and as fully equipped, is



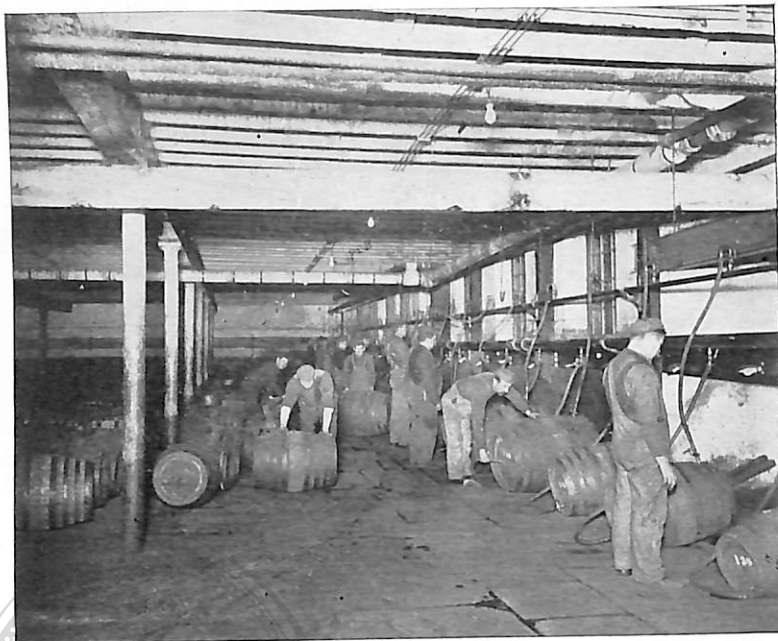
BOILING KETTLE

Courtesy of the Portsmouth Athenaeum, Portsmouth, N.H.

bought in Wisconsin, shipped here and then by the most approved, highly developed, and perfected process, is made into the malt used in making world-wide the famous liquid known and recommended as Frank Jones' Ale. Incidentally, it may be remarked that barley, the groundwork and foundation of any ale, is a particular study of this concern, which has on hand an exhibit of 288 varieties of barley, the greatest collection of the globe by Head Brewer Anglin, who had a year's leave of absence to pursue this avocation and research. The barley storage rooms are wonderful areas, in capacity, cleanliness and utility. In the three houses they are furnished with granolithic floors, equipped with the latest improved belt conveyers, and a barley grader and separator, this being the most satisfactory cleansing process ever invented, freeing the barley from any foreign or undesirable matter. Barley room No. 1 has a storage capacity of 90,000 bushels, the belt cars having a discharging capacity of 4,000 bushels an hour. The separator has a capacity of 500 bushels. Barley room No. 2 has a capacity of 60,000 bushels, in the No. 3 house the capacity is 40,000. In each building the process is identical, the barley being elevated through the cleansing machines and lowered into the steep tanks, duplicate steel tanks in each barley house having a capacity of 1,000 bushels each. The transmission of the barley is done by the rope drive system, 125 horse power steam being operated in the No. 1 building, which has 4 floors and 75 horse power in the No. 2 house, which has 3 floors. In all some 50,000 square feet of floor is occupied for the germinating process, the barley being 9 days on the floor and three days in steep. The kiln in which the next evolution takes place is most interesting, the green malt taking 72 hours for drying and 24 hours for curing, and the temperature ranges from 75° to 195° Fahrenheit. The malt spread upon perforated steel floors, 12,000 square feet, have underneath 4 kilns, and for the heat only the best Lehigh coal, entirely smokeless, is used. In passing, it may be remarked



SECTION OF MATURING ROOM FOR BOTTLED GOODS



ALE BEING RACKED

skillfully operated, and these bottled malt goods have as high reputation as that sold in bulk, being as scientifically and thoroughly prepared. In comparison, they rank among the most superior ales made, and successfully meet competition against imported as well as domestic malt liquors. Such is a brief survey of that most important industry, which has made itself, and the scene of its operations, famous. From its incep-

tion, the aim of the business has been to deal righteously by its patrons, the only rule by which an enterprise may be long lived and respected. Hon. Frank Jones dealt honorably by his fellow citizens, associates, and patrons, and as a business man and resident he was given the highest honors and recognition. He was twice mayor of the city, and a member of the 44th and 45th Congress. He was an officer in many local banking

and insurance companies, and his real estate improvements were remarkable in their extent and magnificence. Founding the brewery that bears his name in 1858, he saw it grow to unexpected proportions, which are still increasing, as the demand for purity, excellence, evenness, and good value in ale, is becoming more widely extended. In reaching and supplying a greater trade, the executive force of the Company is most ably chosen with E. B. Bartlett, treasurer and manager; W. J. Wilson, assistant manager; B. H. Anglin, head brewer and maltster; Daniel Tracy assistant brewer; the managing committee consisting of Judge Page, Col. A. F. Howard, and W. B. Sullivan of Boston. Since May, 1905, Mr. Bartlett has occupied his responsible offices, having previously demonstrated his ability and fitness for his important duties. Born in Pittsfield, Mass., he was educated in the famous Groton School and Harvard College, and for 4 years was connected with the railroad business; then becoming purchasing agent for a gas company for 4 years. As manager of the sales department, with headquarters in Boston, he first became associated with the Frank Jones' Co. As assistant manager, now manager and treasurer, have been the progressive strides that are tributes to his sagacity, purposeful efforts, and result producing energy. Mr. Bartlett is a director of the New Hampshire National Bank, a member of the P. A. C., Country and Warwick Clubs, and is regarded in the community for personal qualifications as well as business capacity.



Courtesy of the Portsmouth Athenaeum, Portsmouth, N.H.



BOILER ROOM OF THE FRANK JONES BREWERY

ODIORNE BOTTLING CO., 26 Bow St.

The bottling of high grade liquors is the leading feature of the Odiorne Bottling Co., of 26 Bow street, Portsmouth, and Portland, Maine. The concern has been established here 6 years and in Portland 15 years, and has constantly maintained a high reputation for the general excellence and purity of its goods, reliability of service and honorable business transactions, facts that have gained for the company the continued patronage of discriminating people. In Portsmouth a specialty is made of bottling fine liquors, and the handling of ales and lager beer, including the famous and unsurpassed Budweiser beer, designed especially for family and table use. The Portland plant is devoted particularly to the manufacture and bottling of carbonated beverages, such as soda, tonics and ginger ale, and the products have a widespread reputation for their superiority over similar goods. The employees number 4 in Portsmouth



and 12 in Portland. Wm. McGinnis, the efficient local manager, is a native of Bangor, Me., and was there educated in the public schools. He has been here since 1900, and formerly for 5 years was with the Portland branch. Mr. McGinnis is a member of the Eagles and a highly regarded citizen of our city.

HEPWORTH & SWINERTON, Phonographs Etc., 6-8 Congress St.

Headquarters in Portsmouth and vicinity for modern shoe work and the celebrated Edison phonographs and records, is the finely equipped store of Hepworth & Swinerton, 6 and 8 Congress street, and which, during its eight years of reliability of service, has constantly gained in prestige and patronage. Phonographs and talking machines of the most improved manufacture, are dealt in and sold on easy terms if desired and new records received as soon as issued. Engraving of the most artistic workmanship is executed for jewelers and others, and the repairing of boots and shoes done in the most satisfactory manner, with charges reasonable. The most up-to-date machinery for shoe repairing is also furnished, and work promptly and skillfully done. Two competent assistants are employed. E. C. Hepworth is a native of Biddeford, Me., and was there educated. He has been here some 19 years, and learned the jewelry trade in Newburyport, subsequently working in Greenfield and Providence, and bought out this business of Arthur Gould. Mr. Hepworth is a member of the Masons. C. F. Swinerton was born and educated in Farmington, and there learned the shoe making trade, which he followed in Worcester, and here for 9 years previous to being admitted to partnership with Mr. Hepworth. Mr. Swinerton is a member of the Red Men. Both gentlemen are considered business men of integrity and enterprise, and are highly esteemed in the community, both personally and commercially.

BERT WOOD,

Livery Stable, Carriage Repairing &c.

Famous for its many interesting visiting places and beautiful carriage drives, the pleasure of visitors to historic Portsmouth is further enhanced by the excellent and first class service given by the livery stable of Bert Wood, successor to Wood Bros., 13 Vaughan street. Fine rigs of all descriptions are furnished, including rubber tired and fashionable carriages, barges for parties, buckboards, &c., and at moderate rates. Light teaming is also a leading feature. Opposite the stable Mr. Wood does an extensive business in carriage repairing,

painting, general blacksmith work and horseshoeing, all transactions being marked by modern methods, reliability and satisfactory results. The stable and workshops occupy ½ acre of land and some 12 workmen are employed. The business was founded about 50 years ago and is the original Rockingham Stable and was bought out by the Wood Bros. 6 years ago, succeeded by Bert Wood, this year. Mr. Wood was born and educated in Nova Scotia, and came to Portsmouth 20 years ago, and has been engaged in teaming 18 years and 6 years in his added enterprises. He is numbered among Portsmouth's most sagacious and energetic business men, highly regarded for his admirable personal qualities and commercial integrity, and is a member of the Masons, 32d degree and Shrine, the Red Men, U. R. K. of P. and Elks.

JOHN LEARY, 90 Islington St.

The carefully stocked, and largely patronized grocery and provision store of John Leary, 90 Islington street, is one of the oldest established and best known in this section of the city, dating back 20 years previous to coming under the proprietorship of Mr. Leary in 1895. Since then the service has been particularly first class and the store gained an unrivalled reputation for carrying high grade goods, sold at lowest possible prices, modern business methods and fair dealing. All that is reliable and desirable in staple and fancy groceries is carried, also leading brands of flour, standard canned goods, choice teas, coffees, spices, dairy products, fresh vegetables and fruits. A special feature is fresh and cured meats, always guaranteed to prove as represented, and sold at a small margin of profit. Two floors and store house are occupied and 5 capable clerks employed. Mr. Leary is a native of Ireland, and was there educated in the National schools. Previous to his present business venture he was employed for 4 years at the Portsmouth Machine Shop. Mr. Leary is regarded among our most alert, enterprising and progressive business men, highly esteemed personally as well as commercially, and is a member of the Elks, K. of C., F. of A. and A. O. H.

KITTERY GROCERY CO., Government St.

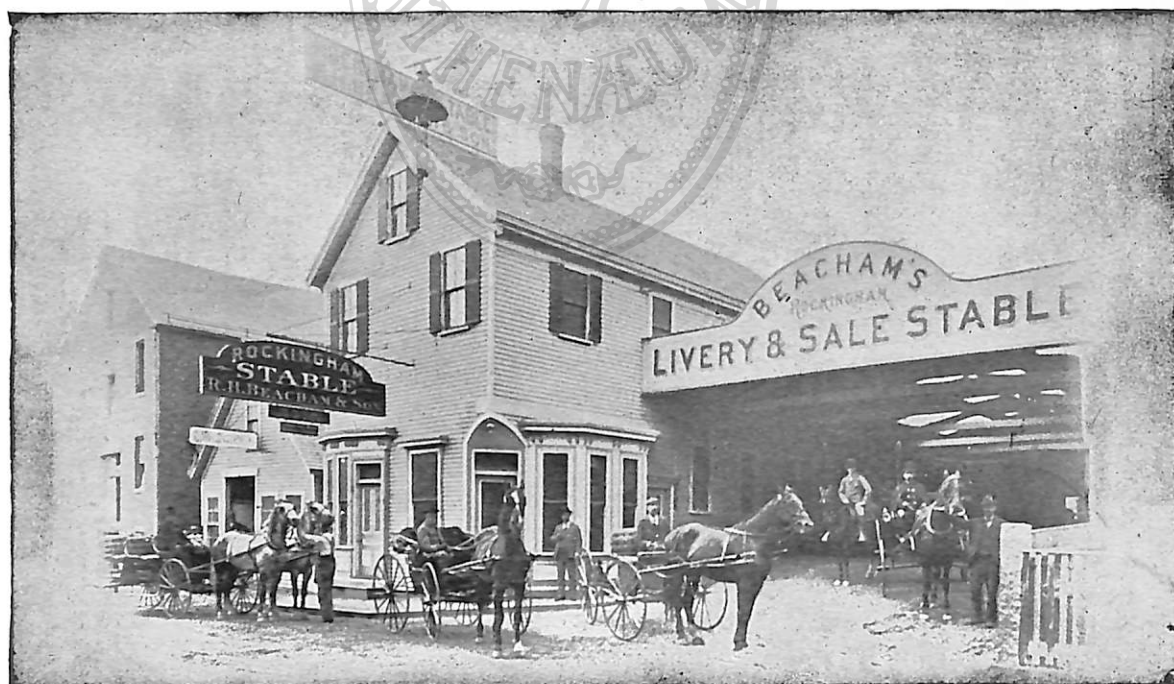
Doing a large annual volume of business and having an unsurpassed reputation for reliability of service and moderate prices, the Kittery Grocery Co., Government street, successfully meets all competition on both sides of the Piscataqua. Leading brands of flour, staple and fancy groceries of various description, high grade meats and provisions, grain and feed, teas, coffees and canned goods are extensively dealt in and sold at the lowest market quotations. The company are agents for the celebrated White Clover flour and sell large quantities to discriminating people who speak in the highest terms of its general excellence. The business has been established 8 years, 2 competent clerks are employed and 2 teams in constant delivery service. Floor space 48 x 24 feet and basement are occupied. W. P. Huelin, the executive head of the concern, was born in the Isle of Jersey, in 1869, and there educated. He has been located in Kittery 14 years, formerly employed here 4



years, and was in a general store in Canada 9 years, after he first came from England. Mr. Huelin has visited the old country many times since. Mr. Huelin is

numbered among Kittery's most progressive and sagacious business men, highly regarded in the community and is a member of the I. O. O. F.

ingham Garage, Church street, under the same proprietorship. The Beacham stable has a widespread and long established reputation for the superiority of its service and is metropolitan in features and modern in methods. Four floors, containing every known facility, and supplied with electric lights, are occupied. There is a ladies' waiting room and public office, supplied with telephones, etc., and the stable has a capacity of 80 stalls, up-to-date carriage and harness rooms, while every known modern vehicle is furnished, including fine hacks, landaus, buckboards, and pleasure carriages of all kinds. The firm also does the largest hack and depot business in southern New Hampshire, and carriages are furnished with courteous drivers when desired for suburban and sight-seeing drives. The Rockingham Garage successfully caters to automobile owners in furnishing supplies, doing effectual repair work by skilled mechanics, and supplying storage room. Touring cars and runabouts of the best manufacture are for sale or to let, including the famous Oldsmobile. R. H. Beacham, the best known stableman east of Boston, is a native of Ossipee, N. H., and was there educated in the public schools. He has had 40 years' experience in the livery stable business in Portsmouth, and is numbered among the city's most prominent and enterprising business men. Mr. Beacham served one term in the Legislature and is a member of the Odd Fellows, Encampment and Canton, the Masons and K. T. H. L. Beacham was born in Ossipee and educated in the schools of Portsmouth. He has been in the livery business with his father 24 years, and for 3 years was in the stock raising industry in Western Colorado. Mr. Beach-



R. H. & H. L. BEACHAM, Livery Stable and Garage.

Portsmouth, of historic fame, and the gateway of summer resorts, has also

the distinction of having the finest equipped livery and boarding stable in New England, that of R. H. & H. L. Beacham, 14 Fleet street, and an unsurpassed automobile service in the Rock-

am is a 32d degree Mason and member of the K. T., Shrine and Elks, and a citizen of estimable personality. Both gentlemen are highly regarded in our city, both commercially and personally.



TEE FERRY BOAT OF THE PORTSMOUTH, DOVER AND YORK STREET RAILWAY, FROM PORTSMOUTH TO KITTERY



THE FERRY BOAT RETURNING FROM KITTERY TO PORTSMOUTH



PICTURESQUE ROUTE THROUGH WOODLAND, P. K. & Y. ST. RY.

Courtesy of the Portsmouth Athenaeum, Portsmouth, N.H.

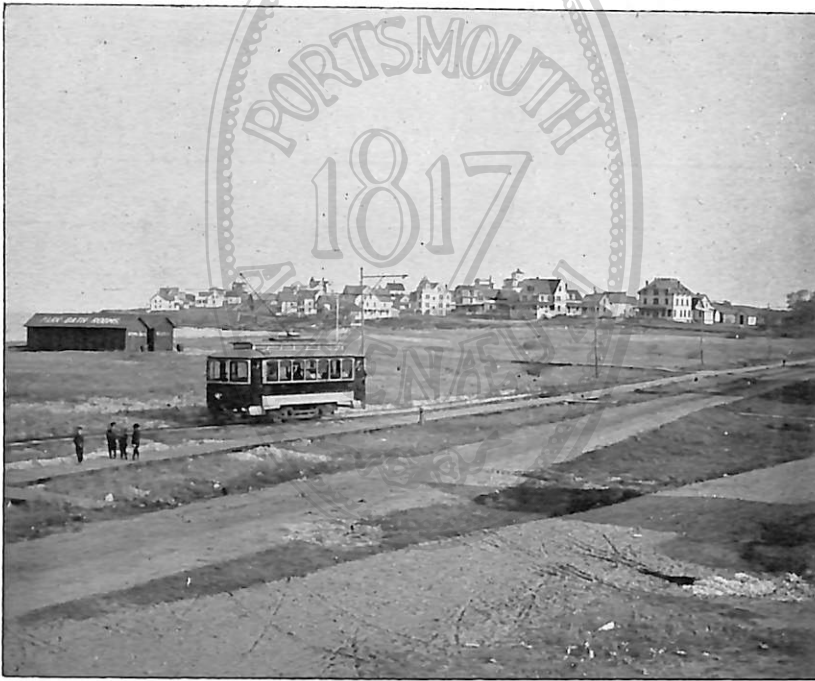
PORTSMOUTH, DOVER AND YORK STREET RAILWAY.

An historic souvenir of Portsmouth would be far from complete without more than a passing mention of the Portsmouth, Dover and York street railway, western division and an important part of the great electric road system known as the Atlantic Shore Line Railway. Tourists and visitors to Portsmouth experienced in extensive travel, unite in enthusiastic praise of this finely equipped road and the picturesque, absorbingly interesting trips by trolley that may be taken upon it, and all voice the sentiments of William Dean Howells, the famous author, who declared the Portsmouth, Kittery and York section to be the "quaintest road in America." From Portsmouth to Kittery is by ferryboat, two fine boats being in commission and owned by the road. They are the Kittery and Alice Howard and were designed by H. J. Gilow, the famous boat designer.

The western division is 42 miles in length, running from the Kittery side of the deep flowing Piscataqua river, opposite Portsmouth, to Cape Neddick on the rock bound Maine coast. From start to finish every mile is historic, its scenic beauties unsurpassed and the services



BATHING AT YORK BEACH



SCENE ALONG THE P. D. K. & Y. RY.

rendered by the company all that could be asked for. No trolley trip anywhere is more unique or delightful, and the passenger is often amazed, not to say confused, by the shifting panorama and frequent turning and pitching of the road. Marshes are traversed, meadow and field and forest, highways and byways, brooks, lagoons and bays, sometimes on terra firma and oftentimes on elevated tressels, but always in a manner fascinating and often exhilarating. At the start, a short distance from the ferry landing, are the original ways from which Capt. Paul Jones' famous and good ship Ranger was launched in 1775. In succession is passed the Navy Yard, the home of Sir William Pepperell

and the old York jail and other historic view points. York village and York harbor present many attractions and then comes the romantic, finely located and superb York Beach, with its many hotels, picnic grounds and bathing facilities. A connecting link of 18 miles of road is now being built so that in another season the road will connect with the Eastern division and continuously run from Portsmouth as above noted, onward to Ogunquit, a quaint old town reached by no other road and the famous old town of Wells, Springvale, Sanford, West Kennebunk, Kennebunk, Kennebunkport and Cape Porpoise, all celebrated shore resorts, and Biddeford and points east to Bath and

Lewiston, Maine. The Portsmouth, Eliot and Dover branch of the western division gives another fine trip and water view, following the winding of the Piscataqua and through beautiful woods, and prosperous farming communities, a region famous for its fine sunsets and mountainous views.

At Eliot is the famous Greenacre Colony of religious enthusiasts, and who make it a part of their creed to proclaim for peace on earth, calling upon all governments to disarm their armies and their battleships. From Dover runs a branch to South Berwick Junction, a distance of 7½ miles, from there to Berwick and Salmon Falls, by way of Great Works and South Berwick. The Dover



A SUNSET SCENE AT GREENACRE ON THE P. D. K. & Y. ST. RY.

through line to York Beach, a distance of 18¼ miles, gives one of the most rapid trolley road trips in the country. From Rosemary to York Corner it is practically the same as a steam road, running through a private right of way. The company owns and manages a spacious casino at Cape Porpoise.

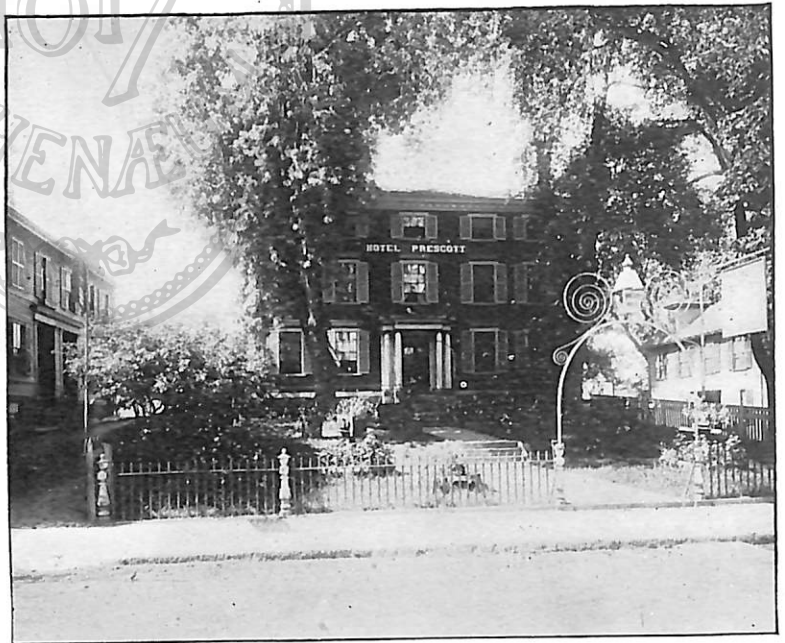
All sections of the line are modernly equipped, have smooth roadbeds and are manned by competent and courteous employees numbering 125 men. In its entirety, it is the model electric road system of New England. There are 42 miles of road and was consolidated with the Atlantic Shore Line Railway in

February, 1906.

W. G. Meloan, the general manager, is a native of New Castle, N. H., and was educated in the public schools there and Lynn, Mass. He has been with the corporation since 1897, formerly was superintendent and became general manager in 1899.

PRESCOTT HOUSE, High St.

The historic Prescott House, built by Nathaniel A. Haven, 125 years ago, is today vigorous in its public service, and under the capable and enterprising management of W. A. Wentworth, is one of the most homelike and desirable places in which to reside, briefly or regularly, in this section of the state. It is centrally located on High street, in an historic section of the city, near the leading business houses, churches, car lines, &c., and convenient in every respect. There are 24 well furnished rooms and the dining room seats 50. Thirty people board here regularly and board and rooms, or board without rooms, is furnished at moderate rates, while the table is first-class in every particular. Six competent assistants are employed. W. A. Wentworth was born in Wakefield, N. H., and educated in the schools of Dover. He became established here in April, 1905, and formerly conducted hotels in Boston, So. Framingham, Newburyport, Haverhill and Manchester. Mr. Wentworth is a gentleman of estimable personality, a member of the Pilgrim Fathers, and during his long and honorable career as a hotel keeper has always merited and received the regards of his fellow men.



PORTSMOUTH BOARD OF TRADE

The Portsmouth Board of Trade, one of the most enterprising and energetic of similar New England bodies, was organized May 25, 1868, and elected for its first president Horton D. Walker. From 1875, until his death in 1896, the active head of the organization was Col. Sise, a gentleman always in close sympathy with the progress and prosperity of the city.

The Board of Trade is now officered by John W. Kelley, president; W. H. Fay, Geo. T. Vaughan, H. P. Montgomery, F. W. Hartford, F. M. Sise, H. O. Prime, vice presidents; Chas. W. Gray, secretary and treasurer. A new impetus was given the Board during the present year by

the passing of new by-laws and by obtaining of a new and important industry, or rather the removal of the Nashua Forge from Nashua to this city; which will operate under the name of the Portsmouth Forge and be greatly augmented. It is decidedly the most important move ever made by the Board of Trade, and it is earnestly to be hoped that other industries will follow. The Board will certainly endeavor to do its utmost along these lines, and at all times stands ready to extend the hand of fellowship and good will to manufacturers proposing new industries or desiring a change of location and will exert its influence in a favorable reduction of taxes.

The preamble of the constitution of the Board of Trade briefly, but adequately expresses the object of the association, and is as follows:

"Being deeply impressed with the many advantages for commerce, inland business and manufactories, which the city of Portsmouth affords, and with a view to the improvement of such advantages, and to afford to its business men an opportunity for concerted action and interchange of views on all matters which can in any way add to its prosperity, and also to facilitate the transaction of business already existing; we deem it expedient to form an association for these purposes."



JOHN W. KELLEY

President John W. Kelley is a native of Portsmouth, and was educated in the public schools and Dartmouth college. Formerly he was principal of the Whipple School and subsequently studied law in the office of Hon. J. H. Frigg, and was admitted to the bar in 1894. Mr. Kelley has been a member of the Board of Assessors three years, and is now its chairman, and is a United States Commissioner for New Hampshire, and has been City Solicitor three terms and Co. Solicitor three terms. Fraternally Mr. Kelley is a member of Royal Arcanum and Warwick Club, P. A. C. and Yacht Club.

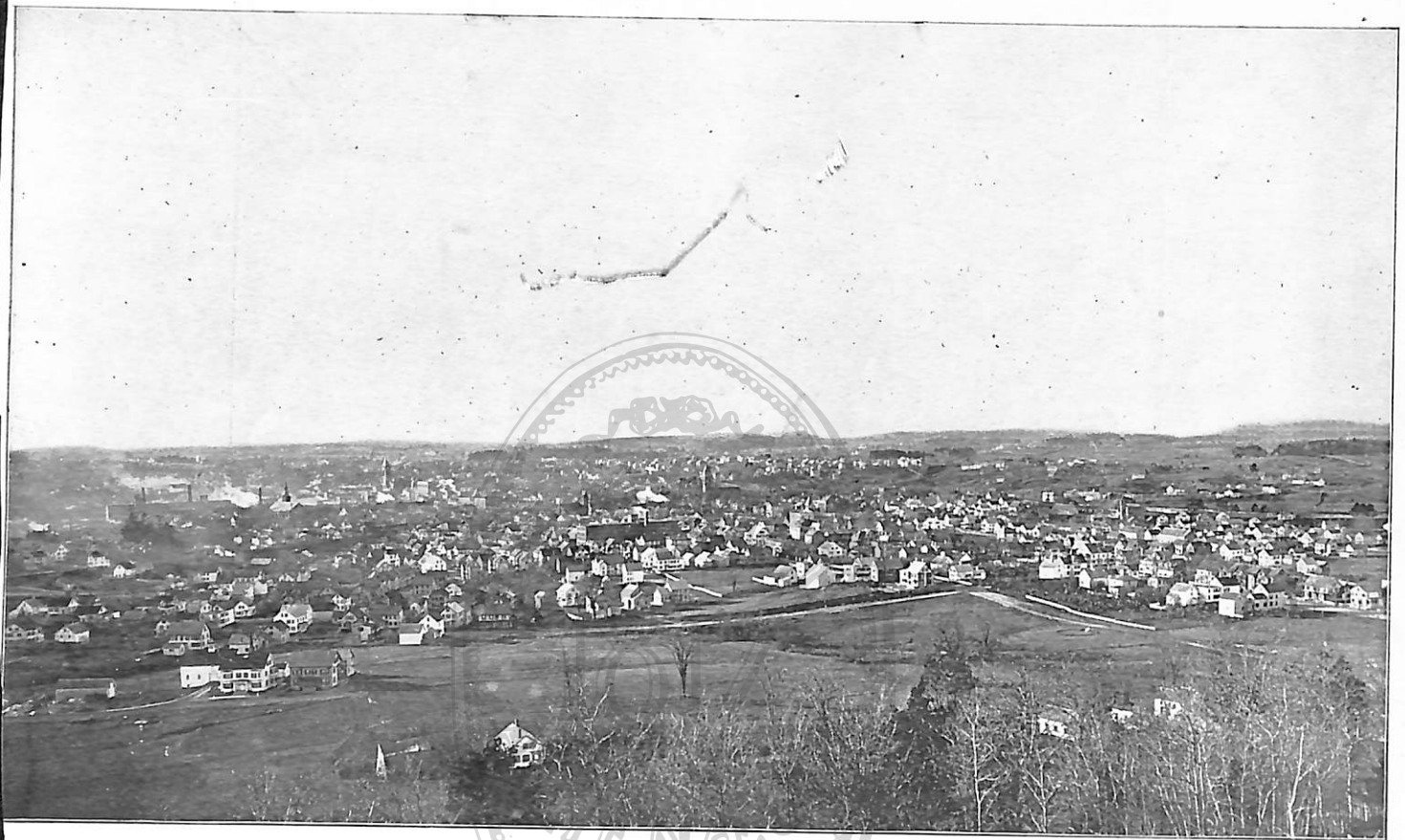


CHAS. W. GRAY

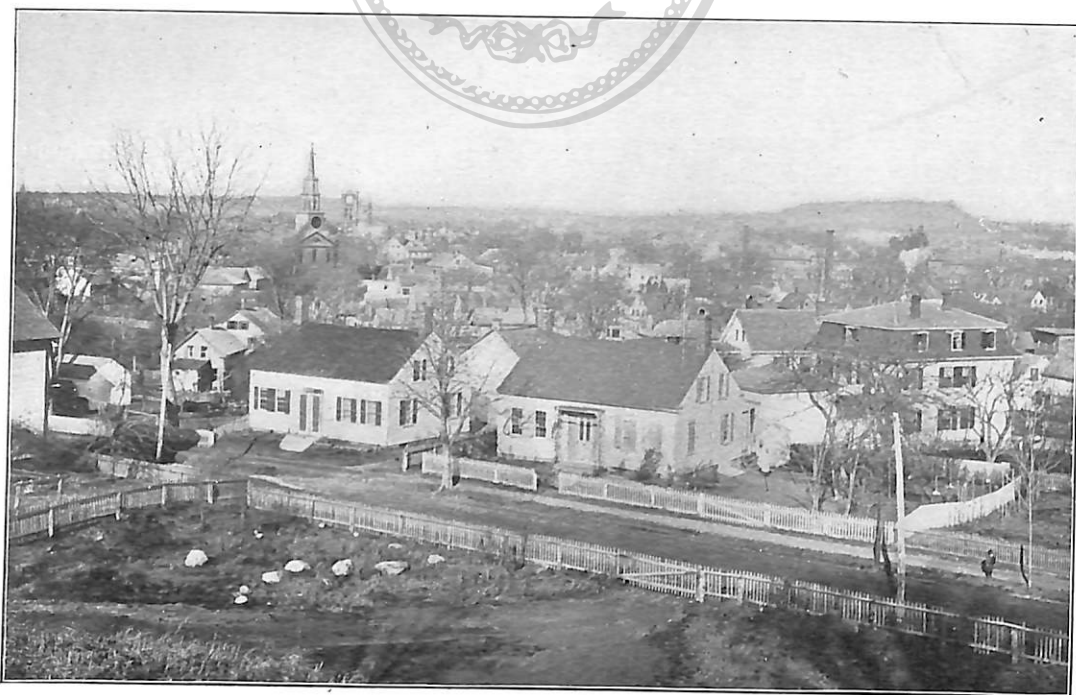
Secretary and Treasurer Chas. W. Gray, a well known coal merchant, is a native of Portsmouth, and was educated in the city schools. He became established in business in 1896, and previous for 17 years was a clerk in the employ of B. F. Sise & Co. Mr. Gray served as Alderman one year, is chairman of the Board of Pilot Commissioners for the Piscataqua river and a Bail Commissioner, and is a Past Grand of Osgood lodge, I. O. O. F., a member of the A. F. and A. M., and Royal Arcanum. Although a very busy man with large personal interests, Mr. Gray finds time to give attention to Board of Trade affairs, and strangers and others interested in Portsmouth as a place of future residence or for business enterprises, will find him an agreeable gentleman to meet.

City of DOVER, N.H.

SOUVENIR 1906



BIRDSEYE VIEW OF DOVER FROM GARRISON HILL



VIEW OF DOVER FROM PINE HILL

Courtesy of the Portsmouth Athenaeum, Portsmouth, N.H.



WITCHER'S FALLS ON COCHECO RIVER



DOVER, one of New Hampshire's most important industrial centres, dates back in settlement to 1623 and incorporated as a city in 1855. Its population is some 14,000. The chief industries are the manufacture of Cotton and Woollen Goods and Shoes.

The Cocheco and Belknap Rivers give abundant water power, and railroad facilities are supplied by the Boston and Maine Railroad, Dover being on the direct line between Boston and Portland, Maine.

The first white man to behold the forests where Dover is now situated was Martin Pring, an adventurous European, who sailed up the Piscataqua river and made explorations. Subsequently he returned to England, and made glorious reports. Other explorations followed, but no attempt at settlement was made until Edward and William Hilton, in 1623, having secured patents for land, came here with a number of followers and made settlement at what is now Dover Point, then called Hilton's Point.

The accounts of this settlement are vague, for these early pioneers were entirely different than the Puritans, or first settlers of Massachusetts, or other New England coast points, and made no records. They came as bold and hardy men, bent on personal gain rather than to build up and become permanent residents. They traded with the Indians for skins and cured fish for the English markets.

The traditions of early settlement are that they located on the extreme south point of Dover, where the great Piscataqua river flowed, and which was richly supplied with fish. Religion had not much hold upon them, but so far as they had any religious opinion it tended towards the church of England.

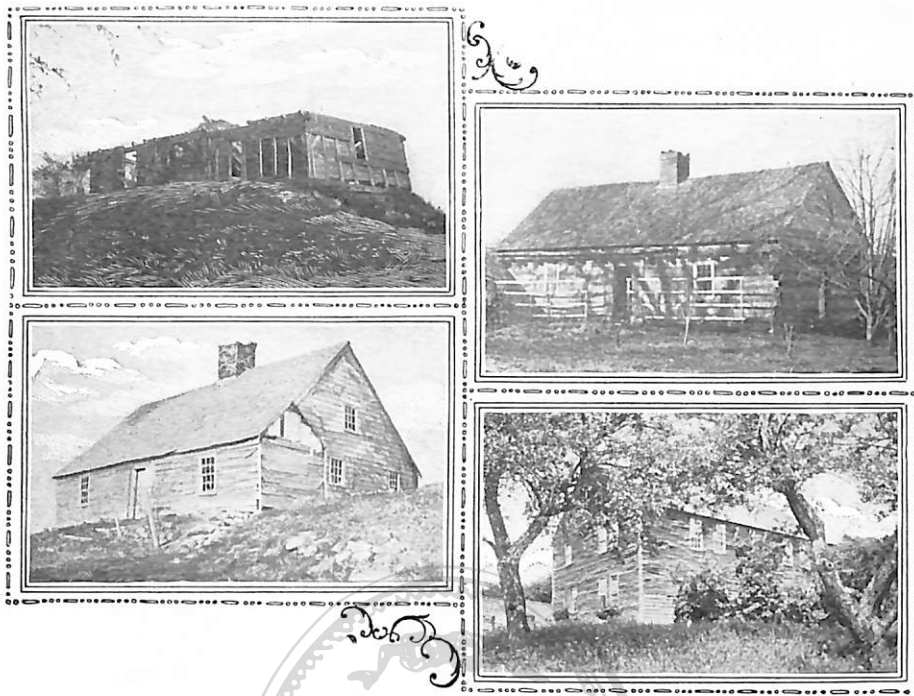
The settlement gradually extended farther north, and by 1634 the colonists had built a humble meeting house, but had no government but what was submitted to voluntarily. In 1636 the Rev. George Burdett came as preacher. He was a man of marked ability, became a magistrate, and made a ruler by the people.

In dealing with the Indians the traders were unscrupulous, and more or less trouble followed. More trouble came with the Massachusetts Bay Colony's seeking to gain control of the settlement in 1641. Then followed deep religious disputes, and finally, the pioneers becoming tired of confusion, consented to Massachusetts government. Finally, however, the colony reverted back to New Hampshire province. In 1643 the county of Norfolk was created, including Portsmouth and Dover.

Originally the Dover settlement included also Somersworth, Rollinsford, Durham, Madbury, Lee and Newington, towns which were subsequently set off.

The earliest extant records are dated 1647, and state that the trading with the Indians and fish industry was followed by the marketing of lumber to a large extent. Lumber was transported to Portsmouth on rafts and then shipped to the West Indies and exchanged for the products there. Above Dover Point were the Falls of Cocheco, meaning rapid, foaming water, and there lumber mills were erected.

In 1654 a second meeting house was built. In 1667 earthworks and palisades were erected as defence against the Indians, who had become troublesome. By 1675 the inhabitants of Dover Point were prosperous and comparatively numerous, but above, at Cocheco, there were only 40 families, and it was still a frontier settlement. War with the Indians broke out and it was not until 1678 that peace came. This lasted 11 years,



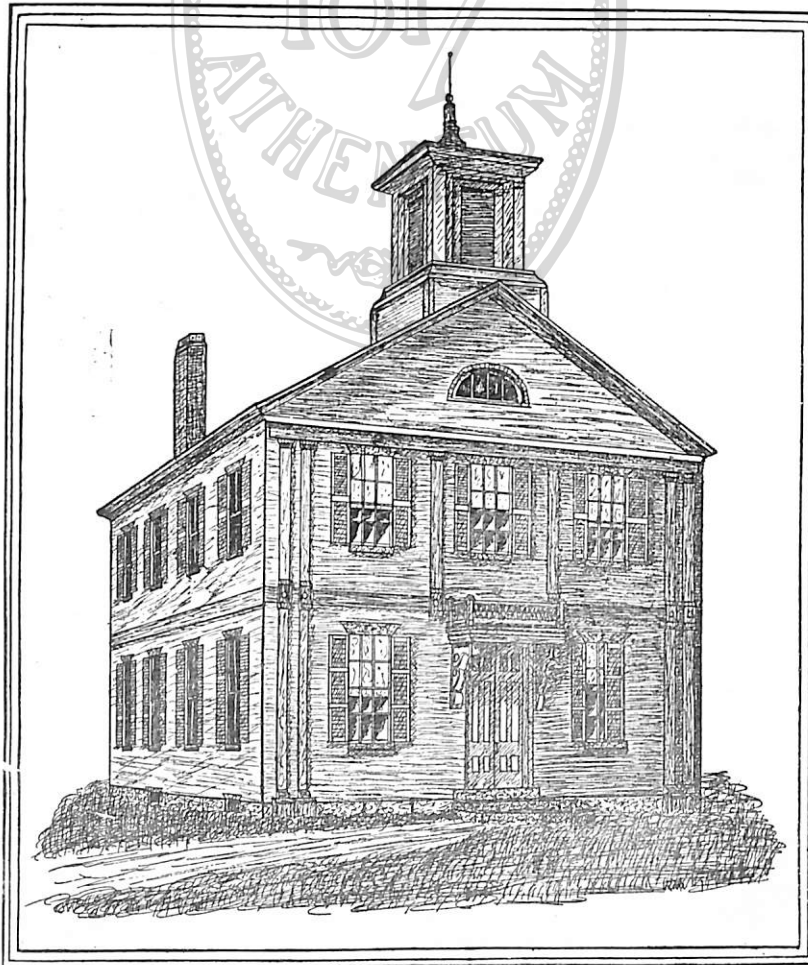
OLD GARRISON HOUSES

but in 1689 again trouble with the red men came. They, in one night, massacred 28 people, and made 29 captive. The colony did not recover from this until 1700.

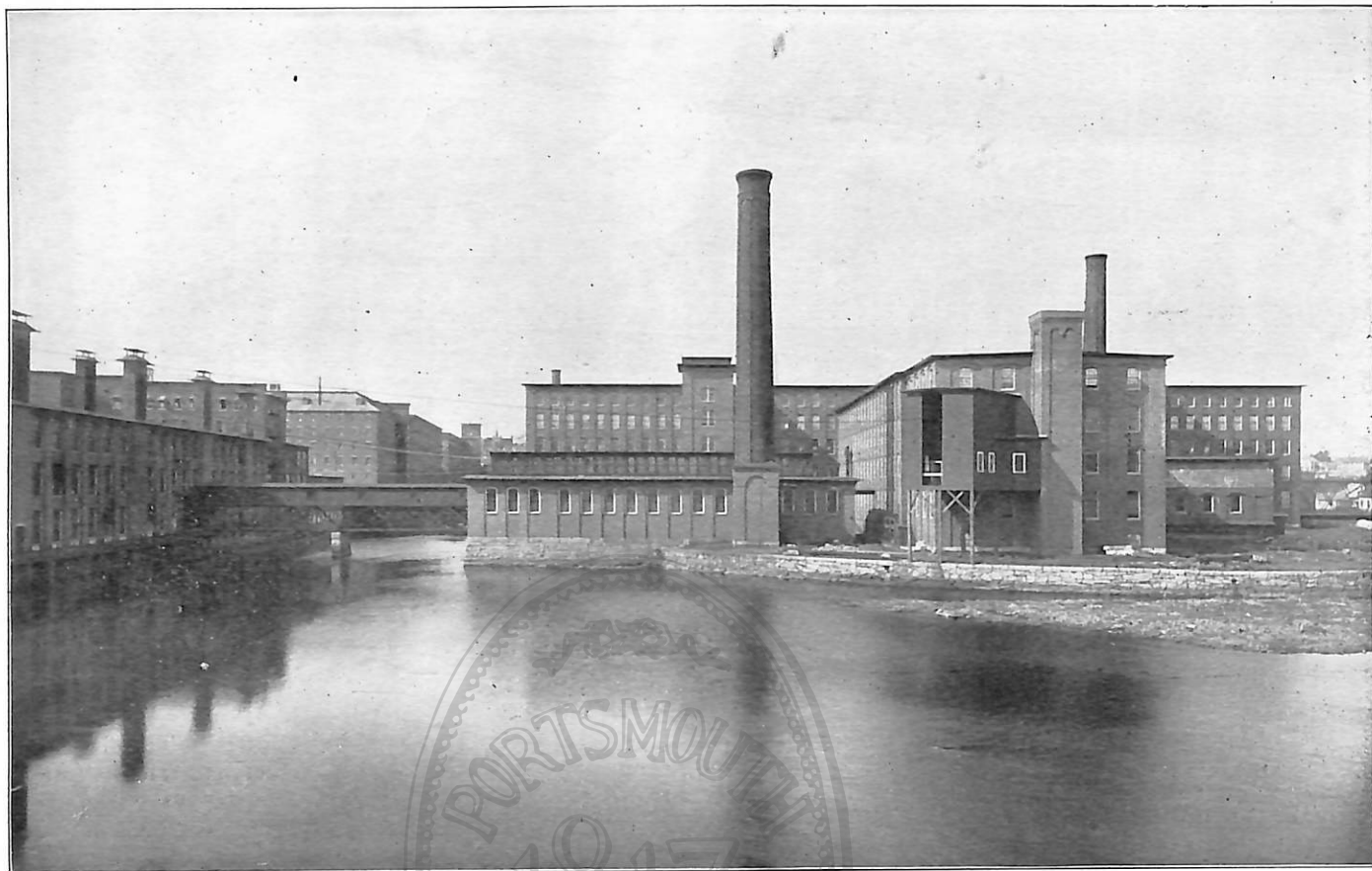
In 1775 the French and Indian War occurred, and in which the Dover colonists took active part.

The war of the Revolution followed. The Dover people were almost all extremely patriotic, and following the battle of Lexington roused to action, contributing men and money for the cause of freedom.

In 1776 the population was less than 1700,



Courtesy of the ^{OLD FRANKLIN ACADEMY} Portsmouth Athenæum, Portsmouth, N.H.



COCHECO MFG. CO., LOOKING NORTH

including 26 "negroes and slaves for life." The inhabitants were engaged in cultivation of the soil, and there were saw and grist mills, tanning of leather and making of shoes. Stores were but few, goods being mostly bought from traveling traders. In 1771 the town was attached to Strafford county.

In 1790 the population of Dover was 2000, and in 1800 had only increased 64. In 1812 the Dover Cotton Factory was incorporated and became a successful industry. Subsequently the capital was increased and more mills erected. The most rapid advancement of the town dates from this period. In 1820 the population was 2870; in 1830, 5449; in 1850, 8186.

The Boston and Maine railroad was opened in 1841, giving a new impetus to the town's prosperity, and the shoe industry followed in 1847. In 1871 the government commenced active operations in removing obstructions in the Cochecho river, so that shipping was greatly favored. The incorporation of the town as a city in 1855 gave added prosperity. In 1874 the Portsmouth and Dover railroad was opened and the Cochecho Manufacturing Co. succeeded the Dover Cotton Factory. It was capitalized at \$1,500,000 and fine cotton cloth making and calico printing engaged in. This important industry has 5 mills and 5 print works, and there are operated 128,000 spindles, 3,000 looms and 16 printing machines.

The Sawyer Woolen Mills, now the American Woolen Co., followed as a great industry. Fine chevots and casimeres are manufactured, and the

plant has 41 sets of woolen machinery and 150 looms.

Other industries that have added to the city's growth and prosperity are shoe manufacturing, belting, printing press and foundry work, wood working machine factory and various small industries.

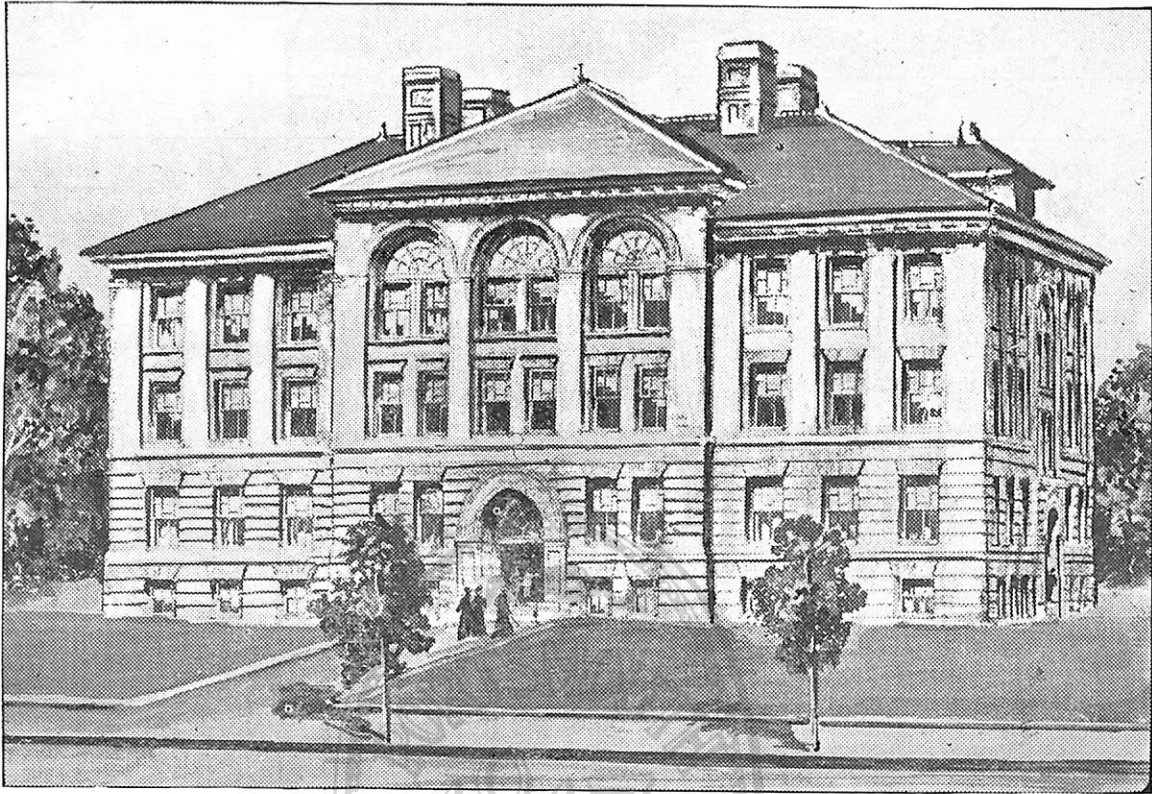
As in previous wars the people did their share in supporting the North in the Civil War. There were 800 enlistments and the "hero dead" numbers 111.

There is no record of early schools in Dover, but today the school system is second to none in the State. The High School building is particularly fine and modern in every respect. Religious denominations are well represented, the Baptists, Free Baptists, Congregationalists, Catholics and Methodists predominating. All the well-known fraternal organizations are strong in membership here, the foremost being the Free Masons, Odd Fellows, Red Men, Elks, K. of C., Foresters, Hibernians, Knights of Pythias, Knights of Malta, &c.

Dover has various charitable organizations, homes, social, musical and women's clubs. The Public Library is exceptionally a fine building, liberally supplied with books and with spacious reading and reference rooms connected.

The Wentworth Hospital, the gift of Arioch Wentworth, the late Boston millionaire, and a native of Dover, was dedicated recently. It is a two-story brick structure, built and equipped at a cost of \$100,000, and will accommodate about

Courtesy of the Portsmouth Athenaeum, Portsmouth, N.H.



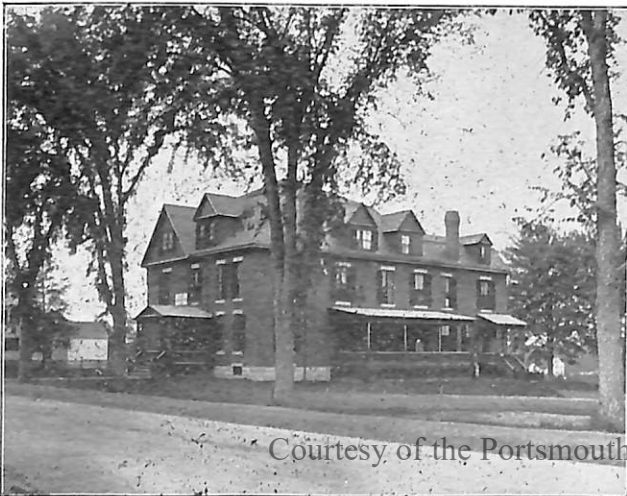
DOVER HIGH SCHOOL

100 patients. In its beautiful and stately City building Dover has another structure of importance and pride to its citizens. The Opera House is also contained in it, finely appointed and having 6 exits on 3 different streets.

The advantages for new industries in Dover the equal of any similar city in New England and superior to most. Home seekers also will find that it is a desirable place of residence, the advantages for education, recreation and religious

enjoyment being unusually good. The business blocks and stores are modern, the merchants progressive and alert to the advancing times and prices on various goods fully as low as in any New England community, large or small, and oftentimes much lower.

Further description of the stores, industries, &c. follow, with half-tone photographic illustrations made from special plates.



Courtesy of the Portsmouth Athenaeum, Portsmouth, N.H.

Industrial and Mercantile



FRANKLIN SQUARE

D. L. FURBER, Special Shoe Mfg.

Notable for its special productions in the manufacture of shoes, unrivalled in various points of excellence, is the house of D. L. Furber, with finely and modernly equipped plant at 561 Central avenue. Women's and men's unlined turned shoes, special comfort shoes for men and women and Furber's patent shoe gore in back, made to relieve swollen ankles, are the products. The factory has a capacity of 150 pairs per day, custom work, and the output goes to all sections of the United States, the Furber shoes being favorably known to both the wholesale and retail trade. Three floors are occupied, 25 hands employed and the industry established 20 years. D. L. Furber is a native of Northwood, N. H., and was there educated in the public schools. His entire commercial life has been devoted to the shoe making industry, and formerly had charge of various departments in shoe factories. Mr. Furber has served in the Legislature several terms and is now a member of the Dover Water Board. He is universally esteemed in our city and is a 32d degree Mason and K. T., and member of the K. of P. W. E. Carlton superintendent, was born and educated in Farmington, and has had charge here 2 years. Previous for 4 years he was with the Farmington Shoe Co. as assistant superintendent, and is highly regarded personally and commercially.

H. I. REED, Optician, 430 Central Ave.

Prominent among the leading opticians of the Granite State, and decidedly the foremost following this important profession in Dover, is H. I. Reed, with finely equipped rooms in the Bradwell Building, 430 Central avenue. Careful and correct examinations are made for defective eyesight, grinding and refraction executed, and thoroughly reliable



H. I. REED

eye glasses and spectacles furnished. A large stock of lenses, both cut and uncut, is kept, and all modern, improved instruments at hand for examinations. Among these is Meyrowitz's ophthalmometer, DeZeng's luminous ophthalmoscope and his retinoscope, and illuminated chart that does work 24 hours round. Mr. Reed was born in West Woolwich, Me., in 1874, and there educated in the public schools. He was employed by the Boston Elevated Road $4\frac{1}{2}$ years, Brookline Gas-light Co. in the legal dep't 2 years, and then studied the eye with Dr. E. Eugene Holt, the famous eye specialist of Portland, assisting him in operations in his practice, in his office, and eye and ear infirmary. Mr. Reed is also a musician of ability, the slide trombone being his specialty, and has played with Emery's Military band and Dover and Somersworth orchestra, also doing much solo work.

Mr. Reed is a member of a Brighton, Mass. lodge of K. of P. and local U. R. K. P., and is highly esteemed in the community.

FRANK W. HANSON, Men's Outfitter, 236 Central Av.

The name of Frank W. Hanson is synonymous with high-grade, ready-to-wear clothing, reliability of service and modern methods. For 10 years his fine store in the Masonic Temple was the pride of the city, and after the fire there he bought out the Dover Clothing Co., 236 38 Central avenue, greatly improving the stock and materially gaining in patronage. Here is to be found all that is correct in men's, youths' and boys' garments, furnishings of quality, stylish hats and caps, and trunks and bags of the best manufacture. New, stylish and desirable fall goods are now being shown, and with their sale goes the proviso that your money's yours until you are perfectly satisfied. Floor space of 4,000 square feet and basement are occupied, and from 5 to 15 courteous and capable salesmen employed. Mr. Hanson was born in Charlestown, N. H., in 1865, and educated in the schools of Dover. He has had some 18 years active experience in the clothing trade, first as a clerk, and embarked in business with a partner, buying him out and enlarging his scope of operations. Mr. Hanson is numbered among Dover's foremost and most enterprising merchants and is a member of the Masons, Odd Fellows and Elks.

BROADWAY HOTEL.

Notable for its pleasant location, in close proximity to the business section of the city, at the junction of Broadway, St John and Winter streets, the Broadway Hotel is decidedly the most homelike and comfortable public house in Dover. There are 26 well furnished rooms, a dining room with a capacity



of 35, and the cuisine is unrivalled in general excellence. The house is provided with modern improvements, steam heat, hot water, gas, &c., and commercial travelers are especially catered to. Rates \$2.00 per day, and a bar is connected. D. F. Bradley, proprietor of the Broadway Hotel, is a native of Ireland and was educated in the public schools of Rollinsford. Formerly he was in the restaurant business, and became established here in 1895. Mr. Bradley personally looks after the comfort of his guests, and is esteemed by them and our people generally for his admirable personality and commercial integrity. He is a member of the F. of A. and B. P. O. E.



FRED H. FOSS,
Books, Stationery, &c.

The finely equipped and largely patronized book, stationery and art store of Fred H. Foss, 422 Central Avenue, came under his proprietorship 11 years ago, but owing to a damaging flooding of the store one year later, the business was re-established and the service materially improved. Popular books, novels of the day, current magazines and periodicals are kept, also fashionable wall papers and high grade art goods, many of them original and exclusive, and including fine souvenirs, fancy photos and post cards of the most artistic conception, and office and home stationery, school supplies, &c. Floor space 25x70 feet is occupied, and 2 or more capable clerks employed. Mr. Foss was born and educated in Dover, and formerly was engaged in photography. At the early age of 14 he enlisted in the 56th Mass. Regiment, serving from '64 to '65, and

participated in battles of Grant's campaign, being wounded twice. Mr. Foss was postmaster of Dover from 1890 to 1894, senior department commander N. H., G. A. R., formerly commander of the local post and is a member of the Masons, and both commercially and personally is universally esteemed by the citizens of our city.

B. F. KENNARD,
Druggist, 503 Central Ave.

Mr. Kennard has nearly rounded out half a century in the drug trade, and has been established as at present 21 years. His widely known pharmacy, 503 Central Avenue, has an enviable reputation for being headquarters for pure drugs and chemicals, standard remedies, sick room supplies and the filling of physicians' prescriptions in the most careful manner. An extensive business is also done in toilet articles and preparations, druggists sundries, choice confectionery and fine cigars. Two expert drug clerks are employed and 1,000 square feet of floor space and basement occupied. Mr. Kennard is a native of York County, Maine, 72 years of age, and was educated in the public schools of Portsmouth. His entire business career of 43 years has been devoted to the drug trade, and during his long and honorable life in our city he has been held in the highest esteem. Mr. Kennard has been a Mason since 21 years of age and is one of the oldest members of Strafford lodge.

W. H. KENNEDY,
Paints, Papers, &c.

The old established, extensively stocked and largely patronized paint and wall paper house of W. H. Kennedy, 509 Central Avenue, dates back to 1828, and came under the proprietorship of Mr. Kennedy one year ago, who succeeded J. B. Folsom & Co. The store has constantly maintained an unrivalled reputation for the superiority and reliability of goods carried, and under the present capable management has gained a new impetus of popularity. Paints, oils, varnishes, glass and supplies of various description are carried, also medium, high grade and fashionable wall papers, room mouldings, &c., including some of the finest goods to be seen anywhere, sold at moderate prices. Floor space 90x22 feet is occupied and 2 alert salesmen employed. Mr. Kennedy was born in Dover, in 1881, and was educated in the public and high schools. He is one of Dover's youngest, most energetic and progressive business men, alert to the demands of the times, a member of the Elks and K. of C., and highly regarded in commercial and social circles.

JOHN S. TRUE,
Furniture, &c., 461 Central Ave.

Carefully stocked, and having a long established reputation for fair dealing and the selling of thoroughly reliable, first class goods at moderate prices, the furniture and crockery store of John S. True, 461 Central Avenue, successfully competes with all similar stores in Dover or elsewhere. High grade, medium and fashionable furniture is kept, both new and second hand, also tinware of every description, household goods and kitchen utensils, and rare bargains in various goods carried are frequently offered. A competent assistant is employed and all goods delivered promptly. Floor space

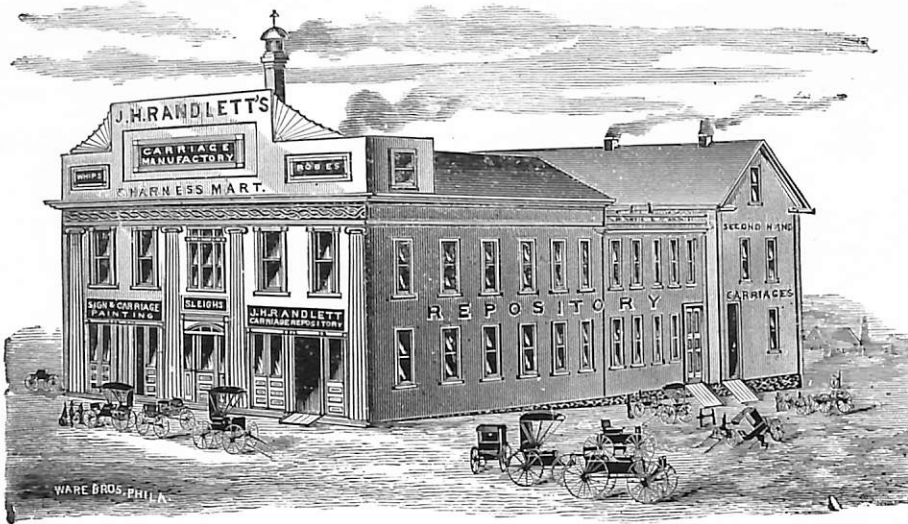
of 3,000 square feet and storehouse are occupied. Mr. True is a native of England, and was there educated. In his younger days he followed the sea as steward, later engaging in carpentering and building, and has been an esteemed resident of our city for 40 years, becoming established as at present 16 years ago and has been ably assisted by his son, John L. True, the past year and a half. Mr. True is a member of the Golden Cross and Knights of Malta, and is regarded as a business man of integrity and citizen of public spirit.

JOHN BATY,
Plumber, 44 Locust St.

All modern building operations of importance now call for the highest attainments and proficiency of service as regards plumbing and heating, facts which bring to mind that a local plumber of prominence, reliability and successful efforts, is John Batty, located at 44 Locust street. Sanitary plumbing and scientific drainage and ventilation, piping of all kinds are specialties, all work being done in the most approved and satisfactory manner. Bath and toilet rooms are installed and heating systems, the best and highest recommended, are placed and guaranteed to prove as promised. Stoves, ranges and heaters are extensively dealt in, also plumbers' supplies, and all operations marked by square dealing and consistent charges. Three floors are occupied and 6 skilled mechanics employed. Mr. Batty is a native of Burlington, Vt., and was there educated. He is universally regarded as a master plumber and business man of ability, and became established as at present in 1876. Mr. Batty is a member of the Royal Arcanum and enjoys the esteem and confidence of the entire community.

N. C. WENTWORTH & SON,
Paints, Oils, &c., 3 Chapel St.

Prominent in the paint and wall paper trade, and doing an extensive business also in house painting and decorating, is the widely known and thoroughly reliable house of N. C. Wentworth, 3 Chapel street. Paints, oils, varnishes and painters' supplies of various description are dealt in, including the famous and time-tested Burgess & Forbes liquid paints, also medium and high grade wall papers. Exterior and interior house painting and paper hanging is executed in the best, most modern and satisfactory manner, with charges reasonable and results guaranteed to prove as represented. From 3 to 4 capable assistants are employed. Mr. Wentworth was born in Lebanon, Me., in 1850, and there educated in the public schools. He has been a resident of Dover since 1872, and was in the meat business some 20 years, though a painter by trade, and has been established as at present about 5 years. Mr. Wentworth is prominent in the I. O. Red Men, was Great Sachem for the State, and has served as councilman and president of that body in our city, and is highly regarded as a citizen of excellent personality and astute business qualifications. Irving F. Wentworth was born in Dover in 1882 and educated in the public and high schools. He has recently been admitted to partnership and previous was employed 3 years. Mr. Wentworth is a young business man of progressive ideas and a member of the Red Men and Masons.



**DOVER CARRIAGE CO.,
223 Central Ave.**

Established over half a century, and having a merited reputation for the general excellence and serviceable qualities of its productions, the Dover Carriage Co., 223 Central Avenue, stands among the foremost carriage and wagon building concerns of the state. Carriages and wagons of every description are manufactured and a specialty made of fine carriages to order, concords, top buggies and democrat wagons. All productions are marked by the use of reliable materials, skilled workmanship and beauty of finish, and so widely are they known for various points of superiority

that they are shipped to all sections of New England. Three floors are occupied, modern facilities in vogue and 8 competent mechanics employed. The business was founded by J. H. Randlett and came under the enterprising proprietorship of J. S. Drew in 1900. Mr. Drew is a native of Barrington, N. H., and was educated in the public schools there and in Durham, N. H. He was practically brought up in the carriage business and comes of a family of carriage builders running back three generations. Mr. Drew is a member of the Odd Fellows, Encampment and Canton, and is esteemed in the community both commercially and personally.



**T. H. McGRAIL,
Druggist, 346 Central Avenue.**

The old established, thoroughly reliable and largely patronized drug store of T. H. McGrail, 346 Central avenue, has an unrivalled reputation for excellence of goods carried, reliability of service and moderate prices. Special and decided features are pure drugs and chemicals, hospital and sick room supplies, family remedies of time tested value and the careful filling of

physicians' prescriptions. The latter is a most important branch of the business, and in this service only pure and fresh drugs are used while charges are always consistent. Toilet articles and preparations, choice confectionery, fine cigars and druggists' sundries are also extensively dealt in, and a first-class soda fountain operated. Three capable drug clerks are employed. Mr. McGrail is a native of Roxton Falls, Canada, and was educated in the schools of Sherbrooke, Canada. He became pro-

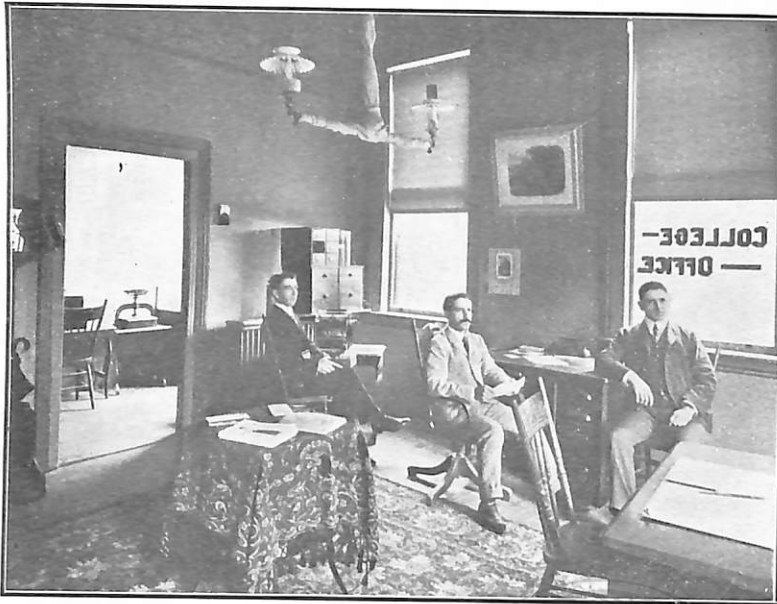
prietor of this widely known store in 1895, and formerly for 2 years was in the dry goods business, and in the drug business as clerk and manager 10 years; with F. C. Miville 6 years and the Dignam Drug Co. 4 years, both of Manchester. Mr. McGrail is a business man of sagacity, enterprise and progressive ideas, highly regarded commercially and personally, and is a member of the A. O. H. and B. P. O. E.

**H. C. HACKING,
Harness Mfr., 306 Central Ave.**

The manufacture of high-grade, reliable harnesses, and dealing in horse clothing and stable supplies of the best manufacture, are the leading features of the widely known and old established harness shop of H. C. Hacking, 306 Central Avenue. Custom made harnesses of various description, guaranteed to prove as represented, are manufactured and sold at moderate prices, and all harness and saddlery repairing promptly attended to, with charges reasonable and consistent with thorough workmanship. Blankets, robes, whips, &c. are extensively dealt in, and competition as regards to prices and quality successfully met. Floor space of 1600 square feet is occupied and competent assistants employed. Mr. Hacking was born in Somersworth, in 1881, and educated in the schools of Merrimac and Dover. The shop has been established for nearly 50 years and formerly owned by the father of Mr. Hacking who, after 6 years experience at the trade, recently bought it out. Mr. Hacking is a member of the Odd Fellows and a young business man of enterprise and ability highly regarded in the community.

**HAYES & HODGDON,
Groceries, 326 Central Ave.**

Established 18 years ago on Washington street, and located for 10 years at 326 Central Avenue, the finely equipped and largely patronized grocery and provision house of Hayes & Hodgdon has met with unqualified success and gained an important prestige in our city. Distinguishing features are high grade fancy groceries, table delicacies and canned goods, leading brands of flour, provisions of time tested popularity, select teas and foreign and domestic fruits. No similar store in the city undersells this thoroughly reliable firm, and its motto is to treat all customers with a regard to the future, as well as the present. Floor space 25 x 87 feet, and basement are occupied and 4 alert clerks employed, while the delivery system is marked by promptness and accuracy. E. G. Hayes is a native of Madbury, and was educated in the schools of Dover. Formerly he was a grocery clerk 3 years, then station agent of Eastern R. R. 3 years, in the express business 5 years and bought out this business 18 years ago. Mr. Hayes was selectman and treasurer of Madbury 2 years and is a 32d degree Mason. Frank P. Hodgdon was born and educated in Dover and previous was in the dry goods trade, also employed in the Dover Clothing Co. He is a member of the Odd Fellows and K. of P. Both gentlemen are held in high regard in the community for their characteristics of sound business principles, patriotic citizenship and progressive personality.



DOVER BUSINESS COLLEGE.
99 Washington St.

The importance of a practical education along modern commercial lines for all young men and women who intend to engage in business pursuits, is demonstrated more and more in this age of commercialism and when success is the exception rather than the rule. Dover and vicinity is fortunate in having one of the best equipped and most carefully conducted commercial schools in New England, the Dover Business College, centrally located at 99 Washington street, and under the proficient proprietorship of the McIntosh Bros. Spacious quarters are occupied, every facility for advantageous teaching employed and only teachers of experience placed at the head of the various departments. The courses of instruction embrace a commercial course, where bookkeeping, actual business practice, accounting, banking, &c., are taught; an English course, spelling, correspondence, rapid calculations, grammar, &c.; a shorthand course, with the Gregg shorthand system, touch typewriting, actual office practice, card indexing, &c., and a combined course of practical commercial course and complete stenographic course. The latter is one of the most important and beneficial of the various courses, emphasized by the fact that at this school the most proficient methods are in vogue, methods that meet the approval of competent critics and business men who have had experience in the employment of stenographers. No competent stenographer, by the way, need

ever be out of employment and the demand is constantly increasing. The Dover Business College was established in 1896, and has gained an enviable reputation for its general excellence and thorough methods, owing greatly to its close adherence to the following principles—principles that have made business men and graduates staunch friends of the institution. A high standard of graduation, thorough courses of instruction, individual instruction and attention to insure rapid progress, and the recommendation to business men of graduates of competency and good character. During the past three years over 350 students have been enrolled, a uniform increase during that time of 50 per cent. The tuition rates are very reasonable, one-half that of similar schools in Boston, and the services rendered pronounced even better. Full particulars regarding courses, rates, &c. will be given upon application to the office, or mailed upon request. D. M. McIntosh is a native of Ontario, and was there educated. He has had 10 years successful teaching experience and devotes the greater part of his time to the commercial department. Mr. McIntosh is a member of the Masons, Odd Fellows, and Encampment. E. D. McIntosh was also born and educated in Ontario, and is a teacher of over 9 years experience and considered an expert teacher of shorthand. He is a member of the K. of P. and I. O. F. Both brothers are highly regarded by educators and business men and esteemed personally and professionally by the citizens of Dover.

D. T. BENJAMIN,
Repair Work, 49 Main St.

For general repair work of various kinds the shop of D. T. Benjamin, 49 Main street should be visited, for satisfactory results are always obtained, and the charges decidedly reasonable. Carriage and furniture repairing are special features, and is executed in a most thorough and skillful manner, meeting the approval of all patrons. Floor space of 1,800 square feet is occupied. Mr. Benjamin was born in Plainfield, Vt., in 1831, and there educated in the town schools. Formerly he was engaged in carpentering and then, for 17 years, in

farming, and went into this business in 1880, at Barre, Vt., and has been located in Dover 15 years. Mr. Benjamin has lead a long and useful life, and always proven a business man of integrity and citizen of public spirit, receiving the esteem and good will of his fellow citizens.

THE DAYLIGHT GROCERY,
71 Main St.

The light of day discloses the fact that the Daylight Grocery, 71 Main street, carries a large, carefully selected stock of high grade goods, and investigation

will prove that prices are right and that results will prove satisfactory. Staple and fancy groceries of every description are carried, leading brands of flour, standard canned goods, table delicacies, select teas and coffees, fruits and berries in season. A special feature is meats, only choice cuts being kept, and provisions of quality, all sold at prices that cause competitors to hustle. Floor space of 1,800 square feet and basement are occupied, 4 courteous clerks employed and 2 teams kept in constant delivery service. O. Demars, the enterprising proprietor, was born in Canada, in 1856, and there educated. He commenced life's battle at the early age of 14 as a clerk, was located in Somersworth 27 years and started this store 13 months ago. Mr. Demars has been a member of the Council and is a member of the Foresters, and is highly regarded in the community as a business man of integrity and citizen of public and patriotic spirit.

CHAS. H. FOSS,
Insurance.

Prominent among the leading insurance and real estate offices of southern New Hampshire, and having a reputation for reliability and excellence of service second to none anywhere, is that of Chas. H. Foss, Locust street corner of Washington. The business was established in March, 1903, and since then has constantly gained in prestige and patronage. Insurance of every description is written, including fire, accident, liability and plate glass insurance, and fire insurance made a specialty, ten of the foremost and soundest companies being represented. Real estate is bought, sold and exchanged, including city, suburban and farm property, estates cared for, and tickets and drafts furnished on all leading foreign steamship lines. Mr. Foss is a native of Rochester, N. H., and was there educated in the public schools and the Austin Academy of Strafford and Eastman business college. Formerly for 25 years he was with the Sawyer Woolen Co., 15 years as paymaster, and has served as tax collector 3 years, in the city council 2 years, alderman 2 years and on the school committee 6 years. Mr. Foss is a member of the Masons, K. T. and Royal Arcanum, and highly regarded as a business man and citizen.

J. M. WALLACE,
Custom Tailor, 350 Central Ave.

Thorough reliability, stylish products and moderate charges, are distinctive features of the custom tailoring house of J. M. Wallace, 350 Central Avenue. The finest imported and domestic fabrics of the latest pattern are now being shown for fall and winter wear, and in their cutting, making-up, &c., all garments are guaranteed to prove perfect in fit, of the best workmanship and satisfactory in every respect. In a word, you get here perfect tailoring, which also means tailoring of individuality and artistic conception, and you get it at a cost consistent and moderate. The repairing, altering and pressing of garments is also promptly attended to. Six skilled assistants are employed. Mr. Wallace is a native of Dover, and was educated in the schools of Lawrence. He has had 31 years active experience as a tailor, been established 5 years as at present and is considered an expert in all pertaining thereto.

Courtesy of the Portsmouth Athenaeum, Portsmouth, N.H.



**JOHN T. W. HAM & CO.,
Hatters & Haberdashers.**

Decidedly metropolitan in equipment, largely stocked with high-class goods, and having an unrivalled reputation for reliability of service and systematic

moderate prices, the spacious and modern store of John T. W. Ham & Co., dealers in hats, caps and furs, 400 Central avenue, stands among the foremost similar concerns of the State, and is the leading specialty house in this section. The business dates back to 1839, when



INTERIOR JOHN T. W. HAM & CO.

Courtesy of the Portsmouth Athenaeum, Portsmouth, N.H.

it was founded by Amos D. Purinton, father-in-law of Mr. Ham, and who died in 1877. The business was re-established in 1859 under the firm name of Purinton & Ham, in 1877 as Ham the Hatter, and in 1890 as John T. W. Ham & Co., A. S. Hatch having been admitted to partnership. Carefully selected and complete lines of the finest hats and caps are carried, embracing all that is correct in style, up-to-date fashionable furnishings, trunks and bags, and furs of quality. The man who wants something out of the ordinary, who wants the proper thing or the latest novelty, appreciates this fine store most, and he has the privilege of choosing from the best and largest stock in the city. Five courteous salesmen are employed. John T. W. Ham, numbered among Dover's foremost merchants, was born and educated in Dover, and started his mercantile life as clerk here. In September of this year he rounded out two years over half a century in this business, and in 1901 he built the fine building which the firm occupies, consisting of 3 floors, each 21 x 76 feet. Mr. Ham is prominent in Masonry, a 33d degree member and a Knight Templar, and has been treasurer of all masonic bodies for 40 odd years. He is also a member of the K. of P., uniform rank, the B. P. O. E., and trustee, I. O. O. F. and Encampment, and was a member of the City Council two years. A. S. Hatch was born in Wells, Me., there educated and at So. Berwick Academy. He came to Dover in 1873, entered this store as clerk, remaining as such until admitted to partnership in 1890. Previous for 13 months he was a clerk in the periodical store of John C. Varney, and is a 32d degree Mason and K.T. Both gentlemen are highly esteemed in our city, both for their commercial integrity and progressive methods and estimable qualities of citizenship.

**THE IDEAL CASH MARKET,
5 Silver St.**

Notable for its low cash prices, reliability of service and first-class goods, the largely patronized Ideal Cash Market, 5 Silver street, meets all competition and continues to grow in public popularity. Prime meats, both fresh and cured, fish of all kinds in season, oysters, clams, &c., are special features. Carefully selected lines of groceries, leading brands of canned goods and table delicacies are also extensively dealt in. Two capable clerks are employed and the delivery system prompt and accurate. Geo. W. Colbath, the enterprising proprietor, is a native of Dover and educated in the public schools. He became established as at present in 1903 and formerly was employed as a grocery clerk. Mr. Colbath is regarded as a merchant of strict integrity and alert methods, and is a citizen of estimable personality and public spirit, and a member of the Royal Arcanum.

**C. H. DEARBORN,
Horseshoeing, 142 Washington St.**

Scientific horseshoeing and expert blacksmithing are the decided features of C. H. Dearborn's widely known and largely patronized shop at 142 Washington street. Horseshoeing is a specialty, and includes particularly the shoeing of trotting and fine carriage horses, also horses hard to manage or with troublesome features. General job work in blacksmithing is promptly

attended to, and results guaranteed to prove satisfactory. Two skilled assistants are employed. Mr. Dearborn is a native of Wakefield, N. H., and was educated in the public schools of Dover. He has had many active years of experience as a blacksmith and expert horse shoer, and became established as at present in 1897. Mr. Dearborn is known as a business man of integrity and citizen of public spirit, highly regarded in our city, and is a member of the Masons, Odd Fellows and Encampment.

H. E. HODGDON,
Printer, 501 Central Ave.

The art preservative of all arts is well represented in Dover, and in particular special lines the well known printing house of Harry E. Hodgdon, 501 Central avenue, has an unrivalled reputation for general excellence of work, prompt delivery and moderate, consistent prices. General job printing, commercial work and society printing are leading features, guaranteed to be modern in execution and attractive in effect. The office is equipped with the latest faces of types, stylish borders, rules, &c., and fast power presses. Floor space of 1,400 square feet is occupied and from 4 to 5 skilled workmen employed. Mr. Hodgdon was born in Dover in 1867 and educated in the public schools. He started in business at 14 years of age for 9 years for himself and from a small beginning built it up to its present large proportions, and has had 25 years active experience in the trade and established as at present 4 years. He has been leader of theatre orchestra for four years, and has one of the finest musical organizations in the state that is in demand for all occasions. Mr. Hodgdon is a member of the Masons, K. of P., Elks and Royal Arcanum, and is highly regarded as a citizen of estimable personality and progressive ideas.

HARRY G. DAVIS,
Druggist, 505 Central Ave.

Metropolitan in equipment, modern in methods and having an unsurpassed reputation for reliability and excellence of goods second to none, the up-to-date pharmacy of Harry G. Davis, 505 Central avenue, stands among the foremost drug stores of the Granite State. Special features are pure drugs and chemicals, sick room supplies, family remedies and the filling of physicians' prescriptions. An extensive business is also done in toilet articles and preparations, fine confectionery, leading brands of cigars and druggists' sundries. A first-class soda fountain is operated, thoroughly equipped with every sanitary device, and the finest of soda and fancy drinks dispensed. Floor space of 1,200 square feet is occupied and two competent drug clerks employed. Mr. Davis is a native of Middleton, N. H., and educated in the schools of Dover, and also learned his trade here. He was employed 15 years previous to becoming established 3 years ago last March. Mr. Davis is a member of the Masonic bodies and numbered among Dover's foremost and most progressive merchants, highly esteemed personally as well as commercially.



RESIDENCE OF COL. DANIEL HALL

LENOX HOTEL,
38 Third St.

Favorably known and largely patronized by the traveling public, the Lenox Hotel, 38 Third street, offers unsurpassed accommodations in Dover. It has been established 40 years or more and came under the enterprising proprietorship of J. H. Kelliher in 1905. The house has 18 handsomely furnished rooms, a dining room with a capacity of 22 and well-equipped café. No hostelry in the city sets a better table, all modern conveniences are provided and in its entirety it is one of the most homelike hotels to be found anywhere. The rates are \$2.00 per day and commercial travelers are particularly catered to. The employees number 5. Mr. Kelliher was born and educated in Salem, Mass., and his business pursuits have always been in the hotel line. For 2 years he was at Chase's Hotel, Claremont, N. H., and he has had experience in Fitchburg, Lynn and Lowell. Mr. Kelliher, being genial and ever seeking the comfort of his guests, has a host of friends wherever he has been located and among the many "Knights of the grip" throughout New England. He is a member of the B. P. O. E. of Claremont.

HERBERT WARDWELL,
Dyer and Cleanser, 31 Broadway.

The dry cleansing of all garments by new and improved process as done by Herbert Wardwell, 31 Broadway, is pronounced superior to all other methods and gains the approval of particular and discriminating people. First-class, guaranteed satisfactory dyeing, repairing and pressing are also executed, with prices right, results warranted to prove as represented and work ready when promised. Four competent and expert assistants are employed. Mr. Wardwell is a native of Amesbury, Mass., and was there educated in the public schools. He became established as at present in 1895 and formerly for 12 years was employed by the Bay State Dye House of Lowell, Mass., and has a thorough knowledge of all that pertains to the industry. Mr. Wardwell is a business man of ability and integrity, esteemed for these qualities and estimable personality throughout the community.

W. A. KIMBALL,
Antiques, &c., 29 Locust St.

To the intelligent and observing minds, nothing is more interesting than relics of our forefathers, a fact that reminds us that the leading dealer in antiques in our city is W. A. Kimball, with display rooms, cabinet work and repair shop at 29 Locust street. Antique furniture is a specialty, and old furniture, or furniture of any description, is promptly repaired at moderate prices and guaranteed to prove satisfactory. Fine cabinet work is also executed in the most skillful, artistic and substantial manner. Mr. Kimball's productions being notable for their beauty of finish and ornamental appearance. Mr. Kimball is a native of Dover and was educated in the public schools. He became established as at present in 1905, and formerly for 23 years was a loom reed maker. Mr. Kimball is a member of the Masons and Odd Fellows, the Encampment, and Past Grand and Past Chief Patriarch, and is esteemed highly as a citizen of public spirit and patriotic motives.

SPINNEY & CASWELL,
Blacksmithing, 5-9 Kirkland Street.

Careful attention to details, thorough workmanship and moderate prices, are distinguishing features of the widely known and largely patronized blacksmithing shop of Spinney & Caswell, 5 to 9 Kirkland street. Scientific horseshoeing, including the most difficult work, general jobbing and carriage repairing are executed in the best and most satisfactory manner. The business was established in March, 1905, and has continually gained in patronage and reputation for reliability and excellence of service. Floor space of 2,000 square feet is occupied and from 2 to 3 skilled workmen employed. J. W. Spinney is a native of Nova Scotia and was there educated and learned his trade. He has been located on this street 23 years, and in business for himself until entering the present partnership. Mr. Spinney is a member of the Odd Fellows, Red Men, Elks and Grange. Scott W. Caswell was born and educated in Strafford and learned his trade in Dover. He has had some 25 years experience in blacksmith-

ing and was in business in Strafford for 16 years, and is a member of the Odd Fellows. Both gentlemen are favorably known for their business integrity and estimable personal characteristics.

**SPOFFORD-ALLIS CO.,
High-Grade Clothing, &c.**

Unsurpassed for its handling of high-grade, satisfactory, ready-to-wear clothing for men, youths and boys, and systematic moderate prices made possible by being a branch of 27 other similar stores, is the Spofford Allis Co., 456 Central avenue. The local store was established in 1901, and always maintained a reputation for stylish, serviceable, perfect fitting garments and reliability of service. Hats, caps and furnishing goods of quality and trunks and bags of the best manufacture are also dealt in. Men who want something out of the ordinary, and yet at not too high a price, are patrons of this finely stocked store. Two floors are occupied and 4 competent salesmen employed. O. L. Spofford is a native of Berlin, Mass., and educated in the public schools. He took charge here in March, 1905, and has been connected with this extensive system of unrivalled stores for 18 years. Mr. Spofford is a member of the Odd Fellows and Royal Arcanum, and esteemed highly in our city for his commercial integrity, progressive ideas and admirable personality.

**CARDOSI BROS.,
Fruits, 17 Locust Street.**

Select foreign and domestic fruit, sold at moderate prices, fair dealing and modern business methods are distinctive features of the finely stocked store of the Cardosi Bros., 17 Locust street. In addition to the finest fruits obtainable in Dover, pure confectionery, fresh nuts and figs, leading brands of tobacco and cigars are kept and a specialty made of spaghetti and pure olive oil, the latter being imported and guaranteed to be free from all adulterations. The business was established in March, 1904, and 2 polite clerks are employed. Frank Cardosi was born and educated in Italy, and with his brother has a similar store in Boston, and where he was in business 15 years previous to locating here. Mr. Cardosi is a member of the Odd Fellows, a patriotic citizen and business man of integrity, favorably known to all.

**FOSS & McDUFFEE,
Livery Stable, Rear American House.**

Probably the oldest and decidedly the most carefully managed livery and boarding stable in the city, is that of Foss & McDuffee, located in the rear of the American House. The firm succeeded W. W. Cushman one year ago and has materially improved the service with a consequent gain in patronage. Up-to-date teams of every description are furnished at reasonable rates, horses cared for in the best possible manner and hacks furnished for all public or private affairs. On an average 25 horses are kept and two competent stablemen employed. Floor space of 5,000 square feet is occupied, in addition to which is the largest and best equipped carriage room in the city. J. L. Foss is a native of Rochester, N. H., and was educated there in the public schools. Formerly he was a railroad employee and in the insurance business, and is a member of the K. of P. and Patrons of Husbandry. G. D. McDuffee



VIEW ON CENTRAL AVENUE

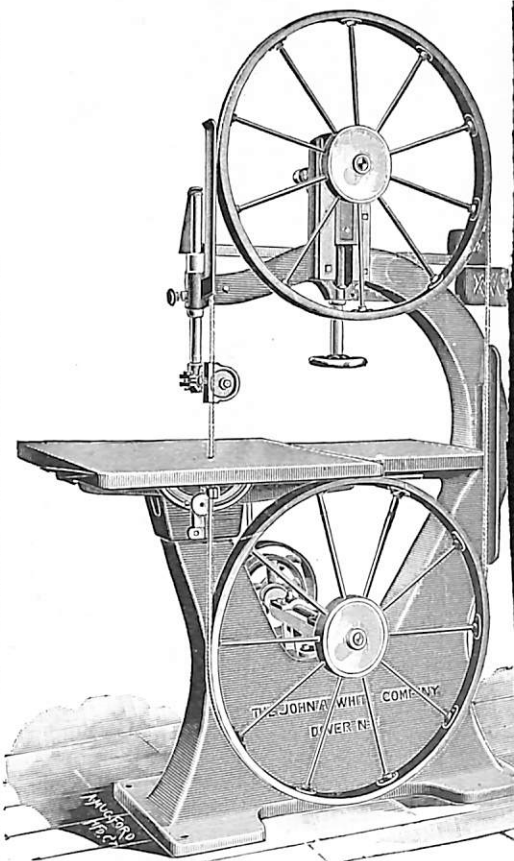
was born and educated in Dover, and in addition to this business is engaged in farming. He is a member of the I. O. O. F. and Patrons of Husbandry, and has been a member of the school board some 14 years. Both gentlemen are citizens of estimable personality and commercial integrity, highly regarded in our city.

**CHAS. M. BALDWIN,
Cigar Mfr., 101½ Washington St.**

The distinctive feature, recognized widely, of the cigar business of Chas. M. Baldwin, 101½ Washington street, is that he manufactures the justly celebrated Coheco 5 cent cigar, the highest grade 5 cent cigar made in the Granite State, an unrivalled good smoke and as good as many 10 cent brands. He also makes the popular C. M. B., 10 cent cigar, an even, finely flavored brand. An expert assistant is employed and the business is constantly increasing. Mr. Baldwin is a native of Newark, N. J., and was educated in the schools of New York city. He became established as at present in February, 1906, and previous was employed at the cigar trade 5 years and is a practical and skilled workman. Mr. Baldwin is a member of the F. of A., and a citizen of estimable personal characteristics.

**HUB BOWLING PARLOR,
3 Orchard St.**

Of all forms of recreation, none is more beneficial or exhilarating than bowling, and to enjoy this fine exercise under the best advantages the Hub Bowling Parlor, 3 Orchard street, should be visited. There are three first class, regulation Narragansett alleys, and the surroundings congenial in every respect. First class pool tables are also provided for the enjoyment of this fascinating game, and 3 courteous assistants are employed. Chas. W. Horlor, Jr., the genial and attentive proprietor, is a native of Somersworth, and was there educated in the public schools. He became established as at present in 1897, and formerly for 14 years was employed as a machinist. Mr. Horlor is a business man and citizen of estimable personality and has a host of friends throughout this section of the state.



**THE JOHN A. WHITE CO.,
Wood Working Machinery.**

Notable among the important industries of Dover, is the manufacture of wood working machinery as conducted by The John A. White Co., with spacious modern and adequately equipped plant at 45 Broadway. The industry was established in a small way at Concord, and removed to Dover in 1892, being greatly augmented and its service extended. Wood working machinery of various description is manufactured, and all products have a firmly established reputation for their reliability and

Courtesy of the Portsmouth Athenaeum, Portsmouth, N.H.

excellence of workmanship and various points of superiority, and are shipped to all sections of the United States, Europe, Japan and Australia. The plant occupies 10,000 square feet and has every facility for rapid and thorough workmanship. A large number of expert machinists are employed. George Wells, general manager, is a native of Dover, and was educated in the public schools. He took charge here in 1903, and is considered a business man of sagacity, enterprise and progressive ideas. Mr. Wells is a member of the Odd Fellows and a citizen who merits and receives the esteem of his business associates and our people generally.

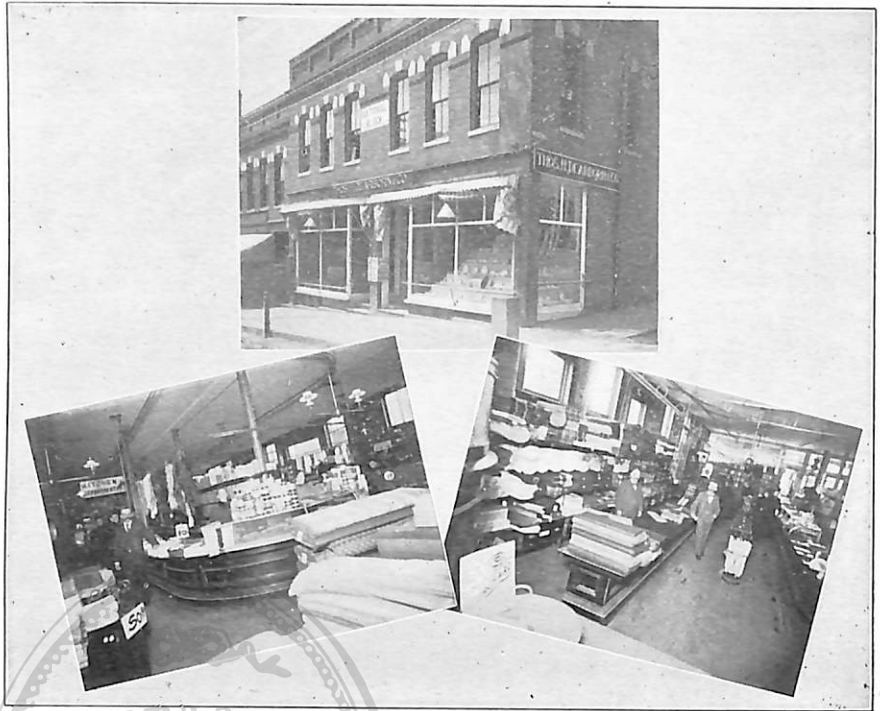
**THE JENNESS-STEVENS CO.,
Groceries, 6-8 Broadway.**

Carrying large and complete lines of high grade goods, selling for strictly cash, and having an enviable reputation for moderate prices, the wholesale and retail grocery house of The Jenness-Stevens Co., 6 to 8 Broadway, successfully meets all competition, in Dover or elsewhere. It is the largest and best patronized strictly cash grocery concern in this section of the state, and extensively deals in the leading brands of flour, superior canned goods, select teas and coffees, table delicacies and bottled condiments, &c. Floor space of 2,500 square feet, annex and flour storehouse, are occupied, 6 clerks employed and 3 teams and heavy truck kept in delivery service. All transactions are marked by modern methods, business integrity and accurate delivery of goods. S. H. Jenness is a native of Somersworth, and was educated in the public schools of Dover and Rochester. He became connected with the grocery trade in 1880, remaining until 1894, when he entered the post office as chief clerk, serving 5½ years, then became postmaster, filling an unexpired term. Subsequently Mr. Jenness entered this store as clerk and bought one half the business after three years, and was a member of the Aldermanic board two terms. W. E. Stevens was born in Parsonsfield, Me., and educated in the schools of Somersworth and Dover. He was admitted to partnership in 1903, after previously clerking here two years, and having a grocery trade experience of 13 years. Both gentlemen are regarded as merchants of enterprise, sagacity and business acumen, highly esteemed personally as well as commercially.

A. P. DREW,

Photographer, 412 Central Ave.

Mr. A. P. Drew, Dover's widely and favorably known artist photographer, whose finely equipped studio is located at 412 Central Avenue, has the distinction of being the oldest established photographer in the same place in New England, dating back to 1858. Today he is still in the van of the procession, executing all branches of the art in an up-to-date, unrivalled manner, and gaining fresh laurels of merit as the years roll around. Cabinet photos are a specialty; and oil and crayon portraits, enlargements in black and white and water color are furnished, guaranteed to prove satisfactory. Fine pictures of the most artistic conception and originality of design are kept on sale. Four capable assistants are employed. Mr. Drew is a native of Dover, and was educated in the



**THOS. H. DEARBORN & CO.,
Dry Goods, 452 Central Ave.**

The largest, best equipped and most modernly conducted dry and fancy goods house in Dover, and practically the only department store worthy of the name, is that of Thos. H. Dearborn & Co., 452 and 454 Central Avenue. Established in 1884, it has kept pace with the progressive times, but while business is done on the foremost metropolitan methods the old fashioned, always sound principles of integrity and reliability are strictly adhered to. For instance, bargains are continually offered, but not offered as is often customary with dry goods concerns because of inferiority and must be got rid of, but rather to stimulate trade and benefit patrons. Dry goods of every description are carried, ready-to-wear garments for women and misses, fine dress goods, fashionable furs, cloaks, suits and shirt waists, fancy goods, notions and underwear. Early consignments of fall and winter goods are now being shown. Three floors, 45x100

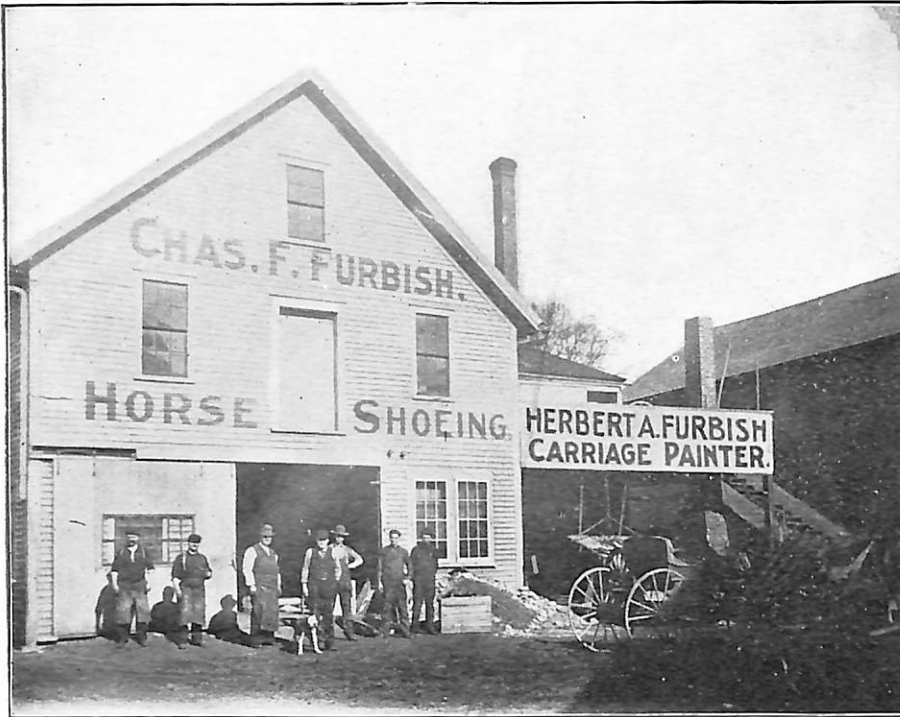
feet, are occupied and 14 capable salespeople employed. Thos. H. Dearborn, considered among the leading merchants of the Granite State, was born in Northfield, N. H., and was educated in the public schools, New Hampton Institute and Exeter Academy. He is a citizen deeply interested in all public affairs and in sympathy with whatever has a tendency towards the progress and prosperity of Dover and the Granite State. Mr. Dearborn served as alderman two years, was on the staff of Gov. Batchelder, is a member of the Republican State Central Committee, and president of the Dover Board of Trade. Fraternally he is a 32d degree Mason, member of the Shrine, B. P. O. E. and several other societies, and is highly regarded in both social and commercial circles. Frank N. French is a native of Exeter and was there educated in the public schools. He is known as a business man of enterprise, modern methods and sagacity, esteemed throughout the community, and is a member of the Masons and K. T.

public schools. He enlisted in the Federal army in 1864, undetached and stationed at Fort Constitution and serving as Corporal, and is a member of the G. A. R., Odd Fellows, Red Men, and Eagles. Mr. Drew is highly esteemed throughout the community for his artistic accomplishments, estimable personality and qualities of citizenship.

**C. T. HENDERSON,
Grocer, Main & Chapel Sts.**

In the neighborhood of half a century the widely known and carefully stocked grocery and provision store of C. T. Henderson, corner of Main and Chapel streets, has catered to the purchasing public and always met the demands of discriminating trade, being the oldest established grocery in the city. Staple and fancy groceries are extensively dealt

in, also fine flour, leading brands of canned goods, choice teas and coffees, prime pork and pure lard and cheese, butter and eggs of high-grade quality. The lowest possible prices are quoted, consistent with reliable goods and satisfactory results. A competent assistant is employed, floor space 70 x 25 feet occupied and the delivery service prompt and accurate. Mr. Henderson was born in Dover in 1841 and educated in the public schools. He was here with his brother 10 years and has owned the store since, also owning the building and other real estate. Mr. Henderson is a staunch Democrat, as was his father before him, is alderman from Ward 2, and is regarded as a business man of enterprise and sagacity and citizen of public spirit and estimable personality.



**CHAS. F. FURBISH,
Carriage Mfr., Kirkland & Middle Sts.**

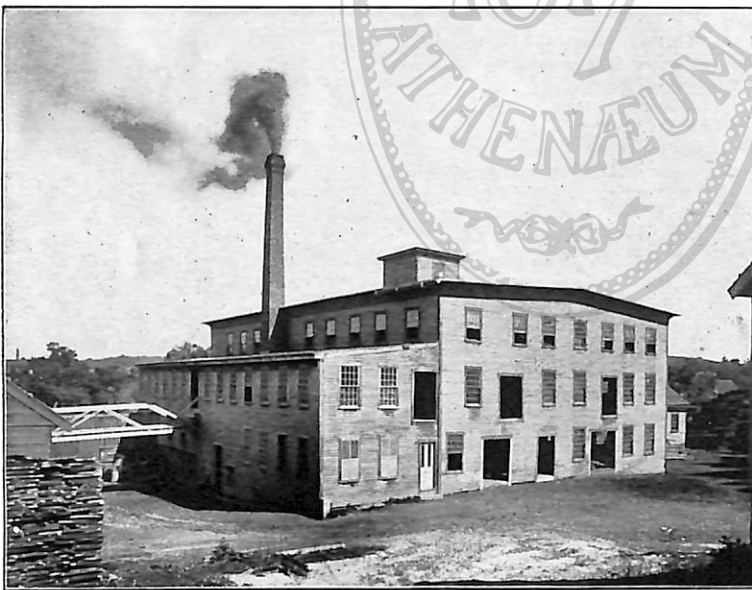
The spacious and adequately equipped carriage factory and horseshoeing shop of Chas. F. Furbish, corner of Kirkland and Middle streets, is headquarters in

Dover for stylish, thoroughly made carriages, reliable wagons and vehicles of various descriptions and expert horseshoeing. Carriage and wagon repairing is a specialty, all work guaranteed to prove satisfactory and with charges reasonable. Floor space of 4,000 feet is

occupied and from 6 to 8 skilled workmen employed. Mr. Furbish is a native of Eliot, Me., and was there educated in the public schools. He learned his trade in Dover in 1872, and embarked in business for himself in 1875, buying out his employer, and during his entire working at his trade was never out of Ward 4 but 2 months, and became established as at present in 1890. Mr. Furbish is a member of the Masons, Council and Chapter, the Odd Fellows, Canton, Encampment and Rebekahs, and K. of P., Uniform rank, and is highly regarded in our city, both commercially and personally.

**HERBERT A. FURBISH,
Carriage Painter.**

Carriage painting of the most artistic conception is executed promptly and with charges moderate, at the spacious shop of Herbert A. Furbish, corner of Kirkland and Middle streets, and all work guaranteed to prove as represented. Mr. Furbish, although established as recently as 7 months ago, has gained an enviable reputation for excellence and reliability of service in carriage painting and trimming, and is constantly gaining in prestige and patronage. Floor space of 3,500 square feet is occupied, and all modern facilities employed. Mr. Furbish was born in Dover in 1882, and educated in the public schools. Formerly he was associated with Newell H. Young in this business, subsequently, buying him out. Mr. Furbish is a citizen of admirable personality, highly regarded for his business ability and modern ideas.



D. FOSS & SON'S PLANT AS IT APPEARED IN 1900
Several enlargements have since been made

D. FOSS & SON.

Notable among the varied and important industries of Dover, and unsurpassed in the state in its particular lines of production, is the sash and blind factory of D. Foss & Son, with spacious and modernly equipped plant in the rear of Portland street. The business was founded in 1874, by Dennis Foss and his son, A. Melvin Foss, the latter becoming sole proprietor in 1897. Doors, sashes and blinds of every description are manufactured and sold at wholesale in the

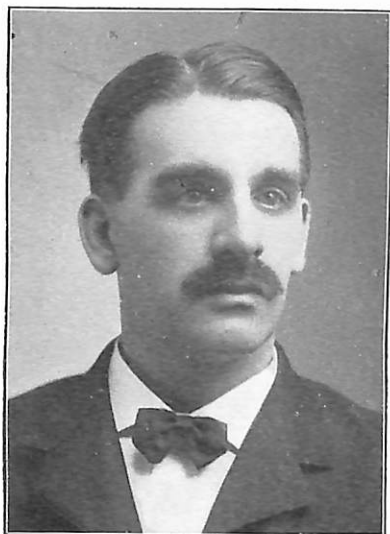
Boston market. A special feature, and one that greatly augments industrial Dover, is the making of boxes and packing cases for cotton goods and shoes, largely consumed in our city. The adequately equipped plant occupies 3 floors and skilled help to the number of 75 is employed. A. Melvin Foss, who personally superintends the business, is a native of Strafford, and was there educated in the public schools. Subsequently for two years he was employed as a grocery clerk and for 7 years in the store of his

father, coming here with him in 1874, and building up this important industry. Since his residence in Dover Mr. Foss has taken an active interest in all that pertained to the welfare of the city and been in close sympathy with every tendency towards progress and prosperity. Being a man of unusual sagacity and executive ability, alert to the demands of the times, he has quickly discerned the resources, needs and possibilities of the city and ever striven towards advancement. After serving several years on the school committee he was elected mayor in 1893, by a large majority, and re-elected two succeeding years by increased majorities. Mr. Foss is a 33d degree Mason; past master Strafford lodge, past high priest Belknap Chapter R. A. M., past deputy master of Orphan Council, past eminent commander St. Paul Commandery, K. T., and a director of the Masonic building association, and also a member and past exalted ruler of the Dover lodge, B. P. O. E. Personally Mr. Foss is a gentleman of genial disposition, of democratic nature and one who is universally esteemed in our city.

**M. J. A. ROY,
Photographer and Portrait Painter.**

Notable among the leading artist photographers, portrait and scenic painters of New England, and having a merited and firmly established reputation for excellence of work, is M. J. A. Roy, with finely equipped studio at 356 Central Avenue. Photography in all its branches is executed in the most modern and proficient manner, also enlargements, and a specialty made of portrait painting in oils, the latter of the most artistic conception, true to life and guaranteed to prove satisfactory. Three

skilled assistants are employed. Mr. Roy was born in Montreal, in 1868, and was educated in the schools of Minnesota. He became established here in 1903, and formerly was engaged in portrait and scenic painting throughout the west, and was prominently engaged in painting scenery at Lawrence and Ashland, Wis., and at the Whitney Opera House, Detroit, Mich. Mr. Roy is a member of the I. O. O. F.



L. H. HOBBY,
Grocer & Baker, 113 Washington St.

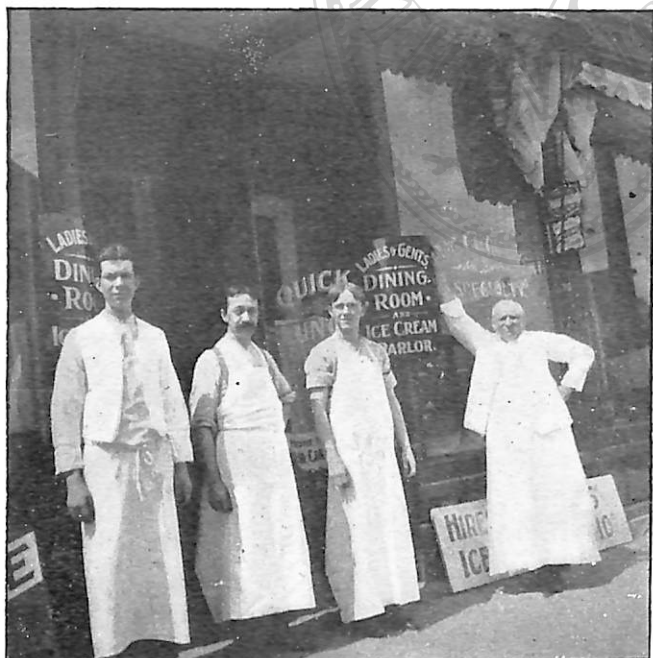
Unsurpassed, wholesome, home made bread and high grade groceries are the



INTERIOR OF L. H. HOBBY'S STORE

pronounced features of the bakery and grocery store of L. H. Hobby, 113 to 117 Washington street, and all goods handled are guaranteed to prove as represented and sold at the lowest possible prices. Mr. Hobby established his bakery in Sept., 1899, and added a first class grocery in Sept., 1905. Both enterprises have been very successful and meet the approval of the most particular and discriminating people. Catering for parties, weddings and all private or public functions is also attended

to, the service rendered being up-to-date in every particular. Two stores and bakery in the rear are occupied and 5 competent assistants employed. Mr. Hobby was born in Greenwich, Ct., and educated in the schools of Maryland, and formerly for 2 years was in the bakery business in Boston. He is regarded as a business man of enterprise and sagacity, esteemed highly in the community, and is a member of the K. of P. and Odd Fellows, Encampment, Canton and Rebekahs.



CENTRAL CAFE,
284 Central Ave.

Unrivalled in service and notable for its excellent table, first class cooking and moderate prices, the Central Café, 284 Central Avenue, constantly gains in popularity and patronage. Both regular and transient boarders are accommodated and from 35 to 40 of the former

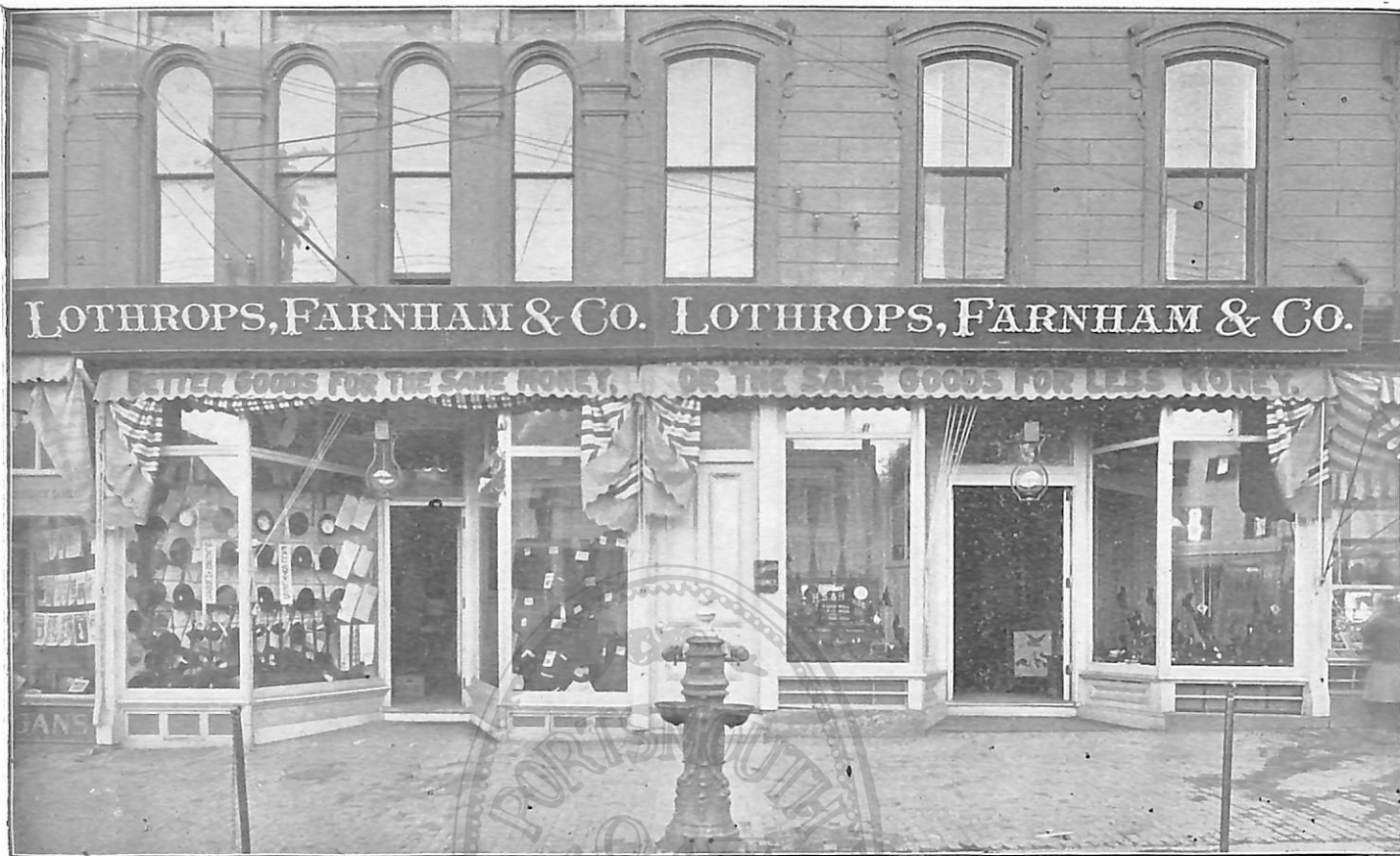
now dine here. The most careful sanitary arrangements prevail throughout, especially as to kitchen arrangements, and the cooking is done by careful and expert cooks. Pure and wholesome food supplies are obtained daily from the best markets. Floor space 84 x 25 feet and basement are occupied and 5 competent assistants employed. Wm.

Gardner, the enterprising proprietor, was born and educated in Pennsylvania and been in Dover about 10 years. He became established as at present in January, 1905, and formerly was located in the upper square. Mr. Gardner is a member of the B. P. O. E. and is highly regarded as a business man and citizen of our city.

J. RUSSELL,
Custom Tailor, 497 Central Ave.

Various special and decided features distinguish the widely known and largely patronized tailoring house of J. Russell, 497 Central avenue, above the ordinary. The charm of all garments made here is their individuality and perfection of fit. The man who wants something above the common, who wants to look particularly well groomed, is the man who appreciates Mr. Russell's artistic ability most. Here you get perfect tailoring, and have the privilege of choosing from the largest stock east of Boston. Last spring 458 styles were shown, and this fall the elaborate stock will be fully as large, including hundreds of the season's newest, finest and most stylish fabrics. Three floors of 600 square feet each are occupied and from 15 to 20 skilled assistants employed. Mr. Russell is a native of Sheldon, Vt., and was there educated and in a Montreal business college. He has been in this trade some 25 years, came here and managed a large place and 15 years ago became established as at present. Mr. Russell is a member of the Elks, Red Men, A. C. A., Royal Arcanum, three societies of Foresters and several clubs.

Courtesy of the Portsmouth Athenaeum, Portsmouth, N.H.



LOTHROPS-FARNHAM CO.,

Successors to Lothrops, Farnham & Co.,
476 Central Avenue.

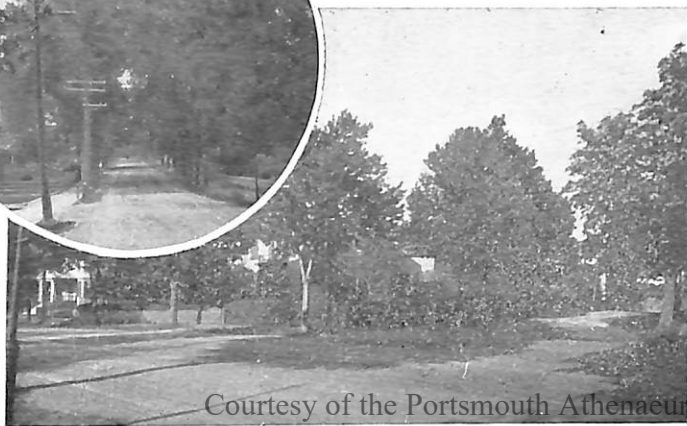
Stores have individuality and character, just as persons have, and store character of quality and reliability means success. Combined with enterprise and progressive ideas it has made the great top-to-toe outfitting house of Lothrops-Farnham Co., 476 to 480 Central avenue, Dover, and 43 No. Main street, Rochester, the foremost concern of its kind in the Granite State. Metropolitan in equipment, modern in methods, heavily stocked with the highest-grade ready-to-wear clothing for men, youths and boys, stylish hats, fine shoes for all

humanity and furnishings of various description, and with prices decidedly moderate, this unrivalled house successfully meets the closest competition, here or elsewhere. Well-groomed men trade here, likewise the searcher after that out of the ordinary or the latest or most stylish production. Like our famous president this house believes in the "square deal," and your money's yours until you are satisfied. The Dover store occupies 2 floors, 40 x 85 feet, and basement, and from 14 to 18 competent salesmen are employed. The Rochester store occupies floor space 45 x 100 feet. The business was founded in 1854, incorporated in 1904, and is officered by Jas. E. Lothrop, president; Thos. W. Lothrop, clerk; Chas. H. Farnham,

treasurer and manager. Mr. Lothrop is recognized as one of the foremost business men of the State, many years interested in all public affairs and active commercially, and is also president of the J. E. Lothrop Piano Co. and Lothrop & Pinkham Drug Co., and served in various public offices and as Mayor of the city two years. Mr. Farnham was born and educated in Dover, and by untiring efforts and integrity gained his present prominent mercantile position, first being with this house as salesman 36 years ago, then becoming manager, and becoming treasurer and manager of the corporation in 1904. He is a member of the K. of P. and B. P. O. E., and is universally esteemed in commercial and social circles.



LOCUST ST. and
CENTRAL AVE.



Courtesy of the Portsmouth Athenaeum, Portsmouth, N.H.

D. M. HOWARD,

Harness Mfr., 495 Central Ave.

The widely known and largely patronized harness factory and horse and carriage furnishing goods house of D. M. Howard, 495 Central avenue, is one of the oldest in the Granite State, dating back half a century. High-grade harnesses of various description are manufactured and sold at reasonable rates, and horse clothing, stable furnishings and carriage supplies of all kinds extensively dealt in. Saddlery and harness repairs are promptly executed, all work guaranteed to prove satisfactory. From 3 to 5 skilled workmen are employed, and 2,000 square feet of floor space occupied. Mr. Howard was born in Rochester, N. H., in 1844, there educated, and learned his trade in Somersworth. He first embarked in business for himself across the street, subsequently purchasing his present place, and has been established in this business nearly 32



years. Mr. Howard is the best known harness maker in this section of the State, and is regarded as a business man of ability and integrity, and citizen of public spirit. At the age of 16 he went out with the 3d N. H. Regiment, serving from '61 to '65, and participated in some 38 battles, and was with Gen'l Butler when he took Forts Sumpter, Wagner and Griggs, and helped Gen'l Grant take Petersburg. Mr. Howard is a member of the I. O. O. F. and G. A. R., and is highly respected by his fellow citizens.



WENTWORTH AUTO STATION.

The remarkable development of the automobile has called into requisition many of the most skillful mechanics in the country to operate in garages and repair stations. In this locality the best equipped and most reliable headquarters for all that pertains to automobiles, is the Wentworth Auto Station, now located at 11 Silver street, and later to be moved to Central Avenue. The celebrated and unsurpassed Oldsmobile, Columbia and Rio cars are sold, also bicycles of the most approved manufacture, and sporting goods of quality. Particular attention is given to repair work on autos and bicycles by experi-

enced mechanics, and to the renting of wheels and automobiles at reasonable rates. Four proficient assistants are employed. Frank F. Wentworth was born in Dover, and educated in the city schools. He became established in 1897, and previous was two years in the bicycle business. Mr. Wentworth is adequately adapted for his particular line of endeavor and is regarded as a business man and citizen of principle and progressive spirit.

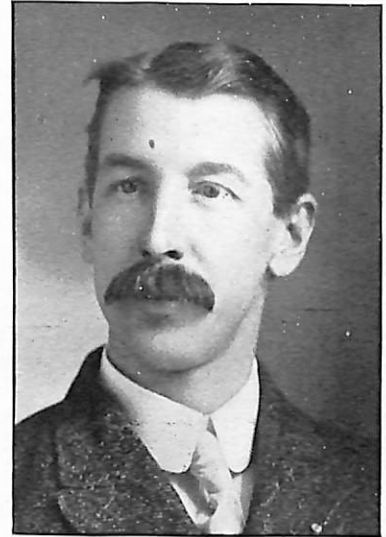


GEM CANDY FACTORY, 352 Central Ave.

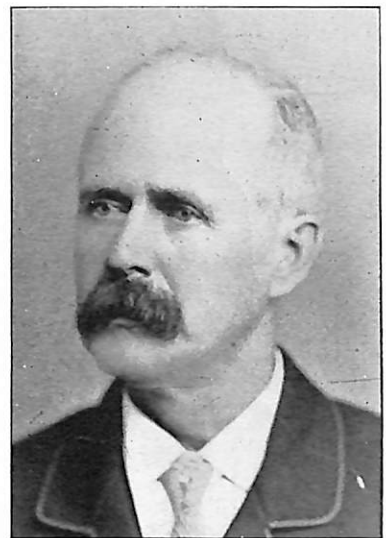
Notable for its high grade specialties, modern business operations and reliable service, the Gem Candy Factory, 352 Central Avenue, successfully caters to a discriminating public and constantly gains in prestige and patronage. A branch store is maintained in Manchester, and at both stores a large volume of business is done annually, both wholesale and retail. Pure confectionery of every description is manufactured, including the finest of chocolates and fancy box goods, also superior ice cream. Pure ingredients only are used, including the highest grade of extracts and sugars. Four floors, equipped with all improved facilities, are occupied and 5 skilled assistants employed here and 7 in Manchester. J. L. Johnson, proprietor of the Gem Candy Factory, is a native of Robbinston, Me., and was there educated in the public schools. Formerly, for 12 years each, he was engaged in the same business in Augusta and Portland, Me., and became established as at present in 1898. Mr. Johnson is numbered among the most enterprising and alert business men of the Granite State, is highly regarded in our city, and is a member of the Masons, 32d degree and K. T., the B. P. O. E., Royal Arcanum, A. O. U. W. and American Benefit Society and is Grand Trustee of the K. of M., the Grand lodge of Maine and New Hampshire.

THE MARSHALL PRESS, 110 Washington St.

Modern in methods and up-to-date in equipment, and having various points of superiority in high class, artistic productions The Marshall Press, 110 Washington street, stands among the fore-



most book and job printing houses of the Granite State. General job work is executed promptly, accurately and in a manner always satisfactory, and a specialty made of attractive and impressive commercial printing. The office is equipped with the latest faces of type and accessories and fast power presses, and from 6 to 8 skilled workmen are employed. The business has been established 35 years and came under the proficient proprietorship of James Marshall in 1902. Mr. Marshall is a native of the land made famous by Burns and Scott and gained his early education in the schools of Dover. Formerly for 3 years he was employed on Foster's Daily Democrat and is thoroughly versed in all that pertains to the art preservative of arts, and is serving his second term as councilman from Ward 4. Mr. Marshall is a member of the Masons, K. of P., Crescent Company Uniform Rank, the Red Men and K. of G. E., and is esteemed both commercial and personally.



S. RAMSDELL'S HOME BAKERY, 555 Central Ave.

Justly celebrated for the excellence of its products and reliability of service, is S. Ramsdell's Home Bakery and Grocery, 555 Central Avenue. Home bakery unrivalled bread, cake and pastry are

made a specialty, also fine wedding cake baked to order, pure confectionery and delicacies for the table, select groceries, &c. Pure food supplies only are used in all productions and the baking departments operated under the best and strictest sanitary conditions. Six floors are occupied, equipped with modern facilities, and 6 competent assistants employed. Mr. Ramsdell is a native of Hardwich, Mass., and was there educated in the public schools. He became established as at present in 1899, and formerly was in the same line for 2 years where Biddle now is. Mr. Ramsdell has also been in the bakery and confectionery trade at York Beach for 13 years, and built there Young's Hotel and the Golden Rod and Derrey's Cafés. He is numbered among our most sagacious and enterprising business men, and esteemed highly as a citizen of progressive ideas.

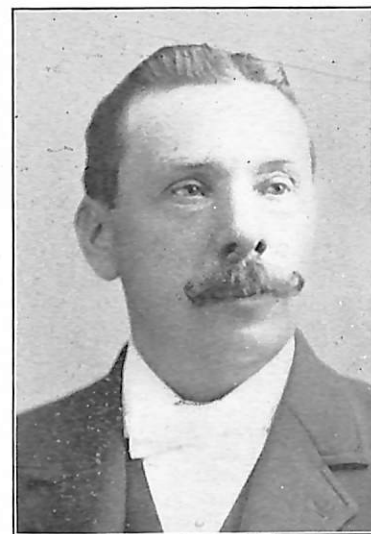
GILLIS BROS.,
Laundry, 6 Orchard St.

The long established and largely patronized laundry of the Gillis Bros., 6 Orchard street, dates back 30 years and came under the enterprising present proprietorship in 1892. Its reputation for high grade, satisfactory work and reliability of service is unsurpassed, and competition is met here or elsewhere in every particular. Laundry work of every description is promptly executed at consistent prices and a specialty made of fine starch work, results meeting the approval of the most critical. Two floors, supplied with all modern and improved facilities, are occupied and 9 expert assistants employed. J. W. Gillis was born in Nova Scotia, and educated there in the public schools. Previous to purchasing the business with his brother he was employed here 5 years and is a member of the I. O. O. F., Encampment and Rebekahs. C. D. Gillis is a native of Nova Scotia, and was educated in the schools of Sanford, Me., and previous was employed here 9 years and is a member of the I. O. O. F. Both gentlemen are highly regarded in the community, both as business men and citizens of admirable characteristics and commercial standing.



DILLON BROS.,
Grocers, 270 Central St.

Established in June, 1905, and having a merited reputation for first-class goods, fair dealing and low prices, the grocery and kitchen supply house of Dillon Bros., 270 Central street, meets all competition and constantly gains in popularity and patronage. Staple and fancy groceries of every description are carried, all kinds of flour, leading brands of canned goods, choice teas, coffees, spices, farm and dairy products. Crockery, glass and tinware are kept in select and large lines, sold at the lowest possible prices. Floor space of 1,800 square feet and storehouse on Washington street are occupied, 3 capable clerks employed and 2 teams in delivery service. Patrick and Michael Dillon are natives of Ireland, educated in the National schools, and have been in Dover 18 years, in business for themselves 12 years, and formerly at 314 Central avenue where they are now in the liquor business. Patrick Dillon is a member of the Foresters and Wm. Orr Club, and Michael Dillon of the Foresters, Wm. Orr Club, A. O. H., vice president of Division 1.



PATRICK DILLON



MICHAEL DILLON

Courtesy of the Portsmouth Athenaeum, Portsmouth, N.H.



PHOTO BY SMITH

CARTLAND GROCERY AND PROVISION CO.

Located in Dover's most metropolitan neighborhood, spacious in area, modern in equipment, heavily stocked with high grade goods and decidedly the largest and best patronized store of its kind in the city, is the Cartland Grocery and Provision Co., 39, 41 and 43 Locust street. The business was incorporated in October, 1905, and is officered by W. F. Cartland, president; Howard Cartland, treasurer; C. A. Pierce, clerk. Two floors, 11,200 square feet, and storehouse are occupied, 16 competent assistants employed and 9 delivery teams kept in constant service. Leading features

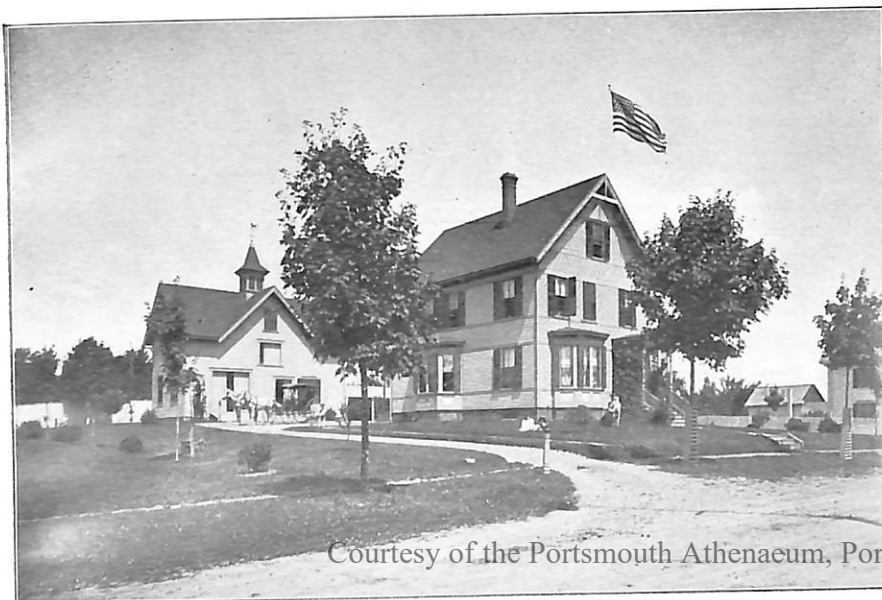
are high grade fancy groceries, foremost brands of flour, standard canned goods, table delicacies and bottled condiments of reliability, tid-bits for the sick and convalescent, select teas and coffees, pure spices, breakfast foods, fancy biscuits, farm and dairy products, &c. The meat and provision department embraces all that is desirable and can be recommended in fresh and cured meats, superior hams, tinned meats and fish, &c. Handling immense quantities of goods and purchasing to the best advantage, the company is enabled to meet all competition, either in Dover or elsewhere, in a manner to meet the expectations of the most critical and closest buyers, and its reputation for systematic moderate prices

and superiority of service is unrivalled. W. F. Cartland is a native of Parsonsfield, Me., and was educated in the public schools there and in Windham, Me. He has been connected with this business 20 years and is numbered among New Hampshire's foremost merchants and is a member of the I. O. O. F. and K. of P. Howard Cartland was born and educated in Limerick, Me., and was admitted to partnership in 1904. C. A. Pierce is a native of Somersworth, there educated, and came into the business in 1905. He was a member of the City Council one term and is a member of the Royal Arcanum. These gentlemen are held in high regard for their progressive business methods, principles of integrity and estimable personal characteristics and qualifications of citizenship.

M. J. SMITH,

Photographer, 430 Central Ave.

High-class fashionable work, promptness and modern methods distinguish all operations at the photographic studio of M. J. Smith, 430 Central Avenue. Photographs of every description are made; views, groups and individual photos, also enlargements in sepia, black and white, &c., and all work guaranteed to prove satisfactory. A specialty is made of picture framing, and Mr. Smith has the largest and most desirable stock in the city from which to select, while prices are always moderate, facts that gain prestige and patronage among discriminating people. Mr. Smith is a native of Portland, Me., and was educated in the schools of Brunswick. He has had an active experience as an artistic photographer for many years and been established here 13 years, and this studio was built for him. Mr. Smith is a member of the I. O. O. F., Royal Arcanum and Golden Cross, and merits and receives the esteem of the en-



Courtesy of the Portsmouth Athenaeum, Portsmouth, N. H.



INTERIOR OF THE G. E. NASH SHOE STORE

G. E. NASH CO.,**Footwear, 364 Central Ave.**

Reliability of service, footwear of quality and moderate prices, are the distinguishing and favorably known features of the finely equipped shoe store of G. E. Nash Co., 364 Central Avenue. Large and complete lines of boots, shoes and rubbers are carried, carefully selected for their style, beauty of finish and wearing

qualities. In fact, guaranteed footwear is the rule here, and the patronage of discriminating people is gained thereby. A specialty is the famous All America Shoe for both men and women, also fine custom shoes. One floor and basement are occupied and from 2 to 4 competent salesmen employed. G. E. Nash is a native of Harrington, Me., and was there educated in the public schools. He became established in 1902, and formerly was manager of the clothing,



G. E. NASH

shoes, &c. departments for 5 years of the Red Beach Plaster Co., of Red Beach, Me., manufacturers of calcium plaster, and for 10 years had charge of the shoe department of Lothrop's-Farnham Co. Mr. Nash is a member of the Masons, A. O. U. W., Royal Arcanum and United Workmen of Boston, and is highly regarded in our city for his commercial integrity and public spirit.

**E. H. FROST,
Contractor and Builder.**

Prominent among the foremost contractors and builders of the Granite State, and numbered among the leading business men of Dover, is E. H. Frost, located at 270 Central Avenue. Modern business methods, close calculations and the carrying out of all contracts to the minutest particular, have combined to make Mr. Frost one of the best, most

favorably known and largest operating builders in this section. Among the various important buildings he has constructed is the recently erected Wentworth Hospital, the finest, although not the largest hospital building in New England. Other notable examples of the builder's art erected by Mr. Frost, are the French Church and School, Somersworth Opera House and Chandler School, High School at Gonic, Dover Children's Home, Advent Parsonage, and the Annex to the Wentworth Home. A cabinet-working shop of two floors, 800 square feet, and spacious storehouses are occupied and on an average 20 skilled workmen employed. Mr. Frost was born in Eliot, Me., in 1853, and was educated there in the public schools. He learned his trade at the Portsmouth Navy Yard, where he remained 4½ years, then was employed as a ship carpenter and 22 years ago embarked in business for himself, becoming one of the largest and most successful contractors in Dover. Mr. Frost is a business man and citizen of progressive ideas, thoroughly in sympathy with the growth and prosperity of our city, and served on the Common Council two years. He is a member of the Golden Cross and I. O. O. F., and is held in high esteem in the community, both commercially and personally.

**FRED A. BROWN & CO.,
5 Chestnut St.**

High class goods, reliability of service and the quotation of lowest market prices are characteristic features of the largely patronized grocery and provision house of Fred A. Brown & Co., 5 Chestnut street. Groceries and provisions of every description are carried in large and



complete lines, including leading makes of flour, superior brands of canned goods, teas and coffees of highest quality, &c. A specialty is made of fine creamery butter, choice cheese and fresh eggs, and prices quoted that meet all competition here or elsewhere. Five alert clerks are employed and 2 delivery wagons kept in commission. Fred A. Brown is a native of Candia, N. H., and was educated in the public schools of

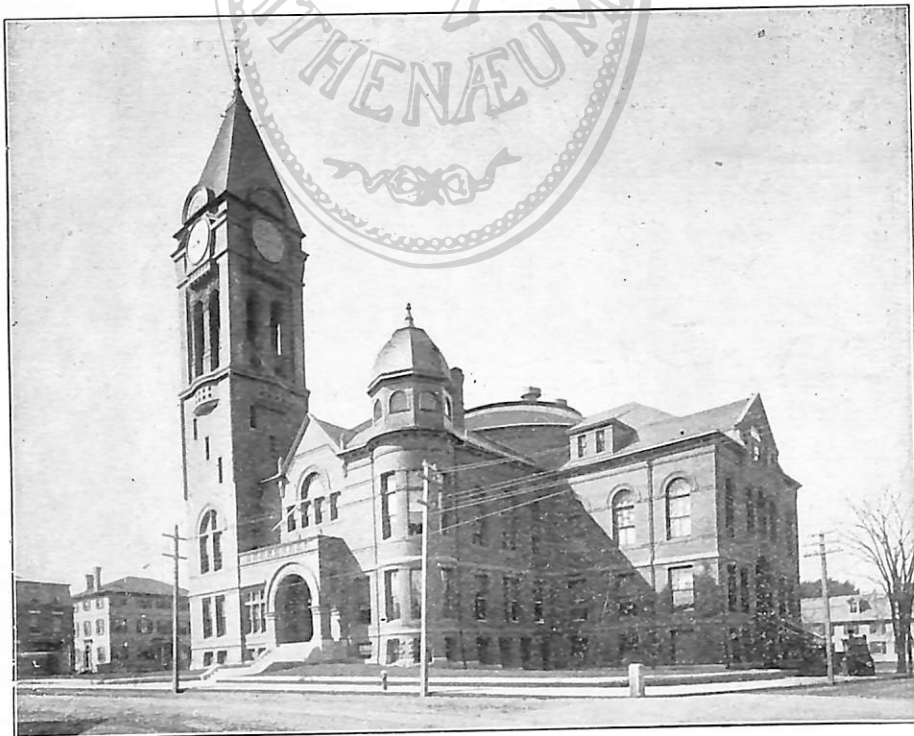
Candia, and Pinkerton Academy, Derry. He became established in this business in 1901, and by strict integrity and honest goods sold at fair prices, has gained an important and increasing prestige and patronage. Mr. Brown is a member of the Masons and Odd Fellows and universally esteemed in our city, both as a business man and citizen.



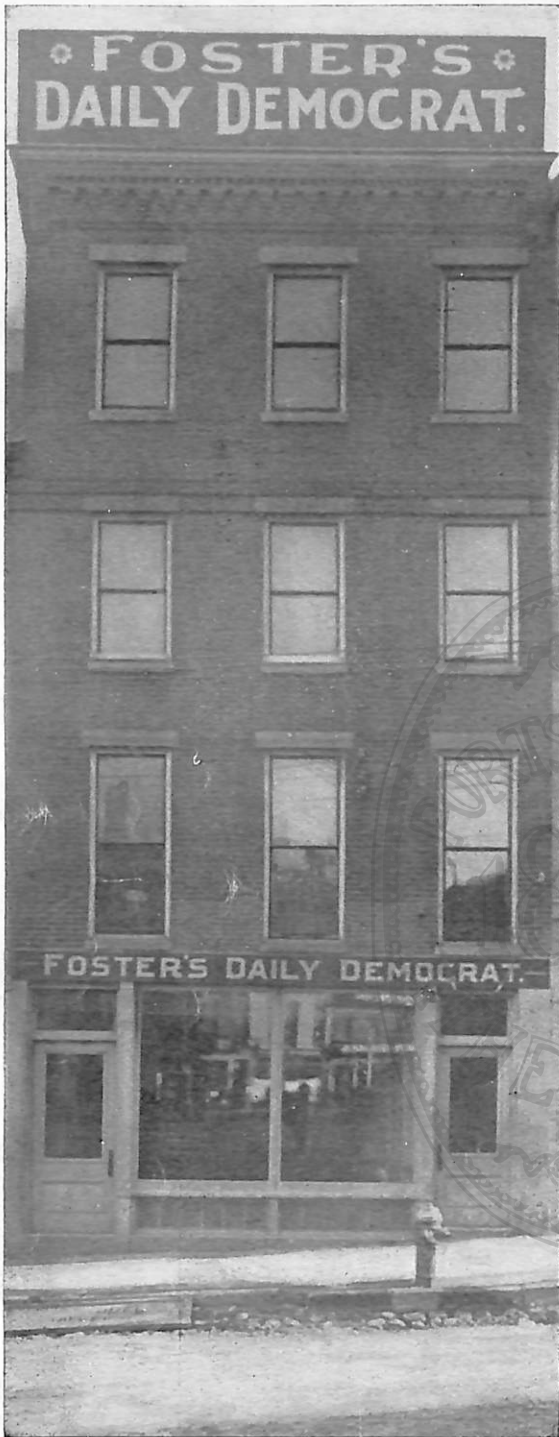
THE STRAFFORD BANK BUILDING



VIEW ON SILVER STREET



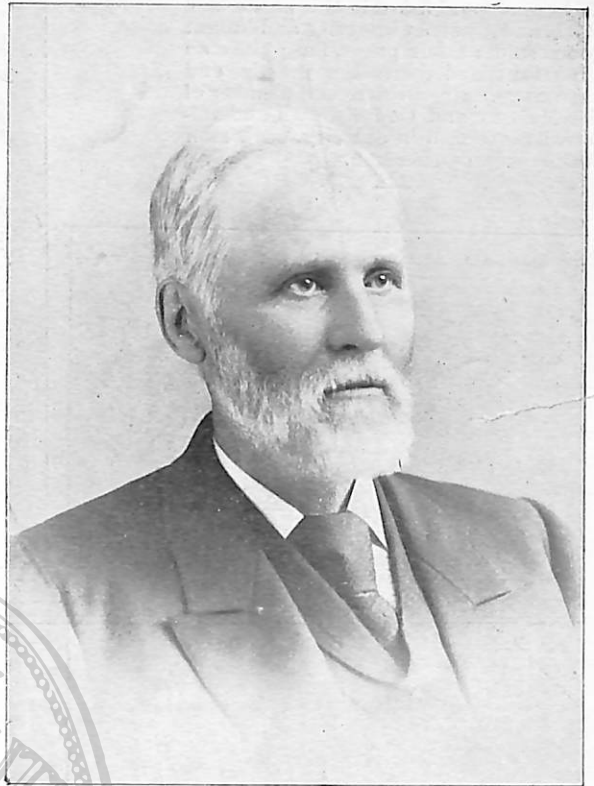
CITY HALL



FOSTER'S DAILY DEMOCRAT.

Dover has only one daily newspaper, Foster's Daily Democrat, an up-to-date and ably conducted newspaper, and located, with well equipped plant, at 335-337 Central Ave. It was established by Joshua L. Foster, who was deceased in 1900, in 1872, as a weekly, and as a daily in 1873. The Foster Daily Democrat is decidedly the people's paper in editorial expression, while its news columns are alert to recording the truth of passing events without regard to persons. Although Republican in politics, it never fears to hew to the line, even if the chips fall among the members of its own party. The news service, both local and otherwise, is first class and complete, and the paper has the Association of

Press reports. Its circulation is 3,500 daily, completely covering the local, suburban, and county fields. The office is modernly equipped with the most improved machinery and devices of facility, including a Webb Press of great rapidity, and several type setting machines, for composition. The help employed numbers 25. The columns of the paper show a large amount of substantial advertising. In addition to its newspaper plant it has a complete job printing department, and is equipped with fast power presses and the latest faces of type, and specialty is made of high grade work, with moderate prices. Geo. J. Foster, business manager, was born in Concord, and educated in the public schools of Portsmouth, N. H., and is

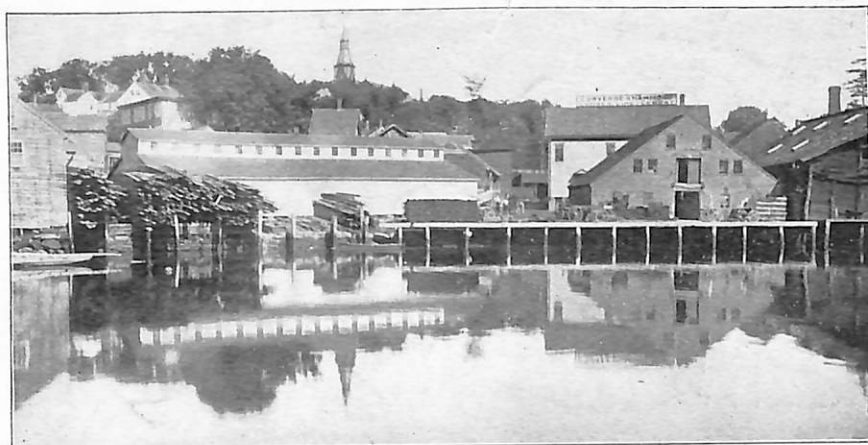


JOSHUA L. FOSTER, FOUNDER OF FOSTER'S DAILY DEMOCRAT

and favorably known throughout this section, and was elected Mayor of Dover Sept. 6 of this year, to fill out the unexpired term of the Hon. A. T. Pinkham, who died in August. Mr. Foster has held several other public offices, he served on the school committee 20 years, chairman of that body four years, and was a Representative to the Legislature one term. In politics he is a staunch Republican. Mr. Foster has had practically a lifetime experience in the newspaper business, and is considered among the leading newspaper men of the State. Fraternally he is a member of the B. P. O. E., and Red Men. Chas. G. Foster, managing editor, is a native of Dover, and was educated in Portsmouth. He is a newspaper man of experience and progressive ideas. Mr. Foster is a member of the I. O. O. F. and trustee of Wecohammet Lodge. He served our city as councilman two years, and was president of that body one year. As a writer and director of newspaper forces he is alert to the demands of the times, and is thoroughly conversant with his particular field of effort.

A. CONVERSE PLACE, Lumber, 17 Cocheco St.

Notable among the important industries of Dover, and decidedly among the foremost of similar concerns in New Hampshire, is that of A. Converse Place, 17 Cocheco street, dealer in lumber of all kinds, lime, cement and plaster, and manufacturer of cement pipe for sewerage, sold and shipped to all parts of New England. An immense stock is carried at all times of eastern, western, and southern pine, oak, ash, mahogany and cherry dressed lumber, and a specialty made of dressed and undressed lumber of every description. The office and yards cover an area of six acres,



A. CONVERSE PLACE'S WHARF AND LUMBER YARDS

and one mile of wharfage on the water front. Fourteen assistants are employed. The business was established in 1870, by Joshua Converse, father of the present proprietor, and has grown to its present large proportions, succeeding in building a reputation for reliability of commodities handled second to no con-

cern. A. Converse Place, sole proprietor and manager, was born in Salmon Falls, N. H., and is a graduate of the South Berwick Academy, Class of 1886, and entered the employ of Converse and Hammond, and in 1889 became a partner in the business, becoming sole proprietor in 1891. Mr. Place is highly re-

garded in our city, both as a business man and citizen, and has served its people as councilman two years, alderman two years, and Representative to the Legislature one term. He is a member of the A. F. & A. M. 32 degree, and member of the K. T. and B. P. O. E.



BRACEWELL BLOCK BEFORE THE FRESHET

